



Discount Catalog for Aiphone Corporation

Minimum of 6% discount on all products

**NCSA Technology Procurement
Bid 24-03-0222**

STOCK #	MODEL	DESCRIPTION	LONG DESCRIPTION	MSRP \$	CoO	HTS US	ECCN	UPC	WEIGHT	WIDTH	LENGTH	HEIGHT	CASE LOT SIZE
15906	TB-AD10	TB-AD10 10 CALL DOOR ADAPTOR	DOOR STATION ADAPTOR, 10 DOORS	\$712.00	JPN	8517700000	EAR99	790143014780	3.45	7.75	12.25	6.50	1
15805	TB-SE	TB-SE SUB STATION	HANDSET SUB STATION	\$126.00	VIE	8517690000	EAR99	790143203252	1.20	4.00	10.00	3.50	40
15605	TC-10M	TC-10M 10 CALL MASTER	10-CALL MASTER STATION WITH HANDSET	\$1050.00	JPN	8517690000	EAR99	790143307462	5.63	13.00	14.50	8.00	4
15705	TC-20G	TC-20G 20 ADD-ON SELECTOR	20-CALL ADD-ON SELECTOR	\$688.00	JPN	8517690000	EAR99	790143307684	3.30	7.50	12.00	6.75	6
15606	TC-20M	TC-20M 20 CALL MASTER	20-CALL MASTER STATION WITH HANDSET	\$1268.00	JPN	8517690000	EAR99	790143307578	6.95	13.00	14.50	8.00	3
15706	TC-40G	TC-40G 40 ADD-ON SELECTOR	40-CALL ADD-ON SELECTOR	\$1268.00	JPN	8517690000	EAR99	790143307790	5.50	13.25	12.25	6.50	1
13008	TD-12H/B	TD-12H/B WHT 12 CALL-WALL MNT.	12-CALL HANDSET	\$250.00	VIE	8517690000	EAR99	790143447830	1.30	4.75	10.25	3.25	1
13005	TD-1H/B	TD-1H/B WHT 1 CALL-WALL MNT.	1-CALL HANDSET	\$172.00	VIE	8517690000	EAR99	790143447502	1.25	4.75	10.25	3.25	24
13009	TD-24H/B	TD-24H/B WHT 24 CALL-WALL MNT.	24-CALL HANDSET	\$306.00	VIE	8517690000	EAR99	790143447946	1.45	4.75	10.25	4.00	24
13006	TD-3H/B	TD-3H/B WHT 3 CALL-WALL MNT.	3-CALL HANDSET	\$184.00	VIE	8517690000	EAR99	790143447618	1.25	4.50	10.25	3.25	24
13007	TD-6H/B	TD-6H/B WHT 6 CALL-WALL MNT.	6-CALL HANDSET	\$206.00	VIE	8517690000	EAR99	790143447724	1.30	4.75	10.25	3.50	24
13410	TDW-1/A	TDW-1/A WHITE TERMINAL BOX	DESKTOP TERMINAL BOX FOR TD-1H/B	\$36.00	JPN	8517700000	EAR99	790143446536	0.40	2.50	6.25	3.25	48
13413	TDW-12/A	TDW-12/A WHITE TERMINAL BOX	DESKTOP TERMINAL BOX FOR TD-12H/B	\$54.00	JPN	8517700000	EAR99	790143446864	0.60	2.75	6.25	3.25	48
13414	TDW-24/A	TDW-24/A WHITE TERMINAL BOX	DESKTOP TERMINAL BOX FOR TD-24H/B	\$68.00	JPN	8517700000	EAR99	790143446970	0.85	3.25	8.00	2.75	48
13411	TDW-3/A	TDW-3/A WHITE TERMINAL BOX	DESKTOP TERMINAL BOX FOR TD-3H/B	\$40.00	JPN	8517700000	EAR99	790143446642	0.45	2.75	6.25	3.25	58
13412	TDW-6/A	TDW-6/A WHITE TERMINAL BOX	DESKTOP TERMINAL BOX FOR TD-6H/B	\$40.00	JPN	8517700000	EAR99	790143446758	0.50	2.50	6.25	3.25	48
37301	TW-20B/A	TW-20B/A 2-MODULE TOWER, BLU	2-MODULE TOWER, BLUE	\$5098.00	USA	8517700000	EAR99	788255373017	210.50	15.00	39.00	10.00	1
37331	TW-23B/A	TW-23B/A 3-MODULE TOWER, BLU	3-MODULE TOWER, BLUE	\$7768.00	USA	8517700000	EAR99	788255373314	317.00	15.00	39.00	10.00	1
37811	TW-ARM-CB	TW-ARM-CB TOWER CCTV ARM, BLU	CCTV CAMERA ARM MODULE FOR TOWER, BLUE	\$2062.00	USA	8517700000	EAR99	788255376117	58.50	15.50	73.00	19.50	1
37404	TW-ASW	TW-ASW TOWER ASSIST LABEL -WHT	TOWER ASSISTANCE LETTERING, WHITE	\$126.00	USA	8517700000	EAR99	788255374045	0.50	6.00	36.00	0.50	1
