

**2023 F-150**  
**PRICE LIST**  
(PRECE LEVEL CODE 320)

| MODEL | SERIES CODE | BASE VEHICLE PRICE                                        | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------|-------------|-----------------------------------------------------------|---------------------------|------------------|
|       | F1C         | 122.5 in. Wheelbase, XL 4x2 RC SS 6.5 Box                 | \$ 32,551                 | \$ 34,085        |
|       | F1C         | 141 in. Wheelbase, XL 4x2 RC SS 8.0 Box                   | 32,838                    | 34,385           |
|       | F1E         | 122.5 in. Wheelbase, XL 4x4 RC SS 6.5 Box                 | 37,341                    | 39,100           |
|       | F1E         | 141 in. Wheelbase, XL 4x4 RC SS 8.0 Box                   | 37,627                    | 39,400           |
|       | F1C         | 122.5 in. Wheelbase, XLT 4x2 RC SS 6.5 Box                | 37,175                    | 39,760           |
|       | F1C         | 141 in. Wheelbase, XLT 4x2 RC SS 8.0 Box                  | 37,451                    | 40,055           |
|       | F1E         | 122.5 in. Wheelbase, XLT 4x4 RC SS 6.5 Box                | 40,719                    | 43,550           |
|       | F1E         | 141 in. Wheelbase, XLT 4x4 RC SS 8.0 Box                  | 41,004                    | 43,855           |
|       | X1C         | 145 in. Wheelbase, XL 4x2 SC SS 6.5 Box                   | 36,954                    | 38,695           |
|       | X1C         | 163 in. Wheelbase, XL 4x2 SC SS 8.0 Box                   | 38,286                    | 40,090           |
|       | X1E         | 145 in. Wheelbase, XL 4x4 SC SS 6.5 Box                   | 40,583                    | 42,495           |
|       | X1E         | 163 in. Wheelbase, XL 4x4 SC SS 8.0 Box                   | 43,271                    | 45,310           |
|       | X1C         | 145 in. Wheelbase, XLT 4x2 SC SS 6.5 Box                  | 40,205                    | 43,000           |
|       | X1C         | 163 in. Wheelbase, XLT 4x2 SC SS 8.0 Box                  | 41,514                    | 44,400           |
|       | X1E         | 145 in. Wheelbase, XLT 4x4 SC SS 6.5 Box                  | 43,758                    | 46,800           |
|       | X1E         | 163 in. Wheelbase, XLT 4x4 SC SS 8.0 Box                  | 46,394                    | 49,620           |
|       | W1C         | 145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box                | 39,184                    | 41,030           |
|       | W1C         | 157 in. Wheelbase, XL 4x2 SCrew SS 6.5 Box                | 40,521                    | 42,430           |
|       | W1E         | 145 in. Wheelbase, XL 4x4 SCrew SS 5.5 Box                | 42,889                    | 44,910           |
|       | W1E         | 157 in. Wheelbase, XL 4x4 SCrew SS 6.5 Box                | 45,578                    | 47,725           |
|       | W1C         | 145 in. Wheelbase, XLT 4x2 SCrew SS 5.5 Box               | 42,411                    | 45,360           |
|       | W1C         | 157 in. Wheelbase, XLT 4x2 SCrew SS 6.5 Box               | 43,711                    | 46,750           |
|       | W1E         | 145 in. Wheelbase, XLT 4x4 SCrew SS 5.5 Box               | 46,020                    | 49,220           |
|       | W1E         | 157 in. Wheelbase, XLT 4x4 SCrew SS 6.5 Box               | 48,662                    | 52,045           |
|       | W1C         | 145 in. Wheelbase, Lariat 4x2 SCrew SS 5.5 Box            | 52,809                    | 56,480           |
|       | W1C         | 157 in. Wheelbase, Lariat 4x2 SCrew SS 6.5 Box            | 53,043                    | 56,730           |
|       | W1E         | 145 in. Wheelbase, Lariat 4x4 SCrew SS 5.5 Box            | 56,352                    | 60,270           |
|       | W1E         | 157 in. Wheelbase, Lariat 4x4 SCrew SS 6.5 Box            | 57,965                    | 61,995           |
|       | W1C         | 145 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 5.5 Box | 57,975                    | 62,005           |
|       | W1C         | 157 in. Wheelbase-King Ranch, Lariat 4x2 SCrew SS 6.5 Box | 58,260                    | 62,310           |
|       | W1E         | 145 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 5.5 Box | 61,528                    | 65,805           |
|       | W1E         | 157 in. Wheelbase-King Ranch, Lariat 4x4 SCrew SS 6.5 Box | 61,804                    | 66,100           |
|       | W1C         | 145 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 5.5 Box   | 59,555                    | 63,695           |
|       | W1C         | 157 in. Wheelbase-Platinum, Lariat 4x2 SCrew SS 6.5 Box   | 59,840                    | 64,000           |
|       | W1E         | 145 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 5.5 Box   | 63,103                    | 67,490           |
|       | W1E         | 157 in. Wheelbase-Platinum, Lariat 4x4 SCrew SS 6.5 Box   | 63,388                    | 67,795           |
|       | W1E         | 145 in. Wheelbase-Limited, Lariat 4x4 SCrew SS 5.5 Box    | 78,456                    | 83,910           |
|       | W1E         | 145 in. Wheelbase-Tremor 4x4 SCrew SS 5.5 Box             | 56,203                    | 60,110           |
|       | W1R         | 145 in. Wheelbase-Raptor, Lariat 4x4 SCrew SS 5.5 Box     | 70,850                    | 75,775           |
|       | —           | Destination and Delivery                                  | 1,795                     | 1,795            |

F150  
CREW  
CAB  
4WD  
ADD  
\$3705

| TRIM SERIES | DRIVE   | PKG. CODE | PREFERRED EQUIPMENT PACKAGES | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------------|---------|-----------|------------------------------|---------------------------|------------------|
| XL          | 4x2/4x4 | 101A      | Series Price                 | N/C                       | N/C              |
|             |         | 300A      | Series Price                 | N/C                       | N/C              |
|             |         | 501A      | Series Price                 | N/C                       | N/C              |
|             |         | 600A      | Series Price                 | N/C                       | N/C              |
|             |         | 700A      | Series Price                 | N/C                       | N/C              |
|             |         | 900A      | Series Price                 | N/C                       | N/C              |

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|                     | DRIVE | OPTION CODE | POWERTRAINS                                                            | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|---------------------|-------|-------------|------------------------------------------------------------------------|---------------------------|------------------|
| <b>ENGINE</b>       |       | <b>99B</b>  | 3.3L V6 PFD -- XL, XLT                                                 | Std                       | Std              |
|                     |       |             | 3.3L V6 PFD -- XL, XLT                                                 | Std                       | Std              |
