

Item # 83

6% NCSA Option Discount on all options

2024 E-Transit-350 Cargo RWD Medium Roof Van 148" WB Base (W9C)

Price Level: 415



Client Proposal

Prepared by:

Jeff Williams

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Date: 10/02/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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2024 E-Transit-350 Cargo RWD Medium Roof Van 148" WB Base (W9C)

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Available Options

Selected	Code	Description	MSRP
Packages			
<input checked="" type="checkbox"/>	101A	Order Code 101A	N/C
<i>Includes:</i>			
<i>- Engine: Electric Motor</i>			
<i>- Transmission: Single-Speed</i>			
<i>- Electric Axle</i>			
<i>- GVWR: 9,500 lbs</i>			
<i>- Tires: 235/65R16C 121/119 R AS BSW</i>			
<i>- Wheels: 16" Steel w/Full Silver Cover</i>			
<i>- Dark Palazzo Gray Cloth Bucket Seats w/Armrests</i>			
<i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>			
<i>- Vinyl Front Bucket Seats</i>			
<i>- Radio: AM/FM Stereo w/SYNC 4</i>			
<i>Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation with 3 years of service available through Ford Pro Intelligence. 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.</i>			
<i>- Electronic Air Temperature Control</i>			

Powertrain

<input checked="" type="checkbox"/>	99K	Engine: Electric Motor	STD
With 68kWH standard range high-voltage battery.			
<input checked="" type="checkbox"/>	44A	Transmission: Single-Speed	STD
<input checked="" type="checkbox"/>	STDAX	Electric Axle	STD
<input checked="" type="checkbox"/>	STDGV	GVWR: 9,500 lbs	STD

Wheels & Tires

<input checked="" type="checkbox"/>	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
<input checked="" type="checkbox"/>	64H	Wheels: 16" Steel w/Full Silver Cover	STD
<input type="checkbox"/>	647	Wheels: 16" Silver Aluminum Alloy	\$370.00
<input type="checkbox"/>	644	Wheels: 16" Black Aluminum Alloy	\$485.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	51A	Spare Tire & Wheel Delete	-\$115.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	V	Vinyl Front Bucket Seats	STD
<input type="checkbox"/>	C	Cloth Front Bucket Seats	N/C
<input checked="" type="checkbox"/>	21L	Dark Palazzo Gray Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	STD
<input type="checkbox"/>	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat <i>Deletes passenger CRS top tether anchorage, passenger front airbag, passenger thorax airbags and passenger-side airbag cut-off switch. Includes 2-way manual driver seat with lumbar and driver armrest.</i>	-\$150.00
<input type="checkbox"/>	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	\$45.00
<input type="checkbox"/>	219	Ebony Cloth Bucket Seats <i>Deletes driver armrest. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C