37454	TW-EMW	TW-EMW TOWER EMERG. LABEL -WHT	TOWER EMERGENCY LETTERING, WHITE	\$126.00	USA	8517700000	EAR99	788255374540	0.50	6.00	36.00	0.50	1
37501	TW-LCB	TW-LCB TOP W/LIGHT & CAGE -BLU	TOWER TOP BLUE WITH LIGHT AND CAGE	\$812.00	USA	8517700000	EAR99	788255375011	11.00	13.00	23.00	9.00	1
37810	TW-MKL	TW-MKL L BOLT MOUNTING KIT	L-BOLT MOUNTING KIT FOR TOWER	\$184.00	USA	8517700000	EAR99	788255376100	15.00	8.00	18.00	4.00	1
17811	TW-SA	TW-SA SHORT ASSISTANCE TWR	SHORT 1-PIECE ALUMINUM TOWER WITH BEACON/STROBE, ASSISTANCE, BLUE	\$5200.00	US	8517620090	EAR99	788255176113	52.00	10.00	76.00	10.00	1
17812	TW-SE	TW-SE SHORT EMERGENCY TWR	SHORT 1-PIECE ALUMINUM TOWER WITH BEACON/STROBE, EMERGENCY, BLUE	\$5200.00	US	8517620090	EAR99	788255176120	52.00	10.00	76.00	10.00	1
17523	TW-SPL	TW-SPL SUB PLATE ADPTR, IS, IX	DOOR STATION ADAPTOR PLATE FOR STANDARD STATION MOUNTED IN TOWER/WALL BOX	\$112.00	USA	8517700000	EAR99	788255175239	1.00	8.75	11.12	1.25	1
17613	TW-TA	TALL ASSISTANCE TOWER	TALL 1-PIECE ALUMINUM TOWER, ASSISTANCE, BLUE	\$7000.00	USA	8517690000	EAR99	788255176137	95.00	10.00	120.00	10.00	1
17614	TW-TE	TALL EMERGENCY TOWER	TALL 1-PIECE ALUMINUM TOWER, EMERGENCY, BLUE	\$7000.00	USA	8517690000	EAR99	788255176144	95.00	10.00	120.00	10.00	1
17615	TW-TA-ARM	TALL ASST W/CAM ARM	TALL 1-PIECE ALUMINUM TOWER, ASSISTANCE, BLUE, WITH CAMERA ARM	\$9540.00	USA	8517690000	EAR99	788255176151	135.00	10.00	198.00	10.00	1
17616	TW-TE-ARM	TALL EMGY W/CAM ARM	TALL 1-PIECE ALUMINUM TOWER, EMERGENCY, BLUE, WITH CAMERA ARM	\$9540.00	USA	8517690000	EAR99	788255176168	135.00	10.00	198.00	10.00	1
17601	TWS-Z1	TWS-Z1 SOLAR TOWER, 1-1.9 ZONE	SOLAR TOWER WITH HOODED EMERGENCY WALL BOX, FOR 1.0 TO 1.9 SOLAR RANGE	\$17640.00	USA	8517700000	EAR99		525.00	37.00	144.00	36.00	1
17602	TWS-Z2	TWS-Z2 SOLAR TOWER, 2-3.9 ZONE	SOLAR TOWER WITH HOODED EMERGENCY WALL BOX, FOR 2.0 TO 3.9 SOLAR RANGE	\$14496.00	USA	8517700000	EAR99		485.00	37.00	144.00	36.00	1
17603	TWS-Z4	TWS-Z4 SOLAR TOWER, 4.0 ZONE	SOLAR TOWER WITH HOODED EMERGENCY WALL BOX, FOR 4.0+ SOLAR RANGE	\$13230.00	USA	8517700000	EAR99		455.00	37.00	144.00	36.00	1
37701	WB-CA	WB-CA WALL BOX CAGE ASSIST	WALL BOX WITH CAGED LIGHT AND ASSISTANCE LETTERING	\$1302.00	USA	8517700000	EAR99	788255377015	19.40	12.00	28.00	6.00	1
37702	WB-CE	WB-CE WALL BOX CAGE EMERG	WALL BOX WITH CAGED LIGHT AND EMERGENCY LETTERING	\$1302.00	USA	8517700000	EAR99	788255377022	19.40	12.00	28.00	6.00	1
37703	WB-HA	WB-HA WALL BOX HOOD ASSIST	WALL BOX WITH HOODED LIGHT AND ASSISTANCE LETTERING	\$1764.00	USA	8517700000	EAR99	788255377039	25.60	12.00	28.00	6.00	1
37704	WB-HE	WB-HE WALL BOX HOOD EMERG	WALL BOX WITH HOODED LIGHT AND EMERGENCY LETTERING	\$1764.00	USA	8517700000	EAR99	788255377046	25.60	12.00	28.00	6.00	1
14911	W-DIN11	W-DIN11 11CM DIN RAIL	DIN RAIL MOUNTING BRACKET	\$12.00	USA	8517700000	EAR99	788255149117	0.10	1.50	4.50	1.00	150
11051	WL-11.E1	WL-11.E1 WIRELESS VIDEO SET NA	WIRELESS VIDEO INTERCOM SET, NORTH AMERICA	\$312.00	CHN	8517690000	EAR99	790143288792	1.50	11.00	6.30	3.00	8

