



Prepared by: Jennifer Romano  
09/11/2023

Capital Ford Inc | 2805 E Millbrook Rd Raleigh North Carolina | 27616

## 2023 Explorer 4dr 4x2 XLT (K7D)

Price Level: 360

### As Configured Vehicle

Code	Description	MSRP
<b>Base Vehicle</b>		
K7D	Base Vehicle Price (K7D)	\$38,570.00
<b>Packages</b>		
200A	<b>Equipment Group 200A</b> <i>Includes:</i> - Engine: 2.3L EcoBoost I-4 <i>Includes auto start-stop technology.</i> - Transmission: 10-Speed Automatic - 3.58 Non-Limited-Slip Rear Axle Ratio - GVWR: TBD - Tires: P255/65R18 AS BSW <i>Includes mini spare.</i> - Wheels: 18" 5-Spoke Silver-Painted Aluminum - Heated Unique Cloth Captain's Chairs <i>Includes 10-way power driver's seat with power function for tilt, lumbar and recline, 4-way power front passenger seat with manual recline and 2-way manually adjustable driver and front passenger head restraints.</i> - Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM Customer Agreement &amp; Privacy Policy at <a href="https://www.siriusxm.com/">https://www.siriusxm.com/</a> www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <a href="http://www.siriusxm.com/FAQS">http://www.siriusxm.com/FAQS</a> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i> - FordPass Connect <i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</i> - SYNC 3 Communications & Entertainment System <i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i>	N/C
<b>Powertrain</b>		
99H	<b>Engine: 2.3L EcoBoost I-4</b> <i>Includes auto start-stop technology.</i>	Included
44T	<b>Transmission: 10-Speed Automatic</b>	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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Code	Description	MSRP
STDAX	3.58 Non-Limited-Slip Rear Axle Ratio	Included
STDGV	GVWR: TBD	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: P255/65R18 AS BSW <i>Includes mini spare.</i>	Included
STDWL	Wheels: 18" 5-Spoke Silver-Painted Aluminum	Included
<b>Seats &amp; Seat Trim</b>		
8	Heated Unique Cloth Captain's Chairs <i>Includes 10-way power driver's seat with power function for tilt, lumbar and recline, 4-way power front passenger seat with manual recline and 2-way manually adjustable driver and front passenger head restraints.</i>	Included
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD
119WB	119.1" Wheelbase	STD
STDRD	Radio: AM/FM Stereo <i>Includes MP3 capability, 6 speakers, speed-compensated volume and SiriusXM includes a 3 month prepaid subscription. Service is not available in Alaska and Hawaii. All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM Customer Agreement &amp; Privacy Policy at <a href="https://www.siriusxm.com/">https://www.siriusxm.com/</a> <a href="http://www.siriusxm.com">www.siriusxm.com</a> for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit <a href="http://www.siriusxm.com/FAQS">http://www.siriusxm.com/FAQS</a> for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.</i>	Included
	<i>Includes: - FordPass Connect</i>	

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**As Configured Vehicle (cont'd)**

Code	Description	MSRP
	<p><i>Includes 4G LTE Wi-Fi hotspot connects up to 10 devices with wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>, remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App., and Complimentary Connected Services are required for remote features (see FordPass terms for details). Connected Service and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services excludes Wi-Fi hotspot.). Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at <a href="http://www.fleet.ford.com">www.fleet.ford.com</a> or call 833-FCS-Ford. (833-327-3673).</i></p> <p>- SYNC 3 Communications &amp; Entertainment System</p> <p><i>Includes enhanced voice recognition, 8" LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub.</i></p>	

**Emissions**

425	<p>50 State Emissions System</p> <p>Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.</p>	STD
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SUBTOTAL	<b>\$38,570.00</b>
Destination Charge	<b>\$1,595.00</b>
<b>TOTAL</b>	<b>\$40,165.00</b>

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