



NCSA Technology Procurement Bid 23-02-0222

Group: Software – Collaborative Case Management & Supervision Software
Make: Acivilate, Inc.
Model: Pokket License

LICENSE Offer for PokketSM Collaborative Case Management & Supervision Software.

CATALOG DISCOUNT OF 6%.

PRICING BELOW HAS BEEN DISCOUNTED BY 6% OFF MSRP. HOSTING IS PASSTHROUGH COST-BASED, WITH A 6% DISCOUNT OFF THE 10% HANDLING FEE (I.E. TOTAL CHARGED AT 109.94% OF THE HOSTING INVOICE) or 15% HANDLING FEE FOR FULL SITE DIVERSITY (I.E. TOTAL CHARGED AT 114.1% OF THE HOSTING INVOICE).

LICENSE PRICING IS BASED ON THE SIZE OF YOUR COUNTY ETC. USING 2020 US CENSUS FIGURES WITHIN THE MARGIN OF ERROR OF 10%.

As an example, if your county shows 780,000 residents, you may purchase the “Up to 750,000” residents license, since this is within 10% of 750,000.

LICENSE MUST BE PURCHASED WITH HOSTING AND CUSTOMER SUPPORT. MAINTENANCE IS INCLUDED IN YEAR 1, AND MUST BE PURCHASED IN SUBSEQUENT YEARS. Maintenance includes bug fixes and updates. The Customer will enter into a Customer-Contractor End User License Agreement, and each professional and client will be required to agree to a clickthrough End User License Agreement.

For staged launches (e.g., state contract launching county by county), customer support may be purchased in smaller increments in year one.

The license is for the **current major release**, regardless of number of users. No additional license charges dependent on number of clients, case workers, administrators, departments, agencies, services, partners etc. Upgrade will be required to be purchased in year 4, or increased maintenance charges will be due.

License belongs to e.g., the county (or municipality or state) and may be used by any and all departments within the county, including with your partners.

License includes functionality for 1:1 video meetings and group meetings, up to 25 attendees.

License is invoiced at time of purchase, and fee includes configuration within Amazon Web Services GovCloud. Launch support services must be purchased. Minimum packages below.

OPTIONAL INTEGRATION, DEVELOPMENT AND TECHNICAL ASSISTANCE SERVICES AVAILABLE (E.G., SSO, DATA LAKE, CUSTOMIZED REPORTING BEYOND LAUNCH ASSISTANCE, INTEGRATION, OPERATIONAL SUPPORT RESOURCES). PRICING PROVIDED UNDER A STATEMENT OF WORK. Where Acivilate retains intellectual property, additional discounts on custom development are extended. Acivilate reserves the right to implement an annual 2% cost of living increase on direct labor. For on-site activities, Acivilate reserves the right to request additional reimbursement for exceptional travel expenses (e.g., non-contiguous 50 states).

LICENSE PRICE – for the current major release (X level)

Part Number	Quantity Range (Census Population)	Discounted One time price for Major Release
NCSA-LICENSE4-250K	Up to 250,000	\$ 260,439
NCSA-LICENSE4-400K	Up to 400,000	\$ 378,820
NCSA-LICENSE4-500K	Up to 500,000	\$ 426,173
NCSA-LICENSE4-750K	Up to 750,000	\$ 603,744
NCSA-LICENSE4-1M	Up to 1,000,000	\$ 757,640
NCSA-LICENSE4-1.5M	Up to 1,500,000	\$ 1,065,431
NCSA-LICENSE4-2.5M	Up to 2,500,000	\$ 1,657,338
NCSA-LICENSE4-5M	Up to 5,000,000	\$ 3,077,913
NCSA-LICENSE4-7M	Up to 7,500,000	\$ 4,261,725
NCSA-LICENSE4-10M	Up to 10,000,000	\$ 4,735,250

HOSTING

HOSTING IS BILLED MONTHLY IN ARREARS. For hosting within your own AWS account, we will enter into an additional management SOW.

Part Number	Type	Discounted Price
NCSA-HOSTING-ACVG-E	Hosting by Acivilate in AWS GovCloud East	Invoiced AWS Cost + 9.94%
NCSA-HOSTING-ACVG-W	Hosting by Acivilate in AWS GovCloud West	Invoiced AWS Cost + 9.94%
NCSA-HOSTING-ACVG-DR	Hosting by Acivilate in AWS GovCloud East and West with failover	Invoiced AWS Cost + 14.1%

CONT'D/

ANNUAL MAINTENANCE – REQUIRED AFTER YEAR 1

BILLED ANNUAL IN ADVANCE. For hosting within your own AWS account, we will enter into an additional management SOW. Maintenance of obsolete releases doubles with each year beyond obsolescence.

