
2024 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 420



Client Proposal

Prepared by:

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Date: 08/08/2023



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Available Options

Selected	Code	Description	MSRP
Packages			
☒	640A	Order Code 640A <i>Includes:</i> - Engine: 7.3L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift 10-Speed Automatic 10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road. - 3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S (6) Spare may not be the same as the road tire. - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC 4 Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.	N/C
Powertrain			
☒	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
☐	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Operator Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking.</i> <i>Includes:</i> - Dual 68 AH/65 AGM Battery	\$9,995.00
☒	44G	Transmission: TorqShift 10-Speed Automatic <i>10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road.</i>	STD
☒	X37	3.73 Axle Ratio	STD
☐	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00
☐	X4L	Limited Slip w/4.30 Axle Ratio	\$385.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☒	STDGV	GVWR: 14,000 lb Payload Package	STD

Wheels & Tires

☒	TD8	Tires: LT245/75Rx17E BSW PLUS A/S (6) <i>Spare may not be the same as the road tire.</i>	STD
☐	TBM	Tires: LT245/75Rx17E BSW A/T <i>Spare may not be the same as road tire.</i>	\$165.00
☒	64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	STD
☐	64J	Wheels: 17" Forged Polished Aluminum <i>Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner).</i>	\$600.00
☐	512	Spare Tire & Wheel Required in Rhode Island. <i>Excludes carrier.</i> <i>Includes:</i> <i>- 4-Ton Hydraulic Jack</i>	\$350.00
☐	51D	Spare Tire & Wheel Delete (Regional) Only available to pool accounts for sales to Rhode Island.	-\$85.00
☐	945	Stainless Steel Wheel Covers (Pre-Installed) <i>Front and rear.</i>	\$480.00

Seats & Seat Trim

☒	A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar.</i>	STD
☐	1	Cloth 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	\$100.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	L	Vinyl 40/Mini-Console/40 Front Seat <i>Includes driver's side manual lumbar.</i>	\$355.00
☐	4	Cloth 40/Mini-Console/40 Front Seat <i>Includes driver's side manual lumbar.</i>	\$515.00

Other Options

☒	PAINT	Monotone Paint Application	STD
☒	145WB	145" Wheelbase	STD
☒	STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> <i>- SYNC 4 Communications & Entertainment System</i> <i>Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller.</i>	STD
☐	61J	4-Ton Hydraulic Jack	\$55.00
☐	61J_	4-Ton Hydraulic Jack (Regional) Standard in Rhode Island.	N/C
☐	96V	XL Chrome Package <i>Includes:</i> <i>- Chrome Front Bumper</i> <i>- Bright Grille</i> <i>- Remote Start</i> <i>- Halogen Fog Lamps</i>	\$225.00
☐	67H	Heavy-Service Front Suspension Package <i>Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package.</i>	\$125.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	67X	Extra Heavy-Service Suspension Package <i>Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package.</i>	\$125.00
☐	473	Snow Plow Prep Package <i>Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M) dual battery on 7.3L gas engine. Adding (67B) 410 amp dual alternators for diesel engine is highly recommended for max power output.</i>	\$250.00
☐	41H	Engine Block Heater	\$100.00
☐	86K	Programmable Engine Idle Shutdown Timer <i>Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option.</i>	\$250.00
☐	41P	Transfer Case Skid Plates	\$100.00
☐	60X	Automated Emergency Braking (AEB) Removal <i>Removes Pre-Collision Assist with Automated Emergency Braking (AEB) and forward collision warning, auto high beams, post impact braking and audible lane departure warning.</i>	N/C
☐	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
☐	43K	Pro Power Onboard - 2kW <i>Includes dual alternators 12V 250 Amp + 24V 150 Amp. Placement and connection of the aux outlet is the responsibility of the final stage manufacturer.</i>	\$985.00
☐	86M	Dual 68 AH/65 AGM Battery	\$210.00
☐	67A	350 Amp Dual Alternators <i>Includes 190 Amp + 160 Amp.</i>	N/C
☐	67B	410 Amp Dual Alternators	\$115.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes 250 Amp + 160 Amp.</i>	
☐	65M	26.5 Gallon Mid Ship Fuel Tank Removes 40 gallon fuel tank.	\$125.00
☐	65C	Dual Diesel Fuel Tanks <i>Combines 40 gallon aft-of-axle and 26.5 gallon mid ship tank.</i>	\$625.00
☐	18B	Platform Running Boards	\$320.00
☐	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
☐	153	Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others.	N/C
☐	872	Rear View Camera & Prep Kit <i>Pre-installed content includes cab wiring and frame wiring to the rear most cross member. Upfitters kit includes camera with mounting bracket, 20' jumper wire and camera mounting/aiming instructions.</i>	\$415.00
☐	52S	Interior Work Surface	\$140.00
☐	41A	Rapid-Heat Supplemental Cab Heater <i>Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.</i>	\$250.00
☐	43C	110V/400W Outlet	\$175.00
☐	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
☐	91S	Amber 360-Degree Dual Beacon LED Warning Strobes <i>Pre-installed.</i>	\$650.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes <i>Pre-installed.</i>	\$650.00
☐	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
☐	79V	COV Required	N/A
☐	C09	Priced DORA	N/C

