NAME OF VEHICLE: Expedition XL 4X2
VSA SPECIFICATION NUMBER: 164
AWARDED DEALERSHIP: HALL AUTOMOTIVE

Option Code	Option Description	Dogwood	Colonial	Heritage	Chesapeake	Customer Pick-Up
K1H	Expedition Max XLT 4x2	$ 60,635.49	$ 60,585.49	$ 60,535.49	$ 60,435.49	$ 60,335.49
U1H	Expedition XLT 4x2	$ 57,876.80	$ 57,826.80	$ 57,776.80	$ 57,676.80	$ 57,576.80
K1F	Expedition Max XL 4x2	$ 56,925.67	$ 56,875.67	$ 56,825.67	$ 56,725.67	$ 56,625.67
Option Code	**Option Description**	**MSRP**	**6% Discount**	**Contract Price**		
536	HD Trailer Tow Package	$ 995.00	6%	$ 935.30		
67B	Black Accent Package	$ 1,895.00	6%	$ 1,781.30		
18B	Black Platform Running Boards	$ 405.00	6%	$ 380.70		
64C	20 inch Sparkle Silver Aluminum Wheels	$ 1,100.00	6%	$ 1,034.00		
64E	22 inch 6-Spoke Polished Wheel	$ 1,250.00	6%	$ 1,175.00		
641	20 inch 6-Spoke Gloss Black Painted	$ 1,100.00	6%	$ 1,034.00		
96L	15.5 LCD Capacitive Touchscreen with Swipe Capability	$ 795.00	6%	$ 747.30		
61B	Roof-Rail Crossbars, Black	$ 225.00	6%	$ 211.50		
41K	4x4 Skid Plates	$ 100.00	6%	$ 94.00		
47C	Floor Liners, First and Second Rows	$ 160.00	6%	$ 150.40		
17Y	Excursion Package	$ 3,995.00	6%	$ 3,755.30		
87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL Only)	$ 815.00	6%	$ 766.10		
21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	$ 110.00	6%	$ 103.40		
43V	Panoramic Vista Roof®	$ 1,475.00	6%	$ 1,386.50		
96C	Advanced Cargo Manager	$ 335.00	6%	$ 314.90		
91D	Dual-Headrest Rear Seat Entertainment System	$ 1,995.00	6%	$ 1,875.30		