

# **blacklinesafety**

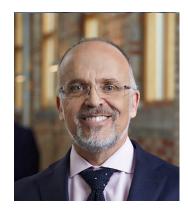
# Price Guide

USD

GAS DETECTION, SAFETY SERVICES, AREA MONITORING AND MORE



# **OUR PURPOSE**



### DEAR PARTNERS IN SAFETY,

Over the last 15 years, Blackline has tirelessly pursued innovation at the forefront of connected safety. We showed the world how to meet the challenge of keeping lone workers safe and revolutionized the personal gas detection industry. With decades of experience, our team has already delivered some of the world's most advanced solutions in communications, location technology and gas detection.

Our purpose is to ensure every worker has the confidence to get the job done and return home safe.

At Blackline Safety, we strive to transform the industrial workplace through connected safety technology, increasing visibility of operations and allowing businesses around the world to keep their workforce safe.

We approach safety in a different way than most industrial companies, and we punch above our weight. We deliver the world's hardest-working range of direct-to-cloud connected personal and area gas detection and safety monitoring systems, powered by the best online compliance dashboard, automated analytics tools and data science services.

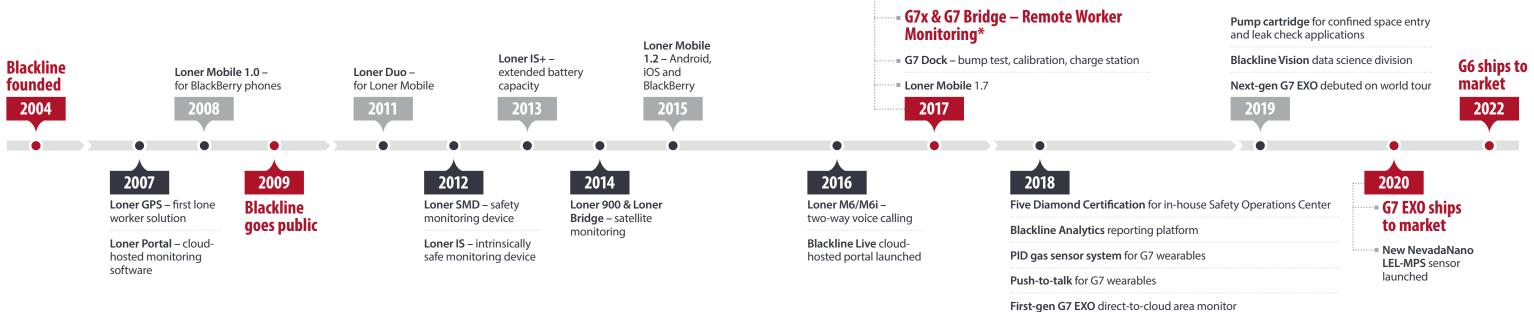
Blackline, at its core, is a service-oriented business, and we are passionate about the engineering, manufacturing and designing that make us the best at what we do. We stand behind our products, services and customers.

We look forward to working with you to make the world a safer place for teams in every industry.

 $\langle \rangle$ 

Cody Slater, CEO & Chairman





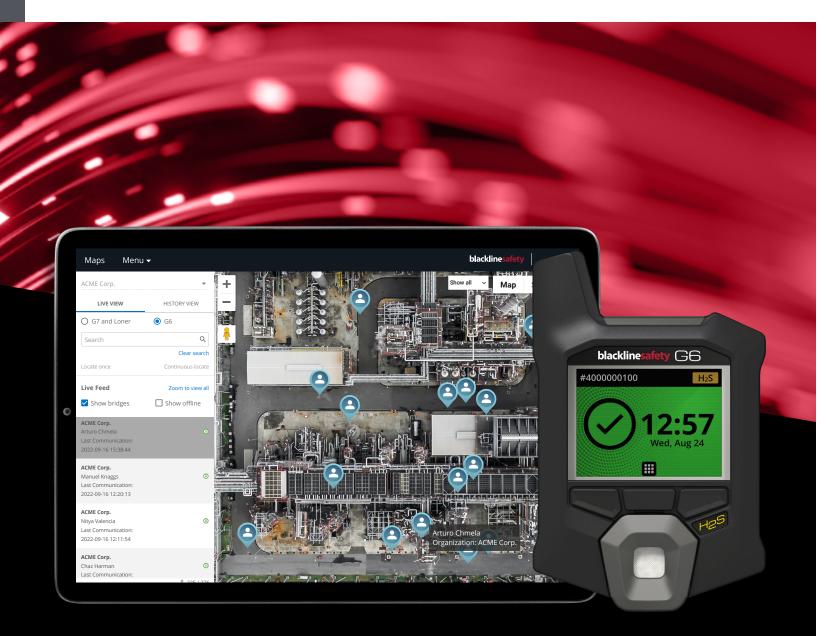
**Device With Optional Gas Sensors** 

# **TABLE OF CONTENTS**

4	<u>G6 Buying Options</u>
7	
8	<u>G7 Buying Options</u>
24	<u>G7 Accessories</u>
32	<u>G7 EXO Buying Options</u>
42	
<b>46</b> <u>G7 E</u> >	O Accessories by Application
48	<u>Rentals</u>
52	Gas Cylinders
54	Blackline Services

G7c – First Cellular Safety Monitoring

# **G6 BUYING OPTIONS**



GG

Transforming single-gas detection with connectivity

### G6 LEASE | Get the lowest rate

Get a low payment, over a four-year term. Record your Blackline lease as an operational expense, without touching your capital purchase budget.

### **G6 COMBINATION** | Get a low upfront cost

Pay upfront for G6 device and pay for system access over the 4-year term of the device

\* Monthly rates are billed annually. Other restrictions may apply. Please contact us for full details.

### System Access — features included in all service p

- LTE-M/NB-IoT cellular connectivity
- Blackline Live Portal and Analytics Essential Reporting
- Over-the-air firmware and configuration updates
- Online device assignment and compliance management
- Gas detection reporting
- Automatic data synchronization and location every 24 ho
- Find my G6
- Notifications of high gas events

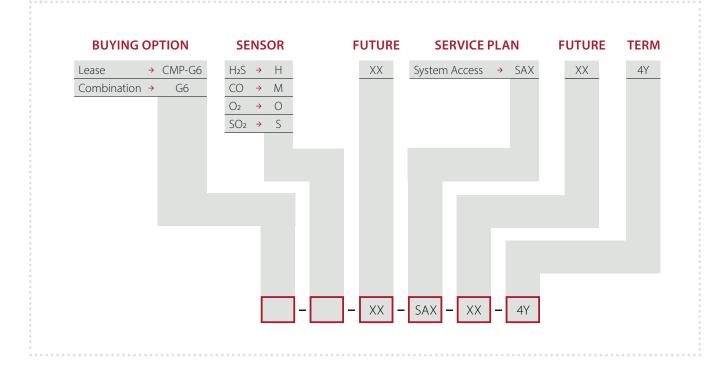




lans	Service Term and Warranty		
	<ul> <li>4-years</li> </ul>		
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# **G6 BUYING OPTIONS**

### **BUILD YOUR G6 SKU**





\* Monthly rates are billed annually. Other restrictions may apply. Please contact us for full details.

# **G6 ACCESSORIES**

#### G6 DOCK

G6 Dock delivers the means to efficiently calibrate, bump test and charge G6 devices. Never run an Ethernet cable to a docking station again — G6 devices automatically manage bump tests, calibrations and upload data to Blackline Live, powering the live compliance dashboard and Blackline Analytics.

SKU	PRODUCT DETAILS	LEASE
CMP-G6-DOCK-NA-4Y	Blackline Complete, Hardware, G6 Dock, North America, 4-Year Term	\$18/mo
SKU	PRODUCT DETAILS	PURCHASE
G6-DOCK-NA	G6 Dock, North America	\$720

#### **CALIBRATION ACCESSORIES**

SKU	PRODUCT DETAILS	PURCHASE
ACC-G6-CAL	Accessory, G6 Calibration Cap	\$16
ACC-G6-T2	Accessory, G6 Calibration Tubing, 2 Feet	\$20
ACC-G6-CALTUB	Accessory, G6 Calibration Kit (Cap and Tubing)	\$36
ACC-G6-CALTUB-5	Accessory, G6 Calibration Kit (Cap and Tubing) - Bundle of 5	\$171
ACC-G6-CALTUB-10	Accessory, G6 Calibration Kit (Cap and Tubing) - Bundle of 10	\$324

#### **CHARGING ACCESSORIES**

SKU	PRODUCT DETAILS	PURCHASE
ACC-G6-CLIP	Accessory, G6 Charge Clip	\$30
ACC-G6-CLPCAB	Acc, G6 Charge Clip and Cable	\$39
ACC-G6-CLPCAB-5	Acc, G6 Charge Clip and Cable Bundle of 5	\$186
ACC-G6-CLPCAB-10	Acc, G6 Charge Clip and Cable Bundle of 10	\$371
ACC-G6-POWER-NA	Accessory, G6 Wall Charge Kit (Charge Clip, Block & Cable), North America	\$48
ACC-G6-POWER-NA-5	Accessory, G6 Wall Charge Kit (Charge Clip, Block & Cable) Bundle of 5, North America	\$228
ACC-G6-POWER-NA-10	Accessory, G6 Wall Charge Kit (Charge Clip, Block & Cable) Bundle of 10, North America	\$432

### **CALIBRATION AND CHARGING BUNDLES**

SKU	PRODUCT DETAILS	PURCHASE
ACC-G6-BUN-NA-5	Accessory, G6 Calibration and USB Wall Charge Kits, Bundle of 5, North America	\$399
ACC-G6-BUN-NA-10	Accessory, G6 Calibration and USB Wall Charge Kits, Bundle of 10, North America	\$756

#### SENSOR FILTER AND CAP

SKU	PRODUCT DETAILS	PURCHASE
ACC-G6-FILT10	Accessory, G6 Replacement Filter Kit, Bundle of 10	\$45
ACC-G6-SENCAP	Accessory, G6 Replacement Sensor Cap	\$2

#### **G6 INTRINSICALLY SAFE SCREEN PROTECTOR**

SKU	PRODUCT DETAILS	PURCHASE	
ACC-G6-SP	Accessory, G6 Intrinsically Safe Screen Protector	\$11	
ACC-G6-SP-10	Accessory, G6 Intrinsically Safe Screen Protector, Bundle of 10	\$99	
ACC-G6-SP-25	Accessory, G6 Intrinsically Safe Screen Protector, Bundle of 25	\$234	

Note: All G6 accessories are not included with device and available for purchase separately.









# **G7 BUYING OPTIONS**

# **G7: EVERYTHING YOU NEED. NOTHING YOU DON'T.**

## THE ONLY SAFETY SOLUTIONS THAT WORK AS HARD AS YOU DO.

Blackline Safety G7 devices and service solutions are completely configurable to address the needs of nearly every industry, application and scenario.

We know our customers also have specific needs when it comes to financing and accessorizing their systems. Whether your business has available capital expenditure budget for a purchase of products and services, or you prefer to use an operational expense budget and take advantage of our leasing program, we have an acquisition option for you.

### G7 PURCHASE | Get the lowest monthly bill\*

Take advantage of your capital purchase budget through a G7 purchase — pay for hardware and system access upfront, option to add yearly service fee for additional services offered by Blackline Safety.

### G7 BLEND | Get a low upfront cost\*

Pay for the G7 device — lease the cartridge from Blackline, providing a lifetime warranty through the service contract. Additional cartridge service plan required.

### G7 LEASE | Pay nothing upfront\*

Get a low monthly payment, amortized over four year warranty period, 20% lease fee. Record your Blackline lease as an operational expense, without touching your capital purchase budget.

