Price Level: 420



Client Proposal

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Date: 08/08/2023



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2024 F-350 Chassis 4x4 SD Regular Cab 145" WB SRW XL (F3F)

Available Options Selected Code **Description MSRP Packages** N/C 630A Order Code 630A Includes: - Engine: 7.3L 2V DEVCT NA PFI V8 Gas - Transmission: TorgShift 10-Speed Automatic 10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and - Electronic-Locking w/4.30 Axle Ratio - GVWR: 10,900 lb Payload Package - Tires: LT275/65Rx18E BSW A/S Spare may not be the same as the road tire. - Wheels: 18" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC 4 Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 8" LCD center stack screen, AppLink, 1 smart-charging USB port and trailer brake controller. **Powertrain** STD 99N Engine: 7.3L 2V DEVCT NA PFI V8 Gas \$9.995.00 99T Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 Includes Operator Commanded Regeneration (OCR), Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking. Includes: - Dual 68 AH/65 AGM Battery - Electronic-Locking w/3.73 Axle Ratio - GVWR: 11,500 lb Payload Package - 40 Gallon Fuel Tank $\sqrt{}$ STD 44G Transmission: TorqShift 10-Speed Automatic 10R140 with neutral idle. Includes SelectShift and selectable drive modes: normal, tow/haul, eco, slippery roads and off-road. STD X4M Electronic-Locking w/4.30 Axle Ratio N/C X3E Electronic-Locking w/3.73 Axle Ratio



MSRP	Description	Code	Selected
STD	GVWR: 10,900 lb Payload Package	STDGV	\checkmark
N/C	GVWR: 11,500 lb Payload Package	NONGV Includes: - 40 Gallon Fuel Tank	
			Wheels & Tires
STD	Tires: LT275/65Rx18E BSW A/S ame as the road tire.	TCH Spare may not be the	\checkmark
\$265.00	Tires: LT275/70Rx18E BSW AT ame as road tire.	TDX Spare may not be the	
STD	Wheels: 18" Argent Painted Steel vers/center ornaments.	64F Includes painted hub	\checkmark
\$350.00		512 Required in Rhod Excludes carrier. Includes: - 3-Ton Mechanical J	
-\$85.00	Spare Tire & Wheel Delete (Regional) ol accounts for sales to Rhode Island.	51D Only available to լ	
		im	Seats & Seat Tri
STD d driver's side manual	HD Vinyl 40/20/40 Split Bench Seat cupholder, storage, 2-way adjustable driver/passenger headrests and	A Includes center armre lumbar.	\checkmark
\$100.00	Cloth 40/20/40 Split Bench Seat cupholder, storage and driver's side manual lumbar.	1 Includes center armre	
\$355.00	Vinyl 40/Mini-Console/40 Front Seat	L Includes driver's side	



Available C Selected	options (cont'd Code) Description	MSRP	
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat manual lumbar.	\$515.00	
Other Options				
\checkmark	PAINT	Monotone Paint Application	STD	
\checkmark	145WB	145" Wheelbase	STD	
	Includes: - SYNC 4 Communio Includes enhanced	Includes 4 speakers.		
	61J	3-Ton Mechanical Jack	\$55.00	
	61J_ Standard in Rhoo	3-Ton Mechanical Jack (Regional) le Island.	N/C	
	96V Includes: - Bright Chrome Hub Chrome Front Bum Bright Grille - Remote Start - Halogen Fog Lamp		\$225.00	
	specific vehicle confi such as heavy-duty	Heavy-Service Front Suspension Package d heavy-service front springs (see Order Guide Supplemental Reference gurations). Recommended only on vehicles which will permanently utiliwinches, brush guards or other apparatus which loads the front axle to (RR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle his package.	ize aftermarket equipment the specified Gross Axle	
	springs/FGAWR of s aftermarket equipme specified Gross Axle	Extra Heavy-Service Suspension Package d extra heavy-service front springs (see Order Guide Supplemental Rei pecific vehicle configurations). Recommended only on vehicles which v nt such as heavy-duty winches, brush guards or other apparatus which Weight Rating (GAWR). Note 1: May result in a deterioration of ride qu vith the addition of this package.	will permanently utilize In loads the front axle to the	



