

MANITOU QUOTE PREPARED FOR

CONTACT		QUOTE DATE	4/7/2023
COMPANY		EXPERATION DATE	5/7/2023
ADDRESS		QUOTE #	
CITY, STATE, ZIP		PHONE	
EMAIL		PREPARED BY	

MC 30-4 **Compact Rough Terrain Vertical Masted Forklift (6,000 Capacity)** *Effective August 15, 2022*



BEST SELLER 1 **Standard FOPS + Cab with Heater**

51804625	MC 30-4 Standard Profile Cab w/ HEATER
51804629	92" OHL, 185" (15'5") MFH, 65" FFL
51804570	Carriage TLL 49" Wide
51804630	49" Load Backrest - Std. Carriage
51804699	Side Shift TLL 49"
51804634	Hose Kit 3rd TLL 185"
51804635	Hose Kit 4th TLL 185"
51801986	Forks Pair, 48" x 1.75" x 4" Class III

List Price: \$94,546



BEST SELLER 2 **Standard FOPS ROOF ONLY (AGRI)**

51804543	MC 30-4 Standard FOPS Panaramic Roof Only
51804555	120" OHL, 177" (14'9") MFH, 4" FL
51804556	Carriage DVT 49" Wide
51804630	49" Load Backrest - Std. Carriage
51804577	Side Shift DVT 49"
51804560	Hose Kit 3rd DVT 177"
51804563	Hose Kit 4th DVT 177"
51801986	Forks Pair, 48" x 1.75" x 4" Class III

List Price: \$85,919



STANDARD EQUIPMENT

FOPS

- * Low Profile - FOPS protective canopy - 6'7" (1.99 m) High
- * Standard Profile - FOPS protective canopy - 7'1" (2.15 m) High
- * Mechanical Suspension Seat

ENGINE

- * 49.6 HP (36 kw) Kubota D1808 Turbo w/DPF
- * Cyclonic Pre-Filter and 2-Stage Air Filters
- * Upright Exhaust Pipe on Counterweight

TRANSMISSION

- * Hydrostatic
- * Forward / Reversing shift electro-hydraulic
- * Selectable 4WD / 2WD Switch (6.1 4WD / 12.1 MPH 2WD)
- 4WD to 2WD Anytime (2WD Lowers Fuel Consumption 12.5%)

- * Number of Speeds (Forward / Reverse): 1/1

BRAKES

- * Service brake: oil immersed multi-disc hydraulic brake
- * Parking brake: oil immersed multi-disc switch operated EH on the front axle

HYDRAULICS

- * Valve: 3 double action + 1 single action sections

WHEELS / TIRES

- * Front: CAMSO SOLIDEAL 12.5/80-18/12 SL R4
- * Rear: CAMSO SOLIDEAL 27x10-12 SKS
- * Fender Flares + Extensions

OTHER

- * Adjustable Vinyl Seat with Hydraulic Shock Absorber
- * Automatic Acceleration System for Lifting
- * Interior Rear View, Foldable Exterior Right & Left Side Mirrors
- * LED Front Work Lights

- | | |
|--|--|
| * Horn | * LED Rotating Beacon |
| * Battery High Capacity 12V - 110AH - 750A | * Road Lighting - Complete |
| * Block Heater | * Rubber Mounted Operator's Compartment |
| * Backup Alarm | * Single Joystick Combines Up / Down / Tilt |
| * Fast Couplers for 3rd / 4th Function Elements | * Tilt standard mast (forward / backward): 10° / 12° |
| * Full Instrumentation and Lockable Engine Compartment | * Easy Link Module w/ connectivity |
| * Insulated Engine Compartment and Document Case | |

