



**TOYOTA**

**MODERN TOYOTA**  
**(32111)**  
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## 2023 Highlander

6960 - 4 Door FWD Hybrid  
 LE SUV (CVT)



**Model:** 6960

**Engine:** 2.5L 4-Cyl. A25A

**Transmission:** CVT-F

**Exterior Color**

Wind Chill  
 Pearl  
 0089 (White)

**Interior Color**



Graphite  
 Fabric  
 FB10 (Gray)

### MSRP

Vehicle Base Model

Total Installed Packages &  
 Accessories

Delivery Processing and  
 Handling

**H7 PRICE \$ 38585**

### FUEL ECONOMY

**35.5** MPG

Combined  
 City/Hwy

**36**MPG  
 City

**35**MPG  
 Highway

\* Fuel Economy Estimates are established by the EPA. For further  
 information visit [www.fueleconomy.gov](http://www.fueleconomy.gov). Actual mileage will vary.

**ITEM # 109 BUILD**

\* Total MSRP excludes any dealer fees; sales taxes;  
 license, registration and title fees. Actual dealer price  
 may vary. Pricing, specifications, standard features,  
 and available equipment are based on information  
 available when this page was produced and subject to  
 change without notice.

### INSTALLED PACKAGES & ACCESSORIES

6-Gallons of Gas

\$0

## FEATURES

### Audio Multimedia

- 6-Speaker Audio System
- 8.0-in. Toyota Audio Multimedia with wireless Apple CarPlay® [carplay\_wireless] & Android Auto™ [android\_auto\_wireless] compatibility, USB media port, [usb] four USB charge ports, [usb] hands-free phone capability

and music streaming [bluetooth] via *Bluetooth®* [bluetooth] wireless technology, SiriusXM® [siriusxm] with 3-month Platinum Plan trial subscription. [trial] See [toyota.com/audio-multimedia](http://toyota.com/audio-multimedia) for details.

### Connected Services

- **Drive Connect** [drive\_connect] — includes Cloud Navigation [cloud\_nav] with Google Points of Interest (POI) data, Intelligent Assistant [intel\_assistant] with Hey, Toyota, and Destination Assist. [dest\_asst] Subscription required after trial. [trial\_drive\_connect] 4G network dependent.
- **Remote Connect** — [remote\_connect\_21mm] - remotely interact with your vehicle through the Toyota app [toyota\_app] via your smartwatch. [smartwatch] Depending on grade, allows you to lock/unlock doors, start and stop the vehicle, locate your last parked location, check vehicle status and monitor guest drivers. Subscription required after trial. [trial\_remote\_connect\_21mm] 4G network dependent.
- **Safety Connect®** [safety\_connect\_21mm] — includes

Emergency Assistance button, enhanced Roadside Assistance, [roadside\_safety] Automatic Collision Notification and Stolen Vehicle Locator. [stolen] Subscription required after trial. [trial\_safety\_connect\_21mm] 4G network dependent.

- **Service Connect** [service\_connect\_21mm] — receive personalized maintenance updates and vehicle health reports. Subscription required after trial. [trial\_service\_connect\_21mm] 4G network dependent.
- **Wi-Fi Connect** [wi-fi\_21mm] — includes AT&T Wi-Fi hotspot and Integrated Streaming (Apple Music® [apple\_music] and Amazon Music [amazon\_music]) compatibility. Subscription required after trial. [trial\_wi-fi\_21mm] 4G network dependent.

