Item # 86 available Options 6% discount will be applied to listed price

2024 F-150 Lightning AWD SuperCrew Cab 5.5' box 145" WB Pro (W1B)

Price Level: 415



Client Proposal

Prepared by: Jeff Williams

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Date: 04/15/2024



020-030-033



Ford

Prepared by: Jeff Williams

04/15/2024

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Price Level: 415

Available Options

Selected Code Description MSRP

Packages

110A Equipment Group 110A Standard N/C

Includes:

STDTR

- Engine: Dual eMotor Standard Battery
 Includes 98 kWh usable capacity standard range high-voltage battery.
- Transmission: Single-Speed
- GVWR: 8,250 lbs
- Tires: 275/65R18 A/T
- Wheels: 18" Machined w/Black High Gloss Pockets
- Vinyl Bucket Heated Front Seats

Includes 2-way manual driver/passenger with flow-through console and floor shifter.

- Radio: FM Stereo w/6 Speakers
- SYNC 4 w/Enhanced Voice Recognition

Includes 12" LCD capacitive touchscreen with swipe capability, information on demand panel, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, wireless Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation (includes 3-year trial). Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 3-year trial of navigation services that begins on the new vehicle warranty start date. Customers must unlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply.

Powertrain

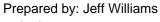
\checkmark	99K Includes 98 kWh usabl	Engine: Dual eMotor - Standard Battery e capacity standard range high-voltage battery.	STD
	99S Late availability. Includes TBD kWh usa	Engine: Dual eMotor - LFP Battery ble capacity standard range high-voltage battery.	N/A
\checkmark	44L	Transmission: Single-Speed	STD
$oxed{\checkmark}$	STDGV	GVWR: 8,250 lbs	STD
Wheels & Tires			

Tires: 275/65R18 A/T

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STD





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Price Level: 415

Available Option	ons (cont'd) Code	Description	MSRP
\checkmark	643	Wheels: 18" Machined w/Black High Gloss Pockets	STD
Seats & Seat Trim			
\checkmark	V Includes 2-way manus	Vinyl Bucket Heated Front Seats al driver/passenger with flow-through console and floor shifter.	STD
Other Options			
\checkmark	145WB	145" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	STDRD Radio: FM Stereo w/6 Speakers Includes: - SYNC 4 w/Enhanced Voice Recognition Includes 12" LCD capacitive touchscreen with swipe capability, information on demand panel, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, wireless Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation (include 3-year trial). Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Eligible vehicles receive a complimentary 3-year trial of navigation services that begins on the new vehicle warranty start date. Customers munlock the navigation service trial by activating the eligible vehicle with a FordPass member account. If not subscriby the end of the complimentary period, the connected navigation service will terminate, and the system will revert embedded offline navigation. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and rates may apply.		
	53D Includes increased to Includes: - Trailer Brake Contro	Max Trailer Tow Package w capability. Max towing capability TBD.	\$1,100.00
	•	Assist rse guidance.	\$1,950.00





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Available Options (cont'd) Selected Code Description MSRP				
	479	Pro Power Onboard - 9.6 kW	\$1,200.00	
	63T	Tailgate Step w/Tailgate Work Surface	\$430.00	
	153 Standard in states requ	Front License Plate Bracket iring 2 license plates, optional to all others.	N/C	
	90B	Matte Black Aluminum Crossbed Toolbox	\$950.00	
	Ford accessory. By Weather Guard. (Mo	odel # 127-52-03).		
	90P Ford accessory. By Weather Guard. (Mo	Bright Aluminum Crossbed Toolbox odel # 127-0-03).	\$950.00	
	96W Ford accessory.	Tough Bed Spray-In Bedliner	\$595.00	
	96X	Hard Folding Tonneau Pickup Box Cover	\$1,200.00	
	Ford accessory.			
	96T	Soft Folding Tonneau Pickup Box Cover	\$590.00	
	Ford accessory.			
	96J Ford accessory.	Retractable Tonneau Pickup Box Cover	\$2,200.00	
	66A	Mobile Power Cord (120/240V)	\$500.00	
	79V	COV Required	N/A	



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Available Options (cont'd)			
elected	Code	Description	MSRF
	C09	Priced DORA	N/C
aler Installed O	ptions		
	FIXAC Shipped separately t	Ash Cup w/Lighter from the vehicle for dealer installation.	\$110.00
	FIXAD Shipped separately i	Ash Cup w/Coin Holder from the vehicle for dealer installation.	\$50.00
	FIRAD Shipped separately i	Horizontal Bed Cargo Net from the vehicle for dealer installation.	\$80.00
	FIRAE Shipped separately	Vertical Bed Cargo Net from the vehicle for dealer installation.	\$80.00
	A9VAB Shipped separately	Removable Bed Mat from the vehicle for dealer installation.	\$195.00
	A7EAB Shipped separately t	Bed Tailgate Lock by McGard from the vehicle for dealer installation.	\$70.00
	AHQAB Shipped separately i	First Aid Kit w/Ford Logo from the vehicle for dealer installation.	\$50.00
	A9PAB Shipped separately t	Foldable Pickup Box Bed Extender from the vehicle for dealer installation.	\$945.00
	AATAF Shipped separately	Individual Trailer TPMS/Customer- Placed Camera from the vehicle for dealer installation.	\$1,115.00
	J4JAE Shipped separately i	In-Vehicle Safe By Console Vault from the vehicle for dealer installation.	\$400.00



