
2024 F-450 4x4 SD Crew Cab 8' box 176" WB DRW XL (W4D)

Price Level: 420



Client Proposal

Prepared by:

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Date: 08/08/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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Available Options

| Selected | Code | Description | MSRP |
|-------------------------------------|---|-----------------|------|
| Packages | | | |
| <input checked="" type="checkbox"/> | 670A | Order Code 670A | N/C |
| | <i>Includes:</i> - Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i> - Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i> - Limited Slip w/4.30 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: 225/70Rx19.5G BSW Traction <i>Spare may not be the same as road tire.</i> - Wheels: 19.5" Forged Polished Aluminum <i>4 aluminum outer and 2 steel inner. Includes bright hub covers/center ornaments.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i> | | |

Powertrain

| | | | |
|-------------------------------------|---|--|------------|
| <input checked="" type="checkbox"/> | 99T | Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 | STD |
| | <i>Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i> | | |
| <input type="checkbox"/> | 99M | Engine: 6.7L Power Stroke V8 Turbo Diesel B20 | \$2,500.00 |
| | <i>High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i> | | |
| <input checked="" type="checkbox"/> | 44G | Transmission: TorqShift 10-Speed Automatic | STD |
| | <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i> | | |
| <input checked="" type="checkbox"/> | X4L | Limited Slip w/4.30 Axle Ratio | STD |
| <input checked="" type="checkbox"/> | STDGV | GVWR: 14,000 lb Payload Package | STD |

Wheels & Tires

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Available Options (cont'd)

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|-------------------------------------|------|---|----------|
| <input checked="" type="checkbox"/> | TGL | Tires: 225/70Rx19.5G BSW Traction <i>Spare may not be the same as road tire.</i> | STD |
| <input checked="" type="checkbox"/> | 64D | Wheels: 19.5" Forged Polished Aluminum <i>4 aluminum outer and 2 steel inner. Includes bright hub covers/center ornaments.</i> | STD |
| <input type="checkbox"/> | 51X | Spare Wheel & Tire Delete <i>Also deletes jack and frame-mounted carrier.</i> | -\$85.00 |

Seats & Seat Trim

| | | | |
|-------------------------------------|---|---|----------|
| <input checked="" type="checkbox"/> | A | HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> | STD |
| <input type="checkbox"/> | 1 | Cloth 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> | \$315.00 |

