

**NCSA TECHNOLOGY PROCUREMENT BID 23-02-0222**

**SENTINEL OFFENDER SERVICES, LLC**

**EXHIBIT A - PRICE SCHEDULE**

This Price Schedule is an Exhibit to and is incorporated into the Services Agreement between the North Carolina Sheriff's Association and Omnilink Systems Inc (the "Contract"). Capitalized terms not defined in this Exhibit shall have the meanings assigned to such terms in the Contract. Any questions regarding the available products, options, services, or pricing, please contact Mike Dean at (800) 496 - 4882 or [mdean@sentineladvantage.com](mailto:mdean@sentineladvantage.com);

**Group: Catalog Discounts**

**Item: 284**, Sentinel Offender Services, LLC, Catalog Discount, All Products

**Description:** Catalog discount on manufacturer's standard base item for all product offerings.

**Model Upgrade/Downgrade: Not applicable** - All available models are part of the Catalog Discount for this line item.

**Statewide & Agency wide** - Sentinel Offender Services, LLC, minimum discount offered 10.00%

**LEASING OPTION**

| OM500 LEASE MANAGED SERVICES PRICING AND SERVICE<br>(Verizon or AT&T LTE Network) |           |                   |                                     |                        |
|---|-----------|-------------------|-------------------------------------|------------------------|
| Description   | Quantity  | UOM               | NCSA Daily Rate Per Assigned Device | MSRP                   |
| OM500 Monitoring Device   | 0 - 49    | EA                | \$3.10                              | \$4.00                 |
|   | 50 - 99   | EA                | \$2.90                              |                        |
|   | 100 - 199 | EA                | \$2.75                              |                        |
|   | 200 - 499 | EA                | \$2.65                              |                        |
|   | 500 - 999 | EA                | \$2.55                              |                        |
|   | 1000 +    | EA                | \$2.45                              |                        |
| OM500 Beacon  | Unlimited | Per Active Device | Starting at \$0.75/Day              | Starting at \$1.00/Day |

| OM500 LEASE MANAGED SERVICES PRICING AND SERVICE<br>OPTIONAL SERVICES      |                   |                        |                        |
|--|-------------------|------------------------|------------------------|
| Description  | UOM               | NCSA Unit Price        | MSRP                   |
| Automated Alert Monitoring   | Unlimited         | Included               | Included               |
| Monitoring Operations Center Liver Alert Monitoring (Per Agency Protocols) | Per Active Device | Starting at \$0.85/Day | Starting at \$1.17/Day |

| OM500 LEASE MANAGED SERVICES PRICING AND SERVICE<br>SHELF ALLOWANCE |                                  |                   |                 |        |
|---|----------------------------------|-------------------|-----------------|--------|
| Allowance   | Description of Allowance         | Allowance Percent | NCSA Daily Rate | MSRP   |
| Shelf Allowance (shelf days at no charge)                           | Up to 20% of Active Devices*     | <= 20%            | Included        | 10%    |
| Shelf Price Over Allowance  | More than 20% of Active Devices* | > 20%             | \$ .75          | \$1.00 |

\* Higher Shelf Allowance and Lost Device Allowance can be negotiated at Agency level.

| OM500 LEASE EQUIPMENT REPLACEMENT PRICING<br>(For Lost, Damaged or Stolen Equipment) |          |     |                 |          |
|--|----------|-----|-----------------|----------|
| Description  | Quantity | UOM | NCSA Unit Price | MSRP     |
| OM500 Monitoring Device  | 1        | EA  | \$695.00        | \$764.50 |
| OM500 Charger  | 1        | EA  | \$31.50         | \$35.00  |
| OM500 Standard Strap   | 1        | EA  | \$18.00         | \$20.00  |

|                                 |   |         |           |           |
|---------------------------------|---|---------|-----------|-----------|
| OM500 Extra-Long Standard Strap | 1 | EA      | \$22.50   | \$25.00   |
| OM500 Cut Resistant Strap       | 1 | EA      | \$31.50   | \$35.00   |
| OM500 Backplate                 | 1 | EA      | \$13.50   | \$15.00   |
| OM500 Locking Pins              | 1 | Per Set | No Charge | No Charge |