### G7 RENTAL | See page 48 for details

#### System Access — features included in all service plans

- Over-the-air configurations & device updates
- Real-time compliance dashboard
- Powerful analytics and reporting interface
- Cloud-hosted platform with 99.9% uptime

### **Buying options comparison**

		PURCHASE	BLEND	LEASE
G7c device	Additional service plan required?	No	Yes	No
	Minimum monthly	\$0/month	\$27/month	\$40/month
Ownership	Base G7 unit	Customer	Customer	Blackline Safety**
	G7 sensor cartridge	Customer	Blackline Safety	Blackline Safety**
Warranty	Base G7 unit	Two years	Two years	Full lease term
	G7 sensor cartridge	Two years	Infinite with active service plan	N/A
	Extended warranty	Two year option available	Not available	Not available
	Lost/stolen coverage	No	No	2% of total lease value
System Access	See Base Features above	Included in initial two year term***	Included with any service plan	Included with any G7 lease
Optional service plans	Protect plan, real-time alerting (self-monitored) with two-way voice communication	\$36/month	\$36/month	\$44/month
	Respond plan, real-time alerting (Blackline 24/7 live monitored) with two-way voice communication	\$55/month	\$55/month	\$66/month

\*All pricing shown for G7c device with Multi-gas standard sensor cartridge. \*\*Buyout option available. \*\*\* System Access for \$144/year after two years.

blackline

Blackline Analytics Essentials reports: real-time compliance, device logs, usage and compliance, events and fleet status, gas exposure



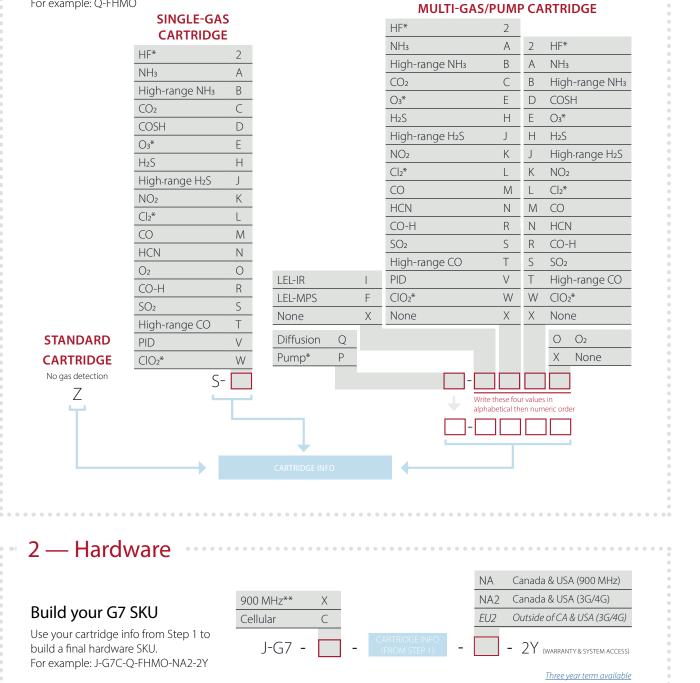


Due upfront

### 1 — Cartridge

Start by choosing a Standard, Single-gas, Multi-gas diffusion or Multi-gas pump cartridge. You only need to fill out the information for the cartridge you select. This information will be used to build your hardware and service SKU.

For example: Q-FHMO



### 3 — Price

### Calculate your price

Use your choices from steps 1 and 2 to

#### **DEVICE + CARTRIDGE**

Standard	\$739	
Single-sensor	\$859	
Multi 2-sensor	\$955	
Multi 3-sensor	\$1027	
Multi 4-sensor	\$1099	
Single-sensor pump**	\$1179	
Multi 2-sensor Pump**	\$1275	
Multi 3-sensor Pump**	\$1347	
Multi 4-sensor Pump**	\$1419	
		+

calculate your ser	vice price.	
SENSO	RS	ŀ
LEL-MPS (F)	\$0	Ν
H <sub>2</sub> S (H)	\$0	C
CO (M)	\$0	ŀ
O <sub>2</sub> (O)	\$0	ŀ
CO-H (R)	\$0	F
SO <sub>2</sub> (S)	\$0	C

### 4 — Optional services

### **PUSH-TO-TALK**

\$12/month Use G7 like a walkie-talkie with 100 channels and global coverage. SKU: J-SER-PTT-1Y, \$144 billed annually, one vear term

### SATELLITE SERVICE\*

### See page 24 for pricing

Delivering true last-mile coverage, ensuring your team's safety is always accounted for. SKU: SER-BRIDGE-1Y. Two, three & five year terms also available. See page 24.

### \$18/month Monitor your team's safety by

Protect plan + voice\*\*\* self-managed S36/month Monitor your team's safety by

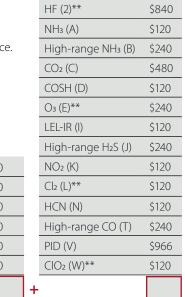
adding real-time alerts to Blackline Live and two-way voice calling to G7c. SKU: J-SER-SV-1Y, \$432 billed annually, one year term

Optional services are available in one, two, three, four and five year terms. \*Required for G7x systems (available only in Canada and United States). \*\*Not all gas sensor options will work with the pump cartridge. \*\*\*Voice option available for G7c units only.

All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

\*\*Satellite service plan required, see page 24 for details (Canada and United States only).

#### SENSORS





**BUYING A G7x?\*** You will also need a G7 Bridge and active satellite service plan. See page 24 for G7 Bridge and available satellite service plan options.

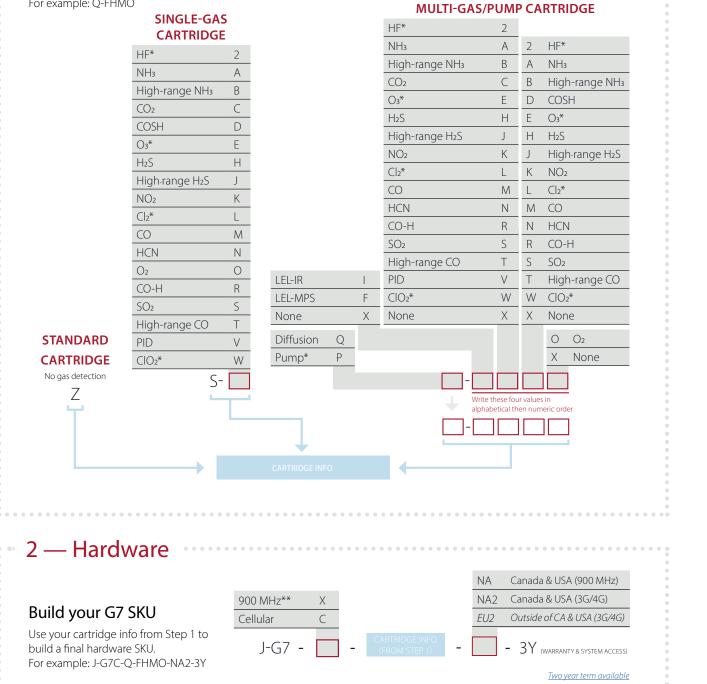




### 1 — Cartridge

Start by choosing a Standard, Single-gas, Multi-gas diffusion or Multi-gas pump cartridge. You only need to fill out the information for the cartridge you select. This information will be used to build your hardware and service SKU.

For example: Q-FHMO



## 3 — Price

### Calculate your price

Use your choices from steps 1 and 2 to

#### **DEVICE + CARTRIDGE**

Standard	\$933	
Single-sensor	\$1070	
Multi 2-sensor	\$1179	
Multi 3-sensor	\$1261	
Multi 4-sensor	\$1343	
Single-sensor pump**	\$1435	
Multi 2-sensor Pump**	\$1544	
Multi 3-sensor Pump**	\$1626	
Multi 4-sensor Pump**	\$1708	
		+

calculate your serv	rice price.	
SENSO		-
LEL-MPS (F)	\$0	
H <sub>2</sub> S (H)	\$0	
CO (M)	\$0	
O <sub>2</sub> (O)	\$0	
CO-H (R)	\$0	
SO <sub>2</sub> (S)	\$0	

### 4 — Optional services

### **PUSH-TO-TALK**

\$12/month Use G7 like a walkie-talkie with 100 channels and global coverage. SKU: J-SER-PTT-1Y, \$144 billed annually, one vear term

### SATELLITE SERVICE\*

### See page 24 for pricing

Delivering true last-mile coverage, ensuring your team's safety is always accounted for. SKU: SER-BRIDGE-1Y. Two, three & five year terms also available. See page 24.

### \$18/month Monitor your team's safety by

Protect plan + voice\*\*\* self-managed

### S36/month Monitor your team's safety by

adding real-time alerts to Blackline Live and two-way voice calling to G7c. SKU: J-SER-SV-1Y, \$432 billed annually, one year term

Optional services are available in one, two, three, four and five year terms. \*Required for G7x systems (available only in Canada and United States). \*\*Not all gas sensor options will work with the pump cartridge. \*\*\*Voice option available for G7c units only.

All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

\*Not all gas sensor options will work with the pump cartridge.

\*\*Satellite service plan required, see page 24 for details (Canada and United States only).

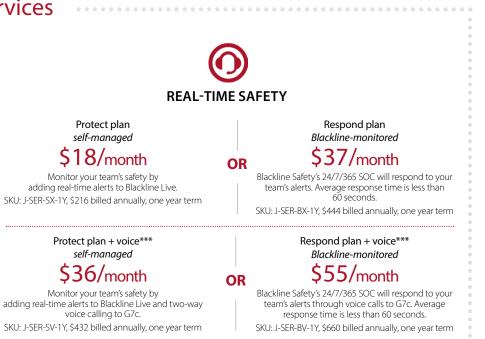
#### SENSORS





**BUYING A G7x?\*** You will also need a G7 Bridge and active satellite service plan. See page 24 for G7 Bridge and available satellite service plan options.





### **TWO YEAR EXTENDED WARRANTY**

G7 is designed and built to withstand any job, any application. But, if something should happen, we've got your back with extended warranty options to cover repairs and maintenance.

G7 purchase model provides an initial two or three year warranty. The extended warranty provides an additional two years of coverage and system access.

1 — Cartridge Start by choosing a Standard, Single-gas, Multi-gas diffusion or Multi-gas pump cartridge. You only need to fill out the information for the cartridge you select. This information will be used to build your hardware and

pump cartridge. You only need to fill out the information for the cartridge MULTI-GAS/PUMP CARTRIDGE service SKU. HF\* 2 For example: Q-FHMO NНз A 2 HF\* SINGLE-GAS High-range NH₃ B A NH3 CARTRIDGE CO2 C B High-range NH₃ O3\* E D COSH HF\* 2 NНз А H<sub>2</sub>S H E O₃\* High-range NH₃ В High-range H<sub>2</sub>S J H H<sub>2</sub>S CO2 С NO<sub>2</sub> K J High-range H<sub>2</sub>S Cl<sub>2</sub>\* COSH D L K NO2 O3\* Е CO ML Cl2\* HCN N M CO H<sub>2</sub>S Н CO-H High-range H<sub>2</sub>S R N HCN J NO<sub>2</sub> SO2 Κ S R CO-H Cl<sub>2</sub>\* High-range CO L T S SO2 CO Μ PID V T High-range CO LEL-IR HCN CIO<sub>2</sub>\* Ν LEI-MPS W W ClO<sub>2</sub>\* F O2 0 X None X X None None CO-H R Diffusion Q O O2 **STANDARD** SO2 S X None Ρ CARTRIDGE Pump\* High-range CO Т No gas detection PID V Ζ Nrite these four values in CIO<sub>2</sub>\* W alphabetical then numeric order S- 🔽 

## 2 — Extended warranty

### Build your extended warranty SKU for G7

Use your cartridge info from Step 1 to build a final hardware SKU. For example: J-WAR-Q-FHMO

## 3 — Price

### Calculate your price

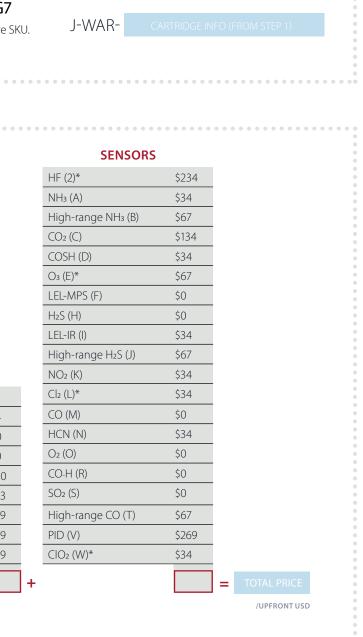
Use your choices from steps 1 and 2 to calculate your warranty price.

#### CARTRIDGE

			CANTRIDGE	
			Standard	\$0
			Single-sensor	\$34
			Multi 2-sensor	\$60
			Multi 3-sensor	\$80
			Multi 4-sensor	\$100
			Single-sensor pump*	\$123
EXTEN	DED		Multi 2-sensor Pump*	\$149
WARRA	NTY		Multi 3-sensor Pump*	\$169
Base price	\$388		Multi 4-sensor Pump*	\$189
		+		

\*Not all gas sensor options will work with the pump cartridge. All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

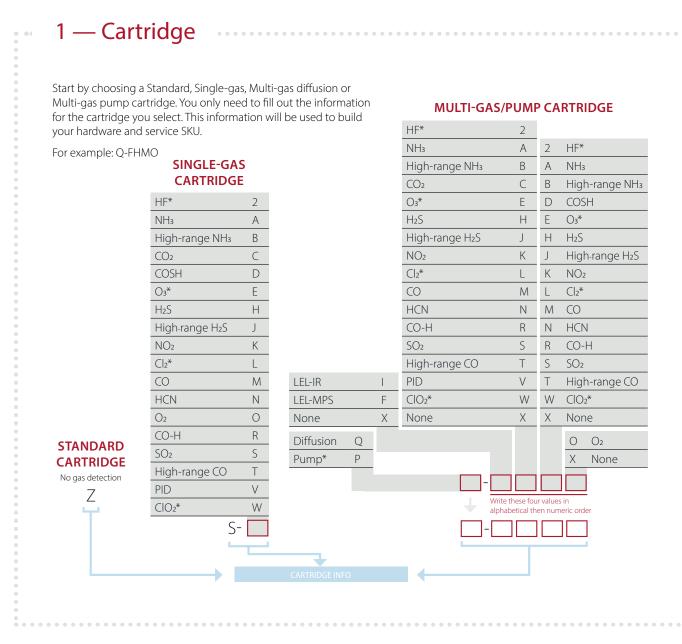
\*Not all gas sensor options will work with the pump cartridge.



