#### Prepared for: Ms. Kaylyn Mitman, Manager-Business Development, North Carolina Sheriff's Association

## 2024 F-350 4x4 SD Regular Cab 8' box 142" WB DRW XL (F3D) Price Level: 415



## **Client Proposal**

Prepared by: SPENCER WOOD Office: 336-668-2401 Quote ID: NCSA24-213 Date: 08/04/2023

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Quote ID: NCSA24-213

08/04/2023

Available O	ptions		
Selected	Code	Description	MSRF
Packages			
$\checkmark$	620A Includes:	Order Code 620A	N/C
		EVCT NA PFI V8 Gas	
	Includes SelectShi - Limited Slip w/4.30		off-road.
	- GVWR: 14,000 lb l - Tires: LT245/75Rx Spare may not be i		
	- Wheels: 17" Argen		
	- Radio: AM/FM Ste Includes 4 speaker	nrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	
		apacitive touchscreen with swipe capability, wireless phone connection, o I Assist, Apple CarPlay and Android Auto compatibility and digital owner	
Powertrain			
$\checkmark$	99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	STD
	Flex fuel.		
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,995.00
	life monitor. Includes: - 3.55 Axle Ratio	sh-button engine-exhaust braking, Operator Commanded Regeneration	(OCR) and intelligent oil-
	- 190 Amp Alternato - Dual 68 AH/65 AG - 29 Gallon Fuel Tar	M Batteries	
	99M	Engine: 6.7L Power Stroke V8 Turbo Diesel B20	\$12,495.00
	High output. Include intelligent oil-life mo Includes: - 3.55 Axle Ratio	es manual push-button engine-exhaust braking, Operator Commanded R nitor.	egeneration (OCR) and
	- 190 Amp Alternato - Dual 68 AH/65 AG - 29 Gallon Fuel Tar	M Batteries	

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# Available Options (cont'd)

Selected	Code	Description	MSRP
$\checkmark$	44F	Transmission: TorqShift-G 10-Speed Automatic	STD
	Includes SelectShift	and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	
	44G	Transmission: TorqShift 10-Speed Automatic	N/C
	Includes SelectShift	and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	
$\checkmark$	X4L	Limited Slip w/4.30 Axle Ratio	STD
	X35	3.55 Axle Ratio	N/C
	ХЗК	Limited Slip w/3.55 Axle Ratio	\$385.00
	X4N	Limited Slip w/4.10 Axle Ratio	\$395.00
$\checkmark$	STDGV	GVWR: 14,000 lb Payload Package	STD

#### Wheels & Tires

$\checkmark$	TD8 Spare may not be the	Tires: LT245/75Rx17E BSW A/S (6) same as road tire.	STD
	<b>TBM</b> Spare may not be the	Tires: LT245/75Rx17E BSW A/T (6) same as road tire.	\$165.00
$\checkmark$	64K Hub covers/center orn	Wheels: 17" Argent Painted Steel	STD
	64J Includes bright hub co	Wheels: 17" Forged Polished Aluminum vers/center ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	51X Also deletes jack and	Spare Wheel & Tire Delete	-\$85.00

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# Available Options (cont'd)

Selected	Code	Description	MSRP
	945	Stainless Steel Wheel Covers (Pre- Installed)	\$480.00
	Front and rear.		

### Seats & Seat Trim

$\checkmark$	A HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar.	STD
	1 Cloth 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar.	\$100.00

### **Other Options**

$\checkmark$	142WB	142" Wheelbase	STD
$\checkmark$	PAINT	Monotone Paint Application	STD
	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD capaci with app catalog, 911 As	Radio: AM/FM Stereo w/MP3 Player itive touchscreen with swipe capability, wireless phone connection, cloud sist, Apple CarPlay and Android Auto compatibility and digital owner's ma	STD connected, AppLink anual.

