6% Discount for options in all zones 169" Wheelbase add \$169.20 193" Wheelbase add \$ 329.00

Please note some options may require other packages

2024 F-450 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F4G)

Price Level: 420



Client Proposal

Prepared by: Jeff Williams

Office: 182-869-34281

Email: jeffwilliams@parksautogroup.com

Date: 08/08/2023





Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	650A Includes:	Order Code 650A	N/C
	- Transmission: Tor 10R140 with neutr trail. - 4.88 Axle Ratio - GVWR: 16,500 lb - Tires: 225/70Rx19 - Wheels: 19.5" x 6 Hub covers/center - HD Vinyl 40/20/40	0.5G BSW A/P " Argent Painted Steel " ornaments not included. Displit Bench Seat " mrest, cupholder, storage, 2-way adjustable driver/passenger headrests	
	Includes 4 speake - SYNC 4 Commu	rs. nications & Entertainment System d voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 s	smart-charging USB port
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
		Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, inte n engine-exhaust braking. GM Battery	lligent oil-life monitor and
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra trail.	l idle. Includes SelectShift and selectable drive modes: normal, tow/haul	, eco, slippery roads and
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00



Available Opt		Description	MSRP
Selected	X4L	Description Limited Slip w/4.30 Axle Ratio	\$395.00
	X8L	Limited Slip w/4.88 Axle Ratio	\$395.00
\checkmark	STDGV	GVWR: 16,500 lb Payload Package	STD
	68D	GVWR: 15,000 lb Payload Downgrade Package	N/C
	68L	GVWR: 16,000 lb Payload Package	N/C
Wheels & Tires			
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tires on the re	Tires: 225/70Rx19.5G BSW Traction ear and 2 A/P tires on the front.	\$190.00
\checkmark	64Z Hub covers/center ornaments no	Wheels: 19.5" x 6" Argent Painted Steel of included.	STD
	512 Required in Rhode Island. Excludes carrier. Includes: - 6-Ton Hydraulic Jack	Spare Tire & Wheel	\$350.00
	51D Only available to pool acco	Spare Tire & Wheel Delete (Regional) punts for sales to Rhode Island.	-\$85.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$500.00

Seats & Seat Trim



2024 F-450 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F4G) Available Options (cont'd)

Selected	Code	Description	MSRP
\checkmark	A Includes center arm lumbar.	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage, 2-way adjustable driver/passenger headrests	STD and driver's side manual
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat e manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat e manual lumbar.	\$515.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	145WB	145" Wheelbase	STD
\checkmark		cations & Entertainment System I voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1	STD smart-charging USB port
	96V Includes: - Chrome Front Bun - Bright Grille - Remote Start - Halogen Fog Lamp		\$225.00
	specific vehicle conf such as heavy-duty	Heavy-Service Front Suspension Package Id heavy-service front springs (see Order Guide Supplemental Referency Id heavy-service front springs (see Order Guide Supplemental Referency Igurations). Recommended only on vehicles which will permanently utili winches, brush guards or other apparatus which loads the front axle to VR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle his package.	lize aftermarket equipment the specified Gross Axle



Avallable C	ptions (cont'c	1)	
Selected	Code	Description	MSRP
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of aftermarket equipm specified Gross Axl	ed extra heavy-service front springs (see Order Guide Supplemental Refe specific vehicle configurations). Recommended only on vehicles which went such as heavy-duty winches, brush guards or other apparatus which is e Weight Rating (GAWR). Note 1: May result in a deterioration of ride quawith the addition of this package.	ill permanently utilize loads the front axle to th
	67P	Extra Heavy-Duty Front End	\$285.00
		Suspension - 7,500 GAWR	
		front axle and max 7,500 lbs. Front springs/GAWR rating for configuration equires further manufacture and certification by a final stage manufacture	
	473	Snow Plow Prep Package	\$250.00
	configurations). Not 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FGAWR of the 1: Restrictions apply; see supplemental reference or body builders layon the attachment of a winch. Note 3: Highly recommended to add (86M) dual B) 410 amp dual alternators for diesel engine is highly recommended for i	out book for details. Note I battery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00
	Salesperson's Porti	te wiring kit and upgraded rear axle. Increases GCW from 32,500 lbs. to 3 color or Trailer Towing Guide should be consulted for specific trailer towing ired equipment, axle ratios and model availability. See Supplemental Ref	g or camper limits and
	86\$	Low Deflection Package	\$110.00
	Includes 2-inch spa	cer blocks. Recommended for rear-biased loading, such as wrecker/retrie	ever applications.
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_	6-Ton Hydraulic Jack (Regional)	N/C
	Standard in Rho	,	
	98G	CNG/Propane Gaseous Engine Prep	\$315.00
		Package	
	tanks, lines, etc. Ve combined with certi CNG/propane fuele Company does not CNG or propane fu applicable U.S. or C installer, alterer or s	engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Additived calibration reflash is required, from an external upfitter, to convert the diversion of vertices. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyer provide an exhaust or evaporative emissions certificate with this option well. Ford does not represent that a vehicle converted to use CNG or propaction after the standards. It is the responsibility of the final stage manufacturer, to determine that any vehicle converted in the federal, California or Canadian exhaust and evaporative emission require	ditional equipment evenicle to a squide. Ford Motor when converted to use ne will comply with all acturer (body-builder, to use CNG or propane