Dealer Installed Options

☐	AHQAB	First Aid Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$50.00
☐	AHMAB	Roadside Assistance Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$70.00
☐	AHMAC	Commercial USA Roadside Assistance Kit <i>Shipped separately from the vehicle for dealer installation.</i>	\$230.00

Fleet Options

☐	47A	Ambulance Prep Package (LPO) Requires valid FIN code. <i>Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module.</i> <i>Includes:</i> <i>- 410 Amp Dual Alternators</i> <i>Includes 250 Amp + 160 Amp.</i> <i>- Dual 68 AH/65 AGM Battery</i>	\$1,205.00
☐	47L	Ambulance Prep Pkg w/Special Emissions (LPO) Requires valid FIN code.	\$1,205.00

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Selected	Code	Description	MSRP
		<i>Includes 5,250 to 5,990 lbs max front springs/front GAWR, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California.</i> <i>Includes:</i> - 410 Amp Dual Alternators - Includes 250 Amp + 160 Amp. - Limited Slip w/4.10 Axle Ratio (LPO) (Fleet) - Wide track. - Dual 68 AH/65 AGM Battery	
☐	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
		Requires valid FIN code.	
		<i>Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California.</i> <i>Includes:</i> - 410 Amp Dual Alternators - Includes 250 Amp + 160 Amp.	
☐	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
		Requires valid FIN code.	
☐	D9E	Built: Kentucky Truck Plant	N/C
☐	D9D	Built: Ohio Plant	N/C
☐	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
☐	31A	Ship-Thru: Altec	N/C
☐	31T	Ship-Thru: Bobs Services LLC	\$0.00

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Selected	Code	Description	MSRP
☐	311	Ship-Thru: Dejana	\$0.00
☐	31U	Ship-Thru: General Truck Body	Variable
☐	31L	Ship-Thru: Holman	N/C
☐	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
☐	31W	Ship-Thru: Knapheide - IN	N/C
☐	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
☐	31M	Ship-Thru: Manning Truck Equipment	N/C
☐	31N	Ship-Thru: Monroe Truck Equipment	Variable
☐	31G	Ship-Thru: NBC Truck Equipment	\$0.00
☐	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
☐	31B	Ship-Thru: Reading Equipment	\$0.00
☐	31S	Ship-Thru: Reading Equipment	N/C
☐	31P	Ship-Thru: Roush CleanTech	Variable
☐	31C	Ship-Thru: Zoresco Equipment	\$0.00
☐	31Z	Ship-Thru: Knapheide	\$0.00

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Selected	Code	Description	MSRP
☐	312	Ship-Thru: National Fleet Services	\$0.00
☐	31Y	Ship Thru: Zoresco Equipment	\$0.00
☐	FLADCR	Fleet Advertising Credit	N/A
☒	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
Requires valid FIN code.			
<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>			
☐	FINAL1	Fleet Final Order Date: TBD	N/C
☐	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
☐	X4W	Limited Slip w/4.10 Axle Ratio (LPO) (Fleet)	N/C
Diesel only, see order guide for additional requirements.			
<i>Wide track.</i>			

Emissions

☒	425	50-State Emissions System	STD
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General Info

☐	ORDER1	Initial Order Date: TBD	N/C
☐	START1	Start-Up Date: TBD	N/C

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Selected	Code	Description	MSRP
☐	BUILD1	Build-Out Date: TBD	N/C

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