QTY	PART NUMBER	DESCRIPTION	LIST PRICE	EXT. PRICE
Basic Unit (Must Select One)				
	51804543	MC Base 4WD + Standard FOPS - Open Cab Panoramic Roof Glass Only)	\$73,731	\$0
	51804545	MC Base 4WD + Low Profile FOPS - Open FOPS (Front, Roof and Rear Glass) (Extended Lead-Time)	\$74,444	\$0
	51804625	MC Base 4WD + Standard FOPS - Enclosed Cab w/ Heater, Defroster	\$80,261	\$0
	51804626	MC Base 4WD + Low Profile FOPS - Enc. Cab w/ Heater, Defroster (NOTE: Extended Lead-Time)	\$80,975	\$0
	51804627	MC Base 4WD + Standard FOPS Enc.Cab w/ Heater, Defroster and Air Conditioning (NOTE: Extended Lead-Time)	\$82,637	\$0
	51804544	MC Base 4WD + Low Profile FOPS - Enclosed Cab w/ Heater, Defroster and Air Conditioning (NOTE: Extended Lead-Time)	\$83,349	\$0
Masts (Must Select One)				
2-Stage Masts (Includes a 49" ITA Class III Hook Type Carriage) (130" Requires LOW PROFILE ROPS)				
	51804553	92" OHL, 130" (10'10") MFH, 4" FL (NOTE: Extended Lead-Time)	\$5,821	\$0
	51804554	102" OHL, 146" MHL Need MFH, 4" FL (NOTE: Extended Lead-Time)	\$6,057	\$0
	51804555	120" OHL, 177" (14'9") MHL Need MFH, 4" FL	\$6,414	\$0
3-Stage Full Free Lift Masts (Includes a 49" ITA Class III Hook Type Carriage)				
	51804569	78" OHL, 133" (11'2") MFH, 49" FFL (NOTE: Extended Lead-Time)	\$7,483	\$0
	51804628	86" OHL, 158" (13'2") MFH, 55" FFL (NOTE: Extended Lead-Time)	\$8,671	\$0
	51804629	96" OHL, 185" (15'5") MFH, 65" FFL	\$9,027	\$0
Carriages (Must Select One)				
Carriages for 2-Stage Masts				
	51804556	ITA Class III Carriage - 49" Wide / Rated 6,000 lbs.	\$952	\$0
	51804557	ITA Class III Carriage - 58" Wide / Rated 6,000 lbs.	\$1,071	\$0
Carriages for 3-Stage Masts				
	51804570	ITA Class III Carriage - 49" Wide / Rated 6,000 lbs.	\$952	\$0
	51804571	ITA Class III Carriage - 58" Wide / Rated 6,000 lbs.	\$1,071	\$0
Options				
Load Backrests - 48" Tall (Option)				
	NONE	No Load Backrest	No Charge	No Charge
	51804630	49" Load Backrest - Std. Carriage	\$299	\$0
	51804631	58" Load Backrest - Std. Carriage	\$418	\$0
Forks For ITA Class III Style Carriages (Option)				
	51801986	Pallet Forks, ITA Class III, 48" Length (Pair) 1.75" x 4" / Rated 6,000 lbs.	\$895	\$0
	51801989	Pallet Forks, ITA Class III, 60" Length (Pair) 1.75" x 4" / Rated 6,000 lbs.	\$1,375	\$0

Side Shifter Options - Side Shift 4" (101.6mm) Left and 4" (101.6mm) Right. Total of 8" (203.2mm)**Carriages for 2-Stage Masts**

51804576	Side Shifter - 49" Wide for ITA Class III Pallet Forks (Requires Single Function Hose Kit)	\$1,545	\$0
51804577	Side Shifter - 58" Wide for ITA Class III Pallet Forks (Requires Single Function Hose Kit)	\$2,140	\$0

Carriages for 3-Stage Masts

51804699	Side Shifter - 49" Wide for ITA Class III Pallet Forks (Requires Single Function Hose Kit)	\$1,545	\$0
51804700	Side Shifter - 58" Wide for ITA Class III Pallet Forks (Requires Single Function Hose Kit)	\$2,140	\$0

Other Options

Contact Sales Support	Data Plate - Dealer Installed Attachment	\$320	\$0
51804670	LED Reversing light	\$358	\$0
51804671	Rear Work Lights NO AC	\$596	\$0
51804672	Rear Work Lights with AC (NOTE: Extended Lead-Time)	\$596	\$0
51804111	Seat Belt 3"	\$190	\$0

Internal Hose Kits (Must Order Both Single and 4th Function Hose Kits for Dual Attachments)**Internal Hose Kits for 2-Stage Masts**

51804558	-----	\$773	\$0
51804561	-----	\$715	\$0
51804559	-----	\$773	\$0
51804562	-----	\$715	\$0
51804560	-----	\$773	\$0
51804563	-----	\$715	\$0

Internal Hose Kits for 3-Stage Masts

51804567	-----	\$773	\$0
51804573	-----	\$794	\$0
51804632	-----	\$773	\$0
51804633	-----	\$794	\$0
51804634	-----	\$773	\$0
51804635	-----	\$794	\$0

MISSING REQUIRED OPTIONS

		\$0.00	TOTAL LIST PRICE
DEALER Discount	0%	\$0.00	
		\$0.00	SUBTOTAL
VOLUME Discount	0%	\$0.00	
		\$0.00	SUBTOTAL
OTHER Discount	0%	\$0.00	
		\$0.00	SUBTOTAL
Steel Surcharge	0%	\$0.00	
FREIGHT			

ERROR**TOTAL COST**