# **G7 BUYING OPTIONS** — **G7 PURCHASE**

### **ADDITIONAL CARTRIDGES (2-YEAR)**

When purchasing your G7s, you may choose to purchase additional gas sensor cartridges to have on hand or to stock in inventory. Never get caught without functioning gas sensors or waste time with monitors out of commission getting serviced. If a sensor fails or reaches the end of its life, simply swap out the cartridge for a new one. Additional cartridges for G7 wearables come with a two year warranty.



### 2 — SKU

### Build your cartridge SKU for G7

Use your cartridge info from Step 1 to build a final hardware SKU. J-CART-For example: J-CART-Q-FHMO-2Y-R

## 3 — Price

### Calculate your price

Use your choices from steps 1 and 2 to calculate your cartridge price.

#### CARTRIDGE

Standard	\$113		
Single-sensor	\$150		
Multi 2-sensor	\$270		
Multi 3-sensor	\$360		LE
Multi 4-sensor	\$450		H:
Single-sensor pump*	\$550		C
Multi 2-sensor Pump*	\$670		0
Multi 3-sensor Pump*	\$760		C
Multi 4-sensor Pump*	\$850		SC
		+	

#### **SENSORS**

521150115		
EL-MPS (F)	\$0	
H2S (H)	\$0	
CO (M)	\$0	
) <sub>2</sub> (O)	\$0	
CO-H (R)	\$0	
O2 (S)	\$0	

\*Not all gas sensor options will work with the pump cartridge. All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

\*Not all gas sensor options will work with the pump cartridge.

- 2Y - R SENSORS HF (2)\* \$1050 NH₃ (A) \$150 High-range NH₃ (B) \$300 CO<sub>2</sub> (C) \$600 COSH (D) \$150 O3 (E)\* \$300 LEL-IR (I) \$150

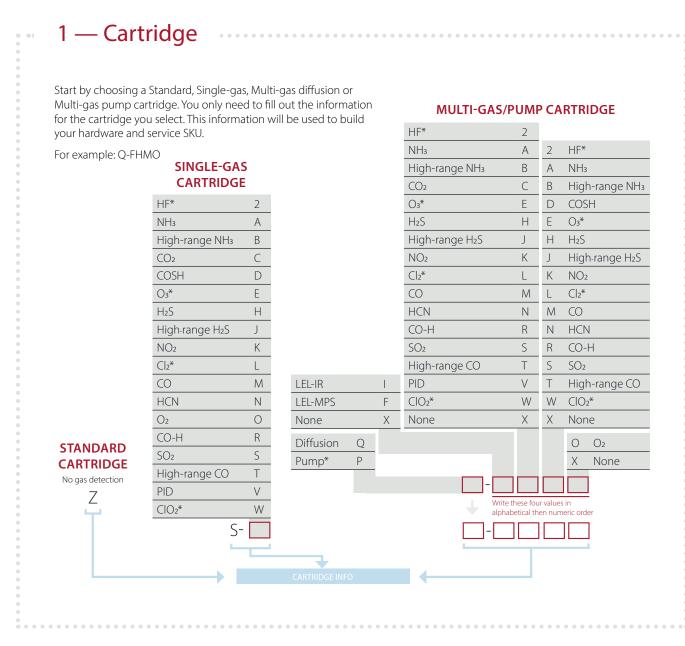
High-range H<sub>2</sub>S (J) \$300 NO2 (K) \$150 Cl<sub>2</sub> (L)\* \$150 HCN (N) \$150 High-range CO (T) \$300 PID (V) \$1208 CIO<sub>2</sub> (W)\* \$150 =

/UPFRONT USE

# **G7 BUYING OPTIONS** — **G7 PURCHASE**

### **ADDITIONAL CARTRIDGES (3-YEAR)**

When purchasing your G7s, you may choose to purchase additional gas sensor cartridges to have on hand or to stock in inventory. Never get caught without functioning gas sensors or waste time with monitors out of commission getting serviced. If a sensor fails or reaches the end of its life, simply swap out the cartridge for a new one. Additional cartridges for G7 wearables come with a two year warranty.



### 2 — SKU

### Build your cartridge SKU for G7

Use your cartridge info from Step 1 to build a final hardware For example: J-CART-Q-FHMO-3Y-R

## 3 — Price

### Calculate your price

Use your choices from steps 1 and 2 to calculate your cartridge price.

#### CARTRIDGE

Standard	\$135		
Single-sensor	\$180		
Multi 2-sensor	\$324		
Multi 3-sensor	\$432		LE
Multi 4-sensor	\$540		H
Single-sensor pump*	\$660		C
Multi 2-sensor Pump*	\$804		0
Multi 3-sensor Pump*	\$912		C
Multi 4-sensor Pump*	\$1020		SC
		Т	
		T	

#### SENSOR

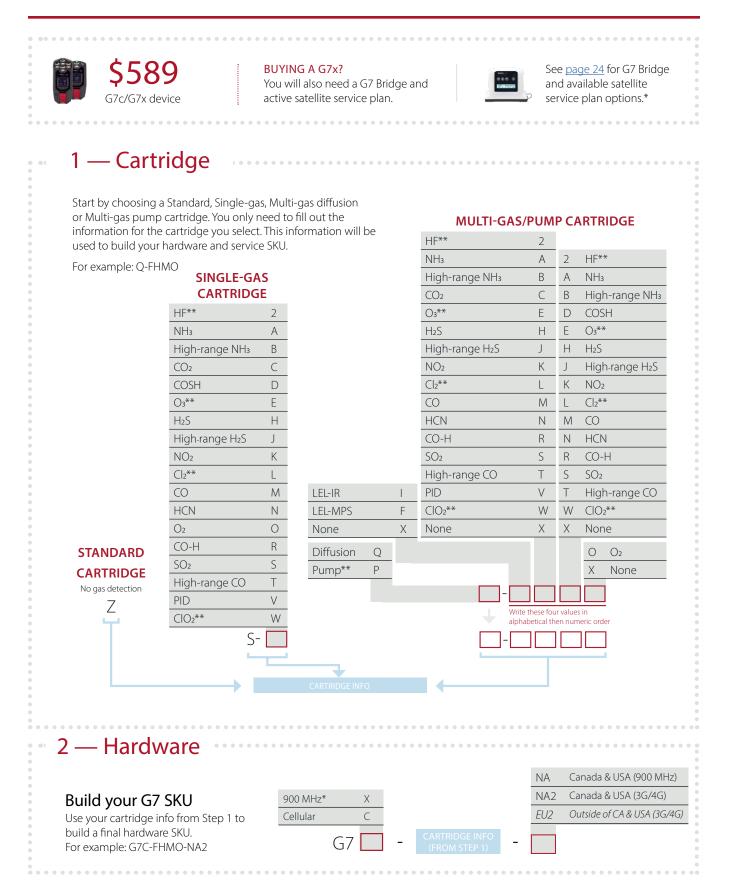
JENJO
LEL-MPS (F)
H <sub>2</sub> S (H)
CO (M)
O <sub>2</sub> (O)
CO-H (R)
SO2 (S)

\*Not all gas sensor options will work with the pump cartridge. All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

\*Not all gas sensor options will work with the pump cartridge.

											• • • •
re SKU.	J-C	ART- CARTRIDGE IN				-	3\	( -	R		
	• • •	• • • • • • • • • • • •		• • •	•	• • •	• •	•••	•••		•
				• • •	•		• • •		• •	• • •	
		SENSORS									•
		HF (2)*	\$1260								
		NH3 (A)	\$180								
		High-range NH₃ (B)	\$360								
		CO <sub>2</sub> (C)	\$720								•
		COSH (D)	\$180								
		O3 (E)*	\$360								
		LEL-IR (I)	\$180								
S		High-range H <sub>2</sub> S (J)	\$360								
\$0		NO2 (K)	\$180								•
\$0		Cl <sub>2</sub> (L)*	\$180								
\$0		HCN (N)	\$180								
\$0		High-range CO (T)	\$360								
\$0		PID (V)	\$1449								•
\$0		ClO <sub>2</sub> (W)*	\$180								•
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						/UF	PFROM	IT USI	D		•
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# **G7 BUYING OPTIONS** — **G7 BLEND**



### 3 — Service

System Access	XX
System Access + PTT	XXP
Self-monitored (no voice)	SX
Self-monitored (no voice) + PTT	SXP
Self-monitored + voice	SV
Self-monitored + voice + PTT	SVP
Blackline 24/7 monitored (no voice)	BX
Blackline 24/7 monitored (no voice) + PTT	BXP
Blackline 24/7 monitored + voice	BV
Blackline 24/7 monitored + voice + PTT	BVP
SER -	

### 4 - Price

### C

Calculate your p	orice					SERVICE		
Use your choices from	above to	calculate your servi	ce price.			System Access (XX)	Incl.	
BUYING A G7x? You w		2				System Access + PTT (XXP)	\$144	
and active service plan. See <u>page 24 (</u> Canada and United States only).				SENSORS		Self-monitored (SX)		
<i>,,</i>				HF (2)*	\$420	Self-monitored + PTT	\$360	
				NH3 (A)	\$60	(SXP)		
				High-range NH₃ (B)	\$120	Self-monitored + voice (SV)	Ş432	
				CO <sub>2</sub> (C)	\$240	Self-monitored + voice	\$576	
CARTRIDGE				COSH (D)	\$60	+ PTT (SVP)	<i>4370</i>	
Standard	\$144			O3 (E)*	\$120	Blackline 24/7	\$444	
Single-sensor	\$204			LEL-IR (I)	\$60	) monitored (BX)		
Multi 2-sensor	\$252	SENSC	ORS	High-range H <sub>2</sub> S (J)	\$120	Blackline 24/7	\$588	
Multi 3-sensor	\$288	LEL-MPS (F)	\$0	NO2 (K)	\$60	monitored + PTT (BXP)		
Multi 4-sensor	\$324	H <sub>2</sub> S (H)	\$0	Cl <sub>2</sub> (L)*	\$60	Blackline 24/7	\$660	
Single-sensor pump*	\$364	CO (M)	\$0	HCN (N)	\$60	Monitored + voice (BV)		
Multi 2-sensor Pump*	\$412	O <sub>2</sub> (O)	\$0	High-range CO (T)	\$120	Blackline 24/7	\$804	
Multi 3-sensor Pump*	\$448	CO-H (R)	\$0	PID (V)	\$483	Monitored + voice +	-004	
Multi 4-sensor Pump*	\$484	SO <sub>2</sub> (S)	\$0	CIO <sub>2</sub> (W)*	\$60	PTT (BVP)		

Build your SKU

For example: SER-BV-Q-FHMO-1Y

Use your cartridge info from Step 1 to build a service SKU.

1Y 1 year

2Y 2 years 3Y 3 years

4Y 4 years

5Y 5 years

MULTI-YEAR SERVICE DISCOUNTS For multi-year service plans, calculate your service price by multiplying your yearly price from above by number of service years, and then apply your discount as follows — 2% off for two years, 3% for three years, 4% for four years and 5% for five years.

\*Not all gas sensor options will work with the pump cartridge. All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

\*Satellite service plan required, see page 24 for details (Canada and United States only). \*\*Not all gas sensor options will work with the pump cartridge.

### 21

BlacklineSafety.com

/YEAR USD

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# **G7 BUYING OPTIONS** — G7 LEASE

#### G7 LEASE AVAILABLE ONLY IN CANADA AND THE UNITED STATES OR ON APPROVED CREDIT



**BUYING A G7x?** You will also need a G7 Bridge and active satellite service plan.



**MULTI-GAS/PUMP CARTRIDGE** 

### 1 — Cartridge

Start by choosing a Standard, Single-gas, Multi-gas diffusion or Multi-gas pump cartridge. You only need to fill out the information for the cartridge you select. This information will be used to build your hardware and service SKU.

For example: Q-FH	MO					HF**	2		
						NH <sub>3</sub>	A	2	HF**
	SINGLE-GA					High-range NH₃	В	Α	NH3
	CARTRIDG	E				CO <sub>2</sub>	С	В	High-range
	HF**	2				O3**	E	D	COSH
	NH3	А				H <sub>2</sub> S	Н	Е	O3**
	High-range NH₃	В				High-range H <sub>2</sub> S	J	Н	H <sub>2</sub> S
	CO <sub>2</sub>	С				NO <sub>2</sub>	К	J	High-range
	COSH	D				Cl2**	L	К	NO2
	O3**	E				СО	Μ	L	Cl2**
	H <sub>2</sub> S	Н				HCN	Ν	Μ	СО
	High-range H <sub>2</sub> S	J				CO-H	R	Ν	HCN
	NO <sub>2</sub>	К				SO <sub>2</sub>	S	R	CO-H
	Cl <sub>2</sub> **	L				High-range CO	Т	S	SO2
	СО	Μ	LEL-IR		1	PID	V	Т	High-range
	HCN	Ν	LEL-MPS		F	CIO <sub>2</sub> **	W	W	CIO2**
	O2	0	None		Х	None	Х	Х	None
	CO-H	R	Diffusion	Q					O O2
STANDARD CARTRIDGE	SO <sub>2</sub>	S	Pump**	 P					X None
No gas detection	High-range CO	Т	- cp						
Z	PID	V							
<u> </u>	CIO2**	W					e these fou abetical th		s in neric order
	S-					<b>_</b> _			
		—							
	_								

\*Satellite service plan required, see page 24 for details (Canada and United States only). \*\*Not all gas sensor options will work with the pump cartridge.

