



Prepared by: Jennifer Romano

09/11/2023

Capital Ford Inc | 2805 E Millbrook Rd Raleigh North Carolina | 27616

## 2023 Explorer 4dr 4x2 XLT (K7D)

Price Level: 360

### Available Options

Selected	Code	Description	MSRP
<b>Packages</b>			
<input checked="" type="checkbox"/>	200A	Equipment Group 200A	N/C
		<p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i></li> <li>- Transmission: 10-Speed Automatic</li> <li>- 3.58 Non-Limited-Slip Rear Axle Ratio</li> <li>- GVWR: TBD</li> <li>- Tires: P255/65R18 AS BSW <i>Includes mini spare.</i></li> <li>- Wheels: 18" 5-Spoke Silver-Painted Aluminum</li> <li>- Heated Unique Cloth Captain's Chairs <i>Includes 10-way power driver's seat with power function for tilt, lumbar and recline, 4-way power front passenger seat with manual recline and 2-way manually adjustable driver and front passenger head restraints.</i></li> <li>- Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM Customer Agreement &amp; Privacy Policy at <a href="https://www.siriusxm.com/">https://www.siriusxm.com/</a> <a href="http://www.siriusxm.com/">www.siriusxm.com</a> for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <a href="http://www.siriusxm.com/FAQS">http://www.siriusxm.com/FAQS</a> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i></li> <li>- FordPass Connect <i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.) Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</i></li> <li>- SYNC 3 Communications &amp; Entertainment System <i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i></li> </ul>	
<input type="checkbox"/>	202A	Equipment Group 202A	\$3,540.00
		<p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i></li> <li>- Transmission: 10-Speed Automatic</li> <li>- 3.58 Non-Limited-Slip Rear Axle Ratio</li> <li>- GVWR: TBD</li> <li>- Tires: P255/65R18 AS BSW <i>Includes mini spare.</i></li> <li>- Wheels: 18" 5-Spoke Silver-Painted Aluminum</li> <li>- Heated ActiveX Captain's Chairs <i>Includes 10-way power driver (power function for tilt, lumbar and recline), 8-way power passenger (power function for lumbar and recline) and 2-way manually adjustable driver and front passenger head restraints.</i></li> <li>- Radio: AM/FM Stereo</li> </ul>	

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### Available Options (cont'd)

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		<p><i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM Customer Agreement &amp; Privacy Policy at <a href="https://www.siriusxm.com/">https://www.siriusxm.com/</a> <a href="http://www.siriusxm.com">www.siriusxm.com</a> for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <a href="http://www.siriusxm.com/FAQS">http://www.siriusxm.com/FAQS</a> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i></p> <ul style="list-style-type: none"> <li>- FordPass Connect</li> <li><i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</i></li> <li>- SYNC 3 Communications &amp; Entertainment System</li> <li><i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i></li> <li>- Heated Steering Wheel</li> <li>- LED Fog Lamps</li> <li><i>Includes silver-painted front skid plate elements.</i></li> <li>- Remote Start System</li> <li>- SecuriCode Keyless Entry Keypad</li> </ul>	

### Powertrain

<input checked="" type="checkbox"/>	99H	Engine: 2.3L EcoBoost I-4	STD
		<i>Includes auto start-stop technology.</i>	
<input checked="" type="checkbox"/>	44T	Transmission: 10-Speed Automatic	STD
<input checked="" type="checkbox"/>	STDAX	3.58 Non-Limited-Slip Rear Axle Ratio	STD
<input checked="" type="checkbox"/>	STDGV	GVWR: TBD	STD

### Wheels & Tires

<input checked="" type="checkbox"/>	STDTR	Tires: P255/65R18 AS BSW	STD
		<i>Includes mini spare.</i>	
<input type="checkbox"/>	NONTR	Tires: P255/55R20 AS BSW	N/C

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<input checked="" type="checkbox"/>	STDWL	Wheels: 18" 5-Spoke Silver-Painted Aluminum	STD
<input type="checkbox"/>	649	Wheels: 20" Premium Painted Aluminum <i>Includes: - Tires: P255/55R20 AS BSW</i>	\$1,395.00
<input type="checkbox"/>	NONWL	Wheels: 20" 10-Spoke Carbonized Gray-Painted	N/C

