
2024 F-350 4x2 SD Crew Cab 8' box 176" WB SRW XL (W3A)

Price Level: 415



Client Proposal

Prepared by:

Jeff Williams

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Date: 08/08/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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Available Options

Selected	Code	Description	MSRP
Packages			
☒	610A	Order Code 610A	N/C
<i>Includes:</i> - Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel. - Transmission: TorqShift-G 10-Speed Automatic - Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail. - 3.73 Axle Ratio - GVWR: 10,600 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) Spare may not be the same as road tire. - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i>			
Powertrain			
☒	99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STD
<i>Flex fuel.</i>			
☐	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
<i>Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i> <i>Includes:</i> - 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 48 Gallon Fuel Tank - GVWR: 11,100 lb Payload Package w/6.7L			
☐	99M	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$12,495.00
<i>High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i> <i>Includes:</i> - 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 48 Gallon Fuel Tank - GVWR: 11,100 lb Payload Package w/6.7L			

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Available Options (cont'd)

Selected	Code	Description	MSRP
☒	44F	Transmission: TorqShift-G 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.</i>	STD
☐	44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.</i>	N/C
☒	X37	3.73 Axle Ratio	STD
☐	X31	3.31 Axle Ratio	N/C
☐	X3H	Electronic-Locking w/3.31 Axle Ratio	\$430.00
☐	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00
☐	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00
☐	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00
☒	STDGV	GVWR: 10,600 lb Payload Package	STD
☐	NONGV	GVWR: 11,100 lb Payload Package w/6.7L	N/C
☐	NONGV1	GVWR: 11,100 lb Payload Package	N/C
☐	NONGV2	GVWR: 11,500 lb Payload Package	N/C

Wheels & Tires

☒	TD8	Tires: LT245/75R17E BSW A/S (4) <i>Spare may not be the same as road tire.</i>	STD
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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	TBM	Tires: LT245/75Rx17E BSW A/T (4) <i>Spare may not be the same as road tire.</i>	\$165.00
☐	TCH	Tires: LT275/65Rx18E BSW A/S <i>Spare may not be the same as road tire.</i>	N/C
☒	64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	STD
☐	64F	Wheels: 18" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	\$455.00
☐	51X	Spare Wheel & Tire Delete <i>Also deletes jack and frame-mounted carrier.</i>	-\$85.00

Seats & Seat Trim

☒	A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	STD
☐	1	Cloth 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	\$315.00

Other Options

☒	176WB	176" Wheelbase	STD
☒	PAINT	Monotone Paint Application	STD
☒	587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i>	STD
☐	96V	XL Chrome Package <i>Includes 4 additional pickup box tie-downs. Includes: - Bright Chrome Hub Covers & Center Ornaments</i>	\$225.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		- Chrome Front Bumper - Chrome Rear Step Bumper - Halogen Fog Lamps	
☐	471	Camper Package <i>Includes extra heavy service front springs (2 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper.</i> <i>Includes:</i> - Rear Stabilizer Bar	\$160.00
☐	67H	Heavy-Service Front Suspension Package <i>Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.</i>	\$125.00
☐	98F	CNG/Propane Gaseous Engine Prep Package <i>Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.</i>	\$315.00
☐	874	360-Degree Camera Package <i>Includes wired auxiliary trailer camera compatibility.</i> <i>Includes:</i> - 360-Degree Camera System <i>Includes picture in picture capability.</i> - BLIS w/Cross-Traffic Alert <i>Includes trailer coverage.</i> - LED Center High-Mounted Stop Lamp (CHMSL) Camera <i>Includes LED center high-mounted stop lamp (CHMSL).</i> - Rear Parking Sensors <i>Includes reverse sensing system with reverse brake assist.</i>	\$1,150.00
☐	96D	XL Driver Assist Package <i>Includes:</i> - Automatic High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i>	\$730.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	41H	Engine Block Heater <i>Includes grille cover.</i>	\$100.00
☐	86K	Programmable Engine Idle Shutdown Timer <i>Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option.</i>	\$250.00
☐	62R	Transmission Power Take-Off Provision <i>Includes transmission mounted live drive and stationary mode PTO.</i>	\$280.00
☐	18A	Ford Pro Upfit Integration System <i>Includes programmable and connected upfit integration system. Recommended for snowplows and trucks that will utilize upfit aftermarket equipment.</i>	\$400.00
☐	43K	Pro Power Onboard - 2kW <i>Includes dual alternators 12V 250 Amp + 24V 150 Amp.</i>	\$985.00
☐	86M	Dual 68 AH/65 AGM Batteries	\$210.00
☐	67D	190 Amp Alternator	N/C
☐	67D_	250 Amp Alternator	N/C
☐	67E	250 Amp Alternator (Gas)	\$85.00
☐	67B	410 Amp Dual Alternators <i>Includes 250 Amp + 160 Amp.</i>	\$115.00
☐	66L	LED Box Lighting <i>Includes LED Center High-Mounted Stop Lamp (CHMSL).</i>	\$60.00
☐	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). Note: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).</i>	
☐	18B	Platform Running Boards	\$445.00
☐	592	LED Roof Clearance Lights	\$95.00
☐	85G	Tailgate Step & Handle	\$375.00
☐	85S	Tough Bed Spray-In Bedliner <i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>	\$595.00
☐	435	Power-Sliding Rear-Window w/Defrost	\$405.00
☐	924	Privacy Glass	\$30.00
☐	43C	120V/400W Outlet <i>Includes 1 in-dash mounted outlet.</i>	\$175.00
☐	52S	Interior Work Surface	\$140.00
☐	41A	Rapid-Heat Supplemental Cab Heater <i>Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.</i>	\$250.00
☐	76S	Remote Start System	\$250.00
☐	66S	Upfitter Switches (6) <i>Located in overhead console.</i>	\$165.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	19H	Pickup Box Bed Side Storage	\$1,695.00
☐	19J	Aluminum Crossbed Toolbox (Pre-Installed) <i>Matte black. Weather Guard Defender Series.</i>	\$950.00
☐	19K	Premium Aluminum Crossbed Toolbox (Pre-Installed) <i>Bright. Weather Guard model #127-0-02.</i>	\$950.00
☐	91S	Amber 360 Degree LED Warn Strobes (Pre-Installed) <i>Includes dual beacon.</i>	\$650.00
☐	91G	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) <i>Includes dual beacon.</i>	\$650.00
☐	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
☐	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
☐	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
☐	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
☐	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
☐	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
☐	61N	Front & Rear Wheel Well Liners (Pre-Installed)	\$325.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	87S	Retractable Bed Side-Step (Pre-Installed)	\$780.00
☐	87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
☐	85M	Bed Mat (Pre-Installed)	\$150.00
☐	61S	Front Splash Guards/Mud Flaps (Pre-Installed)	\$130.00
☐	62S	Rear Splash Guards/Mud Flaps (Pre-Installed)	N/C
☐	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
☐	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
☐	15L	20K 5th Wheel Hitch Kit (Pre-Installed)	\$1,345.00
☐	153	Front License Plate Bracket <i>Standard in states requiring 2 license plates and optional to all others.</i>	N/C
☐	79V	COV Required	N/A
☐	C09	Priced DORA	N/C

