### NCSA CONTRACT DISCOUNT OF 6% ON ALL OPTION PRICING



Prepared by: GENE DANIEL

10/27/2023

Performance Ford, Inc. | 213 South East Boulevard Clinton North Carolina | 28328

2024 F-150 4x4 Regular Cab 6.5' box 122" WB XL (F1L)

Price Level: 415

## **Available Options**

Selected Code Description MSRP

### **Packages**

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### 101A Equipment Group 101A Standard

N/C

#### Includes

- Engine: 5.0L V8

Includes auto start-stop technology.

- Transmission: Electronic 10-Speed Automatic

Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- Electronic Locking w/3.73 Axle Ratio
- GVWR: 6,400 lbs Payload Package
- Tires: 265/70R17 BSW A/T
- Wheels: 17" Silver Steel
- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger and armrest.

- Radio: AM/FM SiriusXM w/360L

Includes 4 speakers and auxiliary audio input jack.

- SYNC 4 w/Enhanced Voice Recognition

Includes 12" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles). Eligible vehicles receive a complimentary 1-year trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

#### 103A

#### Equipment Group 103A High

\$1,000.00

#### Includes:

- Engine: 5.0L V8

Includes auto start-stop technology.

- Transmission: Electronic 10-Speed Automatic

Includes SelectShift with progressive range select and selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- Electronic Locking w/3.73 Axle Ratio
- GVWR: 6,400 lbs Payload Package
- Tires: 265/70R17 BSW A/T
- Wheels: 17" Silver Painted Aluminum
- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger and armrest.

- Radio: AM/FM SiriusXM w/360L

Includes 4 speakers and auxiliary audio input jack.

- SYNC 4 w/Enhanced Voice Recognition

Includes 12" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles). Eligible vehicles receive a complimentary 1-year trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

- Chrome Bumpers
- LED Fog Lamps
- Rear Window Fixed Privacy Glass
- Electronic Rear-Window Defroster

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

1



10/27/2023

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Available Options (cont'd)				
Selected	Code	Description	MSRP	
Powertrain				
Wheels & Tires				
	NONWL	Wheels: 17" Silver Painted Aluminum	N/C	
Seats & Seat Trim				
	Α	Vinyl 40/20/40 Front Seat	N/C	
Other Options				
	41H	Engine Block Heater	\$90.00	
	18B	Black Platform Running Boards	\$250.00	
	924 Includes: - Electronic Rear-Wind	Rear Window Fixed Privacy Glass	\$100.00	
	153 Standard in states who	Front License Plate Bracket ere required by law, optional to all others.	N/C	
	90B	Matte Black Aluminum Crossbed Toolbox	\$950.00	
	Ford accessory.  By Weather Guard. (N	1odel # 127-52-03).		
	90P	Bright Aluminum Crossbed Toolbox	\$950.00	
	Ford accessory.  By Weather Guard. (N	1odel # 127-0-03).		
	96W	Tough Bed Spray-In Bedliner	\$595.00	
	Ford accessory.			



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Available O	ptions (cont'd)	Description	MSRP
	96P Ford accessory.	Plastic Drop-In Bedliner	\$350.00
	66C Ford accessory.	Paint Protection Film	\$400.00
	96X Ford accessory.	Hard Folding Tonneau Pickup Box Cover	\$1,200.00
	96T Ford accessory.	Soft Folding Tonneau Pickup Box Cover	\$590.00
	96J Ford accessory.	Retractable Tonneau Pickup Box Cover	\$2,200.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	Options		
	B5ZAN Shipped separately fro	40/20/40 Removable Cup Tray om the vehicle for dealer installation.	\$70.00
	FIXAC Shipped separately fro	Ash Cup w/Lighter om the vehicle for dealer installation.	\$110.00
	FIRAD Shipped separately fro	Horizontal Bed Cargo Net om the vehicle for dealer installation.	\$80.00
	FIRAE	Vertical Bed Cargo Net	\$80.00



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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	Shipped separately f	rom the vehicle for dealer installation.		
	A9JAC	Black Retractable Bed Hooks by Bull Accessories	\$60.00	
	Shipped separately f	rom the vehicle for dealer installation.		
	A9VAB Shipped separately f	Removable Bed Mat from the vehicle for dealer installation.	\$215.00	
	A7EAB Shipped separately f	Bed Tailgate Lock by McGard from the vehicle for dealer installation.	\$70.00	
	FIEAB Shipped separately f	Chromed Exhaust Tips from the vehicle for dealer installation.	\$135.00	
	CJWAL Shipped separately f	Black Tailgate Decal from the vehicle for dealer installation.	\$70.00	
	FIMAC Without wheellip mol	Front & Rear Molded Splash Guards  ding. Shipped separately from the vehicle for dealer installation.	\$205.00	
	AD8BE Shipped separately f	Illuminated Ford Logo Badge from the vehicle for dealer installation.	\$410.00	
	FHLAF Shipped separately f	Pivot Storage Box by UnderCover - Right Hand Side from the vehicle for dealer installation.	\$290.00	
	AHMAD	Commercial US Road Side Assistance Kit	\$230.00	
	Shipped separately f	rom the vehicle for dealer installation.		
	FIBAB Shipped separately f	Sportliner by BedRug irom the vehicle for dealer installation.	\$550.00	
	DWNAB Shipped separately f	Tailgate Viscous Dampening from the vehicle for dealer installation.	\$165.00	



