

Item # 84

6% NCSA Option Discount on all options

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2024 Transit-350 Cab Chassis 4x2 178" WB SRW Base (W5Z)

Price Level: 415

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### Client Proposal

Prepared by:

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Date: 10/02/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

## 2024 Transit-350 Cab Chassis 4x2 178" WB SRW Base (W5Z)

Price Level: 415

### Available Options

Selected	Code	Description	MSRP
<b>Packages</b>			
<input checked="" type="checkbox"/>	701A	Order Code 701A	N/C
<i>Includes:</i>			
<i>- Engine: 3.5L PFDi V6 (FFV)</i>			
<i>Includes port injection and E-85 flex-fuel capable capability.</i>			
<i>- Transmission: 10-Spd Automatic w/OD &amp; SelectShift</i>			
<i>Includes auxiliary transmission oil cooler.</i>			
<i>- 4.10 Limited Slip Axle Ratio</i>			
<i>- GVWR: 9,500 lb</i>			
<i>- Tires: 235/65R16C 121/119 R AS BSW</i>			
<i>- Wheels: 16" Silver Steel w/Black Hubcaps</i>			
<i>- Vinyl Front Bucket Seats</i>			
<i>- Dark Palazzo Gray Vinyl Bucket Seats</i>			
<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver seat armrest only.</i>			
<i>- Radio: AM/FM Stereo</i>			
<i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>			
<hr/>			
<b>Powertrain</b>			
<input checked="" type="checkbox"/>	998	Engine: 3.5L PFDi V6 (FFV)	STD
<i>Includes port injection and E-85 flex-fuel capable capability.</i>			
<input type="checkbox"/>	99G	Engine: 3.5L EcoBoost V6	\$2,495.00
<i>Includes:</i>			
<i>- 3.73 Axle Ratio</i>			
<input checked="" type="checkbox"/>	44U	Transmission: 10-Spd Automatic w/OD & SelectShift	STD
<i>Includes auxiliary transmission oil cooler.</i>			
<input checked="" type="checkbox"/>	X4L	4.10 Limited Slip Axle Ratio	STD
<input type="checkbox"/>	X73	3.73 Axle Ratio	N/C
<input type="checkbox"/>	X7L	3.73 Limited-Slip Axle Ratio	\$325.00
<input type="checkbox"/>	41E	Heavy-Duty Front Axle	\$315.00
<i>Up to 4,630 lb FGAWR.</i>			
<i>Includes:</i>			
<i>- Wheels: 16" Silver Steel w/Silver Hubcaps</i>			
<i>Includes exposed lug nuts.</i>			

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input checked="" type="checkbox"/>	STDGV	GVWR: 9,500 lb	STD

### Wheels & Tires

<input checked="" type="checkbox"/>	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
<input checked="" type="checkbox"/>	STDWL	Wheels: 16" Silver Steel w/Black Hubcaps	STD
<input type="checkbox"/>	64H	Wheels: 16" Steel w/Full Silver Wheel Covers	\$35.00
<input type="checkbox"/>	647	Wheels: 16" Silver Aluminum Alloy	Variable
<input type="checkbox"/>	644	Wheels: 16" Black Aluminum Alloy	Variable
<input type="checkbox"/>	64K	Wheels: 16" Sparkle Silver Alloy	\$1,050.00
<input type="checkbox"/>	64G	Wheels: 16" Matte Black Alloy	\$1,050.00
<input type="checkbox"/>	641	Wheels: 16" Silver Steel w/Silver Hubcaps <i>Includes exposed lug nuts.</i>	N/C
<input type="checkbox"/>	51D	Spare Tire & Wheel <i>Includes 4 ton jack, tool kit and full-size matching tire.</i>	\$300.00

### Seats & Seat Trim

<input checked="" type="checkbox"/>	V	Vinyl Front Bucket Seats	STD
<input type="checkbox"/>	C	Cloth Front Bucket Seats	N/C
<input checked="" type="checkbox"/>	21G	Dark Palazzo Gray Vinyl Bucket Seats	STD

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**Available Options (cont'd)**

