

March 4, 2022

To Attention of: The North Carolina Sheriff's Association

Utility's ecosystem of solutions, be it the Rocket IoT GPS, AVL, BodyWorn, In-Car Video, ALPR, DEMs, or Interview rooms, are sold under one basic tenant. These systems are merchandised to the first responder markets as under a software subscription model. For example, our BodyWorn camera includes all the necessary components to operate. This includes, a BodyWorn device, holster, lens, charging accessories, BodyWorn storage of video evidence, AVAILWEB user license access, redaction, hardware warranty, and technical product support.

All offerings in Utility's ecosystem are sold under this same approach. As such, Utility does not offer any options that would allow these services to be separated and charged individually.

Thank you for your kind consideration,



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