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Available Op	otions (cont'd)				
Selected	Code	Description	MSRP		
	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	\$290.00		
	Shipped separately fi	rom the vehicle for dealer installation.			
	FISAC	Exposed Wheel Lock Kit	\$80.00		
	Shipped separately fr	rom the vehicle for dealer installation.			
	FISAB Shipped separately fr	Hidden Lugs Wheel Lock Kit rom the vehicle for dealer installation.	\$80.00		
Fleet Options					
	85H	Back-Up Alarm System	\$220.00		
	Requires valid FIN code.				
	942	Daytime Running Lamps	\$45.00		
	Requires valid FIN code.				
	Non-controllable.				
	94R	Red/Blue Strobe Color LED Warning Beacons	\$700.00		
	Requires valid FIN	N code.			
	By Sound Off Signal. degree visibility.	Includes center high-mounted stop light bar and 2 roof mounted beaco	ns that provide 360		
	94S	Amber Strobe Color LED Warning Beacons	\$650.00		
	Requires valid FIN code.				
	By Sound Off Signal. degree visibility.	Includes center high-mounted stop light bar and 2 roof mounted beaco	ns that provide 360		
	94W	Amber/White Strobe Color LED	\$650.00		
		Warning Beacons			
	Requires valid FIN		and the Council Land		
	By Sound Off Signal. degree visibility.	Includes center high-mounted stop light bar and 2 roof mounted beaco	ns that provide 360		





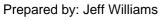
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Available Options (cont'd)			
Selected	Code	Description	MSRP
	181 Requires valid Fl	Smart Acceleration Truncation N code.	N/A
	41Z	Speed Limitation - 65 MPH Governed Top Speed	N/A
	Requires valid FI	N code.	
	41Y	Speed Limitation - 70 MPH Governed Top Speed	N/A
	Requires valid FI	N code.	
	41X	Speed Limitation - 75 MPH Governed Top Speed	N/A
	Requires valid FI	N code.	
	66S	Pro SSV Package	\$145.00
	equipment. Includes: - HD Police-Grade C	N code. ask lighting in overhead console and universal top tray center of I/P for mode. Cloth 40/Console/40 Front-Seats (FLT) olsters and 8-way power driver/manual passenger.	unting aftermarket
	D9W	Built: REVC Assembly Plant	N/C
	31H	Ship-Thru: Adrian Steel	\$289.00
	31X	Ship Thru: Canfield Equipment	N/C
	31A	Ship Thru: Holman	\$185.00
	31K	Ship Thru: Knapheide Truck Equipment	\$185.00
	311	Ship-Thru: Monroe Truck Equipment	\$125.00





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Available Options (cont'd)				
MSRP	Description	Code	Selected	
\$35.00	Ship-Thru: National Fleet	319		
-\$1,048.00	Fleet Advertising Credit	FLADCR		
N/C	Fleet Final Order Date: TBD	FINAL1		
Variable	Ford US National Fleet Incentives Ford US National - 10/16/2023	56M		
\$10,000.00	Engine: Dual eMotor - Extended Range Battery (FLT)	997		
capacity extended range	arging level 2 peak charging rate of 11.5kW and 131 kWh usable	Includes single onboard high-voltage battery. Includes: - GVWR: 8,550 lbs (Flee		
\$11,500.00	Engine: Dual eMotor - Dual Onboard Charging (FLT)	99M		
e high-voltage battery.	eet)	Includes level 2 peak cha Includes: - Wheels: 20" Alloy Dark - Tires: 20" All Season - Carbon Black Fixed Ex		
N/C	GVWR: 8,550 lbs (Fleet)	NONGV		
N/C	Tires: 20" All Season (Fleet)	NONTR		
N/C	Wheels: 20" Alloy Dark Carbonized Gray (Fleet)	645		
	et)	Includes: - Tires: 20" All Season (f		
N/C	HD Police-Grade Cloth 40/Console/40 Front-Seats (FLT)	Е		



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Available Options (cont'd)				
Selected	Code	Description	MSRP	
General Info				
	ORDER1	Initial Order Date: TBD	N/C	
	START1	Start-Up Date: TBD	N/C	
	BUILD1	Build-Out Date: TBD	N/C	

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