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		<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver seat armrest only.</i>	
<input type="checkbox"/>	21L	Dark Palazzo Gray Cloth Bucket Seats	\$115.00
		<i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	
<input type="checkbox"/>	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	\$45.00
		<i>Includes 2-way manual driver seat and 2-way manual passenger seat with driver and passenger seat armrests.</i>	
<input type="checkbox"/>	21Q	Dark Palazzo Gray Cloth Heated Bucket Seats	Variable
		<i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	
<input type="checkbox"/>	213	Dark Palazzo Gray Vinyl Dr Bucket & Dual Pass Seats	\$560.00
		<i>Includes 3-passenger front seating, 2-way manual driver seat, 2-way manual passenger seat, driver armrest and small center console with an integrated shifter and a deployable cup holder. Unlike the driver seat, dual passenger seat insert and bolster material will be identical in ebony vinyl material.</i>	

**Other Options**

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	178WB	178" Wheelbase	STD
<input checked="" type="checkbox"/>	58U	Radio: AM/FM Stereo	STD
		<i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	
<input type="checkbox"/>	58V	Radio: AM/FM Stereo w/SYNC 3	\$280.00
		<i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	
<input type="checkbox"/>	58B	Radio: AM/FM Stereo w/SYNC 4	Variable
		<i>Includes 12" display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front).</i>	
		<i>Includes:</i>	
		<i>- Electronic Air Temperature Control</i>	
<input type="checkbox"/>	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L	\$1,165.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i> <i>Includes:</i> <i>- Electronic Air Temperature Control</i>	
<input type="checkbox"/>	58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav  <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i> <i>Includes:</i> <i>- Traffic Sign Recognition (TSR)</i> <i>- Intelligent Speed Assist (ISA)</i> <i>- Electronic Air Temperature Control</i>	\$1,780.00
<input type="checkbox"/>	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC  <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i> <i>Includes:</i> <i>- Traffic Sign Recognition (TSR)</i> <i>- Intelligent Speed Assist (ISA)</i> <i>- Intersection Assist</i> <i>- Intelligent Adaptive Cruise Control</i> <i>- Electronic Air Temperature Control</i>	\$2,050.00
<input type="checkbox"/>	58W	Radio: Rear View Camera w/o Audio Functionality  Connected features through FordPass are not supported.  <i>Includes 4" multi-function display and dual USB ports for charging only. Allows for replacement audio head unit dealer installation. Alerts and chimes (turn signal, seat belt, park aid) will be delivered through the cluster. No audio functionality is available but the vehicle will retain 4 front speakers.</i>	-\$175.00
<input type="checkbox"/>	53G	Body Colored Front Bumper  <i>Includes:</i> <i>- Front Fog Lamps</i> <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$325.00
<input type="checkbox"/>	91A	Chrome High-Intensity Discharge (HID) Headlamps  <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	\$455.00
<input type="checkbox"/>	91C	Black High-Intensity Discharge (HID) Headlamps	\$455.00

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**Available Options (cont'd)**