### 2 — Hardware/service

System Access	XX
System Access + PTT	XXP
Self-monitored (no voice)	SX
Self-monitored (no voice) + PTT	SXP
Self-monitored + voice	SV
Self-monitored + voice + PTT	SVP
Blackline 24/7 monitored (no voice)	ΒX
Blackline 24/7 monitored (no voice) + PTT	BXP
Blackline 24/7 monitored + voice	BV
Blackline 24/7 monitored + voice + PTT	BVP
CMD -	

### 3 — Price

### Calculate your price

Use your choices from Step 2 to calculate your lease price per month.

BUYING A G7x? You will also need a G7 Bridge and active service plan. See page 24 (Canada and United States only).

#### CARTRIDGE

Standard	\$29
Single-sensor	\$33
Multi 2-sensor	\$36
Multi 3-sensor	\$39
Multi 4-sensor	\$41
Single-sensor pump**	\$44
Multi 2-sensor Pump**	\$47
Multi 3-sensor Pump**	\$49
Multi 4-sensor Pump**	\$51

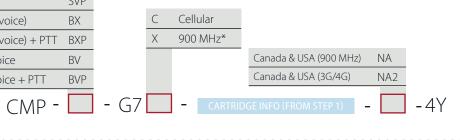
SENSO	RS
LEL-MPS (F)	\$0
H <sub>2</sub> S (H)	\$0
CO (M)	\$0
O <sub>2</sub> (O)	\$0
CO-H (R)	\$0
SO <sub>2</sub> (S)	\$0

#### FOUR YEAR STANDARD LEASE TERM

\*Satellite service plan required, see page 24 for details (Canada and United States only). \*\*Not all gas sensor options will work with the pump cartridge. All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

### Build your LEASE SKU

When you're finished it should look something like this: CMP-BV-G7C-Q-FHMO-NA2-4Y



SENSORS		
HF (2)**	\$27	
NH3 (A)	\$4	
High-range NH₃ (B)	\$8	
CO <sub>2</sub> (C)	\$16	
COSH (D)	\$4	
O3 (E)**	\$8	
LEL-IR (I)	\$4	
High-range H <sub>2</sub> S (J)	\$8	
NO2 (K)	\$4	
Cl <sub>2</sub> (L)**	\$4	
HCN (N)	\$4	
High-range CO (T)	\$8	
PID (V)	\$31	
ClO <sub>2</sub> (W)**	\$4	

System Access (XX)	Incl.
System Access + PTT (XXP)	\$15
Self-monitored (SX)	\$22
Self-monitored + PTT (SXP)	\$36
Self-monitored + voice (SV)	\$44
Self-monitored + voice + PTT (SVP)	\$58
Blackline 24/7 monitored (BX)	\$45
Blackline 24/7 monitored + PTT (BXP)	\$59
Blackline 24/7 Monitored + voice (BV)	\$66
Blackline 24/7 Monitored + voice + PTT (BVP)	\$81
= тот,	AL PRICE

SERVICE

/YEAR LISD

# **G7 ACCESSORIES**

#### **G7 BRIDGE\***

G7 Bridge connects G7x person-worn devices with the Iridium satellite network. G7 Bridge is self-powered and portable, and connects with up to five G7x devices with real-world range of up to 1.2 miles (2 km) away.



SKU	PRODUCT DETAILS	LEASE
CMP-BRIDGE-NA2-4Y	Blackline Complete, Hardware + Service, G7 Bridge, North America, 4yr	\$98/mo
SKU	PRODUCT DETAILS	PURCHASE
BRIDGE-NA2	G7 Bridge hardware, North America	\$1,149
SER-BRIDGE-1Y	Service, G7 Bridge, 1 year	\$690/yr
SER-BRIDGE-2Y	Service, G7 Bridge, 2 year	\$677/yr
SER-BRIDGE-3Y	Service, G7 Bridge, 3 year	\$670/yr
SER-BRIDGE-4Y	Service, G7 Bridge, 4 year	\$663/yr
SER-BRIDGE-5Y	Service, G7 Bridge, 5 year	\$656/yr

#### LOCATION BEACONS

Deployed around a facility, beacons provide an additional positioning signal to accurately map the locations of employees and alerts. Location beacons can be used with floor plans uploaded inside Blackline Live.

	SKU	PRODUCT DETAILS	LEASE
	CMP-BEACON-NA-4Y	Blackline Complete, Hardware, Blackline Location Beacon, NA, 4 years	\$4/mo
$a \rightarrow$	CMP-BEACON-EU-4Y	Blackline Complete, Hardware, Blackline Location Beacon, EU, 4 years	\$4/mo
	SKU	PRODUCT DETAILS	PURCHASE
	SKU BEACON-NA	PRODUCT DETAILS Blackline Location Beacon, North America	<b>PURCHASE</b> \$149

### G7 DOCK

G7 Dock delivers the means to efficiently calibrate, bump test and charge G7 devices. Never run an Ethernet cable to a docking station again — G7 devices automatically manage bump tests, calibrations and upload data to Blackline Live, powering the live compliance dashboard and Blackline Analytics.

	SKU	PRODUCT DETAILS	LEASE
	CMP-DOCK-P-NA-4Y	Blackline Complete, G7 Dock, North America, 4 year	\$22/mo
$\rightarrow$	CMP-DOCK-P-EU-4Y	Blackline Complete, G7 Dock, Europe, 4 year	\$22/mo
	SKU	PRODUCT DETAILS	PURCHASE
	DOCK-P-NA	G7 Dock, North America	\$862

#### **G7 POWERPACK**

PowerPack is attached to G7 wearables to help G7's battery last longer during a shift. PowerPack doubles a G7's typical battery life (up to 36 hours at normal operation).

SKU	PRODUCT DETAILS	PURCHASE
ACC-G7-PWRPAK	Accessory, G7 Power Pack and Clip	\$123

### **G7 INTRINSICALLY SAFE SCREEN PROTECTOR**

SKU	PRODUCT DETAILS	PURCHASE
ACC-G7-SP-10	Accessory, Bag of 10 Intrinsically Safe G7 Screen Protectors, Front	\$123
ACC-G7-SP-100	Accessory, Bag of 100 Intrinsically Safe G7 Screen Protectors, Front	\$1,226





ACC-G7-PROBE-12	Accessory, Sample probe, 12 inch length	\$175
PUMP PARTIC	JLATE FILTERS	
ACC-PUMP-FILT10	Accessory, Bag of 10 pump cartridge particulate filters	\$17
PUMP STONE	PARTICULATE FILTERS	
ACC-PUMP-STONES	Accessory, 5 external stone particulate filters	\$20
INLET FILTER		
ACC-INLET-FILTER	Accessory, inlet particulate filter	\$20
TUBING, 2 FT		
ACC-T2	Accessory, Tygon Tubing, 2ft, 0.125" diameter with Quick-Connects	\$20
ACC-FEP-T2	Accessory, Teflon Lined Tubing, 2ft, 0.125" diameter with Quick-Connects	\$37
TUBING, 10 FT		
ACC-T10	Accessory, Tygon Tubing, 10ft, 0.125" diameter with Quick-Connects	\$30
ACC-FEP-T10	Accessory, Teflon Lined Tubing, 10ft, 0.125" diameter with Quick-Connects	\$78
TUBING, 50 FT		
ACC-T50	Accessory, Tygon Tubing, 50ft, 0.125" diameter with Quick-Connects	\$51
ACC-FEP-T50	Accessory, Teflon Lined Tubing, 50ft, 0.125" diameter with Quick-Connects	\$24
TUBING, 100 F	T	
ACC-LDT100	Accessory, Tygon Tubing, 100ft, 0.188" diameter with Quick-Connects	\$57



-	
ACC-T50	A
	C
ACC-FEP-T50	A
	V



Outside North America -

Outside Nor Outside No

# **G7 ACCESSORIES**

## G7 DOCK WALL MOUNT KITS

Delivering a compact, all-in-one design, the G7 Dock wall mount options deliver a pre-plumbed interface and require only a single wall plug power source connection. Both options are easily mounted on any wall and provide spaces for all components required to run an easy to use multi-doc station.

	SKU	PRODUCT DETAILS	PURCHASE
	ACC-DOCK-STN-5-BARE-NA	Accessory, wall mount compatible with up to five G7 Docks (no Docks included)	\$1,338
	ACC-DOCK-STN-5-LOADED-NA	Accessory, wall mount compatible with up to five G7 Docks (Docks included)	\$4,634
orth America $ ightarrow$	ACC-DOCK-STN-5-BARE-EU	Accessory, wall mount compatible with up to five G7 Docks (no Docks included)	\$1,338
orth America $ ightarrow$	ACC-DOCK-STN-5-LOADED-EU	Accessory, wall mount compatible with up to five G7 Docks (Docks included)	\$4,634



ACC-DOCK-STN-5-LOADED Note: gas cylinder not included in purchase price

## **G7 DOCK GANGING KITS**

Our ganging accessory kits include all tubing, quick-connects and valves needed to connect your G7 Docks and place them anywhere — a work bench, shop, tool box and more. With everything you need included, you can easily bump test or calibrate multiple G7 devices, and even leave them to charge in the docks when the tests are done.

SKU	PRODUCT DETAILS	PURCHASE
ACC-GANG-2	Accessory, Dock gang kit for 2 Docks	\$87
ACC-GANG-3	Accessory, Dock gang kit for 3 Docks	\$131
ACC-GANG-4	Accessory, Dock gang kit for 4 Docks	\$164
ACC-GANG-5	Accessory, Dock gang kit for 5 Docks	\$186
ACC-CASE-DOCK	Accessory, case with foam cut out to hold Dock and gas cylinder	\$360

## **KLICK FAST FOR G7 WEARABLES**



G7 products are now more wearable than ever with the introduction of the Klick Fast system. Blackline offers a portfolio of optional Klick Fast accessories for G7 wearables that provide users with enhanced versatility in how they wear their devices.

SK
AC
AC

SKU	PRODUCT DETAILS	PRICE
ACC-KF-STUD-1	Accessory, KlickFast Stud, compatible with G7 standard (no-gas) and diffusion cartridges only	\$15
ACC-KF-STUD-10	Accessory, bag of 10 KlickFast Studs, compatible with G7 standard (no-gas) and diffusion cartridges only*	\$123
ACC-KF-STUD-100	Accessory, bag of 100 KlickFast Studs, compatible with G7 standard (no-gas) and diffusion cartridges only*	\$1226



SKU	PRODUCT DETAILS	PRICE
ACC-KF-SSHLDER18	Accessory, shoulder harness compatible with KlickFast Stud	\$51

SKU	PRODUCT DETAILS	PRICE
ACC-KF-ARMB	Accessory, G7 armband compatible with KlickFast stud	\$71

\*KlickFast stud accessories are compatible with the G7 Standard (no-gas), Single-gas and Multi-gas diffusion cartridges only, and cannot be attached to the Multi-gas pump cartridge or PowerPack accessory. Contact your Blackline representative for additional options.

## LOOKING FOR ADDITIONAL KLICK FAST ACCESSORIES? peterjonesilg.co.uk/company/klickfast.html

## STANDARD OPTIONS FOR G7 WEARABLES from Blackline Safety



METAL G7 BELT C	LIP WITH SC
ACC-G7-MC	Accessory, G7 M



LAS	TIC G	7 BELT	CLIP	WITH	S

ACC-G7-PC

Accessory, G7 Pl

• Easy to use. The Klick Fast Connector slides and locks easily into any Klick Fast Dock which can be used on coveralls, harnesses, and can even be placed on equipment

• Simple to install. Klick Fast Connector easily replaces our standard metal belt clip

• Click and go. Attach or unattach G7 quickly and easily, without fumbling with clips or snaps. Klick Fast gives users the option of where, and how, to carry their devices

• Versatile and customizable. Additional items can be ordered through Klick Fast directly