Seats & Seat Trim

<input checked="" type="checkbox"/>	8	Heated Unique Cloth Captain's Chairs <i>Includes 10-way power driver's seat with power function for tilt, lumbar and recline, 4-way power front passenger seat with manual recline and 2-way manually adjustable driver and front passenger head restraints.</i>	STD
<input type="checkbox"/>	S	Heated ActiveX Captain's Chairs <i>Includes 10-way power driver (power function for tilt, lumbar and recline), 8-way power passenger (power function for lumbar and recline) and 2-way manually adjustable driver and front passenger head restraints.</i>	N/C
<input type="checkbox"/>	17U	2nd Row 35/30/35 Bench w/E-Z Entry & Armrest <i>E-Z entry is manually activated.</i>	N/C

Other Options

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	119WB	119.1" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM Customer Agreement &amp; Privacy Policy at <a href="https://www.siriusxm.com/">https://www.siriusxm.com/</a> <a href="http://www.siriusxm.com">www.siriusxm.com</a> for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <a href="http://www.siriusxm.com/FAQS">http://www.siriusxm.com/FAQS</a> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>	STD

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- FordPass Connect</li> <li><i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.) Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</i></li> <li>- SYNC 3 Communications &amp; Entertainment System</li> <li><i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i></li> </ul>	
<input type="checkbox"/>	NONRD	Radio: B&O Sound System by Bang & Olufsen	N/C
		<i>Includes 12 speakers and subwoofer.</i>	
<input type="checkbox"/>	21V	Radio: B&O Sound w/12 Speakers/HD Radio (DISC)	-\$100.00
		No longer available for factory ordering as of January 2, 2023.	
		<i>Bang &amp; Olufsen. Reduced capacity amplifier.</i>	
<input type="checkbox"/>	68D	XLT Technology Package	\$2,845.00
		<p><i>Includes grille with black painted mesh insert and chrome bars.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- 360-Degree Camera w/Split View</li> <li>- Radio: B&amp;O Sound System by Bang &amp; Olufsen</li> <li><i>Includes 12 speakers and subwoofer.</i></li> <li>- Auto-Dimming Interior Rearview Mirror</li> <li>- Class IV Trailer Tow Package</li> <li>- Front Parking Sensors</li> <li>- Sideview Mirrors w/Gloss Black Caps</li> <li><i>Includes power-folding with Autofold, power and heated glass, LED turn signal indicators and security approach lamps.</i></li> <li>- Universal Garage Door Opener (UGDO)</li> <li>- Wireless Charging Pad</li> </ul>	
<input type="checkbox"/>	68M	XLT Sport Appearance Package	\$1,995.00
		<p><i>Includes carbonized gray-painted grille bars and mesh insert, liftgate applique, lower body side cladding insert, skid plate elements, carbonized gray EXPLORER badge on hood, stretch diamond instrument panel appliques, ebony/light slate seats with medium slate contrast stitching in all rows, unique light slate door-trim panel insert with contrast stitching and sideview mirrors with gloss black caps.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Tires: P255/55R20 AS BSW</li> <li>- Wheels: 20" 10-Spoke Carbonized Gray-Painted</li> <li>- Dual Chrome Exhaust Tips</li> </ul>	

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<input type="checkbox"/>	65S	Ford Co-Pilot360 Assist+ SiriusXM Traffic and Travel Link not available when (58R) and (58V) are ordered. <i>Includes:</i> - Intelligent Adaptive Cruise Control - Includes stop-and-go and lane centering. - Evasive Steering Assist - Voice-Activated Touchscreen Navigation System <i>Includes pinch-to-zoom capability, SiriusXM Traffic and Travel Link. Note: SiriusXM Traffic and Travel Link includes a 5-year prepaid subscription. SiriusXM Traffic and Travel Link service is not available in Alaska or Hawaii. After your trial period ends, Sirius XM audio and data services each require a subscription sold separately, or as a package, by SiriusXM Radio Inc. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Trial subscriptions not available in Alaska and Hawaii.</i> - Speed Sign Recognition	\$995.00
<input type="checkbox"/>	52X	Auto Start-Stop Removal (DISC) No longer available for factory ordering as of June 1, 2023.	-\$50.00
<input type="checkbox"/>	59W	4G LTE Wi-Fi Hotspot Credit Required option when feature is not available.	-\$20.00
<input type="checkbox"/>	58R	SiriusXM Removal Credit (DISC) No longer available for factory ordering as of June 1, 2023.	-\$150.00
<input type="checkbox"/>	58V	SiriusXM Removal Credit (58V) (DISC) No longer available for factory ordering as of June 1, 2023.	-\$150.00
<input type="checkbox"/>	60P	SecuriCode Delete (DISC) No longer available for factory ordering as of August 1, 2023.	-\$45.00
<input type="checkbox"/>	60X	360-Degree Camera Credit Required option when feature is not available.	-\$500.00
<input type="checkbox"/>	91X	Rear Auxiliary Controls Credit Required option when feature is not available.	-\$100.00