Other Options

| | | | |
|-------------------------------------|-------|---|----------|
| <input checked="" type="checkbox"/> | 176WB | 176" Wheelbase | STD |
| <input checked="" type="checkbox"/> | PAINT | Monotone Paint Application | STD |
| <input checked="" type="checkbox"/> | STDRD | Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i> | STD |
| <input type="checkbox"/> | 96V | XL Chrome Package <i>Includes: - 4 Additional Pickup Box Tie-Downs - Chrome Front Bumper - Chrome Rear Step Bumper - Halogen Fog Lamps</i> | \$225.00 |
| <input type="checkbox"/> | 17X | FX4 Off-Road Package <i>Includes: - Hill Descent Control</i> | \$495.00 |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|--|------------|
| | | <ul style="list-style-type: none"> - Off-Road Specifically Tuned Shock Absorbers Includes front/rear. - Transfer Case & Fuel Tank Skid Plates - Unique FX4 Off-Road Box Decal | |
| <input type="checkbox"/> | 473 | Snow Plow Prep Package <i>Includes computer selected springs for snowplow application. Note restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. See body builders layout book for details.</i> <i>Includes:</i> <ul style="list-style-type: none"> - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. - Rapid-Heat Supplemental Cab Heater | \$250.00 |
| <input type="checkbox"/> | 471 | Camper Package <i>Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper.</i> <i>Includes:</i> <ul style="list-style-type: none"> - Rear Stabilizer Bar | \$160.00 |
| <input type="checkbox"/> | 47B | Snow Plow/Camper Package <i>Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. See Body Builders Layout Book for details.</i> <i>Includes:</i> <ul style="list-style-type: none"> - Rear Stabilizer Bar - 250 Amp Alternator | \$305.00 |
| <input type="checkbox"/> | 67H | Heavy-Service Front Suspension Package <i>Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.</i> | \$125.00 |
| <input type="checkbox"/> | 874 | 360-Degree Camera Package <i>Includes wired auxiliary trailer camera compatibility.</i> <i>Includes:</i> <ul style="list-style-type: none"> - 360-Degree Camera System Includes picture in picture capability. - BLIS w/Cross-Traffic Alert Includes trailer coverage. - LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted stop lamp (CHMSL). | \$1,150.00 |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|---|----------|
| | | - Rear Parking Sensors <i>Includes reverse sensing system with reverse brake assist.</i> | |
| <input type="checkbox"/> | 96D | XL Driver Assist Package <i>Includes:</i> - Auto High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i> | \$730.00 |
| <input type="checkbox"/> | 41H | Engine Block Heater <i>Includes grille cover.</i> | \$100.00 |
| <input type="checkbox"/> | 86K | Programmable Engine Idle Shutdown Timer <i>Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option.</i> | \$250.00 |
| <input type="checkbox"/> | 62R | Transmission Power Take-Off Provision <i>Includes transmission mounted live drive and stationary mode PTO.</i> | \$280.00 |
| <input type="checkbox"/> | 18A | Ford Pro Upfit Integration System <i>Includes programmable and connected upfit integration system. Recommended for snowplows, box deleted (66D) and trucks that will utilize upfit aftermarket equipment.</i> | \$400.00 |
| <input type="checkbox"/> | 91D | Onboard Scales & Smart Hitch | \$650.00 |
| <input type="checkbox"/> | 43K | Pro Power Onboard - 2kW <i>Includes dual alternators 12V 250 Amp + 24V 150 Amp.</i> | \$985.00 |
| <input type="checkbox"/> | 67D | 250 Amp Alternator | N/C |
| <input type="checkbox"/> | 67B | 410 Amp Dual Alternators <i>Includes 250 Amp + 160 Amp.</i> | \$115.00 |
| <input type="checkbox"/> | 66L | LED Box Lighting <i>Includes LED Center High-Mounted Stop Lamp (CHMSL).</i> | \$60.00 |
| <input type="checkbox"/> | 18B | Platform Running Boards | \$445.00 |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|---|------------|
| <input type="checkbox"/> | 153 | Front License Plate Bracket <i>Standard in states requiring 2 license plates and optional to all others.</i> | N/C |
| <input type="checkbox"/> | 85G | Tailgate Step & Handle | \$375.00 |
| <input type="checkbox"/> | 85S | Tough Bed Spray-In Bedliner <i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i> | \$595.00 |
| <input type="checkbox"/> | 435 | Power-Sliding Rear-Window w/Defrost | \$405.00 |
| <input type="checkbox"/> | 924 | Privacy Glass | \$30.00 |
| <input type="checkbox"/> | 43C | 120V/400W Outlet <i>Includes 1 in-dash mounted outlet.</i> | \$175.00 |
| <input type="checkbox"/> | 52S | Interior Work Surface | \$140.00 |
| <input type="checkbox"/> | 41A | Rapid-Heat Supplemental Cab Heater | \$250.00 |
| <input type="checkbox"/> | 76S | Remote Start System | \$250.00 |
| <input type="checkbox"/> | 66S | Upfitter Switches (6) <i>Located in overhead console.</i> | \$165.00 |
| <input type="checkbox"/> | 19H | Pickup Box Bed Side Storage | \$1,695.00 |
| <input type="checkbox"/> | 19J | Matte Black Aluminum Crossbed Toolbox (Pre-Installed) <i>Weather Guard Defender Series.</i> | \$950.00 |
| <input type="checkbox"/> | 19K | Bright Premium Aluminum Crossbed Toolbox (Pre-Installed) <i>Weather Guard model #127-0-02.</i> | \$950.00 |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|---|------------|
| <input type="checkbox"/> | 15E | Gooseneck Dual Hitch Kit (Pre-Installed) <i>Includes (1) 2-5/16" gooseneck ball, (1) 3" gooseneck ball and (2) safety chain tie-down bars.</i> | \$525.00 |
| <input type="checkbox"/> | 91S | Amber 360 Degree LED Warn Strobes (Pre-Installed) <i>Includes dual beacon.</i> | \$650.00 |
| <input type="checkbox"/> | 91G | Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) <i>Includes dual beacon.</i> | \$650.00 |
| <input type="checkbox"/> | 21D | Soft Folding Tonneau Pickup Box Cover (Pre-Installed) | \$590.00 |
| <input type="checkbox"/> | 21E | Hard Folding Tonneau Pickup Box Cover (Pre-Installed) | \$1,200.00 |
| <input type="checkbox"/> | 21J | Retractable Tonneau Pickup Box Cover (Pre-Installed) | \$2,200.00 |
| <input type="checkbox"/> | 61L | Front Wheel Well Liners (Pre-Installed) | \$180.00 |
| <input type="checkbox"/> | 87S | Retractable Bed Side-Step (Pre-Installed) | \$780.00 |
| <input type="checkbox"/> | 62S | Rear Splash Guards/Mud Flaps (Pre-Installed) | N/C |
| <input type="checkbox"/> | 76C | Exterior Backup Alarm (Pre-Installed) | \$175.00 |
| <input type="checkbox"/> | 15K | 35K 5th Wheel Hitch Kit (Pre-Installed) | \$1,745.00 |
| <input type="checkbox"/> | 79V | COV Required | N/A |

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|-------------|------|
| <input type="checkbox"/> | C09 | Priced DORA | N/C |