### SCREW

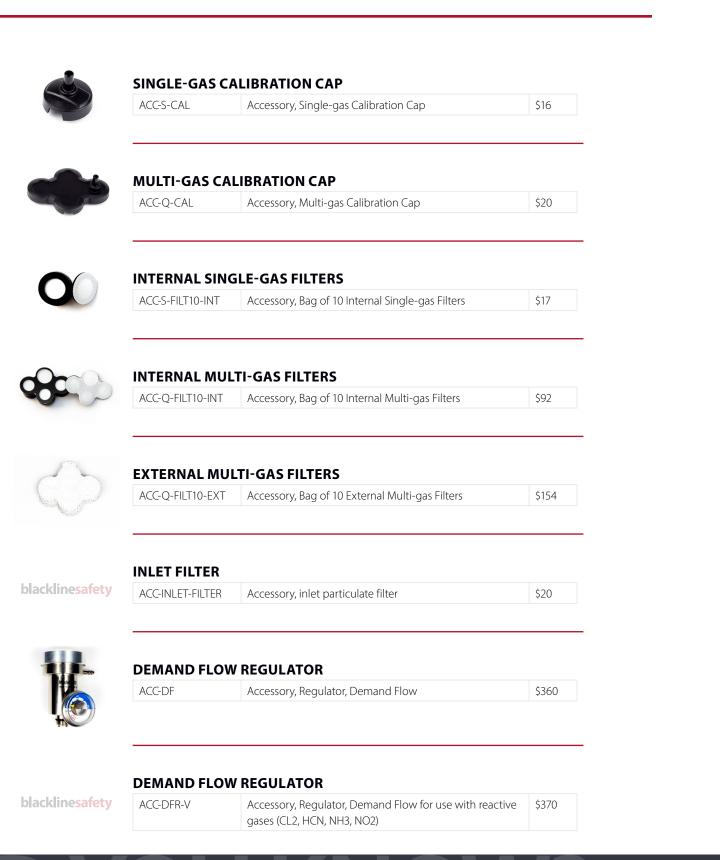
Netal Belt Clip with Screw	\$13	

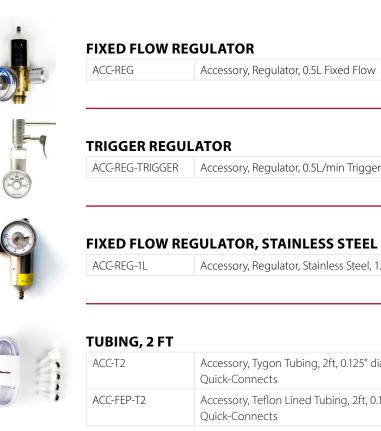
### SCREW

lastic Belt Clip with Screw	
-----------------------------	--

\$13

# **G7 ACCESSORIES**







TUBING, 10 FT		
ACC-T10	Accessory, Tygon Tubing, 10ft, 0.125" diameter with Quick-Connects	\$30
ACC-FEP-T10	Accessory, Teflon Lined Tubing, 10ft, 0.125" diameter with Quick-Connects	\$78



### **TUBING, 50 FT**

ACC-T50	Accessory, Tygon Tubing, 50ft, 0.125" diameter with Quick-Connects	\$51
ACC-FEP-T50	Accessory, Teflon Lined Tubing, 50ft, 0.125" diameter with Quick-Connects	\$247



### **TUBING, 100 FT**

Accesso Quick-C

If you don't happen to see a G7 accessory that you need, reach out to your Blackline Safety representative. We are constantly building out our portfolio, can work with you to ensure your needs are met.

## **BUMP TEST AND CALIBRATION ACCESSORIES**

bry, Regulator, 0.5L Fixed Flow \$164	
---------------------------------------	--

\$360

ory, Regulator, Stainless Steel, 1.0L/min, Fixed Flow	\$350	

ory, Tygon Tubing, 2ft, 0.125" diameter with Connects	\$20
ory, Teflon Lined Tubing, 2ft, 0.125" diameter with Connects	\$37

ory, Tygon Tubing, 100ft, 0.188" diameter with	\$57	
Connects		

# **G7 ACCESSORIES**



### **G7 BRIDGE WALL CHARGER KIT\***

ACC-BRG-CHG-1	Accessory, Bridge wall Charger Kit with Micro-USB to	\$23
	USB Cable with ferrite, North America	



G7 BRIDGE CAR CHARGER KIT*		
ACC-BRG-CHG-2	Accessory, Bridge Car Charger Kit with Micro-USB to USB Cable with ferrite	
<b>G7 BRIDGE HA</b>	RD-WIRING KIT*	
ACC-BRG-HRD	Accessory, Bridge Hard-wiring Kit	



### **G7 BRIDGE VEHICLE MULTI-MOUNT\***

ACC-BRG-VEH Accessory, G7 Bridge Vehicle Multi-Mount \$356



### **G7 BRIDGE ANCHOR FOR TRUCK MOUNTING\***

ACC-BRG-ANCR Accessory, Anchor Point for G7 Bridge Truck Mounting \$38



### WEATHER-RESISTANT G7 BRIDGE CHARGER KIT\*

ACC-BRG-CHG-WR Accessory, Weather-resistant G7 Bridge charger kit with \$41 7' micro-USB/USB cable and plug, North America



### **USB VEHICLE CHARGER**

ACC-USB-CAR

USB vehicle charger

### **G7 BRIDGE CARRYING CASE**

blacklinesafety

CASE-900-BRIDGE Accessory, Pelican case with foam cut out to hold G7 Bridge/G7x and charging circuitry



### WALL-MOUNT MULTI-CHARGER, 20 UNIT

ACC-CHG-PNL-20-NA	Accessory, Wall Mount Multi Charger, North America, 20 devices	\$1235	
ACC-CHG-PNL-20-EU	Accessory, Wall Mount Multi Charger, Europe, 20 devices	\$1235	- Outside North Americ

#### WALL-MOUNT MULTI-CHARGER, 5 UNIT

ACC-CHG-PNL-5-NA	Accessory, Wall Mount Multi Charger, North America, 5 devices	\$195	
ACC-CHG-PNL-5-EU	Accessory, Wall Mount Multi Charger, Europe, 5 devices	\$195	Cutside North America

### **FIVE-WAY MICRO USB MULTI-CHARGER**

ACC-MUL5-CHG-NA	Accessory, 5 Way Micro USB Multi-Charger, North America	\$51	
ACC-MUL5-CHG-EU	Accessory, 5 Way Micro USB Multi-Charger, Europe	\$51	Cutside North America



### WALL MOUNT BRACKET

ACC-WALL-BRK-BLK Accessory



WALL MOUNT BRACKET WITH CHARGE CLIP		
ACC-WALL-CHG-BRK- BLK-NA	Accessory, Blackline Wall Charger Bracket, North America	\$34
ACC-WALL-CHG-BRK- BLK-EU	Accessory, Blackline Wall Charger Bracket, Europe	\$34



### **CHARGE CLIP**

ACC-LNS-CLIP Accessor



#### **USB WALL CHARGER KIT** ACC-LNS-CHG-NA Accessor ACC-LNS-CHG-EU Accessor

\*Available only in Canada and United States

\$57

\$257

\$34

\$70

## **CHARGING ACCESSORIES**

y, Blackline Wall Bracket	\$15	

ry, Blackline Charge Clip	\$13
y, blackline charge clip	515

y, Blackline USB Wall Charger Kit, North America	\$30	
y, Blackline USB Wall Charger Kit, Europe	\$30	← Outside North America

# **G7 EXO BUYING OPTIONS**

# **G7 EXO:** Solutions that won't quit. For work that can't stop.

### EASY TO CUSTOMIZE AND CONFIGURE, EVEN EASIER TO DEPLOY.

Designed and tested to ensure they can stand up to the harshest conditions and continue to perform when you need them most, our G7 EXO area monitors are just as tailored to your needs as our veteran portfolio of G7 wearables.

Simply pick a payment plan that works best for you and then get started configuring your system to work exactly the way you need it to. No worry, no hassle.

### **G7 EXO BUYING OPTIONS**

### G7 EXO PURCHASE | Get the lowest monthly bill

Pay for hardware upfront, option to add yearly service fee for additional services offered by Blackline Safety

### G7 EXO LEASE | Pay nothing upfront

Get a low monthly payment, amortized over four year warranty period, 20% lease fee.

### G7 EXO **RENTAL** | See <u>page 48</u> for details

\*All pricing shown for G7 EXO device with Multi-gas standard sensor configuration and three years system access service. System Access for \$144/year after three years.





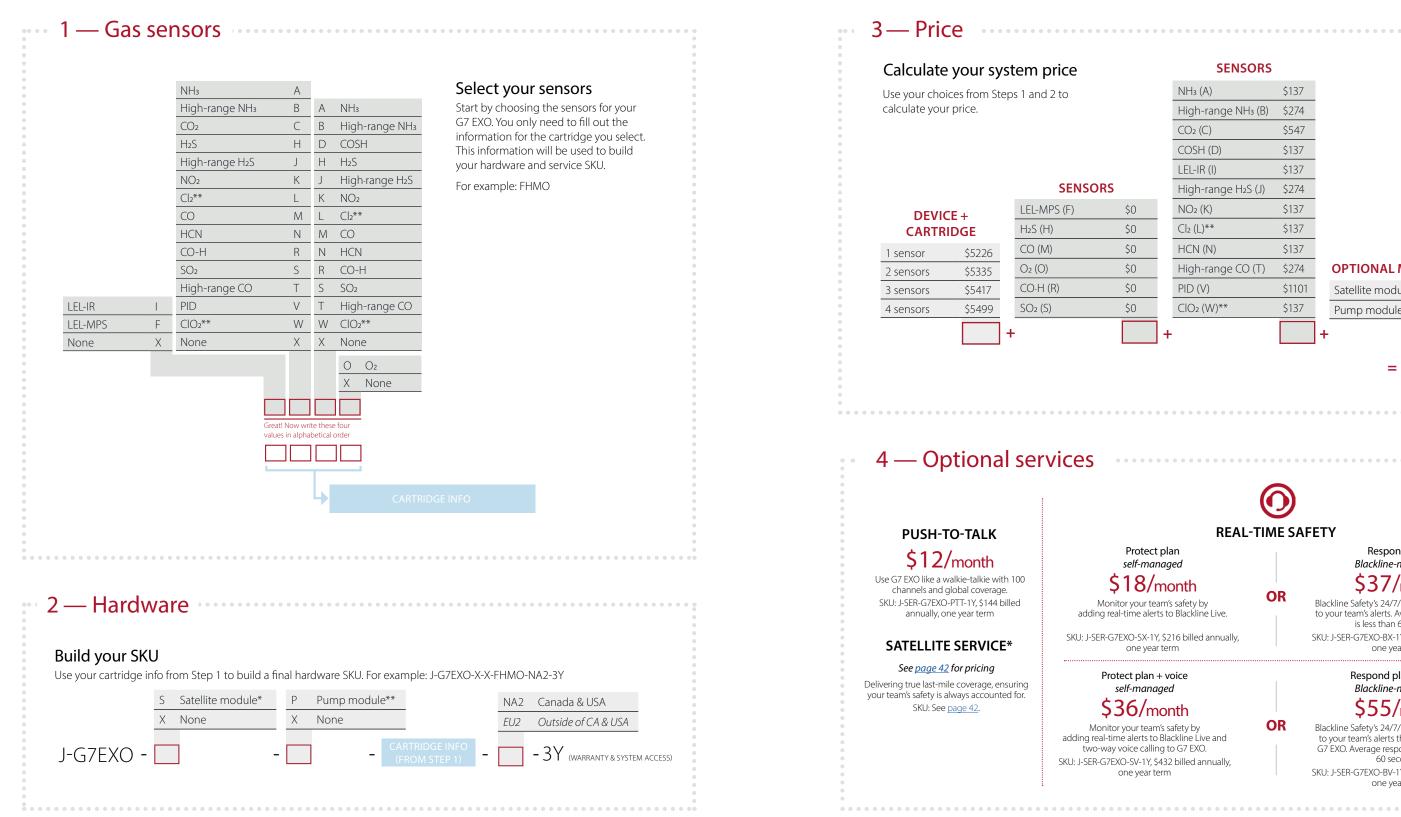
5499

Due upfront

BlacklineSafety.com

33

# G7 EXO BUYING OPTIONS — G7 EXO PURCHASE



\*Buying a satellite module? You will also need an active service plan. See page 42 for details. \*\*Not all gas sensor options will work with the pump module.

Note: Optional services are available in one, two, three, four and five year terms. \*Required for satellite systems.

\*\*Not all sensor options work with pump module.

\*\*Not all sensor options work with pump mourie. System Access for \$144/year after three years. All prices are an estimate — for a formal quote ask your local Blackline Safety representative. BlacklineSafety.com

#### SENSORS

	NH <sub>3</sub> (A)	\$137
	High-range NH₃ (B)	\$274
	CO <sub>2</sub> (C)	\$547
	COSH (D)	\$137
	LEL-IR (I)	\$137
	High-range H <sub>2</sub> S (J)	\$274
	NO2 (K)	\$137
	Cl2 (L)**	\$137
	HCN (N)	\$137
	High-range CO (T)	\$274
	PID (V)	\$1101
	CIO <sub>2</sub> (W)**	\$137
+		
Ξ.		

SENSORS

\$0

\$0

\$0

\$0

\$0

\$0

#### **OPTIONAL MODULES**

	Satellite modu	lle*	\$2749		
	Pump module	**	\$2199		
⊦					
	=				
		/UP	FRONT USD		

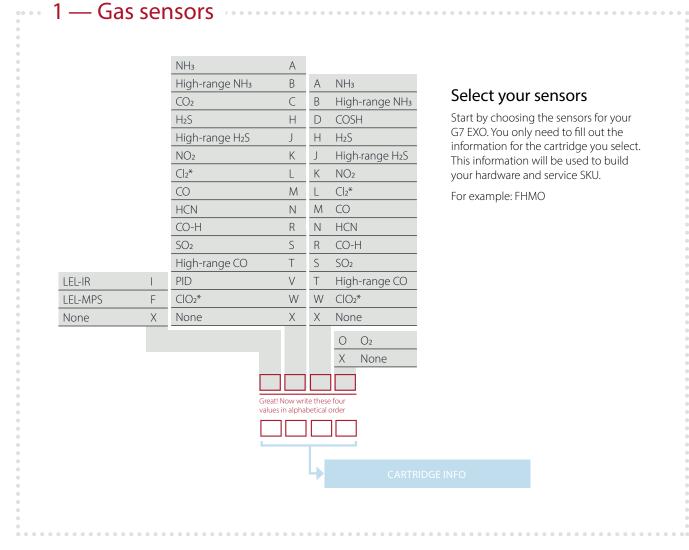


### **TWO YEAR EXTENDED WARRANTY**

G7 EXO is designed and built to withstand anything you or Mother Nature can throw at it. But, if something should happen, we've got your back with extended warranty options to cover repairs and maintenance.