## PURCHASE OPTION

| OM500 PURCHASE MANAGED SERVICES PRICNG AND SERVICE<br>(Verizon or AT&T LTE Network)               |           |       |   |           |
|---|-----------|-------|---|-----------|
| Description   | Quantity  | UOM   | NCSA Daily Rate<br>Per Assigned<br>Device | MSRP      |
| Purchased OM500 Devices (Strap Attached) @<br>\$695.00 each with tiered daily rate active pricing | 0 -49     | EA    | \$2.25                                    | \$2.75    |
|   | 50 - 99   | EA    | \$2.15                                    |           |
|   | 100 – 199 | EA    | \$2.05                                    |           |
|   | 200 -499  | EA    | \$1.90                                    |           |
|   | 500 – 999 | EA    | \$1.75                                    |           |
|   | 1000 +    | EA    | \$1.60                                    |           |
| OM500 Extended Maintenance, with Cellular Cost<br>after initial warranty expires.                 | Unlimited | EA    | \$165.00                                  | 181.5     |
| OM500 Cellular Cost without Extended<br>Maintenance.  | Unlimited | Month | \$15.00                                   | \$16.50   |
| Purchased OM500 Beacon @ \$295.00   | Unlimited | EA    | No Charge                                 | No Charge |
| OM500 Extended Maintenance, with Cellular Cost<br>after initial warranty expires.                 | Unlimited | EA    | \$165.00                                  | 181.5     |

| OM500 PURCHASE MANAGED SERVICES PRICING AND SERVICE<br>OPTIONAL SERVICES     |                   |                          |                           |
|--|-------------------|--------------------------|---------------------------|
| Description  | UOM               | NCSA<br>Unit Price       | MSRP                      |
| Automated Alert Monitoring   | Unlimited         | Included                 | Included                  |
| Monitoring Operations Center Live Alert Monitoring (Per<br>Agency Protocols) | Per Active Device | Starting at<br>\$.85/Day | Starting at<br>\$1.17/Day |

| OM500 PURCHASE MANAGED SERVICES PRICING AND SERVICE<br>SHELF ALLOWANCE |                             |                      |                    |        |
|--|-----------------------------|----------------------|--------------------|--------|
| Allowance  | Description of<br>Allowance | Allowance<br>Percent | NCSA<br>Daily Rate | MSRP   |
| Shelf Allowance (shelf days at no charge)                              | 0                           | 0%                   | \$.50              | \$1.00 |

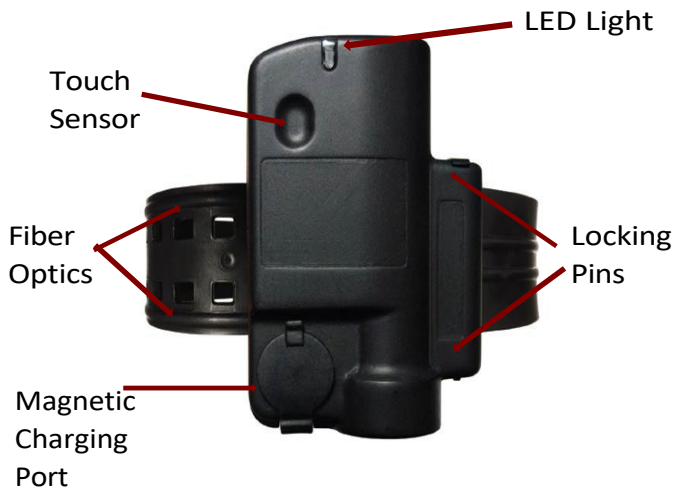
| OM500 PURCHASE EQUIPMENT REPLACEMENT PRICING<br>(For Lost, Damaged or Stolen Equipment) |          |         |                    |           |
|---|----------|---------|--------------------|-----------|
| Description   | Quantity | UOM     | NCSA<br>Unit Price | MSRP      |
| OM500 Monitoring Device   | 1        | EA      | \$695.00           | \$764.50  |
| OM500 Charger   | 1        | EA      | \$31.50            | \$35.00   |
| OM500 Standard Strap  | 1        | EA      | \$18.00            | \$20.00   |
| OM500 Extra-Long Standard Strap   | 1        | EA      | \$22.50            | \$25.00   |
| OM500 Cut Resistant Strap   | 1        | EA      | \$31.50            | \$35.00   |
| OM500 Backplate   | 1        | EA      | \$13.50            | \$15.00   |
| OM50 Locking Pins   | 1        | Per Set | No Charge          | No Charge |