Dealer Installed Options

| | | | |
|--------------------------|-------|--|----------|
| <input type="checkbox"/> | A9MAQ | 4 Black Retractable Bed Hooks by Bull Accessories <i>Shipped separately from the vehicle for dealer installation.</i> | \$70.00 |
| <input type="checkbox"/> | AILDS | Smoke Side Window Deflector Kit (Set of 4) <i>Low profile by Lund. Shipped separately from the vehicle for dealer installation.</i> | \$160.00 |
| <input type="checkbox"/> | A1WAV | Pivot LH Bed Storage Case by UnderCover <i>Shipped separately from the vehicle for dealer installation.</i> | \$290.00 |
| <input type="checkbox"/> | A1WAW | Pivot RH Bed Storage Case by UnderCover <i>Shipped separately from the vehicle for dealer installation.</i> | \$290.00 |
| <input type="checkbox"/> | AHQAB | First Aid Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i> | \$50.00 |
| <input type="checkbox"/> | AHMAB | Roadside Assistance Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i> | \$70.00 |
| <input type="checkbox"/> | AHMAC | Commercial USA Roadside Assistance Kit <i>Shipped separately from the vehicle for dealer installation.</i> | \$230.00 |
| <input type="checkbox"/> | A73AB | Tailgate Lock by McGard <i>Shipped separately from the vehicle for dealer installation.</i> | \$50.00 |

Fleet Options

| | | | |
|--------------------------|-----|-----------------------------|-----|
| <input type="checkbox"/> | D9E | Built: Kentucky Truck Plant | N/C |
|--------------------------|-----|-----------------------------|-----|

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Available Options (cont'd)

| Selected | Code | Description | MSRP |
|--------------------------|------|---|----------|
| <input type="checkbox"/> | D9D | Built: Ohio Plant | N/C |
| <input type="checkbox"/> | 315 | Ship-Thru: Alt Fuel Innovations, LLC (AFI) | \$0.00 |
| <input type="checkbox"/> | 31A | Ship-Thru: Altec | N/C |
| <input type="checkbox"/> | 31T | Ship-Thru: Bobs Services LLC | \$0.00 |
| <input type="checkbox"/> | 311 | Ship-Thru: Dejana | \$0.00 |
| <input type="checkbox"/> | 31U | Ship-Thru: General Truck Body | Variable |
| <input type="checkbox"/> | 31L | Ship-Thru: Holman | N/C |
| <input type="checkbox"/> | 319 | Ship-Thru: KC Truck Systems Inc. | \$0.00 |
| <input type="checkbox"/> | 31W | Ship-Thru: Knapheide - IN | N/C |
| <input type="checkbox"/> | 31V | Ship-Thru: Knapheide Truck Equipment | \$0.00 |
| <input type="checkbox"/> | 31M | Ship-Thru: Manning Truck Equipment | N/C |
| <input type="checkbox"/> | 31N | Ship-Thru: Monroe Truck Equipment | Variable |
| <input type="checkbox"/> | 31G | Ship-Thru: NBC Truck Equipment | \$0.00 |
| <input type="checkbox"/> | 314 | Ship-Thru: Reading Equipment & Distribution | \$0.00 |
| <input type="checkbox"/> | 31B | Ship-Thru: Reading Equipment | \$0.00 |

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| Selected | Code | Description | MSRP |
|---|--------|---|----------|
| <input type="checkbox"/> | 31S | Ship-Thru: Reading Equipment | N/C |
| <input type="checkbox"/> | 31P | Ship-Thru: Roush CleanTech | Variable |
| <input type="checkbox"/> | 31C | Ship-Thru: Zoresco Equipment | \$0.00 |
| <input type="checkbox"/> | 31Z | Ship-Thru: Knapheide | \$0.00 |
| <input type="checkbox"/> | 312 | Ship-Thru: National Fleet Services | \$0.00 |
| <input type="checkbox"/> | FLADCR | Fleet Advertising Credit | \$0.00 |
| <input checked="" type="checkbox"/> | WARANT | Fleet Customer Powertrain Limited Warranty | N/C |
| <p>Requires valid FIN code.</p> <p><i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i></p> | | | |
| <input type="checkbox"/> | FINAL1 | Fleet Final Order Date: TBD | N/C |
| <input type="checkbox"/> | 56M | Ford US National Fleet Incentives Ford US National - 07/27/23 | \$0.00 |
| <input type="checkbox"/> | L | Vinyl 40/Mini-Console/40 Front Seat (Fleet) <i>Includes driver's side manual lumbar.</i> | \$355.00 |
| <input type="checkbox"/> | 4 | Cloth 40/Mini-Console/40 Front Seat (Fleet) <i>Includes driver's side manual lumbar.</i> | \$615.00 |
| <input type="checkbox"/> | 43C_ | 110V/400W Outlet (Fleet) | \$175.00 |

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|-------------------------------------|--------|---|------|
| | | <i>Includes 1 in-dash mounted outlet.</i> | |
| Emissions | | | |
| <input checked="" type="checkbox"/> | 425 | 50-State Emissions System | STD |
| General Info | | | |
| <input type="checkbox"/> | ORDER1 | Initial Order Date: 10/27/2022 | N/C |
| <input type="checkbox"/> | START1 | Start-Up Date: 01/03/2023 | N/C |
| <input type="checkbox"/> | BUILD1 | Build-Out Date: TBD | N/C |

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