Trust that your G7 EXO area monitors will always keep your facilities and teams connected and function as they need to — even in the toughest conditions. It's got your back, and so do we.

G7 EXO purchase model provides an initial three year warranty. The extended warranty provides an additional two years of coverage and system access.

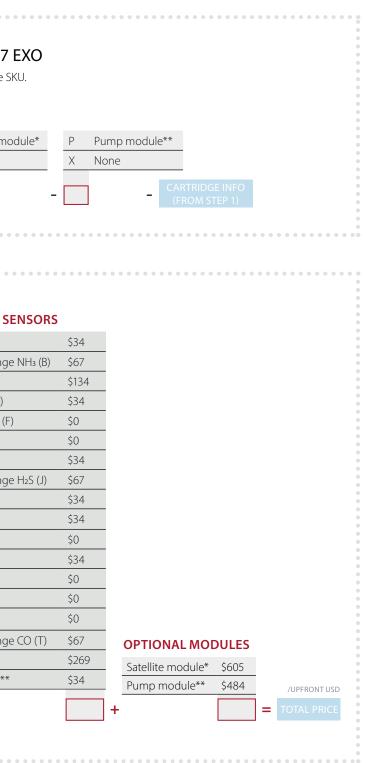


<sup>\*</sup>Not all sensor options work with pump module.

All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

2 — Extend	ed wa	rrant	y
Build your extend Use your cartridge info fro For example: J-WAR-G7E>	om Step 1 to	build a fin	
		S	Satellite mo
		X	None
J-WAF	R-G7EX	0 -	]
3 — Price		• • • • • •	
Calculate your sy	stem pr	ice	SI
Use your choices from S <sup>+</sup>	•		NH₃ (A)
calculate your warranty			High-range
			CO <sub>2</sub> (C)
			COSH (D)
			LEL-MPS (F)
			H <sub>2</sub> S (H)
			LEL-IR (I)
			High-range
			NO2 (K)
			Cl <sub>2</sub> (L)**
			CO (M)
			HCN (N)
			O <sub>2</sub> (O)
	CADTO	DCE	CO-H (R)
	CARTRI		SO <sub>2</sub> (S)
EXTENDED	1 sensor	\$34	High-range
WARRANTY	2 sensors	\$60 \$80	PID (V)
Base price \$1288	3 sensors 4 sensors	\$100	CIO <sub>2</sub> (W)**
+			F

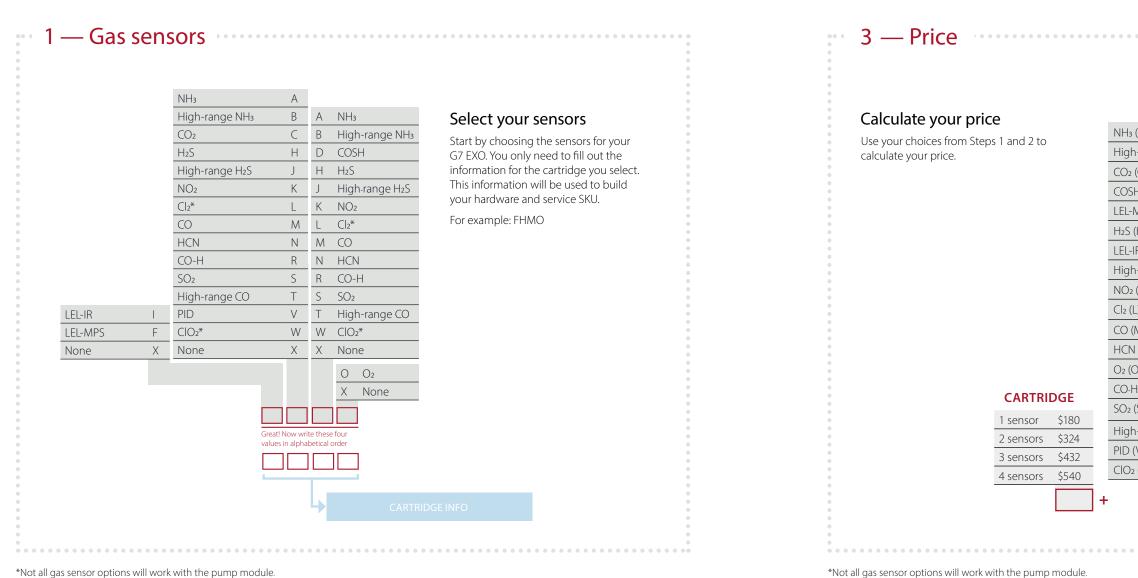
\*Buying a satellite module? You will also need an active service plan. See page 42 for details. \*\*Not all sensor options work with pump module.



# G7 EXO BUYING OPTIONS — G7 EXO PURCHASE

### **ADDITIONAL CARTRIDGES**

When purchasing your G7 EXOs, you may choose to purchase additional gas sensor cartridges to have on hand or to stock in inventory. Never get caught without functioning gas sensors or waste time with monitors out of commission getting serviced. If a sensor fails or reaches the end of its life, simply swap out the cartridge for a new one. Additional cartridges for G7 EXO come with a three year warranty.



All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

2 — SKU

Build your cartridge SKU for G7 EXO

For example: J-G7EXO-CART-FHMO-3Y-R

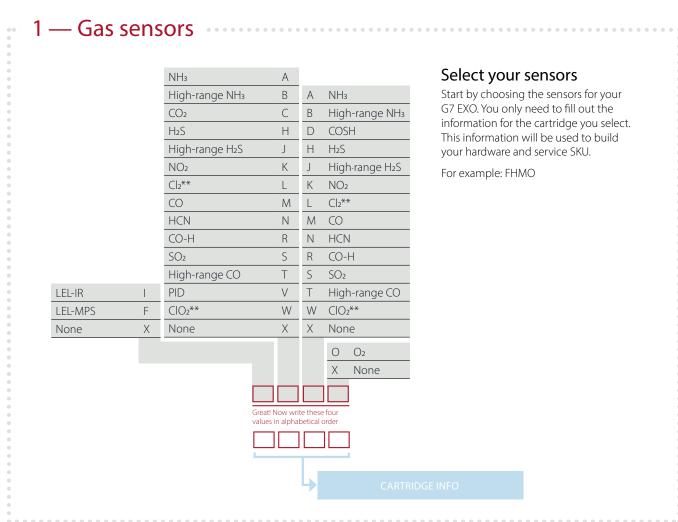
Use your cartridge info from Step 1 to build a final SKU.

\*Not all gas sensor options will work with the pump module.

<b>)</b> ки. J-G7EX(	D-CART	- CARTRIDGE INFO (FROM STEP 1) - 3Y-R
SENSORS	5	
NH <sub>3</sub> (A)	\$180	•
High-range NH₃ (B)	\$360	
CO <sub>2</sub> (C)	\$720	
COSH (D)	\$180	
LEL-MPS (F)	\$0	
H <sub>2</sub> S (H)	\$0	•
LEL-IR (I)	\$180	
High-range H <sub>2</sub> S (J)	\$360	
NO <sub>2</sub> (K)	\$180	
Cl <sub>2</sub> (L)*	\$180	0 0
CO (M)	\$0	
HCN (N)	\$180	
O <sub>2</sub> (O)	\$0	
CO-H (R)	\$0	
SO <sub>2</sub> (S)	\$0	
High-range CO (T)	\$360	0
PID (V)	\$1449	
ClO <sub>2</sub> (W)*	\$180	
		/UPFRONT USD
		TOTAL PRICE
		0

# G7 EXO BUYING OPTIONS — G7 EXO LEASE

#### G7 EXO LEASE AVAILABLE ONLY IN CANADA AND THE UNITED STATES



### 2 — Hardware/Service

System Access	XX
System Access + PTT	XXP
Self-monitored (no voice)	SX
Self-monitored (no voice) + PTT	SXP
Self-monitored + voice	SV
Self-monitored + voice + PTT	SVP
BLN 24/7 monitored (no voice)	ВХ
BLN 24/7 monitored (no voice) + PTT	BXP
BLN 24/7 monitored + voice	BV
BLN 24/7 monitored + voice + PTT	BVP
CMP -	

When you're finished it should look something like this: CMP-BV-G7EXO-X-P-FHMO-NA2-4Y