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	ptions (cont'd			
Selected	Code	Description	MSRP	
	FISAC Shipped separately f	Exposed Wheel Lock Kit from the vehicle for dealer installation.	\$80.00	
	FISAB Shipped separately f	Hidden Lugs Wheel Lock Kit from the vehicle for dealer installation.	\$80.00	
	AILDS	Side Window Air Deflector	\$150.00	
Fleet Options				
	94S	Amber Strobe Color LED Warning Beacons	\$650.00	
	Requires valid FIN code.			
	By Sound Off Signal. degree visibility.	. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360	
	94W	Amber/White Strobe Color LED Warning Beacons	\$650.00	
	Requires valid FIN code.			
	By Sound Off Signal. degree visibility.	. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360	
	85H	Back-Up Alarm System	\$220.00	
	Requires valid FII	•		
	942	Daytime Running Lamps	\$45.00	
	Requires valid FII  Non-controllable.	N code.		
	87B	Ford Commercial Graphics (6 Square Feet)	\$300.00	
	25 vehicle order r ordering vehicle in Includes up to 6 squa		d by Ford prior to	



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Available Option	ons (cont'd)		
Selected	Code	Description	MSRP
	87C	Ford Commercial Graphics (10 Square Feet)	\$350.00
	ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore EPS.	d prior to
	Includes up to 10 square feet.		
	87D	Ford Commercial Graphics (18 Square Feet)	\$450.00
	25 vehicle order minimum. ordering vehicle in CONC	. Graphic design must be completed and approved by Fore EPS.	d prior to
	Includes up to 18 square feet.		
	87E	Ford Commercial Graphics (25 Square Feet)	\$575.00
	ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore EPS.	d prior to
	Includes up to 25 square feet.		
	87F	Ford Commercial Graphics (40 Square Feet)	\$725.00
	25 vehicle order minimum. ordering vehicle in CONCE Includes up to 40 square feet.	. Graphic design must be completed and approved by Fore EPS.	d prior to
	87G	Ford Commercial Graphics (55 Square Feet)	\$875.00
	25 vehicle order minimum. ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore	d prior to
	Includes up to 55 square feet.		
	87H	Ford Commercial Graphics (70 Square Feet)	N/A
	25 vehicle order minimum. ordering vehicle in CONCE	. Graphic design must be completed and approved by Fore	d prior to
	Includes up to 70 square feet.		
	D9K	Built: Kansas City Plant	N/C



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Available C	Options (cont'd)	Description	MSRP
	D9F	Built: DRB Truck	N/C
	31V	Ship-Thru: Adrian Steel	N/C
	310	Ship-Thru: Alt Fuel Innovations	\$0.00
	31F	Ship-Thru: Altec	\$0.00
	31H	Ship-Thru: Adrian Steel	\$0.00
	31J	Ship-Thru: Bobs Services LLC	\$0.00
	31X	Ship-Thru: Canfield Equipment Inc.	Variable
	31G	Ship-Thru: Dejana	N/C
	31A	Ship Thru: Holman	N/C
	315	Ship-Thru: KC Truck Systems	\$0.00
	31K	Ship-Thru: Knapheide Truck Equipment	N/C
	31P	Ship-Thru: Kranz Automotive	N/C
	31M	Ship-Thru: Manning Light Truck Equipment	\$0.00
	31Q	Ship-Thru: Masterack	N/C
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C



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Available C	Options (cont'd)	Description	MSRP
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
	31N	Ship-Thru: NBC Truck Equipment	Variable
	31W	Ship-Thru: National Fleet Services	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	N/C
	31B	Ship-Thru: Reading Equipment & Distribution	Variable
	318	Ship-Thru: Roush Industries	Variable
	313	Ship-Thru: Utilimaster	N/C
	311	Ship-Thru: Monroe Truck Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
$\checkmark$	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	purchasers with a valid entered into the sales r automatically be added fleet customer before th the warranty extension 3.13.00 Gas Engine Co	code. 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Fleet Identification Number (FIN code) will receive the extended warrar eporting system with a sales type fleet along with a valid FIN code, the left to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrains on eligible fleet vehicles in OASIS. Please refer to the Warranty and Power than the printed Warranty and Power than the printed Warranty of every new vehicle.	nty. When the sale is warranty extension will equently sold to a non Dealers can check for blicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 10/16/23	\$0.00



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Available Optic	ons (cont'd) Code	Description	MSRP
	REQUIRES 995 OR 998	OR 99P	
	T7C Requires valid FIN code.	Tires: LT265/70R17C BSW A/T (Fleet)	\$295.00
	91P  Requires valid FIN code.	8-Way Power Driver's Seat w/Power Lumbar (Fleet)	\$350.00
Emissions			
General Info			
	ORDER1	Initial Order Date: 09/13/2023	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C