Selected	Code	Description	MSRP
		<i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	
<input type="checkbox"/>	91B	Wiper Activated Headlamps	\$30.00
<input type="checkbox"/>	55D	Front Fog Lamps	\$105.00
		<i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	
<input type="checkbox"/>	655	Midship Extended Range Fuel Tank (31 Gallons)	\$285.00
		<i>Includes capless fuel fill.</i>	
<input type="checkbox"/>	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors	\$335.00
		<i>Includes turn signals.</i>	
<input type="checkbox"/>	544	Long-Arm Manual-Folding Heated Power Adjust Mirrors	\$400.00
		<i>Includes turn signals.</i>	
<input type="checkbox"/>	53D	Tow/Haul Mode w/Trailer Wiring Provisions	\$295.00
		<i>Includes trailer wiring harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin connector assembly and rear jumper. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness. This package does not include the frame mounted hitch receiver.</i>	
<input type="checkbox"/>	67D	Trailer Brake Controller	Variable
<input type="checkbox"/>	85C	Illuminated Vinyl-Trimmed Sun Visors	\$75.00
		<i>Includes illuminated vanity mirror (driver and passenger-side).</i>	
<input type="checkbox"/>	66D	Front Overhead Shelf	\$75.00
<input type="checkbox"/>	67E	Large Center Console	\$195.00
		<i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	
<input type="checkbox"/>	16G	Front Only Carpet	\$35.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Deletes all rear floor covering.</i>	
<input type="checkbox"/>	87E	Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> <i>Includes:</i> - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$385.00
<input type="checkbox"/>	63C	Dual Alternators (250 Amps Each) <i>Includes:</i> - 110V/400W Power Outlet <i>High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.</i>	Variable
<input type="checkbox"/>	52C	Keyless Entry Keypad	\$95.00
<input type="checkbox"/>	41J	Intelligent Access w/Push-Button Start	\$370.00
<input type="checkbox"/>	63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
<input type="checkbox"/>	41H	Engine Block Heater <i>Recommended when minimum temperature is 10F or below.</i> <i>(400W rating).</i>	N/A
<input type="checkbox"/>	61C	Vehicle Maintenance Monitor <i>Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i> <i>Includes:</i> - Engine Hour Meter	\$45.00
<input type="checkbox"/>	90D	110V/400W Power Outlet <i>High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.</i>	Variable
<input type="checkbox"/>	67C	Upfitter Package <i>Includes high capacity upfitter switches.</i> <i>Includes:</i> - Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i> - Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> - Dual AGM Batteries (70 Amp-hr Each)	\$610.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		- Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.	
<input type="checkbox"/>	55A	Upfitter Interface Module (UIM)  Please see <a href="https://fleet.ford.com/partsandservice/upfitter-interface">fleet.ford.com/partsandservice/upfitter-interface</a> for additional information.  <i>This technology makes it easy for upfitters to operate aftermarket equipment, such as lift buckets or cranes. Upfitters can connect/program the optional upfitter switches to operate aftermarket-installed equipment with up to 9 digitally configurable inputs.</i>	\$255.00
<input type="checkbox"/>	86F	2 Additional Keys (4 Total)  <i>Includes key fobs.</i>	\$75.00
<input type="checkbox"/>	61A	Rear Video Camera & Prep Kit  For incomplete vehicles, upfitter must add a rear view camera to vehicles that are 10,000lb GVWR or less to complete the vehicle and meet FMVSS 111 requirements. Rear video camera and prep kit (61A) is available as a dunnage kit that requires upfitter installation.  <i>Includes cab wiring and frame wiring to the rear most cross member. Will display in multi-function display. Upfitters kit includes camera with mounting bracket, 20' jumper wire and camera mounting and aiming instructions.</i>	\$225.00
<input type="checkbox"/>	60D	Adaptive Cruise Control  <i>Includes Adjustable Speed Limiting Device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>	Variable
<input type="checkbox"/>	65A	Blind Spot Assist 1.0  <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes. Blind Spot Assist 1.0 and Reverse Sensing System requires upfitter installation of the rear sensors (6) per the instructions provided in BEMM to function properly. This feature has been configured "on" from the vehicle assembly plant. The BLIS indicator will be in the mirror.</i> <i>Includes:</i> - Long-Arm Manual-Folding Heated Power Adjust Mirrors <i>Includes turn signals.</i> - Reverse Sensing System	\$595.00
<input type="checkbox"/>	59B	Front Sensing System  <i>Includes:</i> - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$395.00
<input type="checkbox"/>	18D	Exterior Upgrade Package  <i>Includes:</i> - Black Trimmed Halogen Lamps - Wiper Activated Headlamps - Front Fog Lamps	\$535.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i> - Honeycomb Mesh Grille w/Chrome Surround - Wheels: 16" Steel w/Full Silver Wheel Covers	
<input type="checkbox"/>	62C	Auxiliary Heater & A/C Prep Pkg w/o Rear Controls  <i>Includes stub lines for delivery of coolant/refrigerant for easy addition of an aftermarket rear heater and A/C system. Requires aftermarket upfit of a climate control system.</i>	\$100.00
<input type="checkbox"/>	47A	Interior Upgrade Package  <i>Includes:</i> - Dark Palazzo Gray Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i> - Illuminated Vinyl-Trimmed Sun Visors <i>Includes illuminated vanity mirror (driver and passenger-side).</i>	\$730.00
<input type="checkbox"/>	43B	Back Up Alarm  Ford accessory, pre-installed. <i>Includes 102 dB(A) warning capability.</i>	\$150.00
<input type="checkbox"/>	86N	Front Heavy Duty Tray Style Floor Mats  Ford accessory, pre-installed.	\$60.00
<input type="checkbox"/>	86W	Front All-Weather Floor Mats  Ford accessory, pre-installed.	\$120.00
<input type="checkbox"/>	68B	Remote Start  Ford accessory, pre-installed.	\$495.00
<input type="checkbox"/>	15C	Front Black Wheel Well Liners  Ford accessory, pre-installed.	\$295.00
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<b>Fleet Options</b>			
<input type="checkbox"/>	942	Daytime Running Lights	\$45.00
	Requires valid FIN or dealer code.		
	<i>Provides enhanced vehicle visibility during daylight conditions.</i>		
<input type="checkbox"/>	76C	Orange Safety Belts	\$45.00
	Requires valid FIN or dealer code.		
	<i>Belt minder is included on the driver and front passenger seat(s).</i>		
<input type="checkbox"/>	52M	65-mph Governed Top Speed	\$80.00
	Requires valid FIN or dealer code.		
<input type="checkbox"/>	52H	70-mph Governed Top Speed	\$80.00
	Requires valid FIN or dealer code.		
<input type="checkbox"/>	59C	Fleet Safety Package	\$35.00
	Requires valid FIN or dealer code.		
	<i>With this package, the safety features are set to ON with no driver ability to change settings.</i>		
	<i>Includes:</i>		
	<i>- Driver Alert</i>		
	<i>- Pre-Collision Assist w/Automatic Emergency Braking</i>		
	<i>- Lane Keeping Aid</i>		
	<i>- Auto High Beam</i>		
	<i>- Reverse Speed Limiter</i>		
<input type="checkbox"/>	98B	Fleet Fuel Economy Package	\$265.00
	Requires valid FIN or dealer code.		
	<i>Includes smart acceleration truncation. With this package, EcoMode is always on.</i>		
	<i>Includes:</i>		
	<i>- Auto Start-Stop Switch Delete</i>		
	<i>Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active.</i>		
	<i>- Engine Idle Shutdown - 5 Minute Timer</i>		
	<i>- 75-mph Governed Top Speed</i>		
<input type="checkbox"/>	55F	Engine Idle Shutdown - 10 Minute Timer	\$200.00
	Requires valid FIN or dealer code.		