Dealer Installed Options

☐	A9MAQ	4 Black Retractable Bed Hooks by Bull Accessories <i>Shipped separately from the vehicle for dealer installation.</i>	\$70.00
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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	AILDS	Smoke Side Window Deflector Kit (Set of 4) <i>Low profile by Lund. Shipped separately from the vehicle for dealer installation.</i>	\$160.00
☐	A1WAV	Pivot LH Bed Storage Case by UnderCover <i>Shipped separately from the vehicle for dealer installation.</i>	\$290.00
☐	A1WAW	Pivot RH Bed Storage Case by UnderCover <i>Shipped separately from the vehicle for dealer installation.</i>	\$290.00
☐	AHQAB	First Aid Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$50.00
☐	AHMAB	Roadside Assistance Kit w/Ford Logo <i>Shipped separately from the vehicle for dealer installation.</i>	\$70.00
☐	AHMAC	Commercial USA Roadside Assistance Kit <i>Shipped separately from the vehicle for dealer installation.</i>	\$230.00
☐	A73AB	Tailgate Lock by McGard <i>Shipped separately from the vehicle for dealer installation.</i>	\$50.00

Fleet Options

☐	D9E	Built: Kentucky Truck Plant	N/C
☐	D9D	Built: Ohio Plant	N/C
☐	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
☐	31A	Ship-Thru: Altec	N/C
☐	31T	Ship-Thru: Bobs Services LLC	\$0.00

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☐	311	Ship-Thru: Dejana	\$0.00
☐	31U	Ship-Thru: General Truck Body	Variable
☐	31L	Ship-Thru: Holman	N/C
☐	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
☐	31W	Ship-Thru: Knapheide - IN	N/C
☐	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
☐	31M	Ship-Thru: Manning Truck Equipment	N/C
☐	31N	Ship-Thru: Monroe Truck Equipment	Variable
☐	31G	Ship-Thru: NBC Truck Equipment	\$0.00
☐	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
☐	31B	Ship-Thru: Reading Equipment	\$0.00
☐	31S	Ship-Thru: Reading Equipment	N/C
☐	31P	Ship-Thru: Roush CleanTech	Variable
☐	31C	Ship-Thru: Zoresco Equipment	\$0.00
☐	31Z	Ship-Thru: Knapheide	\$0.00

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☐	312	Ship-Thru: National Fleet Services	\$0.00
☐	FLADCR	Fleet Advertising Credit	N/A
☒	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
Requires valid FIN code.			
<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>			
☐	FINAL1	Fleet Final Order Date: TBD	N/C
☐	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
☐	L	Vinyl 40/Mini-Console/40 Front Seat (Fleet) <i>Includes driver's side manual lumbar.</i>	\$355.00
☐	4	Cloth 40/Mini-Console/40 Front Seat (Fleet) <i>Includes driver's side manual lumbar.</i>	\$615.00
☐	43C_	120V/400W Outlet (Fleet) <i>Includes 1 in-dash mounted outlet and 1outlet in the console.</i>	\$175.00

Emissions

☒	425	50-State Emissions System	STD
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General Info

☐	ORDER1	Initial Order Date: 07/17/2023	N/C
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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	START1	Start-Up Date: TBD	N/C
☐	BUILD1	Build-Out Date: TBD	N/C

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