|                     |       | <b>99P</b>  | 2.7L V6 EcoBoost -- XL, XLT, Lariat                                    | Std                       | Std              |
|                     |       |             | 2.7L EcoBoost ilo 3.3L V6 PFD                                          | \$ 1,170                  | \$ 1,285         |
|                     |       | <b>995</b>  | 5.0L V8 -- XL, XLT, Lariat, King Ranch, Platinum                       | Std                       | Std              |
|                     |       |             | 5.0L ilo 3.3L V6 PFD                                                   | 2,125                     | 2,335            |
|                     |       |             | 5.0L ilo 2.7L EcoBoost                                                 | 1,038                     | 1,140            |
|                     |       | <b>998</b>  | 3.5L EcoBoost ilo 3.3L V6 PFD                                          | 2,489                     | 2,735            |
|                     |       |             | 3.5L EcoBoost ilo 2.7L EcoBoost                                        | 1,402                     | 1,540            |
|                     |       |             | 3.5L EcoBoost ilo 5.0L                                                 | 674                       | 740              |
|                     |       | <b>99D</b>  | 3.5L PowerBoost -- Limited                                             | Std                       | Std              |
|                     |       |             | 3.5L PowerBoost ilo 3.3L V6 PFD                                        | 4,091                     | 4,495            |
|                     |       |             | 3.5L PowerBoost ilo 2.7L EcoBoost                                      | 3,003                     | 3,300            |
|                     |       |             | 3.5L PowerBoost ilo 5.0L                                               | 2,275                     | 2,500            |
| <b>TRANSMISSION</b> |       | <b>44G</b>  | Electronic 10 speed automatic transmission                             | Std                       | Std              |
| <b>AXLE</b>         |       | <b>X15</b>  | Standard Axle Ratio (where Standard Axle)                              | Std                       | Std              |
|                     |       | <b>X19</b>  | Standard Axle Ratio (where Standard Axle)                              | Std                       | Std              |
|                     |       | <b>X26</b>  | Standard Axle Ratio (where Standard Axle)                              | Std                       | Std              |
|                     |       |             | Optional Axle Ratio (where Optional)                                   | 73                        | 80               |
|                     |       | <b>X27</b>  | Standard Axle Ratio (where Standard Axle)                              | Std                       | Std              |
|                     |       | <b>XL3</b>  | E-locking 3.31 axle                                                    | 382                       | 420              |
|                     |       |             | E-locking 3.31 axle -- w/ 55A & 995 or 998 or 991                      | Incl.                     | Incl.            |
|                     |       |             | E-locking 3.31 axle -- w/ 19R & 995 or 998                             | Incl.                     | Incl.            |
|                     |       | <b>XL6</b>  | E-locking 3.73 axle                                                    | 518                       | 570              |
|                     |       |             | E-locking 3.73 axle -- w/ 622, 53C & 627                               | Incl.                     | Incl.            |
|                     |       |             | E-locking 3.73 axle -- w/ 99D                                          | N/C                       | N/C              |
|                     |       | <b>XL9</b>  | E-locking 3.55 axle                                                    | 427                       | 470              |
|                     |       |             | E-locking 3.55 axle w/ 99D                                             | N/C                       | N/C              |
|                     |       |             | E-locking 3.55 axle -- w/ 53C & 998 or 991                             | Incl.                     | Incl.            |
|                     |       |             | 3.55 Electronic-locking rear-axle with 19R and 2.7L V6 EcoBoost® (99P) | Incl.                     | Incl.            |
|                     |       |             | E-locking 3.55 axle -- w/ 55A & 99P                                    | Incl.                     | Incl.            |

|                                                       | OPTION CODE | OTHER OPTIONS                                                | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------------------------------------------------------|-------------|--------------------------------------------------------------|---------------------------|------------------|
| <b>AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED</b> | <b>102A</b> | Equipment Group 102A -- Crew Cab                             | \$ 351                    | \$ 385           |
|                                                       |             | Equipment Group 102A Net -- Crew Cab                         | 351                       | 385              |
|                                                       | <b>301A</b> | Equipment Group 301A (Mid) -- Regular Cab                    | 1,984                     | 2,180            |
|                                                       |             | Equipment Group 301A Net                                     | 1,074                     | 1,180            |
|                                                       |             | Equipment Group 301A (Mid) -- Super/Crew Cab                 | 2,030                     | 2,230            |
|                                                       |             | Equipment Group 301A Net                                     | 1,120                     | 1,230            |
|                                                       | <b>302A</b> | Equipment Group 302A (High)                                  | 5,419                     | 5,955            |
|                                                       |             | Equipment Group 302A Net                                     | 3,599                     | 3,955            |
|                                                       | <b>502A</b> | Equipment Group 502A (High)                                  | 4,372                     | 4,805            |
|                                                       |             | Equipment Group 502A Net                                     | 3,007                     | 3,305            |
|                                                       | <b>601A</b> | Equipment Group 601A (High)                                  | 3,504                     | 3,850            |
