NCSA CONTRACT DISCOUNT OF 6% ON ALL OPTION PRICING



Prepared by: GENE DANIEL 10/27/2023 Performance Ford, Inc. | 213 South East Boulevard Clinton North Carolina | 28328 2024 Escape 4dr AWD Active (U9G) Price Level: 420 Available Options Selected Code Description **MSRP** Packages N/C \checkmark 200A Equipment Group 200A Includes - Engine: 1.5L EcoBoost Includes auto start-stop technology. - Transmission: 8-Speed Automatic - 3.81 Axle Ratio - GVWR: TBD - Tires: 225/65R17 AS BSW - Wheels: 17" Shadow Silver-Painted Aluminum - Unique Cloth Front Bucket Seats Includes 8-way power driver (fore/aft, up/down, recline, lumbar) and 4-way manual front passenger (fore/aft with manual recline) - Radio: AM/FM Stereo Includes 6 speakers, speed compensated volume, steering wheel mounted controls and SiriusXM with 360L with a 3 month prepaid subscription. Note: SiriusXM audio and data services each require a subscription sold separately, or as a páckáge, by Siriu's XM Inc. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then- current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Not all vehicles or devices are capable of receiving all services offered by SiriusXM. Current information and features may not be available in all locations, or on all receivers. Satellite and streaming lineups vary slightly. 2020 Sirius XM Inc. Sirius, XM, SiriusXM and all related marks and logos are trademarks of Sirius XM Inc. - SYNC 4 Includes 8" LCD capacitive touch-screen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, wireless Apple CarPlay and Android Auto, digital owners manual. FordPass Connect Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot) - Cold Weather Package - Heated Front Row Seats - Heated Sideview Mirrors - Remote starter system - Heated Steering Wheel **Powertrain** Wheels & Tires Seats & Seat Trim **Other Options**

NONRD

Radio: B&O Sound System by Bang & Olufsen

N/C

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Selected

Available Options (cont'd)

Code

Description

MSRP

\$995.00

Includes 10-speakers including subwoofer, speed compensated volume and SiriusXM with 360L with a 3 month prepaid subscription. Note: SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Inc. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then- current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Not all vehicles or devices are capable of receiving all services offered by SiriusXM. Current information and features may not be available in all locations, or on all receivers. Satellite and streaming lineups vary slightly. 2020 Sirius XM Inc. Sirius, XM, SiriusXM and all related marks and logos are trademarks of Sirius XM Inc.

- 68B Tech Pack #1 Speed sign recognition is not available to military personnel sales. Includes - Ford Co-Pilot360 Assist+ - Intelligent Adaptive Cruise Control w/Stop-and-Go Includes stop-and-go and lane centering assist. - Connected Navigation Includes 1 year of connectivity, pinch-to-zoom capability, live traffic, predictive destinations and route guidence. - Evasive Steering Assist - Rear Parking Sensor - Speed Sign Recognition - Rear View Camera - SYNC 4 w/Enhanced Voice Recognition Includes 13.2" LCD capacitive touch-screen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, wireless Apple CarPlay and Android Auto, digital owners manual. \$3,700.00 68C Tech Pack #2 Speed sign recognition is not available to military personnel sales. Includes - Ford Co-Pilot360 Assist 2.0
 - Intelligent Adaptive Cruise Control w/Stop-and-Go
 - Includes stop-and-go and lane centering assist.
 - Speed Sign Recognition
 - Connected Navigation
 - Includes 1 year of connectivity, pinch-to-zoom capability, live traffic, predictive destinations and route guidence.
 - Rear Parking Sensor
 - Reverse Brake Assist
 - Evasive Steering Assist
 - Intersection Assist
 - Radio: B&O Sound System by Bang & Olufsen

Includes 10-speakers including subwoofer, speed compensated volume and SiriusXM with 360L with a 3 month prepaid subscription. Note: SiriusXM audio and data services each require a subscription sold separately, or as a prepard subscription. Note: SinusXM audio and data services each require a subscription soid separately, of as a package, by Sirius XM Inc. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then- current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Not all vehicles or devices are capable of receiving all services offered by SiriusXM. Current information and features may not be available in all locations, or on all resolutions and taxed taxes apply. all receivers. Satellite and streaming lineups vary slightly. 2020 Sirius XM Inc. Śirius, XM, SiriusXM and all related marks and logos are trademarks of Sirius XM Inc.

- 360-Degree Camera w/Split View
- Includes front and rear washer.
- 10-Way Power Driver Seat
- Includes fore/aft, up/down, tilt adjustments, power lumbar and power recline.
- 6-Way Power Passenger Seat
- Includes fore/aft, up/down, recline adjustments.