PRICE INCREASES

Item #	Model	DESCRIPTION	US MSRP
851602DBW10C	851602DBW10C	2C DIRECT BURIAL-1000'	\$984.00
85220710C	85220710C	7 COND 22AWG PE SOLID, 1000'	\$1,304.00
86220810C	86220810C	4 PAIR 22AWG SHIELDED, 1000'	\$932.00
86221025C	86221025C	5 PAIR 22AWG PE SHIELDED, 250'	\$370.00
38121	AXW-PA1	AXW-PA1 SINGLE ZONE PAGE ADPTR	\$170.00
31632	GT-4ZP	4-WAY VIDEO DIST W/POWER	\$306.00
35001	GT-OP2	GT-OP2 POSTAL LOCK 2 MOD. SZ	\$344.00
35002	GT-OP3	GT-OP3 POSTAL LOCK 3 MOD. SZ	\$356.00
31631	GTW-DP	GTW-DP DISTRIBUTION POINT	\$60.00
37151	IXW-HWCBP	HAND WAVE CALL BOX	\$486.00
37152	IXW-PBXA	IXW-PBXA PBX INTERFACE	\$844.00
11036	JOS-1F	7" COLOR FLUSH SET	\$858.00
11384	JP-DA	VIDEO DOOR STA. SURFACE	\$390.00
11386	JP-DV	VIDEO DOOR STA. VDL SURF	\$468.00
11385	JP-DVF	VIDEO DOOR STA. VDL FL	\$540.00
32304	LE-SS-1G	LE-SS-1G 1-GANG SS AUDIO SUB	\$226.00
19122	MD120M	MD120M 120W INTEGRATED AMP	\$904.00
19120	MD35M	MD35M 35W INTEGRATED AMP	\$640.00
19121	MD60M	MD60M 60W INTEGRATED AMP	\$824.00
19215	MH-15W	MH-15W SPEAKER HORN 15W	\$266.00
19301	RY-PA	DOOR RELEASE RELAY	\$24.00
31702	SBX-1G	SBX-1G SURFACE MT 1-GANG SS BX	\$120.00
11724	SBX-2G/A	SBX-2G/A SRF MNT 2-GANG SS BOX	\$192.00
31706	SBX-LSE	SBX-LSE LOCKING SS COVER VIDEO	\$332.00
11723	SBX-NVP/A	SBX-NVP/A SURF MNT BOX, NVP	\$142.00
19210	SP-20N/A	SP-20N/A SPEAKER 8 OHM W/LT-1	\$108.00
19208	SP-2570N	SP-2570N CEIL. SPKR 25/70V,4W	\$86.00
19508	SSB-2	SSB-2 CEILING MOUNTING SUPPORT	\$26.00
37301	TW-20B/A	2-MODULE TOWER,BLU	\$5,058.00
37331	TW-23B/A	3-MODULE TOWER,BLU	\$7,768.00