	otions (cont'd	•	_
Selected	Code	Description	MSRP
	473	Snow Plow Prep Package	\$250.00
	configurations). Note 2: Also allows for the	d springs (see order guide supplemental reference for springs/FGAW), a 1: Restrictions apply; see supplemental reference or body builders late attachment of a winch. Note 3: Highly recommended to add (86M) do and dual alternators for diesel engine is highly recommended for	ayout book for details. Note ual battery on 7.3L gas
	41H	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opti off after idling. There periods should not s	on enables the driver to select a time period between 1 to 30 minutes will not be an option to override this timing. Customers needing to idl	before the engine will shut le their vehicles for longer
	41P	Transfer Case Skid Plates	\$100.00
	60X	Automated Emergency Braking (AEB) Removal	N/C
		ion Assist with Automated Emergency Barking (AEB) and forward coll braking and audible lane departure warning.	ision warning, auto high
	18Y	Ford Pro Upfit Integration System Removal	-\$400.00
		Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp. Placement and connection of the final stage manufacturer.	\$985.00 aux outlet is the
	86M	Dual 68 AH/65 AGM Battery	\$210.00
	67A Includes 190 Amp +	350 Amp Dual Alternators 160 Amp.	N/C
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	N/C



Selected	options (cont'd Code	Description	MSRP
	18B	Platform Running Boards	\$320.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	153 Standard in state	Front License Plate Bracket es requiring 2 license plates and optional to all others.	N/C
	872 Pre-installed conten camera with mounti	Rear View Camera & Prep Kit It includes cab wiring and frame wiring to the rear most cross member. Uping bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 ofitters kit includes
	52\$	Interior Work Surface	\$140.00
	41A Includes: - 410 Amp Dual Alte Includes 250 Amp		\$250.00
	43C	110V/400W Outlet	\$175.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$650.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$650.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$75.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00



Available Op Selected	tions (cont'd)	Description	MSRP	
	79V	COV Required	N/A	
	C09	Priced DORA	N/C	
Dealer Installed C)ptions			
	AHQAB Shipped separately from the	First Aid Kit w/Ford Logo e vehicle for dealer installation.	\$50.00	
	AHMAB Roadside Assistance Kit w/Ford Logo Shipped separately from the vehicle for dealer installation.			
	АНМАС	Commercial USA Roadside Assistance Kit	\$230.00	
	Shipped separately from the	e vehicle for dealer installation.		
Fleet Options				
	47A Requires valid FIN cod	Ambulance Prep Package (LPO) le.	\$1,205.00	
	Includes 5,250 to 5,990 lbs front springs/front GAWR rating, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances only if equipped with the Ford Ambulance Prep Package. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance prep package to produce an ambulance voids the Ford warranty. Note: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp Dual 68 AH/65 AGM Battery			
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00	
	Requires valid FIN cod	le.		



Available Options (cont'd) Selected Code **Description MSRP** Includes 5,250 to 5,990 lbs max front springs/front GAWR, see Supplemental Order Guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an Emergency Vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the Federal Register. Note 4: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. - Dual 68 AH/65 AGM Battery \$1,205.00 47J Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO) Requires valid FIN code. Includes upgraded front springs/GAWR rating, please see Supplemental Order Guide or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 4: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp. \$80.00 927 Speed Limitation - 75-MPH Governed Top Speed (LPO) Requires valid FIN code. N/C D₉E **Built: Kentucky Truck Plant** N/C D9D **Built: Ohio Plant** \$0.00 315 Ship-Thru: Alt Fuel Innovations, LLC (AFI) N/C 31A Ship-Thru: Altec \$0.00 Ship-Thru: Bobs Services LLC 31T



Available (Options (cont'd)) Description	MSRP
	311	Ship-Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00



Available Op	otions (cont'd)	Description	MSRP
Selected	Code	Description	WISKE
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	code.	
	purchasers with a valid entered into the sales automatically be adde fleet customer before t the warranty extension 3.13.00 Gas Engine C	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 mild Fleet Identification Number (FIN code) will receive the extended warrareporting system with a sales type fleet along with a valid FIN code, the d to the vehicle. The extension will stay with the vehicle even if it is subthe expiration. This extension applies to both gas and diesel powertrain on eligible fleet vehicles in OASIS. Please refer to the Warranty and Formarcial Warranty. This change will also be reflected in the printed Warranse of every new vehicle.	anty. When the sale is a warranty extension will is sequently sold to a non-iss. Dealers can check for Policy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C