

Item Number	Group	Make	Model	Model Number	Description	Model Upgrade/Downgrade	MSRP	Discount Applied to MSRP	Discounted Price 6% discount	Industrial Fund Fee to NCSA (.75%)	Price to End User including Funding Fee
720-10	BioTrac Gateway - Radio Connectivity +4G Backhaul Gateway	SlateSafety	BioTrac Gateway	CT-21-2059-59002	Manufacturer's standard base item for model/model number listed.	The BioTrac Gateway and Radio Connectivity + G Backhaul Gateway is the standard base product	\$995.00	6%	\$935.30	\$7.01	\$942.31
720-20	Mobile Carrying Case	SlateSafety	Mobile Carrying Case		Manufacturer's standard base item for model/model number listed.	The Mobile Carrying Case is the standard base model	\$450.00	6%	\$423.00	\$3.17	\$426.17
720-30	BioTrac Band Replacement Strap	SlateSafety	Replaceable Strap		Manufacturer's standard replacement product	The replacement strap is the standard base model	\$5.00	6%	\$4.70	\$0.04	\$4.74
720-41	Onsite Support Service (Minimum Support Service)	SlateSafety	Onsite Support	AT-21-2059-59004	Manufacturer's Standard Support Services Package - a 12 hour minimum)	SlateSafety cost for service per hour (12 Hour Minimum) all service hours above 12 hours are charged at an hourly rate	\$3,000.00	6%	\$2,820.00	\$21.15	\$2,841.15
720-42	Onsite Support Service (Hourly costs when the 12 hour minimum is exceeded)	SlateSafety	Onsite Support		Cost per hour after 12 hour minimum is exceeded charged in 15 minute increments)	Hourly Rate for onsite support over 12 hour minimum (not cumulative)	\$250.00	6%	\$235.00	\$1.76	\$236.76
720-50	BioTrac Service	SlateSafety	Per Device Yearly Service	AT-21-2059-59005	Yearly Version Service, Upfront Installed Software, Software Upgrades, Cellular Connectivity and Hardware Warranty	Per Device Yearly Service costs	\$180.00	6%	\$169.20	\$1.27	\$170.47
720-6	Freight Costs (Shipping & Handling)	SlateSafety	Shipping & Handling	Negotiated on with each client for each acquisition	Standard Shipping and Handling costs	Overnight or 1 or 2 day shipping is calculated per request	Negotiated on with each client for each acquisition				
720-7	Travel Costs	SlateSafety	Travel Costs	Negotiated on with each client for each acquisition			Negotiated on with each client for each acquisition				
720-8	Per Diem	SlateSafety	Per Diem	Negotiated on with each client for each acquisition			Negotiated on with each client for each acquisition				