Part Number	Quantity Range (Census Population)	Discounted Price
NCSA-MAINT-250K-ACV	Up to 250,000	\$ 14,206
NCSA-MAINT-400K-ACV	Up to 400,000	\$ 18,941
NCSA-MAINT-500K-ACV	Up to 500,000	\$ 28,412
NCSA-MAINT-750K-ACV	Up to 750,000	\$ 37,882
NCSA-MAINT-1M-ACV	Up to 1,000,000	\$ 47,353
NCSA-MAINT-1.5M-ACV	Up to 1,500,000	\$ 56,823
NCSA-MAINT-2.5M-ACV	Up to 2,500,000	\$ 66,294
NCSA-MAINT-5M-ACV	Up to 5,000,000	\$ 75,764
NCSA-MAINT-7.5M-ACV	Up to 7,500,000	\$ 85,235
NCSA-MAINT-10M-ACV	Up to 10,000,000	\$ 94,705
NCSA-MAINT-2-ACV-NP	Non-production, any size (e.g., testing)	\$ 4,735

CUSTOMER SUPPORT (ONLINE & TELEPHONE). REQUIRED IN YEAR 1.

BILLED ANNUAL IN ADVANCE. For staged launches, lower rates may be negotiated for partial deployments. See Launch Support section below.

Part Number	Quantity Range (Census Population)	Discounted Price
NCSA-SUPPORT-250K	Up to 250,000	\$ 40,249.63
NCSA-SUPPORT-400K	Up to 400000	\$ 64,399.40
NCSA-SUPPORT-500K	Up to 500,000	\$ 80,499.25
NCSA-SUPPORT-750K	Up to 750,000	\$ 120,748.88
NCSA-SUPPORT-1M	Up to 1,000,000	\$ 160,998.50
NCSA-SUPPORT-1.5M	Up to 1,500,000	\$ 241,497.75
NCSA-SUPPORT-2.5M	Up to 2,500,000	\$ 402,496.25
NCSA-SUPPORT-5M	Up to 5,000,000	\$ 804,992.50
NCSA-SUPPORT-7M	Up to 7,500,000	\$ 1,207,488.75
NCSA-SUPPORT-10M	Up to 10,000,000	\$ 1,609,985.00
NCSA-SUPPORT-100H	Additional 100 hours overage package	\$ 11,838.13

CONT'D/

TRAINING OPTIONS – AT LEAST ONE TRAINING OPTION MUST BE PURCHASED, IF NO LAUNCH SUPPORT PACKAGE IS PURCHASED.

Part Number	Type	Quantity Range	Discounted Price
NCSA-TRAIN-IL-IP	Instructor-led in-person hands-on training for professionals - 20 students - includes reasonable travel	Half day class	\$ 3,409.38
NCSA-TRAIN-IL-VT	Instructor-led virtual hands-on training for professionals - 9 students	Half day class	\$ 473.53
NCSA-TRAIN-IL-TT	Train-the-trainer: Full day instructor-led class, class materials to reproduce, plus 16 hours additional support	3 days	\$ 9,375.80
NCSA-TRAIN-TT-H	Train-the-trainer customization: Our materials customized to your language, branding etc. Actual hours worked	Hourly	\$ 85.23
NCSA-TRAIN-LMS	License to upload training materials to your Learning Management System	License	\$ 9,375.80

LAUNCH SUPPORT PACKAGES. CUSTOM SOW ALSO AVAILABLE

Part Number	Type	Quantity Range	Discounted Price
NCSA-IMP-RAPID	<p>Rapid Scale Launch Statement of Work (Suitable for e.g., statewide wide deployment; can be executed within 2 weeks subject to Customer's ability to provide necessary data extracts) Standard SOW available. Includes:</p> <ul style="list-style-type: none"> - Program Introduction Webinar (for project team) - In-person or online Introduction and Planning Workshop for regional leadership - Online webinar training for staff - Advice on organizational design based on your identified needs - Bulk participant account creation (mass batch) - Bulk case manager account creation (mass batch) - Optional bulk facility creation - from data 	1	\$ 71,028.75

Part Number	Type	Quantity Range	Discounted Price
	formatted by Customer - Optional bulk service creation - from data formatted by Customer - Draft SOPs for public safety applications - Upload of service provider directory (up to 500 providers in first community) - 8 hours customized reporting - Bi-weekly support calls to address any issues, coach on implementation - One day (2 x 4 hour sessions) on-site hands on training (up to 20 students per class) - License to reproduce wallet cards at your expense Invoiced at signature. Payable in 30 days		
NCSA-OPS-STAFF	1. Up to 1000 hours online and telephone support (staff, partners, returning citizens) 2. 50% time community manager 3. 50% time business analyst 4. 50% time full-stack software developer Can be invoiced quarterly on annual commitment	One year	\$ 473,525.00

SAMPLE INTEGRATION, DEVELOPMENT, AND TECHNICAL ASSISTANCE RATES

Part Number	Type	Quantity Range	Discounted Price
NCSA-IMP-MR-BA	Business Analyst at Market Rate	Hourly	\$ 93.60
NCSA-IMP-MR-D1	Developer I at Market Rate	Hourly	\$ 108.48
NCSA-IMP-MR-D3	Developer III at Market Rate	Hourly	\$ 221.69
NCSA-IMP-MR-PM	Program Manager at Market Rate	Hourly	\$ 97.55
NCSA-IMP-MR-SC	Senior Consultant at Market Rate	Hourly	\$ 123.16
NCSA-IMP-REPD	Customized Reporting - Daily rate	Day	\$ 1,136.46