	SX						
	SXP		S	Sat	tellite	module*	
	SV		Х	Nc	ne		
	SVP				Р	Pump mod	ι
	ΒX				Х	None	
PTT	BXP						
	BV						
Т	BVP						
```							
' -		-		-		- NA2	

#### 3 — Price Calculate your lease price Use your choice from Step 2 to calculate your lease price per month. Your G7 EXO device costs are included in the NH3 (A lease cost. High-Four year standard lease term CO2 (0 COSH LEL-M H<sub>2</sub>S (H LEL-IR High NO<sub>2</sub> (ł Cl<sub>2</sub> (L) CO (M HCN ( O2 (O) CARTRIDGE CO-H One sensor \$148 SO<sub>2</sub> (S OPTIONAL Two sensors \$151 MODULES High-Three \$154 Satellite Module\* \$69 PID (V sensors CIO<sub>2</sub> ( Four sensors \$156 Pump module\*\* \$55

#### FOUR YEAR STANDARD LEASE TERM

\*Buying a satellite module? You will also need an active service plan. See page 42 for details. \*\*Not all gas sensor options will work with the pump module. All prices are an estimate — for a formal quote ask your local Blackline Safety representative.

#### **SENSORS**

4)	\$4
range NH₃ (B)	\$8
2)	\$16
(D)	\$4
PS (F)	\$0
1)	\$0
(I)	\$4
range H2S (J)	\$8
<)	\$4
**	\$4
)	\$0
N)	\$4
	\$0
(R)	\$0
)	\$0
range CO (T)	\$8
)	\$31
W)**	\$4

SERVICE			
System Access (XX)	Incl.		
System Access + PTT (XXP)	\$15		
Self-monitored (SX)	\$22		
Self-monitored + PTT (SXP)	\$36		
Self-monitored + voice (SV)	\$44		
Self-monitored + voice + PTT (SVP)	\$58		
Blackline 24/7 monitored (BX)	\$45		
Blackline 24/7 monitored + PTT (BXP)	\$59		
Blackline 24/7 Monitored + voice (BV)	\$66		
Blackline 24/7 Monitored + voice +	\$81		/MONTH USD
F11 (BVF)		=	TOTAL PRICE
	System Access + PTT (XXP) Self-monitored (SX) Self-monitored + PTT (SXP) Self-monitored + voice (SV) Self-monitored + voice + PTT (SVP) Blackline 24/7 monitored (BX) Blackline 24/7 Monitored + voice (BV) Blackline 24/7	System Access + PTT (XXP)\$15 (XXP)Self-monitored (SX)\$22Self-monitored + PTT (SXP)\$36 (SXP)Self-monitored + voice (SV)\$44 (SV)Self-monitored + voice (SV)\$58 + PTT (SVP)Blackline 24/7 monitored (BX)\$45 monitored (BX)Blackline 24/7 monitored + PTT (BXP)\$66 Monitored + voice (BV)Blackline 24/7 Monitored + voice +\$81 Monitored + voice +	System Access + PTT (XXP)\$15Self-monitored (SX)\$22Self-monitored + PTT (SXP)\$36Self-monitored + voice (SV)\$44Self-monitored + voice (SV)\$45Self-monitored + voice (SV)\$45Blackline 24/7 monitored (BX)\$45Blackline 24/7 monitored + PTT (BXP)\$66Monitored + voice (Blackline 24/7 Monitored + voice +\$81

# **G7 EXO ACCESSORIES**



#### **G7 EXO SATELLITE MODULE**

The satellite module option connects G7 EXO to the Blackline Safety Cloud through the Iridium satellite network, for connectivity in even the most remote locations around the globe.

SKU	PRODUCT DETAILS	PRICE
ACC-G7EXO-SAT	Accessory, G7 EXO, satellite module*	\$2749
CMP-G7EXO-SAT-4Y	Blackline Complete Lease, G7EXO Satellite Module, 4 years	\$69 <sup>/month</sup>
SER-G7EXO-SAT-M2M	Service, G7 EXO Satellite, billed for any month with activity	\$69 <sup>/month</sup>
SER-G7EXO-SAT-3Y	Service, G7EXO Satellite, 3-year prepay	\$2236
SER-G7EXO-SAT-5Y	Service, G7EXO Satellite, 5-year prepay	\$3312

\*Satellite service plan required.



#### **G7 EXO PUMP MODULE**

The G7 EXO pump module takes your area monitoring a step further. The optional four-channel pump system allows you to monitor up to four areas sequentially from up to 30 metres away in each direction.

Inlet operation is configured in Blackline Live, accommodating tailored multi-channel functionality.

SKU	PRODUCT DETAILS	PRICE
ACC-G7EXO-PUMP	Accessory, G7EXO, 4 pump module	\$2199
CMP-G7EXO-PUMP-4Y	Blackline Complete Lease, G7EXO Pump Module, 4 years	\$55 <sup>/month</sup>

For pump module tubing and filter accessories, see page 25

#### **DIFFUSION MODIFICATION KIT**

blacklinesafety

ACC-G7EXO-G7 EXO, diffusion modifaction kit with \$126 DIFFUSION-MOD-KIT open grill and updated gas chamber

G7 EXO can be placed nearly anywhere. If you don't happen to see a pre-built mounting option the meets your needs, Blackline can provide you with drawings of the EXO base (bottom view) for you to build your own custom mounts.

The G7 EXO start-up feature will also let you know if where you placed your unit is the perfect spot. It takes into consideration the quality of the GPS signal at that point, whether or not its orientation is correct, and more. If your mounting or placement point isn't quite right, it will let you know what to adjust and to simply run the start-up sequence again.

ACC-G7EXO-TRIPOD





ACC-G7EXO-STANDOFF

**SURVEY TRIPOD** 

blacklinesafety

**EXO BASE (STANDOFF) FLAG** ACC-G7EXO-STANDOFF-FLAG G7 EXC



## **UNIVERSAL MOUNT**

ACC-G7EXO-UMK

**MOUNTING KNOB** 

blacklinesafety ACC-G7EXO-BASE-MOUNTING-KNOB

G7 EXO

blacklinesafety

**MOUNTING SAFETY TETHER** ACC-G7EXO-SC G7 EXO



**G7 EXO HANGING MOUNT** ACC-G7EXO-HMK



**G7 EXO CARRYING CASE** ACC-G7EXO-CARRY G7 EXO





## **MOUNTING & CARRYING ACCESSORIES**

G7 EXO Survey Tripod	\$827
G7 EXO Base (Standoff)	\$275
) FLAG	
G7 EXO Safety Flag for Base (Standoff)	\$114
G7 EXO Universal Mount	\$275
G7 EXO Mounting Knob	\$78
G7 EXO safety tether	\$45
JNT	
Accessory, G7 EXO hanging mount kit	\$326
SE G7 EXO Carrying Case	\$823

# **G7 EXO ACCESSORIES**

LIGHTWEIGHT BATTERY		\$
	PACK (72Ah)	
ACC-G7EXO-BAT-LT	G7 EXO Lightweight Battery Pack (72Ah)	\$74
FAST BATTERY CHARGE	R	
ACC-G7EXO-FAST-CHARGER-NA	G7 EXO Fast Charger, North America	\$36
ACC-G7EXO-FAST-CHARGER-EU	G7 EXO Fast Charger, Europe	\$36
SOLAR PANEL BATTERY CACC-G7EXO-SOLARG7 EX	CHARGER* (O Solar Panel Kit	\$49
SOLAR PANEL MOUNTING	G7 EXO solar panel, two piece mast and solar panel	\$82
MOUNT-KIT	mount (universal mount separately)	
SOLAR PANEL MOUNT		

With a run-time of over 100 days, G7 EXO features the industry's longest-lasting battery in an area monitor. This means it doesn't need to be taken out of commission frequently to re-charge, saving time and affiliated maintenance costs.

For those wanting to keep their units running even longer, G7 EXO batteries can be removed using the HEX key accessory to be plugged into the fast charger or replaced with a fully-charged battery to maximize device run time without the hassle of other systems.

## BATTERY, CABLING & INTEGRATION ACCESSORIES

Q	ACC-G7EXO-OUTPUT-C32	ACC, G7 EX
	I/O PORT CABLES, 1	6 FT (4.8N
	ACC-G7EXO-OUTPUT-C16	ACC, G7 EX
	I/O PORT CABLES, 1	0 FT (3M)
	ACC-G7EXO-OUTPUT-C10	ACC, G7 EX
	POWER PORT CABL	ES, 32 FT
	ACC-G7EXO-POWER-C32	ACC, G7 EX
	POWER PORT CABL	ES, 16 FT
	ACC-G7EXO-POWER-C16	ACC, G7 EX
	POWER PORT CABL	ES, 10 FT
ŀ	ACC-G7EXO-POWER-C10	ACC, G7 EX
~	NON-INTRINSICALL	Y SAFE P
	ACC-G7EXO-TCHG-C10	ACC, G7 EX adaptors in
••••	PLASTIC BODY SIRE	
	ACC-G7EXO-SIREN-P	G7 EXO Sire
	SIREN MOUNT KIT	
esafety	ACC-G7EXO-UMK-SIREN- KIT	G7 EXO Sir

7M)	
EXO I/O Port Cable (32ft, 9.7m)	\$183
BM)	ć11 <i>4</i>
EXO I/O Port Cable (16ft, 4.8m)	\$114
1)	
EXO I/O Port Cable (10ft, 3m)	\$91
T (9.7M)	
EXO Power Port Cable/Trickle Charger (32ft, 9.7m)	\$183
T (4.8M)	
EXO Power Port Cable/Trickle Charger (16ft, 4.8m)	\$114
T (3 M)	
EXO Power Port Cable/Trickle Charger (10ft, 3m)	\$91
	¢01
EXO Non IS Power Supply, all regional power : included	\$91
Siren, Plastic Body, FM ATEX IECEX	\$919
Siren Mount Kit	\$56

# **ACCESSORIES BY APPLICATION**



46

### FENCE LINE MONITORING

- about which gases are moving along or through the perimeter of your site
- The universal mount adapter allows units to be mounted to poles, pipes, scaffolding or along other vertical or horizontal surfaces

Leave your G7 EXOs to get to work and walk away with confidence knowing that they will stay put and get the job done.

ѕки	PRODUCT DETAILS	PRICE
ACC-G7EXO-UMK	G7 EXO Universal Mount	\$275
ACC-G7EXO-SC	G7 EXO safety tether	\$45





## **CONFINED SPACE MONITORING**

- Automatically sample up to four confined spaces
- Eliminate the need for re-permitting confined spaces throughout a project with a battery that will last for 30 days in constant pump operation

Rest assured the safety of your confined spaces is consistently accounted for.

SKU	PRODUCT DETAILS	PRICE
ACC-G7EXO-PUMP	G7 EXO, 4 pump module	\$2199
ACC-G7EXO-STANDOFF	G7 EXO Base (Standoff)	\$275
ACC-T50	Tubing, 15m with Quick-Connects	\$51

## **REMOTE MONITORING**

- Reliable solution that works around the clock
- No need for a hardwired power source

G7 EXO integrates with a solar panel using the mounting system to provide a constant power supply for your remote monitors.

SKU	PRODUCT DETAILS	PRICE
ACC-G7EXO-SAT	Accessory, G7 EXO, satellite module*	\$2749
ACC-G7EXO-STANDOFF	G7 EXO Base (Standoff)	\$275
ACC-G7EXO-UMK	G7 EXO Universal Mount	\$275
ACC-G7EXO-UMK-SOLAR MOUNT-KIT	G7 EXO, solar panel, two piece mast and solar panel mount (universal mount separately)**	\$827

Only North American (Canada/USA) SKUs shown. For regionalized SKU options, contact your Blackline Safety representative.

\*Satellite service plan required. See page 42. \*\*Solar panel charging temperature limits: 0°C to 45°C (32°F to 113°F)





With a portfolio of available battery and charging options, including solar compatibilities, your G7 EXO devices will outlast every activity or project.

SKU	PRODUCT DETAILS	PRICE
ACC-G7EXO-POWER-C32	G7 EXO Power Port Cable/Trickle Charger, 9.7m*	\$183
ACC-G7EXO-FAST- CHARGER-NA	G7 EXO Fast Charger, North America	\$367
ACC-G7EXO-BAT	G7 EXO Standard Battery Pack (144Ah)	\$827
ACC-G7EXO-UMK-SOLAR MOUNT-KIT	G7 EXO, solar panel, two piece mast and solar panel mount (universal mount separately)	\$827

Only North American (Canada/USA) SKUs shown. For regionalized SKU options, contact your Blackline Safety representative. \*Follow intrinsic safety wiring recommendations.

Stav	informed



## LONG-TERM MONITORING

• Keep your G7 EXO units running indefinitely by hardwiring them to a reliable power source • Option to remove the batteries from each device to charge using the fast charger option



# RENTALS

Blackline's rental program is designed to meet your needs, regardless of the size or scope of your project.

To initiate a request for rental, please contact rentals@blacklinesafety.com with your product needs and contact information or reach out to Blackline's Customer Care team at 1-877-869-7212.

Choose to be billed daily, weekly, monthly or in a combination. For example, for a 15-day rental, you would be billed for two weeks plus one day.

- You will be billed after 30 days or at the end of the rental term, whichever comes first
- If rentals are not returned in 15 days, Blackline will bill the daily rate for each day after the 15-day grace period until all products are returned

Shipping will be billed directly, except if devices picked-up and dropped-off in person to one of our designated locations\*. Ordering large quantities or for extended periods of time? Ask us about quantity discounts and extended-duration pricing.

#### **G7C PORTABLES CELLULAR CONNECTED**

SKU	PRODUCT DETAILS	PRICE	
SER-RENT-G7C-1W	Rental service, G7C, diffusion, weekly rate	\$76	
SER-RENT-G7C-P-1W	Rental service, G7C, pump, weekly rate	\$101	

#### **G7X PORTABLES SATELLITE CONNECTED**

SKU	PRODUCT DETAILS	PRICE
SER-RENT-G7X-1W	Rental service, G7X, diffusion, weekly rate	\$76
SER-RENT-G7X-P-1W	Rental service, G7X, pump, weekly rate	\$101

#### **G7 BRIDGE SATELLITE BASE STATION FOR G7X**

SKU	PRODUCT DETAILS	PRICE
SER-RENT-BRIDGE-1W	Rental service, G7 Bridge, weekly rate	\$101

#### **G7 EXO AREA MONITOR**

SKU PRODUCT DETAILS		PRICE