# SENTINEL®

Accelerating Information. Empowering Intelligence. Improving Outcomes.  
Innovation that Makes Every Decision Count

## OM500

### Purpose Built & Feature / Function



- + Verizon LTE and AT&T LTE Communication Networks
- + Extended battery life that exceeds 5 days on a single
- + Rapid charge, 30 minutes per day
- + Multiple GPS Location Monitoring Modes
- + Zones On Board for Real-Time Location & Reporting
- + Toolless installation with cut-free reusable strap that prevents false strap tamper
- + Dual Fiber-optic with Dual Tamper Features
- + Optional Cut Resistant Strap
- + Tough enclosure for mechanical shock and impact resistance
- + Water submersible & dishwasher safe
- + Encrypted communication for enhanced security
- + Device Communication via –Tone, Vibration, Audio, Pre-recorded messages, and Custom Text to Speech Audio Messaging
- + Device Audio & Siren Volume Levels - Standard: 70 dB & high: 90 dB

### Sentinel DNA Monitoring Platform

Incorporating advanced analytics, Sentinel DNA streamlines officer workflows by intelligently

identifying actionable events. With prioritized information, officers can monitor their caseload in real-time and quickly respond to the most critical events.

### Essential Features & Capabilities:

- ✓ Monitoring Dashboard
- ✓ Case Management
- ✓ Point Pattern Analysis (Analytics)
- ✓ Event Detection / Crime Correlation
- ✓ Inventory Control Module
- ✓ DNA Mobile App



SENTINEL®

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Sentinel FocalPoint® Electronic Monitoring  
FocalPoint

### Improve efficiencies, cut costs.

FocalPoint is an award-winning, electronic monitoring software application that offers easy-to-use, on-demand access to critical offender monitoring data.

Administering an effective electronic monitoring program depends on leveraging smart multitasking tools. Flexible FocalPoint options from Omnilink, a Sentinel solution, make it easy to manage persons of interest anytime, anywhere, from a desktop, smartphone, or tablet. Built to increase efficiency, FocalPoint offers streamlined functionality with a secure platform.

## FEATURES

Compatible with Chrome, Internet Explorer, Safari, and Firefox browsers

Comprehensive location and mapping functionality including filtering and location history

Communication Center to send custom audio messages to offenders

Robust reporting including export capabilities

Language support for more than 20 languages

Alert tagging and alert notifications through text or email Zoning

and customizable geofencing

Intuitive, quick reference dashboard

Drag and drop schedules for simple adjustments

## BENEFITS

Flexible options for tracking offenders regardless of location or

device Provides intuitive software that is user friendly and easy to

learn Increases efficiency through customizable system

configurations Enables quick response to offenders who abscond or take flight



Product features and specifications subject to change without notice

### About Omnilink

OMNILINK, a Sentinel Solution, has been a leading provider of GPS offender tracking technology for more than twenty years. In 2022, Sentinel acquired Omnilink for the purpose of continuing the legacy of innovative GPS product design and to supplement Sentinel's robust offender management solutions. By aligning with Sentinel, Omnilink customers now have access to the complete array of Sentinel solutions ([www.sentineladvantage.com](http://www.sentineladvantage.com)) while maintaining their ability to receive integrated software solutions and 24/7/365 live monitoring center support.



## MOBILE ACCESS

Available for both Android® and Apple® devices, FocalPoint Mobile enables agency or department staff on the go to track, monitor, and manage persons of interest directly from a smartphone or tablet.