CUSTOM ORDER PRODUCTS

39919-14	COP-SBX-LIXDVFP	COP-SBX-LIXDVFP LOCK BOX, IX2	\$718.00
39919-2	COP-GT-OP4	COP-GT-OP4 POSTAL LCK,4 MOD SZ	\$398.00
39999-60	COP-MB-AC	COP-MB-AC MULLION BKT AC-10S	\$240.00

SPARE PARTS

229991	229991	JO-DA (REPLACEMENT ONLY)	\$598.00
229993	229993	JO-DVF (REPLACEMENT ONLY)	\$672.00
229994	229994	JO-1MD (REPLACEMENT ONLY)	\$550.00

AIPHONE CORPORATION

6670 185th Ave NE, Redmond, WA 98052 | Phone: 800-692-0200 | Fax Order Line: 800-525-3372
 Website: www.aiphone.com | Customer Web Portal: https://b2b.aiphone.com

NEW & DISCONTINUED PRODUCTS (NOTIFICATION)

All Prices in U.S. Dollars

NEW PRODUCTS - January 1st, 2023

STOCK #	MODEL	DESCRIPTION	LONG DESCRIPTION	MSRP \$	Base \$	CoO	HTS US	ECCN	UPC	Weight	Width	Length	Height	Case Lot Size
17613	TW-TA	TALL ASSISTANCE TOWER	TALL 1-PIECE ALUMINUM TOWER, ASSISTANCE, BLUE	\$7,000.00	\$3,500.00	USA	8517690000	EAR99	788255176137	95.00	10.00	120.00	10.00	1
17614	TW-TE	TALL EMERGENCY TOWER	TALL 1-PIECE ALUMINUM TOWER, EMERGENCY, BLUE	\$7,000.00	\$3,500.00	USA	8517690000	EAR99	788255176144	95.00	10.00	120.00	10.00	1
17615	TW-TA-ARM	TALL ASST W/CAM ARM	TALL 1-PIECE ALUMINUM TOWER, ASSISTANCE, BLUE, WITH CAMERA ARM	\$9,540.00	\$4,770.00	USA	8517690000	EAR99	788255176151	135.00	10.00	198.00	10.00	1
17616	TW-TE-ARM	TALL EMGY W/CAM ARM	TALL 1-PIECE ALUMINUM TOWER, EMERGENCY, BLUE, WITH CAMERA ARM	\$9,540.00	\$4,770.00	USA	8517690000	EAR99	788255176168	135.00	10.00	198.00	10.00	1

DISCONTINUED PRODUCTS

DISCONTINUATION DATE: December 31, 2022 (OR WHEN STOCK DEPLETES)