96V	XL Chrome Package	\$225.00
Includes 4 additiona Includes: - Chrome Front Bun - Chrome Rear Step - Halogen Fog Lamp	Bumper	
17X	FX4 Off-Road Package	\$495.00
Includes front/rear.	lly Tuned Shock Absorbers uel Tank Skid Plates	
473	Snow Plow Prep Package	\$250.00

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# Available Options (cont'd)

Selected Code Description **MSRP** Includes computer selected springs for snowplow application. Note: restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see body builders layout book for details \$160.00 471 Camper Package Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper. Includes: - Rear Stabilizer Bar \$305.00 47B Snow Plow/Camper Package Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Note 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see Body Builders Layout Book for details Includes - Rear Stabilizer Bar \$125.00 67H Heavy-Service Front Suspension Package Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum spring's have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment. \$315.00 98F **CNG/Propane Gaseous Engine Prep** Package Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements. \$1,150.00 874 360-Degree Camera Package Includes wired auxiliary trailer camera compatibility. Includes - 360-Degree Camera System Includes picture in picture capability. - BLIS w/Cross-Traffic Alert



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## 2024 F-350 4x4 SD Regular Cab 8' box 142" WB DRW XL (F3D)

Quote ID: NCSA24-213

Selected	Code	Description	MSRP
	Includes LED cente - Rear Parking Senso	lounted Stop Lamp (CHMSL) Camera r high-mounted stop lamp (CHMSL). ors	
	includes reverse se	nsing system with reverse brake assist.	
	96D Includes: - Automatic High Bea - Pre-Collision Assist Includes Automatic		\$730.00
			•
	41H Includes grille cover.	Engine Block Heater	\$100.00
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this optic off after idling. There periods should not se	on enables the driver to select a time period between 1 to 30 minutes befor will not be an option to override this timing. Customers needing to idle the elect this option.	ore the engine will shut eir vehicles for longer
	62R Includes transmission	Transmission Power Take-Off Provision	\$280.00
	18A Includes programma utilize upfit aftermark	Ford Pro Upfit Integration System ble and connected upfit integration system. Recommended for snowplows et equipment.	\$400.00 s and trucks that will
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual alterna	Pro Power Onboard - 2kW tors 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00

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Available C Selected	ptions (cont'd Code	) Description	MSRP
	67B Includes 250 Amp +	410 Amp Dual Alternators 160 Amp.	\$115.00
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00
	connector on driver' (53W) is compatible accessories 5th Whi compatible with Ree A00A25-A (8t box of accessories 5th Whi the short pickup box The receiver center When selecting a tra vehicle for turns up contacting the cab of Package (53W) is of	ad attachment points with plugs, 1 frame under-bed cross member and s side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goo with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deal bel Hitch Kit by Reese - part #BC3Z-19D520-A (8tf box only). The prep se Signature Series 5th wheel hitch kits updated with a new Leg Servic only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and deal bel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the sho provides less clearance between the cab and 5th wheel trailer compan- ine of the hitch should be mounted at least 2" forward from the rear-axte ailer and tow vehicle, it's critical that this combination provide clearance to and including 90 degrees. Failure to follow this recommendation coul of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5 ompatible only with the factory orderable Gooseneck Hitch Kit (15J) or c as Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75	Isenečk Prep Package ler-installed Ford package is also ee Kit - part #BC3Z- er-installed Ford ort box (6.75ft box). Note: ed to long box pickups. e of the truck chassis. between the cab and tow d result in the trailer ith Wheel/Gooseneck Prep lealer-installed Ford
	18B	Platform Running Boards	\$320.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gue	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
	43C Includes 1 in-dash n	120V/400W Outlet	\$175.00
	52S	Interior Work Surface	\$140.00
	<b>41A</b> Includes: - 410 Amp Dual Alte Includes 250 Amp		\$250.00
	76S	Remote Start System	\$250.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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Available Optic	ons (cont'd) <sub>Code</sub>	Description	MSRP
	66S Located in overhead console.	Upfitter Switches (6)	\$165.00
	19H	Pickup Box Bed Side Storage	\$1,695.00
	19J Matte black. Weather Guard Do	Aluminum Crossbed Toolbox (Pre- Installed) efender Series.	\$950.00
	19K Bright. Weather Guard model #	Premium Aluminum Crossbed Toolbox (Pre-Installed) #127-0-02.	\$950.00
	91S Includes dual beacon.	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beacon.	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00

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# Available Options (cont'd)

87S		
	Retractable Bed Side-Step (Pre- Installed)	\$780.00
87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
85M	Bed Mat (Pre-Installed)	\$150.00
61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
15K	35K 5th Wheel Hitch Kit (Pre-Installed)	\$1,745.00
153 Standard in states re	Front License Plate Bracket equiring 2 license plates and optional to all others.	N/C
79V	COV Required	N/A
C09	Priced DORA	N/C
	85M 61S 62S 76C 15J 15K 153 <i>Standard in states n</i> 79V	(Pre-Installed)85MBed Mat (Pre-Installed)61SFront Splash Guards/Mud Flaps (Pre- Installed)62SRear Splash Guards/Mud Flaps (Pre- Installed)76CExterior Backup Alarm (Pre-Installed)15JGooseneck Hitch Kit (Pre-Installed)15K35K 5th Wheel Hitch Kit (Pre-Installed)153Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others.79VCOV Required

#### **Dealer Installed Options**

A9MAQ	4 Black Retractable Bed Hooks by Bull Accessories	\$70.00
Shipped separately from	the vehicle for dealer installation.	

