## 2025 Explorer 4dr 4x2 Active (K7D)

Price Level: 515



# **Client Proposal**

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Date: 02/27/2024





Ford

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## **Available Options**

Selected Code Description MSRP

### **Packages**

200A Equipment Group 200A Standard N/C Package

#### Includes:

- Engine: 2.3L EcoBoost I-4 Includes auto start-stop technology.
- Transmission: 10-Speed Automatic
- 3.58 Non-Limited Slip Rear Axle
- GVWR: TBD
- Tires: P255/65R18 AS BSW Includes mini spare.
- Wheels: 18" Sparkle Silver-Painted Aluminum
- Unique Heated Cloth Captain's Chairs

Includes 10-way power driver (power function for tilt, lumbar and recline) and 4-way power passenger with manual recline.

- Radio: AM/FM Stereo

Includes MP3 capability, 6 speakers, speed-compensated volume, SiriusXM with 360L and 3-month prepaid subscription (service is not available in Alaska and Hawaii), 13.2" color LCD touchscreen in IP center-stack, Alexa built-in, Google built-in (Google Assistant, Google Maps and Google Play Store), pinch-to-zoom capability, 911 Assist, Apple CarPlay and Android Auto wireless compatibility. Note: SiriusXM services require a subscription, sold separately by SiriusXM after the trial period. Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe. If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates. Fees and taxes apply. See the SiriusXM customer agreement and privacy policy at http://www.siriusxm.com/www.siriusxm.com for full terms and how to cancel, which includes online methods or calling 1-866-635-2349. Available in the 48 contiguous United States, D.C., and Puerto Rico (with coverage limits and capable receiver). Visit http://www.siriusxm.com/FAQS for most current service area information. Availability of some services and features is subject to device capabilities and location restrictions. All fees, content and features are subject to change. SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc. and its respective subsidiaries.

### **Powertrain**

| $\checkmark$ | 99H<br>Includes auto start-stop techno |                                  | STD |
|--------------|--|----------------------------------|-----|
| $\checkmark$ | 44T                                    | Transmission: 10-Speed Automatic | STD |
| $\checkmark$ | STDAX                                  | 3.58 Non-Limited Slip Rear Axle  | STD |
| $\checkmark$ | STDGV                                  | GVWR: TBD                        | STD |

### Wheels & Tires

STDTR Tires: P255/65R18 AS BSW STD

Includes mini spare.