Other Options

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	148WB	148" Wheelbase	STD
<input type="checkbox"/>	53G	Body Colored Front Bumper <i>Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color. Includes: - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$235.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	91A	Chrome High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	N/C
<input type="checkbox"/>	91C	Black High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	N/C
<input type="checkbox"/>	91B	Wiper Activated Headlamps	\$30.00
<input type="checkbox"/>	55D	Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$100.00
<input type="checkbox"/>	17S	Mobile Power Cord Delete	-\$500.00
<input type="checkbox"/>	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$150.00
<input type="checkbox"/>	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$60.00
<input type="checkbox"/>	544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	Variable
<input type="checkbox"/>	68H	Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$290.00
<input type="checkbox"/>	17A	Fixed Rear Cargo Door Glass <i>Includes: - Rear-Window Defroster - Rearview Mirror</i>	\$235.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	17B	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$395.00
<input type="checkbox"/>	17F	Fixed Windows-All-Around <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$580.00
<input type="checkbox"/>	92A	High Strength Laminated Glass This option provides a pathway to FMVSS 226 compliance. <i>Includes 2nd - 4th row windows.</i>	N/A
<input type="checkbox"/>	92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i> <i>Includes:</i> - Rear-Window Defroster	Variable
<input type="checkbox"/>	41B	Passenger-Side B-Pillar Assist Handle	\$25.00
<input type="checkbox"/>	66C	D-Pillar Assist Handles <i>Located on the driver and passenger-side. Due to space requirements, the driver-side handle is deleted if front/rear aux a/c and heater (driver controlled) (57G) is also ordered.</i>	\$55.00
<input type="checkbox"/>	85C	Illuminated Sun Visors	\$70.00
<input type="checkbox"/>	90C	Digital Rearview Mirror <i>Placed in the traditional rearview mirror mount location, this always on, auto-dimming enhanced mirror provides full digital rearview images when obstructions such as a bulkhead, cargo or no rear windows are present. Returns to mirror mode when the camera is turned off. This is not a reverse back-up camera.</i>	\$555.00
<input type="checkbox"/>	15F	Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i>	\$70.00
<input type="checkbox"/>	17P	6 Cargo Tie-Down Hooks	\$25.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	66D	Front Overhead Shelf	\$70.00
<input type="checkbox"/>	47T	Lockable Door Bulkhead w/Window <i>The bulkhead is located behind the driver and passenger seats in the cargo van, and separates them from the cargo area.</i> <i>Includes:</i> <i>- Passenger-Side B-Pillar Assist Handle</i>	\$1,250.00
<input type="checkbox"/>	47U	Window Only Bulkhead <i>Includes:</i> <i>- Passenger-Side B-Pillar Assist Handle</i>	\$905.00
<input type="checkbox"/>	66F	Multi-Level Fixed Shelving - Passenger Side Only	\$740.00
<input type="checkbox"/>	66E	Multi-Level Fixed Shelving - Driver Side Only	\$1,045.00
<input type="checkbox"/>	66J	Multi-Level Fixed Shelving - Driver & Passenger	\$1,780.00
<input type="checkbox"/>	16E	Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i>	\$230.00
<input type="checkbox"/>	60B	Heavy-Duty Cargo Flooring <i>Includes:</i> <i>- Heavy-Duty Scuff Plate Kit</i> <i>Includes heavy-duty scuffs for rear cargo doors and sliding passenger-side door. Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$860.00
<input type="checkbox"/>	87E	Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> <i>Includes:</i> <i>- Dual AGM Batteries (70 Amp-hr Each)</i> <i>- Modified Vehicle Wiring System</i> <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$360.00
<input type="checkbox"/>	52C	Keyless Entry Keypad	\$90.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$70.00
<input checked="" type="checkbox"/>	58B	Radio: AM/FM Stereo w/SYNC 4 <i>Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation with 3 years of service available through Ford Pro Intelligence. 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.</i> <i>Includes:</i> <i>- Electronic Air Temperature Control</i>	STD
<input type="checkbox"/>	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation with 3 years of service available through Ford Pro Intelligence, 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 1 year.</i> <i>Includes:</i> <i>- Electronic Air Temperature Control</i>	\$220.00
<input type="checkbox"/>	58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 3 years.</i> <i>Includes:</i> <i>- Traffic Sign Recognition (TSR)</i> <i>- Intelligent Speed Assist (ISA)</i> <i>- Electronic Air Temperature Control</i>	\$790.00
<input type="checkbox"/>	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the Ford charge network, public charging account setup and management, driver public charging tools, home charging reimbursement, Ford E-Telematics dashboard and connected navigation) included for commercial and business customers complimentary for 3 years.</i> <i>Includes:</i> <i>- Traffic Sign Recognition (TSR)</i> <i>- Intelligent Speed Assist (ISA)</i> <i>- Intersection Assist</i> <i>- Electronic Air Temperature Control</i> <i>- Intelligent Adaptive Cruise Control</i>	\$1,075.00
<input type="checkbox"/>	91L	6 Speakers (4 Front/2 Rear)	\$25.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	63E	Dual AGM Batteries (70 Amp-hr Each)	\$275.00
<input type="checkbox"/>	61C	Vehicle Maintenance Monitor <i>Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i>	N/C
<input type="checkbox"/>	90E	120V/2.4kW Pro Power Onboard <i>Pro power onboard allows the vehicle to be used as a power source for tools to be plugged in to.</i>	\$1,265.00
<input type="checkbox"/>	86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$70.00
<input type="checkbox"/>	60D	Adaptive Cruise Control <i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>	\$555.00
<input type="checkbox"/>	94B	Enhanced Active Park Assist <i>Includes front sensing system. Enhanced active park assist helps make parking less stressful. It helps steer the vehicle, in reverse, into a perpendicular parking space or steer the vehicle into or out of a parallel parking space.</i> <i>Includes:</i> <ul style="list-style-type: none">- Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i>- Reverse Sensing System- Front Sensing System	\$830.00
<input type="checkbox"/>	65A	Blind Spot Assist 1.0 <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i> <i>Includes:</i> <ul style="list-style-type: none">- Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	Variable
<input type="checkbox"/>	43S	Reverse Brake Assist <i>If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment.</i> <i>Includes:</i> <ul style="list-style-type: none">- 360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i>- Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>- Reverse Sensing System- Honeycomb Mesh Grille w/Chrome Surround	\$905.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	61D	360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i> <i>Includes:</i> - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i> - Reverse Sensing System - Honeycomb Mesh Grille w/Chrome Surround	\$655.00
<input type="checkbox"/>	43R	Reverse Sensing System	\$275.00
<input type="checkbox"/>	94A	Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i> <i>Includes:</i> - Reverse Sensing System - Front Sensing System - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$445.00
<input type="checkbox"/>	96D	Load Area Protection Package <i>Includes full-height polypropylene cargo area panels.</i> <i>Includes:</i> - Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i>	\$450.00
<input type="checkbox"/>	85B	Heavy-Duty Scuff Plate Kit <i>Includes heavy-duty scuffs for rear cargo doors and sliding passenger-side door. Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$325.00
<input type="checkbox"/>	47G	Parcel Delivery Package <i>Includes:</i> - Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i>	\$125.00
<input type="checkbox"/>	43B	Back Up Alarm <i>Ford accessory, pre-installed.</i> <i>Includes 102 dB(A) warning capability.</i>	\$140.00
<input type="checkbox"/>	63G	White Noise Back Up Alarm <i>The back up alarm has 87 dB (+/-4) warning.</i>	\$160.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	86W	Front All-Weather Floor Mats Ford accessory, pre-installed.	\$110.00
<input type="checkbox"/>	15C	Front Black Wheel Well Liners Ford accessory, pre-installed.	\$275.00
<input type="checkbox"/>	153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.	N/C
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