SER-RENT-G7EXO-1W	Rental service, G7 EXO, weekly rate	\$284
SER-RENT-G7EXO-PUMP-1W	Rental service, G7 EXO, pump module, weekly rate	\$359

\*Contact your Blackline representative to discuss if this is an option in your area

Note: Rental pricing may vary per region outside of the United States, contact your Blackline representative for details.

#### **GAS SENSOR CARTRIDGE TIERS**

TIERS	SKU	PRODUCT DETAILS	PRICE
Tier one, weekly	SER-RENT-CART-T1-1W	Rental service, cartridge, tier 1 sensors, weekly rate	\$0
Tier two, weekly	SER-RENT-CART-T2-1W	Rental service, cartridge, tier 2 sensors, weekly rate	\$48
Tier three, weekly	SER-RENT-CART-T3-1W	Rental service, cartridge, tier 3 sensors, weekly rate	\$75

Contact your Blackline representative to discuss daily and monthly rate options All gas sensor cartridges are multi-gas diffusion models, capable of monitoring up to five gases with a COSH sensor is installed.

#### **TIER ONE**

Included in the price of your rental. **Contains:** any number of standard sensors + one premium sensor

Contains: any configuration with two or more premium sensors

#### Standard sensors\*:

- Chlorine dioxide (ClO<sub>2</sub>)\*\*
- Ammonia (NH<sub>3</sub>)
- COSH
- LEL-MPS
- Hydrogen sulfide (H<sub>2</sub>S)
- LEL-IR
- Nitrogen dioxide (NO2)
- Chlorine (Cl<sub>2</sub>)\*\*
- Carbon monoxide (CO)
- Hydrogen cyanide (HCN)
- Oxygen (O<sub>2</sub>)
- Hydrogen-resistant carbon monoxide (CO-H)
- Sulfur dioxide (SO2)

## **RENTAL PRICING**

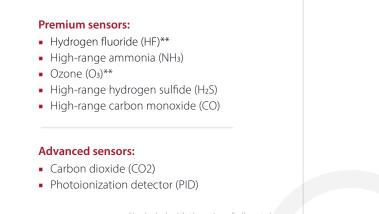


\$48

TIER THREE

\$75 Contains: any configuration containing an advanced sensor

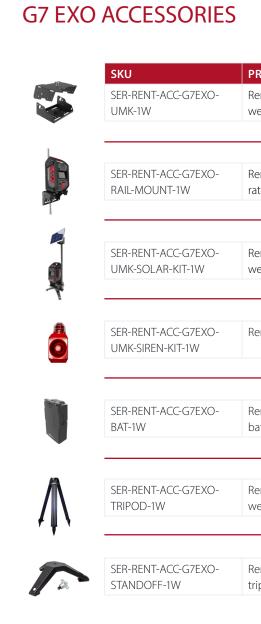
#### SENSOR CATEGORIES



\*Included with the price of all rentals \*\*Not compatible with G7 EXO

# RENTALS

7 ACC	ESSORIES		• • • • • • •
	SKU	PRODUCT DETAILS	PRICE
÷.	SER-RENT-BEACON-1W	Rental service, beacon, weekly rate	\$19
新香港.	SER-RENT-ACC-CHG-PNL- 5-NA-1W	Rental service, 5-bay charger, weekly rate	\$26
	SER-RENT-ACC-CHG-PNL- 20-NA-1W	Rental service, 20-bay charger, weekly rate	\$76
	ser-rent-dock-na-1w	Rental service, G7 Dock, weekly rate	\$101
)	SER-RENT-ACC-DF-1W	Rental service, demand flow regulator, weekly rate	\$32
	SER-RENT-ACC- G7- PWRPAC-NA-1W	Rental service, G7 PowerPack, weekly rate	\$16
	SKU	SERVICE DETAILS	PRICE
	SER-RENT-BV-1W	Rental service, Blackline 24/7 live monitoring, weekly rate	\$32



## **RENTAL ACCESSORIES**

PRODUCT DETAILS	PRICE	
RODUCT DETAILS	PRICE	
Pontal convice C7 EVO universal mount	\$38	
Rental service, G7 EXO, universal mount,	220	
veekly rate		
		-
Rental service, G7 EXO, rail mount, weekly	\$19	
	<b>V</b> 12	
ate		
		-
Rental service, G7 EXO, solar panel kit,	\$113	
veekly rate		
VEEKIY Tale		
Pontal convice C7 EVO circon kit weekly rate	\$89	
ental service, G7 EXO, siren kit, weekly rate	202	
		•
ental service, G7 EXO, replacement	\$57	
	10.	
attery, weekly rate		
		•
	¢ E 1	
ental service, G7 EXO, survey tripod,	\$51	
veekly rate		
		•
ental service, G7 EXO, standoff (low	\$38	
	900	
ripod), weekly rate		

# **GAS CYLINDERS**

### AVAILABLE ONLY IN CANADA AND THE UNITED STATES

GAS	SKU	PRODUCT DETAILS	SENSORS	PRICE
		MULTI-GAS		
H2S, CO, CH4, O2	GAS-34L-Q	34L Gas Cylinder, 25ppm H2S, 100ppm CO, CH4 - 50% LEL (Methane 2.5% Vol),18% O2, N2 Balance	HIMO, FHMO, HIOR, FHOR	\$178
	GAS-58L-Q	58L Gas Cylinder, 25ppm H2S, 100ppm CO, CH4 - 50% LEL (Methane 2.5% Vol),18% O2, N2 Balanced	HIMO, FHMO, HIOR, FHOR	\$209
	GAS-116L-Q	116L Gas Cylinder, 25ppm H2S, 100ppm CO, CH4- 50% LEL (2.5% Vol Methane), 18% O2, N2 Balance	HIMO, FHMO, HIOR, FHOR	\$251
H2S, CO, CH4, O2	GAS-34L-Q-2	34L Gas Cylinder, 25ppm H2S, 100ppm CO, CH4 - 50% LEL (Methane 2.2% Vol),18% O2, N2 Balance	HIMO, FHMO, HIOR, FHOR	\$178
(ATEX)	GAS-58L-Q-2	58L Gas Cylinder, 25ppm H2S, 100ppm CO, CH4 - 50% LEL (Methane 2.2% Vol),18% O2, N2 Balance	HIMO, FHMO, HIOR, FHOR	\$209
	GAS-116L-Q-2	116L Gas Cylinder, 25ppm H2S, 100ppm CO, CH4 - 50% LEL (Methane 2.2% Vol), 18% O2, N2 Balance	HIMO, FHMO, HIOR, FHOR	\$251
CO2, CO, CH4, O2	GAS-58L-Q-CO2	58L Gas Cylinder, 5000 ppm CO2, CH4 - 50% LEL (Methane 2.5% Vol), 100 ppm CO, 25 ppm H2S, 18% O2, N2 Balance	CDIO	\$367
	GAS-116L-Q-CO2	116L Gas Cylinder, 5000 ppm CO2, CH4 - 50% LEL (Methane 2.5% Vol), 100 ppm CO, 25 ppm H2S, 18% O2, N2 Balance	CDIO	\$409
CO2, CO, CH4, O2 (ATEX)	GAS-58L-Q-CO2-2	58L Gas Cylinder, 5000 ppm CO2, CH4 - 50% LEL (Methane 2.2% Vol), 100 ppm CO, 25 ppm H2S, 18% O2, N2 Balance	CDIO	\$367
	GAS-116L-Q-CO2-2	116L Gas Cylinder, 5000 ppm CO2, CH4 - 50% LEL (Methane 2.2% Vol), 100 ppm CO, 25 ppm H2S, 18% O2, N2 Balance	CDIO	\$409
		AIR-BALANCED, MPS SUITABLE		
NH3	GAS-34L-A-AIR	34L Gas Cylinder, NH3 50 ppm, Balance Air	А	\$209
	GAS-58L-A-AIR	58L Gas Cylinder, NH3 50 ppm , Balance Air	А	\$251
	GAS-116L-A	116L Gas Cylinder, NH3 50 ppm, Balance Air	А	\$367
SO2	GAS-34L-S-AIR	34L Gas Cylinder, SO2 10 ppm , Balance Air	S	\$178
	GAS-58L-S-AIR	58L Gas Cylinder, SO2 10 ppm , Balance Air	S	\$209
	GAS-116L-S	116L Gas Cylinder, SO2 10 ppm , Balance Air	S	\$251
PID	GAS-34L-V	34L Gas Cylinder, PID, (Isobutylene) 100 ppm Balance Air	V	\$178
	GAS-58L-V	58L Gas Cylinder, PID, (Isobutylene) 100 ppm Balance Air	V	\$209
	GAS-116L-V	116L Gas Cylinder, PID (Isobutylene) 100 ppm, Balance Air	V	\$367
CL2	GAS-34L-L-AIR	34L Gas Cylinder, CL2 5 ppm, Balance Air	L, 2	\$178
	GAS-116L-L-AIR	116LGas Cylinder, CL2, 5ppm Balance Air	L, 2	\$367

Blackline is transitioning most gas cylinders from N<sub>2</sub> balanced to air balanced. As a result, gas cylinder SKUs and descriptions are subject to change. For LEL-MPS sensors, cylinders should contain at least 18% oxygen.

GAS	SKU	PRODUCT DETAILS	SENSORS	PRICE
		AIR-BALANCED, MPS SUITABLE	,	
GAS-	GAS-34L-H	34L Gas Cylinder, H2S 25 ppm, Balance Air	Н	\$157
	GAS-58L-H	58L Gas Cylinder, H2S 25 ppm, Balance Air	Н	\$178
	GAS-116L-H	116L Gas Cylinder, H2S 25 ppm, Balance Air	Н	\$209
O2	GAS-34L-O	34L Gas Cylinder, O2 18%, N2 Balance	0	\$157
	GAS-58L-O	58L Gas Cylinder, O2 18%, N2 Balance	0	\$178
CO2	GAS-34L-C	34L Gas Cylinder, CO2 5000 ppm, Balance Air	С	\$178
	GAS-58L-C-AIR	58L Gas Cylinder, CO2, 5000 ppm, Balance Air	С	\$209
	GAS-103L-C	103L Gas Cylinder, CO2 5000 ppm, Balance Air	С	\$251
CO	GAS-34L-M	34L Gas Cylinder, CO 100 ppm , Balance Air	M, R	\$157
	GAS-58L-M-AIR	58L Gas Cylinder, CO 100 ppm, Balance Air	M, R	\$178
	GAS-103L-M	103L Gas Cylinder, CO 100 ppm, Balance Air	M, R	\$209
NO2	GAS-34L-K	34L Gas Cylinder, NO2 10 ppm, Balance Air	К	\$209
	GAS-58L-K-AIR-2	58L Gas Cylinder, NO2 10 ppm, Balance Air	К	\$251
	GAS-116L-K	116L Gas Cylinder, NO2 10 ppm, Balance Air	К	\$367
HCN	GAS-34L-N-AIR	34L Gas Cylinder, HCN 10 ppm, Balance Air	Ν	\$209
	GAS-58L-N-AIR	58L Gas Cylinder, HCN 10 ppm, Balance Air	Ν	\$251
	GAS-116L-N-AIR	116L Gas Cylinder, HCN 10ppm , Balance Air	Ν	\$367





As some gases don't ship in a cylinder, we recommend a gas generator from one of the following companies for customers looking to calibrate exotic gas sensors such as ozone or chlorine dioxide.

> A23-14 Ozone Generator from Analytical Technologies Inc | www.analyticaltechnology.com CAL 2000 Chlorine Dioxide Generator from Advanced Calibration Designs | www.goacd.com

SKU	PRODUCT DETAILS	Price
ACC-58L-MOUN	T Wall mount for 58L gas cylinder	\$82

### **ONBOARDING & IMPLEMENATION SERVICES**

Our goal is to ensure the seamless implementation and successful adoption of your Blackline Safety connected safety solutions. Our comprehensive and tailored approach helps you maximize the value of your products and services. For your order to be fulfilled successfully, your purchase order must include one of the following Account Setup SKUs:

### ACCOUNT SETUP: FOUNDATIONS, ONBOARDING, GO-LIVE!

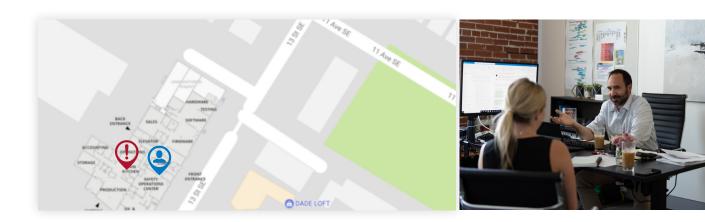
An experienced Client Implementation Coordinator will assist you remotely with planning, account setup, data upload, device configuration, testing, Emergency Response Protocol setup and user onboarding to ensure a successful safety program deployment.

You and your team will receive 1:1 guidance, support, and the tools necessary to get the most out of your product and ensure you are setup for long-term success.

After all device setup and testing is complete, your team will receive training through self-serve tools including how-to videos and guides, plus have access to a full suite of online support materials.

CUSTOMER DEVICES					
SKU	PRODUCT DETAILS	PRICE			
SER-PRO-XS	Starter: Account setup: Foundations, onboarding, Go-Live (1-20 devices)	\$199			
SER-PRO-S	Small: Account setup: Foundations, onboarding, Go-Live (21-99 devices)	\$449			
SER-PRO-M	Medium: Account setup: Foundations, onboarding, Go-Live (100-799 devices)	\$1649			
SER-PRO-L	Large: Account setup: Foundations, onboarding, Go-Live (>800 devices)	\$3749			
SER-ADD	Add devices to existing accounts (using established configurations and protocols)	\$0			
SER-RENTAL	Rental customer onboarding	\$0			
DISTRIBUTOR DEV	DISTRIBUTOR DEVICES				
SKU	PRODUCT DETAILS	PRICE			
SER-DEMO	Demo account onboarding	\$0			
SER-STOCK	Add stock devices to account	\$0			

**Note:** All services may not be available in all geographies and languages. Contact sales for more information on onboarding and implementation services available to meet your business needs.



### ADDITIONAL SERVICES

#### VIRTUAL TRAINING

One-on-one virtual instructor-led training with a subject matter expert and customized training materials tailored to your business needs.

SKU	PRODUCT DETAILS	PRICE
SER-VIRTUAL	Virtual Training (6 hours)	\$849
SER-VIRTUAL-ADD	Additional Virtual Training (2 hours) Note: SER-VIRTUAL training must be purchased first	\$249

**Note:** All services may not be available in all geographies and languages. Contact sales for more information on onboarding and implementation services available to meet your business needs.

#### **ON-SITE TRAINING**

In person, interactive training at a location of your choice. Subject matter expert will tailor the training based on your device type and service plan. This includes training on Blackline devices, Blackline Live portal and Blackline Analytics. Responder training will be provided for self-monitored customers. Prices are per one Client Implementation Coordinator and includes travel to anywhere in the continental United States and Canada.

SKU	PRODUCT DETAILS	PRICE
SER-PER-1	1-Day Onsite Training	\$3500
SER-PER-2	2-Day Onsite Training	\$4500
SER-PER-3	3-Day Onsite Training	\$5500
SER-PER-4	4-Day Onsite Training	\$6000
SER-PER-5	5-Day Onsite Training	\$6500

**Note:** All services may not be available in all geographies and languages. Contact sales for more information on onboarding and implementation services available to meet your business needs.

#### **CUSTOM FLOOR AND SITE PLANS**

Add custom floor and site plans into Blackline Live. Floor plans work in conjunction with Location Beacons to provide a detailed view of employee locations in the context of their surroundings.

SKU	PRODUCT DETAILS	PRICE
FLP-ADD	Adding custom floor/site plans into Blackline Live, price per floor/site plan	\$289

#### **SINGLE SIGN-ON (SSO)**

Add convenient single sign-on (SSO) through Security Assertion Markup Language (SAML) 2.0.

SKU	PRODUCT DETAILS	PRICE
SER-SSO	Single sign-on, one time onboarding fee per customer (no recurring charge)	\$3500

# **blacklinesafety**

Wherever there's a need for safety

We're there

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