|                                                       |             | Equipment Group 601A Net                                     | 3,049                     | 3,350            |
|                                                       | <b>701A</b> | Equipment Group 701A (High)                                  | 3,595                     | 3,950            |
|                                                       |             | Equipment Group 701A Net                                     | 3,140                     | 3,450            |
|                                                       | <b>401A</b> | Equipment Group 401A (Standard)                              | N/C                       | N/C              |
|                                                       | <b>402A</b> | Equipment Group 402A (High)                                  | 6,848                     | 7,525            |
|                                                       | <b>801A</b> | Equipment Group 801A (Standard)                              | N/C                       | N/C              |
|                                                       | <b>802A</b> | Equipment Group 802A (High)                                  | 28,734                    | 31,575           |
|                                                       | <b>91X</b>  | Multicontour seats with Active Motion® Removal               | (273)                     | (300)            |
|                                                       | <b>67X</b>  | Active Park Assist 2.0 Removal                               | (332)                     | (365)            |
|                                                       | <b>52X</b>  | Auto Start-Stop Removal                                      | (46)                      | (50)             |
|                                                       | <b>U35</b>  | Navigation Discount with 43B                                 | (228)                     | (250)            |
|                                                       | <b>622</b>  | 2.7L V6 EcoBoost Payload Package                             | 683                       | 750              |
|                                                       | <b>627</b>  | Heavy Duty Payload Package -- XL                             | 1,543                     | 1,695            |
|                                                       | <b>T22</b>  | 275/55R20 BSW A/S -- w/ Platinum                             | Std                       | Std              |
|                                                       | <b>T2P</b>  | P275/55R20 BSW A/T -- w/ Platinum                            | Std                       | Std              |
|                                                       | <b>T7C</b>  | LT265/70R17E BSW A/T                                         | 269                       | 295              |
|                                                       | <b>T8C</b>  | LT275/65R18C OWL A/T                                         | 269                       | 295              |
|                                                       |             | LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg.          | Incl.                     | Incl.            |
|                                                       | <b>64H</b>  | 18 Silver Aluminum Wheels -- XL w/ 627                       | Incl.                     | Incl.            |
|                                                       |             | 18 Silver Aluminum Wheels                                    | 87                        | 95               |
|                                                       | <b>642</b>  | 20 six-spoke machined aluminum with Magnetic painted pockets | 1,115                     | 1,225            |
|                                                       | <b>64L</b>  | 20 Chrome-like PVD Wheel                                     | 1,361                     | 1,495            |
|                                                       |             | 20 Chrome-like PVD Wheel -- w/ 86K                           | Incl.                     | Incl.            |
|                                                       | <b>64S</b>  | 20 Six-Spoke Premium Painted Aluminum Wheel                  | 1,361                     | 1,495            |

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|                                                | OPTION CODE | OTHER OPTIONS (continued)                                                                                   | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------------------------------------|-------------|-------------------------------------------------------------------------------------------------------------|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 64C         | 17 Silver Steel Wheel                                                                                       | Std                       | Std              |
|                                                | 64P         | 20 Polished Aluminum Wheels                                                                                 | Std                       | Std              |
|                                                | 64T         | 18 Chrome-like PVD Wheel                                                                                    | Incl.                     | Incl.            |
|                                                | 88J         | Sport Cloth 40/Console/40 Front Seats (STX)                                                                 | \$ 269                    | \$ 295           |
|                                                | 88M         | Cloth 40/20/40 Front Seat                                                                                   | Std                       | Std              |
|                                                | 88U         | Cloth 40/Console/40 Front Seat -- XLT                                                                       | 269                       | 295              |
|                                                | 88W         | Cloth 40/Console/40 Front Seat -- XL                                                                        | 269                       | 295              |
|                                                | 88C         | Cloth 40/20/40 Front Seat                                                                                   | Std                       | Std              |
|                                                | 86A         | XL Chrome Appearance Package                                                                                | 815                       | 895              |
|                                                |             | XL Chrome Appearance Package Net                                                                            | 360                       | 395              |
|                                                | 86B         | XLT Chrome Appearance Package                                                                               | 1,725                     | 1,895            |