Fleet Options

<input type="checkbox"/>	43F	Rear Bumper Delete Requires valid FIN or dealer code.	N/C
<input type="checkbox"/>	942	Daytime Running Lights Requires valid FIN or dealer code. <i>Provides enhanced vehicle visibility during daylight conditions.</i>	\$45.00
<input type="checkbox"/>	54X	Exterior Mirror Delete Requires valid FIN or dealer code.	N/C
<input type="checkbox"/>	76C	Orange Safety Belts Requires valid FIN or dealer code. <i>Includes belt minder on the front driver and passenger seat(s).</i>	\$45.00
<input type="checkbox"/>	51E	Decal #1 Requires valid FIN or dealer code. Minimum annual order of 25 units required.	\$395.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<p>Up to 15 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</p>			
<input type="checkbox"/>	51F	Decal #2	\$535.00
<p>Requires valid FIN or dealer code. Minimum annual order of 25 units required.</p> <p>Up to 30 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</p>			
<input type="checkbox"/>	52M	65-mph Governed Top Speed	\$75.00
<p>Requires valid FIN or dealer code.</p>			
<input type="checkbox"/>	52H	70-mph Governed Top Speed	\$75.00
<p>Requires valid FIN or dealer code.</p>			
<input type="checkbox"/>	59C	Fleet Safety Package	\$35.00
<p>Requires valid FIN or dealer code.</p> <p>With this package, the safety features are set to ON with no driver ability to change settings.</p> <p>Includes:</p> <ul style="list-style-type: none"> - Driver Alert - Pre-Collision Assist w/Automatic Emergency Braking - Lane Keeping Aid - Auto High Beam - Reverse Speed Limiter 			
<input type="checkbox"/>	55F	Engine Idle Shutdown - 10 Minute Timer	\$185.00
<p>Requires valid FIN or dealer code.</p> <p>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</p>			
<input type="checkbox"/>	55H	Engine Idle Shutdown - 20 Minute Timer	\$185.00
<p>Requires valid FIN or dealer code.</p> <p>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</p>			

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	-\$850.00
<input type="checkbox"/>	D9K	Built: Kansas City Plant	N/C
<input type="checkbox"/>	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
<input type="checkbox"/>	31Q	Ship-Thru: Masterack	N/C
<input type="checkbox"/>	31A	Ship-Thru: Auto Truck	N/C
<input type="checkbox"/>	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
<input type="checkbox"/>	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
<input type="checkbox"/>	31W	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31K	Ship-Thru: Knapheide	N/C
<input type="checkbox"/>	31P	Ship-Thru: Kranz of KC	N/C
<input type="checkbox"/>	31S	Ship-Thru: Roush CleanTech	\$0.00
<input type="checkbox"/>	31H	Ship-Thru: Quigley Motors	\$0.00
<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	N/C
<input type="checkbox"/>	31C	Ship-Thru: Monroe Truck Equipment	\$0.00

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<input type="checkbox"/>	31G	Ship-Thru: Dejana	N/C
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
<input type="checkbox"/>	31O	Ship-Thru: Driverge Vehicle Innovations LLC	N/C
<input type="checkbox"/>	313	Ship-Thru: Utilimaster	N/C
<input type="checkbox"/>	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
<input type="checkbox"/>	316	Ship-Thru: Westport Dallas Inc	\$0.00
<input type="checkbox"/>	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	FINAL1	Fleet Final Order Date: TBD	N/C

Emissions

<input checked="" type="checkbox"/>	425	Zero Evaporated Emissions System	STD
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General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: TBD	N/C
<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

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