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Selected	Code	Description	MSRP	
	- HD Radio - 12.3" Productivity Sc - Memory Package	reen in Instrument Cluster		
	Includes driver's sea - Body Color Mirrors - Wireless Charging P	ad		
	- SYNC 4 w/Enhanced Includes 13.2" LCD o AppLink with app cata	I Voice Recognition capacitive touch-screen with swipe capability, wireless phone connecti log, 911 Assist, wireless Apple CarPlay and Android Auto, digital own	on, cloud connected, ers manual.	
	43M	Panoramic Vista Roof	\$1,595.00	
	Includes power open/close with power shade. Includes: - Black Roof-Rack Side Rails			
	41H	Engine Block Heater	\$150.00	
	153	Front License Plate Bracket	N/C	
	Standard in states req	uiring two license plates and optional to all others.		
	47B	Easy Access Cargo Shade	\$135.00	
	Ford Accessory.			
	50B	Front & Rear Floor Liners w/Carpet	\$200.00	
	Ford Accessory.	Mats		
	-	and rear carpeted floor mats.		
	50C	Front & Rear Floor Liners w/o Carpet Mats	\$160.00	
	Ford Accessory.			
	Deletes standard from	and rear carpeted floor mats.		
	50Q	Cargo Mat	\$100.00	
	Ford Accessory.			
Dealer Installed	Options			
		Ash Cup w/Coin Holder	\$50.00	



Price Level: 420

Vailable Op Selected	tions (cont'd) Code	Description	MSRP
	Shipped separately through WBDO on	y from the vehicle for dealer installation. These features a ly.	re ordered
	FHLAH	Cargo Organizer, Soft-Sided Cooler Bag	\$45.00
	Shipped separately through WBDO on	y from the vehicle for dealer installation. These features a ly.	re ordered
	Includes adjustable ca	arrying strap and Ford logo.	
	BECAG	Cargo Organizer, Soft-Sided Large, Folding	\$115.00
	Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.		
	Includes Ford logo.		
	BECAF	Cargo Organizer, Soft-Sided Standard, Folding	\$100.00
	Shipped separately through WBDO on Includes Ford logo.	y from the vehicle for dealer installation. These features a ly.	re ordered
	J4JAE	Center Console In-Vehicle Safe by Console Vault	\$390.00
	Shipped separately through WBDO on Includes coded lock.	y from the vehicle for dealer installation. These features a ly.	re ordered
	AHQAB	First Aid Kit	\$50.00
	Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.		
	AHMAB	Road Side Assistance Kit	\$70.00
	Shipped separately through WBDO on	y from the vehicle for dealer installation. These features a ly.	re ordered
	FIXAC	Smoker's Package	\$140.00



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Selected	Code	Description	MSRF	
	Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.			
	FISAC	Exposed Wheel Locking Lug Nut Kit	\$80.00	
	Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.			
	C3BAB	Active Decal	\$425.00	
	Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.			
	FI4AB	SecuriCode Illuminated Door Entry Keypad	\$350.00	
	Late availability. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.			
	A3EAB	Splash Guards	\$210.00	
	Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.			
leet Options				
	942	Daytime Running Lamps (DRL)	\$45.00	
	Requires valid FIN code. Non-configurable. Replaces the standard Configurable Daytime Running Lamps (DRL).			
	60S_	Rear Parking Sensor	\$245.00	
	Requires valid FIN code.			
	96B	Decal Option Up To 8 Square Feet Material	\$325.00	
	Requires valid FIN	code.		
	Minimum annual order	of 25 units. For order process details, go to www.fordcommercialgrap.	hics.com.	



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Selected	ptions (cont'd) Code	Description	MSRP
	96C	Decal Option Up To 12 Square Feet Material	\$375.00
	Requires valid F		
	-	der of 25 units. For order process details, go to www.fordcommercialgraphics	.com.
	96D	Decal Option Up To 18 Square Feet Material	\$450.00
	Requires valid F	IN code.	
	Minimum annual ord	der of 25 units. For order process details, go to www.fordcommercialgraphics	.com.
	96E	Decal Option Up To 25 Square Feet Material	\$600.00
	Requires valid FIN code.		
	Minimum annual or	der of 25 units. For order process details, go to www.fordcommercialgraphics	.com.
	96F	Decal Option Up To 40 Square Feet Material	\$750.00
	Requires valid FIN code.		
	Minimum annual or	der of 25 units. For order process details, go to www.fordcommercialgraphics	.com.
	96G	Decal Option Up To 55 Square Feet Material	\$900.00
	Requires valid FIN code.		
	Minimum annual ord	der of 25 units. For order process details, go to www.fordcommercialgraphics	.com.
	D9U	Built: Louisville Plant	N/C
	31V	Ship-Thru: Adrian Steel	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	31L	Ship Thru: Holman	N/C
	31C	Ship-Thru: KC Truck Systems Inc.	\$0.00



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	Pptions (cont'd)		
Selected	Code	Description	MSRP
	31J	Ship-Thru: Knapheide - IN	N/C
	31K	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship Thru: Monroe Truck Equipment Inc.	N/C
	31F	Ship-Thru: National Fleet Services	\$0.00
	31P	Ship-Thru: Reading Equipment & Distribution	N/C
	FLADCR	Fleet Advertising Credit	N/A
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 9/18/2023	\$0.00

Emissions

General Info

ORDER1	Initial Order Date: 08/24/2023	N/C
START1	Start-Up Date: 11/13/2023	N/C
BUILD1	Build-Out Date: TBD	N/C