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PROVIDING CUSTOM TECHNOLOGY FOR









NCSA Technology Procurement Bid - 23-02-0222

FocalPoint Options Sheet

Contact:

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Description	Unit MSRP Cost
Simple Connector - Annual	\$10,000.00
Complex Connector - Annual	\$20,000.00
FocalPoint Hub - Annual	\$ 7,500.00
Custom Development	TBD

- Includes Annual Support, Maintenance, Hosting in the Microsoft Azure Government Cloud, and User Access for FocalPoint Subscription License.
- Custom Development TBD based on mutually agreed upon Statement of Work and Scope of Project estimate
- Discount 6% off MSRP for All Options Listed

Additional Options

Professional Services -Deployment, Implementation & Training	
Project Management	\$ 210.00 / Hour
Requirements Gathering and Analysis	\$ 210.00 / Hour
Configuration and Setup	\$ 210.00 / Hour
Training - Onsite Training	\$ 210.00 / Hour
Testing - System Testing	\$ 210.00 / Hour
Conversion - Conversion of Legacy Database	\$ 210.00 / Hour
Custom Development	\$ 210.00 / Hour
Custom Interface	TBD

- Discount 6% off Hourly Rate for All Options
- . Quote will be generated with Mutually Agreed upon Statement of Work and Project Analysis
- Custom Interface is 6% off MSRP and quoted based on an understanding of interface and scope of work and is an Annual Cost

For Additional Information Please Contact:

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