|                                                |             | XLT Chrome Appearance Package Net                                                                           | 1,042                     | 1,145            |
|                                                | 862         | XLT Sport Appearance Package -- w/ 301A                                                                     | 2,006                     | 2,205            |
|                                                | U36         | XLT Chrome/Sport Appearance Package Discount                                                                | (683)                     | (750)            |
|                                                | 862         | XLT Sport Appearance Package -- w/ 302A                                                                     | 423                       | 465              |
|                                                | 863         | Lariat Sport Package -- w/ 501A                                                                             | 2,006                     | 2,205            |
|                                                |             | Lariat Sport Package Net                                                                                    | 1,324                     | 1,455            |
|                                                |             | Lariat Sport Package -- w/ 502A                                                                             | 423                       | 465              |
|                                                | 86K         | King Ranch Chrome Package                                                                                   | 2,006                     | 2,205            |
|                                                |             | King Ranch Chrome Package Net                                                                               | 1,324                     | 1,455            |
|                                                | 55A         | Off-Road Package                                                                                            | 997                       | 1,095            |
|                                                | 19S         | STX Appearance Package                                                                                      | 2,353                     | 2,585            |
|                                                | 168         | Carpeting & Floor Mats                                                                                      | 132                       | 145              |
|                                                | 413         | Skid Plates -- 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)                                              | 145                       | 160              |
|                                                |             | Skid Plates -- with 55A                                                                                     | Incl.                     | Incl.            |
|                                                | 435         | Power-sliding Rear Window -- Lariat                                                                         | Std                       | Std              |
|                                                |             | Power-sliding Rear Window                                                                                   | 319                       | 350              |
|                                                | 595         | Fog Lamps -- XL                                                                                             | 128                       | 140              |
|                                                |             | Fog Lamps -- XL w/ STX 20 Wheel (642)                                                                       | N/C                       | N/C              |
|                                                |             | Fog Lamps -- XLT and above                                                                                  | Std                       | Std              |
|                                                | 655         | Extended Range Fuel Tank                                                                                    | 405                       | 445              |
|                                                | 763         | 360-degree Camera                                                                                           | 696                       | 765              |
|                                                | 924         | Rear Privacy Glass -- XL                                                                                    | 91                        | 100              |
|                                                |             | Rear Privacy Glass -- XLT/Lariat/KR/Platinum                                                                | Std                       | Std              |
|                                                | 954         | Two-Tone Paint -- XLT/Lariat                                                                                | 228                       | 250              |
|                                                | 18B         | Running Boards, Black Platform                                                                              | 228                       | 250              |
|                                                | 18C         | Running Boards, Chrome Tubular                                                                              | 578                       | 635              |
|                                                |             | Running Boards, Chrome Tubular -- w/ 86B                                                                    | Incl.                     | Incl.            |
|                                                | 18P         | Running Boards, Power Deployable                                                                            | 1,110                     | 1,220            |
|                                                | 41H         | Engine Block Heater                                                                                         | 82                        | 90               |
|                                                | 43V         | Moonroof (Twin Panel on SuperCrew)                                                                          | 1,361                     | 1,495            |
|                                                | 47R         | All-Weather Rubber & Carpet Floor Mats                                                                      | 182                       | 200              |
|                                                |             | All-Weather Rubber & Carpet Floor Mats with 55A -- XL, XLT and Lariat                                       | 37                        | 40               |
|                                                | 53A         | Trailer Tow Package                                                                                         | 1,206                     | 1,325            |