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# Available Options (cont'd)

Selected	Code	Description	MSRP
	A1WAV	Pivot LH Bed Storage Case by UnderCover	\$290.00
	Shipped separately fro	om the vehicle for dealer installation.	
	A1WAW	Pivot RH Bed Storage Case by UnderCover	\$290.00
	Shipped separately fro	om the vehicle for dealer installation.	
	AHQAB Shipped separately fro	First Aid Kit w/Ford Logo	\$50.00
	AHMAB Shipped separately fro	Roadside Assistance Kit w/Ford Logo	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately fro	om the vehicle for dealer installation.	
	A73AB	Tailgate Lock by McGard	\$50.00
	Shipped separately inc		
	CL2AB	12,000 lb Ford Performance Parts Winch by Warn	\$3,855.00
	Shipped separately from the vehicle for dealer installation. Includes wired remote controls, 70-foot high-tensile strength and abrasion-resistant synthetic line.		
leet Options			
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00

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Ship-Thru: Altec

31A

N/C

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# Available Options (cont'd)

Code	Description	MSRP
31T	Ship-Thru: Bobs Services LLC	\$0.00
311	Ship-Thru: Dejana	\$0.00
31U	Ship-Thru: General Truck Body	Variable
31L	Ship-Thru: Holman	N/C
319	Ship-Thru: KC Truck Systems Inc.	\$0.00
31W	Ship-Thru: Knapheide - IN	N/C
31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
31M	Ship-Thru: Manning Truck Equipment	N/C
31N	Ship-Thru: Monroe Truck Equipment	Variable
31G	Ship-Thru: NBC Truck Equipment	\$0.00
314	Ship-Thru: Reading Equipment & Distribution	\$0.00
31B	Ship-Thru: Reading Equipment	\$0.00
31S	Ship-Thru: Reading Equipment	N/C
31P	Ship-Thru: Roush CleanTech	Variable
31C	Ship-Thru: Zoresco Equipment	\$0.00
	31T 311 31U 31U 31L 319 31W 31W 31V 31N 31N 31R 31G 314 31B 31B 31S 31P	31TShip-Thru: Bobs Services LLC311Ship-Thru: Dejana310Ship-Thru: General Truck Body311Ship-Thru: General Truck Body312Ship-Thru: Holman319Ship-Thru: KC Truck Systems Inc.31WShip-Thru: KC Truck Systems Inc.31WShip-Thru: Knapheide - IN31VShip-Thru: Knapheide Truck Equipment31NShip-Thru: Manning Truck Equipment31NShip-Thru: Monroe Truck Equipment31GShip-Thru: NBC Truck Equipment314Ship-Thru: Reading Equipment & Distribution318Ship-Thru: Reading Equipment319Ship-Thru: Reading Equipment319Ship-Thru: Reading Equipment311Ship-Thru: Reading Equipment312Ship-Thru: Reading Equipment313Ship-Thru: Reading Equipment314Ship-Thru: Reading Equipment315Ship-Thru: Reading Equipment319Ship-Thru: Reading Equipment

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# Available Options (cont'd)

Selected	Code	Description	MSRP
	31Z	Ship-Thru: Knapheide	\$0.00
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
	WARANT	Fleet Customer Powertrain Limited Warranty	N/C

#### Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 2.12.00 Constraine Commercial Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat (Fleet) e manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat (Fleet) manual lumbar.	\$515.00
	43C_ Includes 1 in-dash m	120V/400W Outlet (Fleet) ounted outlet and 1outlet in the console.	\$175.00
Emissions			
	425	50-State Emissions System	STD





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# Available Options (cont'd)

Selected	Code	Description	MSRP
General Info			
	ORDER1	Initial Order Date: 07/17/2023	N/C
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C