The newly redesigned mobile application offers these features:

- Voice guided turn by turn directions using Google® or Apple® maps
- Field visit bar code scanning
- Enhanced mapping features and comprehensive location data
- Clear or tag an alert and add notes
- Add photos and personal information of offenders
- Direct application to device communication
- Updated home screen views

SentinelDNA™ is the offender management platform that enables corrections agencies to monitor all of their program activities from any device. Users create customized dashboards for activity tracking, robust case management,

inventory management, and advanced analytics.

Supervising officers can manage every aspect of a participant's case through a single screen. GPS tracking, electronic monitoring, remote alcohol testing, community based programs, and full service offender management are all accessible at the click of a button to handle even the largest caseloads.

Advanced Data Analytics allow you to take offender management to the next level. Make better, more well informed decisions with SentinelDNA.



| Name      | OID      | Type    | Equipment | Compliance | Battery |
|-----------|----------|---------|-----------|------------|---------|
| Doe, Jane | ID900422 | GPS3    |           |            | 97%     |
| Doe, John | ID900423 | RF      |           |            |         |
| Doe, Jane | ID900425 | RF/GPS3 |           |            | 97%     |
| Doe, John | ID900599 | BART    |           |            |         |
| Doe, Jane | ID900424 | GPS3    |           |            | 97%     |

Supervising Officer Dashboard

## ESSENTIAL FEATURES

- Customized Dashboards to meet unique programmatic needs
- Near real-time access to view and access participant activity in just a few keystrokes.
- Case management module provides access to features such as Court-Ordered Requirements, Financial Obligations, Drug Testing Requirements, and Counseling/ Community Involvement Projects
- Comprehensive Inventory Management Module enables officers to track all program equipment
- Extensive Report Library allows officers to review participant/caseload activity, track equipment by device or participant, review participant payment history, create non-compliance reports, and audit user access to participant data
- Advanced Data Analytics allows officers to quickly identify known locations frequented by participants, record travel patterns, and recognize deviations from normal scheduled activities
- Event Detection provides participant proximity data to known crime scene locations



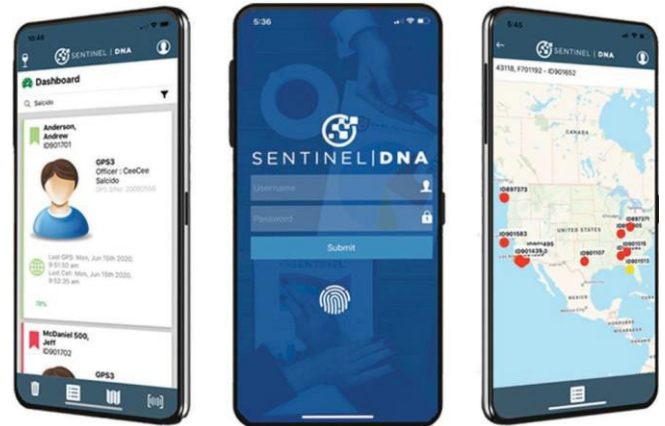
SentinelDNA is the intelligent offender management platform with advanced analytics.

SentinelDNA provides single-screen access to our comprehensive set of products and services.

GPS and RF Electronic Monitoring \* Remote Alcohol Testing \* Substance Abuse Screening  
Domestic Violence Monitoring \* Cognitive Skills Training \* Full-Service Offender Management.

Call today to request a free demonstration or customized solution.

***DNA Mobile facilitates field supervision and improves officer efficiencies by putting the power of DNA in your hands. Designed to improve the user experience, officers are able to view, respond and clear alerts on-the-go. Field notes, participant contacts, and schedule changes are quickly and easily documented directly to the client's DNA record. DNA Mobile is available for Apple iOS and Android mobile devices.***



## ESSENTIAL FEATURES

- Conveniently send device commands – Audible Tone, Vibrate, Siren
- Initiate Pursuit Mode to activate faster GPS acquisition and reporting
- Quickly and easily send text messages to the participant's cellular based home monitoring unit
- Create Field Contacts by capturing the device image and recording the date, time, location, and notes for each interaction
- Quickly update a participant's schedule
- Update participant images directly from your Smartphone
- Modify participant information such as name, address, telephone number, etc.
- View GPS tracking history, current location, and zones
- View all GPS participants simultaneously on a single map
- Schedule and Review alcohol test results, participant test images, and test locations
- Easily identify inventory availability and equipment status
- Utilizes TLS 1.2, AES-256 Encryption to ensure secure data



At the Core of What We Do.