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Selected	Code	Description	MSRP
<input type="checkbox"/>	96G	Cosmetic Non-Functioning Fog Lamp Credit (DISC)	N/C
No longer available for factory ordering as of November 1, 2022.			
<input type="checkbox"/>	52T	Class IV Trailer Tow Package	\$545.00
<input type="checkbox"/>	21F	Cargo Area Management System <i>Includes cargo net, cargo well rubber mat and reversible load floor.</i>	\$165.00
<input type="checkbox"/>	439	Twin Panel Moonroof	\$1,695.00
<input type="checkbox"/>	16B	Front & Second Row Floor Liners (16B) <i>Includes standard front and second row carpet floor mats.</i>	\$200.00
<input type="checkbox"/>	16A	Front & Second Row Floor Liners (16A) <i>Deletes standard carpet floor mats.</i>	\$160.00
<input type="checkbox"/>	41H	Engine Block Heater	\$90.00
<input type="checkbox"/>	153	Front License Plate Bracket	N/C
Standard in states requiring 2 license plates and optional to all others.			
<input type="checkbox"/>	50S	Dual-Headrest Rear Seat Entertainment System (DISC)	\$1,995.00
Ford Accessories. No longer available for factory ordering as of June 1, 2023. <i>Includes 2-way up/down manually adjustable driver and front-passenger head restraints. Custom accessories, pre-installed. Does not include DVD player.</i>			
<input type="checkbox"/>	C09	Priced DORA	N/C
<input type="checkbox"/>	79V	COV Required	N/A

Dealer Installed Options

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Selected	Code	Description	MSRP
<input type="checkbox"/>	FHEAB	All-Weather 3rd Row Flr Liners w/Bench Seats (DIO) <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$95.00
<input type="checkbox"/>	FHEAC	All-Weather 3rd Row Flr Liners w/Cap Chairs (DIO) <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$95.00
<input type="checkbox"/>	A6ZAB	Cargo Mat <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$160.00
<input type="checkbox"/>	FHLAH	Cargo Organizer, Soft-Sided Cooler Bag <i>Includes adjustable carrying strap and Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$40.00
<input type="checkbox"/>	BECAG	Cargo Organizer, Soft-Sided Large, Folding <i>Includes Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$100.00
<input type="checkbox"/>	BECAF	Cargo Organizer, Soft-Sided Standard, Folding <i>Includes Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$90.00
<input type="checkbox"/>	AHQAB	First Aid Kit <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$50.00
<input type="checkbox"/>	AHMAB	Road Side Assistance Kit <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$70.00
<input type="checkbox"/>	BMWAB	Roof-Rail Crossbars <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$350.00
<input type="checkbox"/>	J4JAE	Safe Deposit - Console Vault <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$400.00
<input type="checkbox"/>	J3CAB	Smoker's Package	\$75.00

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Selected	Code	Description	MSRP
<i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>			
<input type="checkbox"/>	A3EAB	Splash Guards	\$180.00
<i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>			
<input type="checkbox"/>	D5HAB	Wheel Lock Kit	\$80.00
<i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>			

Fleet Options

<input type="checkbox"/>	942	Daytime Running Lamps (DRL) (Non-Configurable)	\$45.00
Requires valid FIN code. <i>Replaces the standard configurable Daytime Running Lamps (DRL).</i>			
<input type="checkbox"/>	D9G	Built: Chicago Plant	N/C
<input type="checkbox"/>	D9G_	Built: Bartlett Plant	N/C
<input type="checkbox"/>	31A	Ship Thru: Holman	\$0.00
<input type="checkbox"/>	31C	Ship Thru: Crown North America	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input type="checkbox"/>	FINAL1	Fleet Final Order Date: 03/24/2023	N/C
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 03/01/23	\$0.00

Emissions

<input checked="" type="checkbox"/>	425	50 State Emissions System	STD
Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.			

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Available Options (cont'd)

Selected	Code	Description	MSRP
<b>General Info</b>			
<input type="checkbox"/>	ORDER1	Initial Order Date: 08/05/2022	N/C
<input type="checkbox"/>	START1	Start-Up Date: 11/26/2022	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBA	N/C

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