STOCK #	MODEL	DESCRIPTION	Replacement Item
37113	IX-1AS	1-STA LE/NE IX ADAPTOR	IPW-1VC with IX station
37114	IX-10AS	10-STA LE/NE IX ADPTR	Multi IPW-1VC with IX stations
37115	IX-PA	IX PAGING ADAPTOR	IX-SSA with paging output
37139	IX-DVF-P	IP VIDEO DOOR W/RP10	Door station and card reader installed separately. Alternate model to be announced in the future.
31531	JP-DVF-RP10	VID W/RP10, VDL FL	Install reader separately
37146	IX-NVP-2DC	3-GANG IX W/DPDT BTN	Alternate model to be announced in the future.
39920-2	COP-IX-DVF-P-NR	IX-DVF-P with no reader installed	Door station and card reader installed separately.

PRIOR DISCONTINUED PRODUCT UPDATES

STOCK #	MODEL	DESCRIPTION	Replacement Item	
31530	JP-DVF-HID	JP DOOR STATION WITH PROX READER, FLUSH MOUNT	JP-DVF-RP10	Inventory Depleted, Use Replacement Item
37140	IX-DVF-4	4-CALL IP VIDEO DOOR STATION	IX-DVF-4A	Inventory Depleted, Use Replacement Item



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**COP (CUSTOM ORDER PRODUCT)
PRICE LIST**

Supersedes and Replaces All Previous COP Price Lists

COP items not listed in the Price List must be quoted directly by Aiphone. Minimum Order Quantity may apply
 COP Price quotes are valid for 90 days from date of issuance, and after that time must be requested for quote
 COP Items may or may not qualify for contract level discounts, depending on the item
 Delivery time varies widely by product; please inquire with Customer Service for delivery estimate

COP orders cannot be cancelled once placed
 COP items are not eligible for return
 No exceptions to COP policies will be made

STOCK #	MODEL	DESCRIPTION	LONG DESCRIPTION	MSRP \$	CoO	HTS US	ECCN	UPC	Weight	Width	Length	Height
39918-15	COP-LESS-RB	COP-LESS-RB W/RUBBER BTN CAP	COP-LESS-RB W/RUBBER BTN CAP	\$386.00	USA	8517690000.	EAR99		1.70	7.50	8.00	3.75
39919-14	COP-SBX-LIXDVFP	COP-SBX-LIXDVFP LOCK BOX, IX2	SURFACE MOUNT LOCK BOX FOR IX-DVF-P, STAINLESS STEEL	\$628.00	USA	8517690000.	EAR99		9.70	6.00	14.00	9.00
39919-2	COP-GT-OP4	COP-GT-OP4 POSTAL LCK,4 MOD SZ	4-MODULE POSTAL LOCK WITH FRAME (WITH 2 OPEN MODULE POSITIONS)	\$356.00	USA	8517690000.	EAR99		6.30	8.00	18.00	4.00
39920-1	COP-LB-IXDVFP-F	COP-LB-IXDVFP-F LOCK BOX FLUSH	LOCK BOX FOR FLUSH MOUNT IX-DVF-P	\$628.00	USA	8517690000.	EAR99	788255399017	6.00	6.00	14.00	9.00
39999-58	COP-GT1AO	COP-GT1AO AUDIO TENANT STATION	GT-1A WITH AUTO ANSWER CAPABILITY	\$170.00	VIE	8517690000.	EAR99		1.00	6.00	7.50	2.00
39999-60	COP-MB-AC	COP-MB-AC MULLION BKT AC-10S	MULLION BRACKET FOR AC-10S KEYPAD	\$178.00	USA	8517690000.	EAR99		0.37	3.88	6.75	3.13

Aiphone offers a range of COP items (Custom Order Products) to meet various unique needs for our products. If you have a need for a product other than what is currently listed in our Price List or Catalog, please contact Technical Support to determine if we can meet your requirements.

* Discounts based on direct account discount levels. If marked as "NO", then there is no further discount off of the Base Price for COP item.