SentinelDNA is the intelligent offender management platform with advanced analytics.

SentinelDNA provides single-screen access to our comprehensive set of products and services.

GPS and RF Electronic Monitoring \* Remote Alcohol Testing \* Substance Abuse Screening  
Domestic Violence Monitoring \* Cognitive Skills Training \* Full-Service Offender Management.

Call today to request a free demonstration or customized solution.

# NATIONAL MONITORING CENTER



## SENTINEL'S 24/7/365 NATIONAL MONITORING CENTER PROVIDES THE SUPPORT YOU NEED

Sentinel's National Monitoring Center provides enhanced alert monitoring and officer support 24 hours a day, seven days a week 365 days a year. The highly trained monitoring center personnel oversee a digital dashboard of mission critical information. These dedicated professionals ensure that with automated and live-notification alerts are delivered smoothly to participants and supervising agencies.

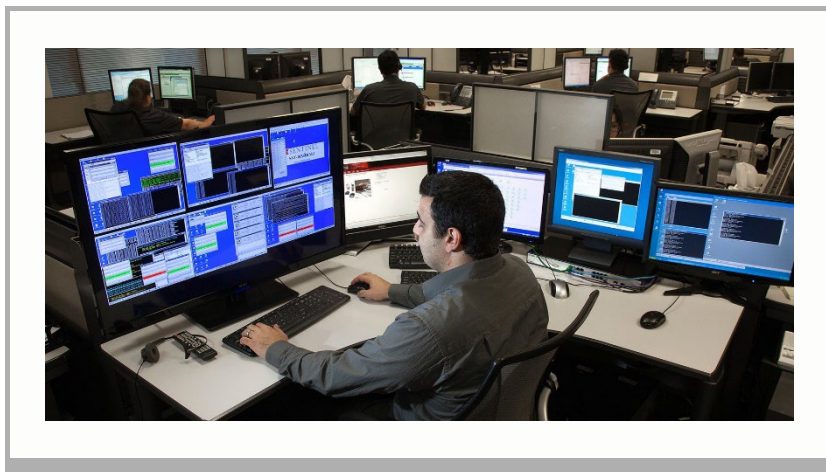
Based on contracted specifications, any violation is quickly identified, confirmed and possible cause verified. This information is passed along to the supervising officer and agency electronically and or verbally.

Monitoring Center personnel assist agencies in the completion of participant enrollments, the creation or editing of curfew schedules, the creation and management of GPS inclusion or exclusion zones, and assist with alcohol testing. Monitoring Center personnel can provide these support services:

- + Assist users with all aspects of electronic monitoring and monitor alerts and violations 24 hours a day in real-time;
- + Provide around-the-clock diagnostic assistance and equipment and software troubleshooting support;
- + Deliver phone, email, SMS/text and fax updates 24/7/365.

### **Live Help Desk**

Prior to a program's launch, Sentinel's Help Desk establishes all contract implementation and notification procedures as required by the agency. Once established, help desk personnel are available to provide specialized technical support and advanced troubleshooting during peak business hours.



Help Desk personnel provide written documentation and analysis of participant activity. This has been found to be an incredibly valuable service by supervising agencies and legal teams for internal purposes.

### **Best-in-class electronic monitoring support services**

- + Advanced troubleshooting and high-level technical support;
- + Expert analysis documentation of electronic monitoring activity;
- + Report creation and analysis;
- + Creates and maintains custom agency profiles and notification procedures based on customer requirements;
- + Assists users with logins, passwords, enrollments, and alert processing information;
- + Inventory management: Orders and returns processing, inventory allocation, and the replacement of equipment, and;
- + Available by phone, email, and fax Monday through Friday from 6:00 a.m. to 5:00 p.m. (PST).