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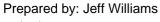
| Price Level. 515           |  |  |  |
|----------------------------|--|--|--|
| Available Opti<br>Selected | ions (cont'd <sub>)</sub><br>Code  |  | MCDD   |
| Selected                   | Code   | Description  | MSRP   |
| $\checkmark$               | STDWL  | Wheels: 18" Sparkle Silver-Painted Aluminum  | STD  |
| Seats & Seat Trim          |  |  |  |
| $\checkmark$               | 8  | Unique Heated Cloth Captain's Chairs   | STD  |
|                            | Includes 10-way pow recline.   | ver driver (power function for tilt, lumbar and recline) and 4-way power pa  | assenger with manual   |
|                            | S  | Heated ActiveX Seating Material  | N/C  |
|                            |  | Captain's Chairs   |  |
|                            | Includes 10-way pow<br>function for lumbar a   | ver driver (power function for tilt, lumbar, recline) and 8-way power front p<br>nd recline).  | passenger (power   |
| Other Options              |  |  |  |
| $\checkmark$               | PAINT  | Monotone Paint Application   | STD  |
| $\checkmark$               | 119WB  | 119.1" Wheelbase   | STD  |
| $\checkmark$               | STDRD  | Radio: AM/FM Stereo  | STD  |
|                            | subscription (service<br>built-in, Google built-<br>Apple CarPlay and A<br>separately by Sirius X<br>unless you decide to<br>renew and be charge<br>See the Sirius XM cus<br>terms and how to cal<br>United States, D.C.,<br>for most current serv<br>and location restriction | ility, 6 speakers, speed-compensated volume, SiriusXM with 360L and 3 is not available in Alaska and Hawaii), 13.2" color LCD touchscreen in I in (Google Assistant, Google Maps and Google Play Store), pinch-to-zoundroid Auto wireless compatibility. Note: SiriusXM services require a sufficient the trial period. Your SiriusXM service will automatically stop at subscribe. If you decide to continue service, the subscription plan chose ad according to your chosen payment method at the then-current rates. It is stomer agreement and privacy policy at http://www.siriusxm.com/www.siriusxm.com/www.sincel, which includes online methods or calling 1-866-635-2349. Available and Puerto Rico (with coverage limits and capable receiver). Visit http://ice area information. Availability of some services and features is subject ons. All fees, content and features are subject to change. SiriusXM, Panerius XM Radio Inc. and its respective subsidiaries. | P center-stack, Alexa om capability, 911 Assist, bscription, sold the end of your trial en will automatically Fees and taxes apply. siriusxm.com for full e in the 48 contiguous www.siriusxm.com/FAQS of to device capabilities |
|                            | 68A  | Active Comfort Package   | \$3,080.00   |
|                            | <ul> <li>Remote Start Syste</li> <li>Heated ActiveX Sea<br/>Includes 10-way po<br/>function for lumbar a</li> </ul>  | amps with silver-painted front skid plate elements and LED signature ligh<br>am<br>ating Material Captain's Chairs<br>wer driver (power function for tilt, lumbar, recline) and 8-way power from   |  |

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E-Z entry is manually activated. Replaces standard 2nd row 35/30/35 bench seats.

- Universal Garage Door Opener (UGDO)- 2nd Row Captain's Chairs w/E-Z Entry & Armrest





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| Available C      | options (cont'd  | )<br>Description   | MSRP                    |
|------------------|--|--|-------------------------|
|                  | 91X  | Rear Auxiliary Controls Credit   | -\$100.00               |
|                  | 16B  Includes front and 2r   | Front & 2nd Rows Floor Liners w/Carpet Floor Mats nd rows black carpet floor mats.   | \$200.00                |
|                  | 16A  Deletes standard cal  | Front & 2nd Rows Floor Liners w/o<br>Carpet Floor Mats<br>rpet floor mats.   | \$160.00                |
|                  | 41H  | Engine Block Heater  | \$190.00                |
|                  | 153<br>Standard in states re   | Front License Plate Bracket equiring 2 license plates and optional to all others.  | N/C                     |
|                  | C09  | Priced DORA  | N/C                     |
|                  | 79V  | COV Required   | N/A                     |
| Dealer Installed | l Options  |  |                         |
|                  | FHEAB Shipped separately to  | 3rd Rw All-Wthr Flr Liners w/2nd Rw<br>Bench Seats<br>from the vehicle for dealer installation. These features are ordered throu | \$115.00 gh WBDO only.  |
|                  | FHEAC  | 3rd Rw All-Wthr Flr Liners w/2nd Rw<br>Cap Chairs  | \$115.00                |
|                  | Shipped separately f   | from the vehicle for dealer installation. These features are ordered throu   | igh WBDO only.          |
|                  | BDCAF Shipped separately the Includes: - Cargo Mat - Cargo Net - Cargo Well Rubber | Cargo Area Management System from the vehicle for dealer installation. These features are ordered throu  Mat                     | \$240.00 agh WBDO only. |