|                                                |             | HD Trailer Tow (Tremor 402A)                                                                                | 405                       | 445              |
|                                                |             | HD Trailer Tow (Platinum high)                                                                              | 1,105                     | 1,215            |
|                                                | 53B         | Class IV Trailer Hitch -- XL/XLT                                                                            | 286                       | 315              |
|                                                | 53C         | Max Trailer Tow (Platinum high)                                                                             | 1,857                     | 2,040            |
|                                                |             | Max Trailer Tow Package                                                                                     | 2,015                     | 2,215            |
|                                                | 54R         | Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XL                                         | 277                       | 305              |
|                                                |             | Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim -- XLT & Tremor                               | 173                       | 190              |
|                                                |             | Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or 302A                             | Incl.                     | Incl.            |
|                                                | 54W         | Power Telescoping/Power Glass/Power Folding with LED Puddle/Spot and Black Skull Caps -- Lariat/Platinum/KR | 228                       | 250              |
|                                                | 54Y         | Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XL                                   | 360                       | 395              |
|                                                |             | Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors -- XLT                                  | 251                       | 275              |
|                                                | 55B         | BoxLink                                                                                                     | 73                        | 80               |
|                                                | 57Q         | Rear Window Defroster -- Lariat+                                                                            | Std                       | Std              |
|                                                |             | Rear Window Defroster -- w/ 435                                                                             | Incl.                     | Incl.            |
|                                                |             | Rear Window Defroster -- XL                                                                                 | 200                       | 220              |
|                                                | 59R         | Remote Start System                                                                                         | 178                       | 195              |
|                                                | 59S         | Super Puddle (LED Puddle/Side Mirror Light)                                                                 | 160                       | 175              |
|                                                |             | Super Puddle (LED Puddle/Side Mirror Light) -- w/ 502A Platinum, Limited, KR                                | Incl.                     | Incl.            |

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|                                                | OPTION CODE | OTHER OPTIONS (continued)                                                            | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------------------------------------|-------------|--------------------------------------------------------------------------------------|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 67T         | Trailer Brake Controller                                                             | \$ 251                    | \$ 275           |
|                                                |             | Trailer Brake Controller (incl. Tremor 402A)                                         | N/C                       | N/C              |
|                                                | 55G         | Raptor Exterior Graphics Package                                                     | 979                       | 1,075            |
|                                                | 61C         | Raptor Carbon Fiber Package                                                          | 906                       | 995              |
|                                                | 68R         | Raptor 37 Tire Performance Package                                                   | 4,778                     | 5,250            |
|                                                | 64D         | 17 Forged Aluminum Bead-Lock Capable Wheel                                           | 1,725                     | 1,895            |
|                                                | 66D         | Tailgate Appliqué Delete                                                             | N/C                       | N/C              |
|                                                | 55D         | Raptor 37 Graphics Delete                                                            | N/C                       | N/C              |
|                                                | 61T         | Front-Axle w/Torsen® Differential                                                    | 455                       | 500              |
|                                                | 55S         | Onboard Scale w/ Smart Hitch (55S)                                                   | 592                       | 650              |
|                                                | 61D         | Continuously Controlled Damping                                                      | 633                       | 695              |
|                                                | 191         | Black Appearance Package - STX w/ Single Exhaust                                     | 3,066                     | 3,370            |
|                                                |             | Black Appearance Package - STX w/ Dual Exhaust (3.5L GTDI)                           | 3,430                     | 3,770            |
|                                                | 193         | Black Appearance Package - XLT w/ Single Exhaust                                     | 1,246                     | 1,370            |
|                                                |             | Black Appearance Package - XLT w/ Dual Exhaust (3.5L GTDI)                           | 1,634                     | 1,795            |