### Exterior

- 18-in. painted alloy wheels and P235/65R18 tires
- Black-painted front grille with silver-painted surround
- Color-keyed heated power outside mirrors with turn signal and blind spot

warning indicators, [bsm] and manual folding feature

- Color-keyed outside door handles
- Color-keyed side rocker panels and lower molding
- Grille shutters



- Height-adjustable power liftgate with jam protection
- High Solar Energy-Absorbing (HSEA) glass on front side windows
- LED fog lights
- LED projector headlights with Daytime Running Lights (DRL)
- LED taillights
- Privacy glass on rear side, quarter and liftgate windows
- Rear liftgate windshield defogger
- Rear liftgate windshield washer and backup camera [camera] washer
- Rear lower bumper in material black
- Rear spoiler with LED center high-mount stop light
- Smart Key System on front doors and liftgate with Push Button Start, remote keyless entry system with lock, unlock, panic and liftgate functions; and remote illuminated entry
- Washer-linked variable intermittent windshield wipers and intermittent rear wiper
- Windshield wiper de-icer

## Interior

- 14 cup/bottle holders
- 7-in. color LCD Multi-Information Display (MID) with odometer, trip/average fuel economy, cruising range, average speed, AWD torque distribution (AWD models only), cruise control guide, audio details, hands-free incoming call notices, telephone information, Eco Driving Indicator, and energy monitor (HV models only)
- 8-passenger seating with 60/40 split, sliding and reclining fold-flat second-row bench seats; 60/40 split, fold-flat third-row seats with sliding headrests and recline function
- Black interior door handles
- Day/night rearview mirror
- Digital clock
- Dual sun visors with sliding function and illuminated vanity mirrors
- Fabric-trimmed front- and second-row seats; 8-way power-adjustable driver's seat; 4-way manual-adjustable front passenger seat
- Five USB ports [usb] (USB-A media port and four USB-C charging ports) and two 12V outlets [12v]
- Leather-trimmed shift knob and tilt/telescopic leather steering wheel with audio, Multi-Information Display (MID), *Bluetooth*® [bluetooth] hands-free phone, voice command, Dynamic Radar Cruise Control (DRCC), [drcc] Lane Departure Alert (LDA), [lda] Lane Steering Assist (LSA) and multimedia information controls
- Overhead console with conversation mirror, sunglasses storage and maplights
- Power door locks with shift-linked automatic lock/unlock feature
- Power windows with auto up/down in all positions and jam protection
- Silver-painted dashboard trim and painted door trim
- Soft-touch in-dash split-level shelf
- Soft-touch roll-top center console with removable utility tray
- Three-zone automatic climate control with air filter, separate second-row control panel, individual temperature settings for driver, front passenger and rear-seat passengers, and second- and third-row vents

## Safety/Convenience

- **Toyota Safety Sense™ 2.5+** (TSS 2.5+) [tss] — Pre-Collision System with Pedestrian Detection (PCS w/PD), [pcs\_pd\_2] Lane Departure Alert with Steering Assist (LDA w/SA), [lda\_sa] Automatic High Beams (AHB), [auto\_highbeam] Lane Tracing Assist (LTA), [lta] Road Sign Assist (RSA) [rsa]

and Full-Speed Range Dynamic Radar Cruise Control (DRCC) [fsdrcc]

- 3-point seatbelts for all seating positions; driver's-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractor (ALR/ELR) on all passenger seatbelts
- Adjustable front seatbelt shoulder anchors and driver and front passenger seatbelt pretensioners with force limiters
- Anti-theft system with alarm and engine immobilizer [engine\_immob]
- Backup camera [camera] with projected path
- Blind Spot Monitor (BSM) [bsm] with Rear Cross-Traffic Alert (RCTA) [rcta]
- Child-protector rear door locks and power window lockout control
- Driver and front passenger seatbelt warning

- Eight airbags [airbag]—driver airbag, front passenger airbag, driver knee airbag, seat cushion airbag (passenger), front side airbags, curtain shield airbags
- Hill Start Assist Control (HAC) [hac]
- LATCH (Lower Anchors and Tethers for CHildren) includes lower anchors and tethers on outboard second-row seats and tether anchor on middle of second- and third-row seats
- Rear passenger seatbelt reminder
- Star Safety System™—includes Electronically Controlled Braking (ECB), Enhanced Vehicle Stability Control (VSC), [vsc] Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA) [brake\_asst] and Smart Stop Technology® (SST) [smart\_stop\_tech]
- Tire Pressure Monitor System (TPMS) [tpms] (individual tires)

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