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	55H	Engine Idle Shutdown - 20 Minute Timer	\$200.00
		Requires valid FIN or dealer code.	
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	D9K	Built: Kansas City Plant	N/C
<input type="checkbox"/>	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
<input type="checkbox"/>	31Q	Ship-Thru: Masterack	N/C
<input type="checkbox"/>	31A	Ship-Thru: Auto Truck	N/C
<input type="checkbox"/>	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
<input type="checkbox"/>	31W	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31K	Ship-Thru: Knapheide	N/C
<input type="checkbox"/>	31P	Ship-Thru: Kranz of KC	N/C
<input type="checkbox"/>	31S	Ship-Thru: Roush CleanTech	\$0.00
<input type="checkbox"/>	31H	Ship-Thru: Quigley Motors	N/C
<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	N/C
<input type="checkbox"/>	31C	Ship-Thru: Monroe Truck Equipment	\$0.00

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<input type="checkbox"/>	31G	Ship-Thru: Dejana	\$0.00
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution	N/C
<input type="checkbox"/>	31O	Ship-Thru: Mobility Works	N/C
<input type="checkbox"/>	313	Ship-Thru: Utilimaster	N/C
<input type="checkbox"/>	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
<input type="checkbox"/>	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	N/A
<input checked="" type="checkbox"/>	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>			
<input type="checkbox"/>	FINAL1	Fleet Final Order Date: TBD	N/C

### Emissions

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	ORDER1	Initial Order Date: TBD	N/C
<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

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