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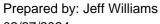
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| Available O | ptions (cont'd  | )   |                                  |
|-------------|---|---|----------------------------------|
| Selected    | Code  | Description   | MSRP                             |
|             | FHLAH<br>Includes adjustable of<br>features are ordered | Soft-Sided Cooler Bag Cargo Organizer carrying strap and Ford logo. Shipped separately from the vehicle for deal through WBDO only. | \$80.00 aler installation. These |
|             | BECAG  Includes Ford logo. S WBDO only.                 | Soft-Sided Large Folding Cargo Organizer Shipped separately from the vehicle for dealer installation. These feature                 | \$150.00                         |
|             | BECAF  Includes Ford logo. S WBDO only.                 | Soft-Sided Standard Folding Cargo Organizer Shipped separately from the vehicle for dealer installation. These feature              | \$140.00                         |
|             | AHQAB<br>Shipped separately i                           | First Aid Kit<br>from the vehicle for dealer installation. These features are ordered throug  | \$50.00<br>gh WBDO only.         |
|             | FI4AB<br>Shipped separately i                           | Illuminated Door Entry Keypad from the vehicle for dealer installation. These features are ordered through                          | \$350.00<br>gh WBDO only.        |
|             | GAMAB<br>Shipped separately i                           | Matte Clear Hood Graphic from the vehicle for dealer installation. These features are ordered through                               | \$260.00<br>gh WBDO only         |
|             | AHMAB<br>Shipped separately i                           | Roadside Assistance Kit from the vehicle for dealer installation. These features are ordered through                                | \$70.00<br>gh WBDO only.         |
|             | BMWAB<br>Shipped separately                             | Roof-Rail Crossbars<br>from the vehicle for dealer installation. These features are ordered throug                                  | \$310.00<br>gh WBDO only.        |
|             | J4JAE<br>Shipped separately i                           | Safe Deposit - Console Vault from the vehicle for dealer installation. These features are ordered through                           | \$400.00<br>gh WBDO only.        |
|             | J3CAB<br>Shipped separately i                           | Smoker's Package<br>from the vehicle for dealer installation. These features are ordered throug                                     | \$80.00<br>gh WBDO only.         |
|             | A3EAB<br>Shipped separately i                           | Splash Guards<br>from the vehicle for dealer installation. These features are ordered throug  | \$190.00<br>gh WBDO only.        |

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| Available Options (cont'd) |  |  |                    |  |
|----------------------------|--|--|--------------------|--|
| Selected                   | D5HAB Shipped separately fr                | Description  Wheel Lock Kit  rom the vehicle for dealer installation. These features are ordered through | \$75.00 WBDO only. |  |
| Fleet Options              |  |  |                    |  |
|                            | 942  | Daytime Running Lamps (DRL) (Non-Configurable)   | \$45.00            |  |
|                            | Requires valid FIN<br>Replaces the standar | N code. rd configurable Daytime Running Lamps (DRL).   |                    |  |
|                            | D9G  | Built: Chicago Plant   | N/C                |  |
|                            | D9G_                                       | Built: Bartlett Plant  | N/C                |  |
|                            | 31A  | Ship Thru: Holman  | \$0.00             |  |
|                            | 31C  | Ship Thru: Crown North America   | \$0.00             |  |
|                            | FLADCR                                     | Fleet Advertising Credit   | N/A                |  |
|                            | FINAL1                                     | Fleet Final Order Date: TBD  | N/C                |  |
|                            | 56M  | Ford US National Fleet Incentives Ford<br>US National - 02/02/24   | \$0.00             |  |
| Emissions                  |  |  |                    |  |
| $\checkmark$               | 425  | 50 State Emissions System  | STD                |  |
| General Info               |  |  |                    |  |
|                            | ORDER1                                     | Initial Order Date: 02/01/2024   | N/C                |  |
|                            | START1                                     | Start-Up Date: 05/13/2024  | N/C                |  |

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| Price Level: 51 | 15 | 51 | Ŀ | Level | Price |
|-----------------|----|----|---|-------|-------|
|-----------------|----|----|---|-------|-------|

| Available C | options (cont'd | )                   |      |
|-------------|-----------------|---------------------|------|
| Selected    | Code            | Description         | MSRP |
|             | BUILD1          | Build-Out Date: TBD | N/C  |