Available Option	ons (cont'd)	Description	MSRP
	63C	Aft-Axle Frame Extension Pack on increases AF dimension to 89.4"	\$115.00
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this option enable off after idling. There will not be periods should not select this o	s the driver to select a time period between 1 to 30 minutes before the e an option to override this timing. Customers needing to idle their veh option.	engine will shut picles for longer
	60X	Automated Emergency Braking (AEB) Removal	N/C
	Removes Pre-Collision Assist beams, post impact braking an	with Automated Emergency Barking (AEB) and forward collision warn nd audible lane departure warning.	ing, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
	43K Includes dual alternators 12V 2 responsibility of the final stage	Pro Power Onboard - 2kW 250 Amp + 24V 150 Amp. Placement and connection of the aux outlet manufacturer.	\$985.00 is the
	86M	Dual 68 AH/65 AGM Battery	Variable
	67A Includes 190 Amp + 160 Amp.	350 Amp Dual Alternators	N/C
	67B Includes 250 Amp + 160 Amp.	410 Amp Dual Alternators	\$115.00
	65M Removes 40 gallon fuel tank.	26.5 Gallon Mid Ship Fuel Tank	\$125.00
	65C Combines 40 gallon aft-of-axle	Dual Diesel Fuel Tanks and 26.5 gallon mid ship tank.	\$625.00
	18B	Platform Running Boards	\$320.00



Available Opt	tions (cont'd)	Description	MSRP
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in states requirir	Front License Plate Bracket ang 2 license plates and optional to all others.	N/C
	872 Pre-installed content includes content and bracket,	Rear View Camera & Prep Kit ab wiring and frame wiring to the rear most cross member. Upfitters kit in 20' jumper wire and camera mounting/aiming instructions.	\$415.00 ncludes
	528	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C Includes: - Dual 68 AH/65 AGM Battery	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C



Available Optic	ons (cont'd) Code	Description	MSRP
Dealer Installed Opti	ons		
	AHQAB Shipped separately from the ve	First Aid Kit w/Ford Logo ehicle for dealer installation.	\$50.00
	AHMAB Shipped separately from the ve	Roadside Assistance Kit w/Ford Logo ehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately from the ve		
Fleet Options			
	complete details. Incomplete versions and acturer. Ford vehicles are Package. In addition, Ford urge Vehicle Manual and the Ford Twithout the Ford Ambulance Pi	Ambulance Prep Package (LPO) s/GAWR rating, please see Supplemental Order Guide or visit fordbba ehicle package - requires further manufacture and certification by a fina e suitable for producing ambulances only if equipped with the Ford Am es ambulance manufacturers to follow the recommendations of the For Truck Body Builders Layout Book (and pertinent supplements). Using a rep Package to produce an ambulance voids the Ford warranty. Note: as been integrated into the engine control module.	al stage nbulance Prep rd Incomplete Ford vehicle
	complete details. Incomplete vimanufacturer. Ford vehicles ar Ford Ambulance Prep Package manufacturers to follow the rec Builders Layout Book (and pen EPA Special Emergency Vehic Note 1: Stationary Elevated Idlicalibration significantly reduces the definition of an Emergency	Ambulance Prep Pkg w/Special Emissions (LPO) s/GAWR rating, please see Supplemental Order Guide or visit fordbba ehicle package - requires further manufacture and certification by a fine e suitable for producing ambulances with special emissions only if equ e with EPA Special Emergency Vehicle Emissions. In addition, Ford un commendations of the Ford Incomplete Vehicle Manual and the Ford Ti tinent supplements). Using a Ford vehicle without the Ford Ambulance ele Emissions to produce an ambulance with special emissions voids the e Control (SEIC) has been integrated into the engine control module. No es the possibility of depower mode when in stationary PTO operation. No eventual vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Ferulations allows for the sale of federally certified emergency vehicles in the control control control control module. It is the possibility of depower mode when in stationary PTO operation. No eventual control	al stage iipped with the ges ambulance ruck Body Package with ne Ford warranty. Note 2: Engine ote 3: Must meet ederal Register.
	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00



Available Options (cont'd) Selected Code Description MSRP

Requires valid FIN code.

Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

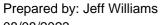
- 410 Amp Dual Alternators

		Includes 250 Amp + 160 Amp.	
\$80.00	Speed Limitation - 75-MPH Governed Top Speed (LPO)	927 Requires valid FIN code.	
N/C	Built: Kentucky Truck Plant	D9E	
N/C	Built: Ohio Plant	D9D	
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	315	
N/C	Ship-Thru: Altec	31A	
\$0.00	Ship-Thru: Bobs Services LLC	Э 31Т	
\$0.00	Ship-Thru: Dejana	311	
Variable	Ship-Thru: General Truck Body	31U	
N/C	Ship-Thru: Holman	□ 31L	
\$0.00	Ship-Thru: KC Truck Systems Inc.	319	
N/C	Ship-Thru: Knapheide - IN	□ 31W	



Available (Options (cont'd)	Description	MSRP
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT Requires valid FIN code	Fleet Customer Powertrain Limited Warranty	N/C





08/08/2023

2024 F-450 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F4G)

Available Op	,		
Selected	Code	Description	MSRP
	purchasers with a valic entered into the sales a automatically be added fleet customer before t the warranty extension 3.13.00 Gas Engine Co	5-year 60,000-mile limited powertrain warranty to 5-years, 100 of Fleet Identification Number (FIN code) will receive the extend reporting system with a sales type fleet along with a valid FIN of the vehicle. The extension will stay with the vehicle even is the expiration. This extension applies to both gas and diesel por on eligible fleet vehicles in OASIS. Please refer to the Warrand commercial Warranty. This change will also be reflected in the prochase of every new vehicle.	led warranty. When the sale is code, the warranty extension will fit is subsequently sold to a non- owertrains. Dealers can check for it and Policy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C