|                                                |             | Black Appearance Package - XLT 302A w/ Single Exhaust                                | 1,893                     | 2,080            |
|                                                |             | Black Appearance Package - XLT 302A w/ Dual Exhaust (3.5L GTDI)                      | 2,279                     | 2,505            |
|                                                | 195         | Black Appearance Package - Lariat Single Exhaust                                     | 1,246                     | 1,370            |
|                                                |             | Black Appearance Package - Lariat Dual Exhaust (3.5L GTDI)                           | 1,634                     | 1,795            |
|                                                | 197         | Black Appearance Package - Platinum Single Exhaust                                   | 1,246                     | 1,370            |
|                                                |             | Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)                         | 1,634                     | 1,795            |
|                                                | 68L         | Bed Utility Package                                                                  | 633                       | 695              |
|                                                |             | Bed Utility Package - Premium                                                        | 906                       | 995              |
|                                                | 62W         | Wireless Charging Pad                                                                | 132                       | 145              |
|                                                | 18Y         | Raptor Moonroof & Tailgate Package                                                   | 1,998                     | 2,195            |
|                                                | 60R         | Blue Interior Appearance Package                                                     | 2,180                     | 2,395            |
|                                                | 19H         | Heritage Edition                                                                     | 1,798                     | 1,975            |
|                                                | 19R         | Rattler                                                                              | 1,361                     | 1,495            |
|                                                | 68P         | Snow Plow Prep                                                                       | 46                        | 50               |
|                                                | 90B         | Aluminum Crossbed Toolbox by Weather Guard                                           | 865                       | 950              |
|                                                | 90P         | Premium Aluminum Crossbed Toolbox by Weather Guard                                   | 865                       | 950              |
|                                                | 90R         | Bed Ramps (req. 55B) -- Late Availability                                            | 542                       | 595              |
|                                                | 96L         | Wheel Well Liner                                                                     | 164                       | 180              |
|                                                |             | Wheel Well Liner w/ 900A                                                             | Std                       | Std              |
|                                                | 96P         | Bedliner -- Plastic, Drop-In                                                         | 319                       | 350              |
|                                                | 96T         | Tonneau Pickup Box Cover - Soft Folding                                              | 537                       | 590              |
|                                                | 96W         | Bedliner -- Spray-In                                                                 | 542                       | 595              |
|                                                | 96X         | Tonneau Pickup Box Cover - Hard Folding                                              | 1,092                     | 1,200            |
|                                                | PD4         | Tinted Clearcoat Paint                                                               | 451                       | 495              |
|                                                | PAZ         | Tri-Coat Paint                                                                       | 724                       | 795              |
|                                                | 942         | Daytime Running Lamps                                                                | 41                        | 45               |
|                                                | 17C         | Front / Rear Chrome Bumper                                                           | 160                       | 175              |
|                                                | 91P         | 8-Way Power Driver Seat                                                              | 319                       | 350              |
|                                                | 471         | 110v/400w Outlet -- 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M          | 264                       | 290              |
|                                                |             | 110v/400w Outlet -- 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W | 310                       | 340              |
|                                                | 472         | 2kW Power-to-the-Box                                                                 | 906                       | 995              |
|                                                | 477         | 7.2kW Power-to-the-Box                                                               | 683                       | 750              |
|                                                | 524         | Sync 4 Mid w/ Digital Assistant                                                      | 296                       | 325              |
|                                                | 583         | B&O Sound System                                                                     | 555                       | 610              |
|                                                | 588         | B&O Unleashed                                                                        | 633                       | 695              |
|                                                | 617         | Power Adjustable Pedals                                                              | 154                       | 170              |
|                                                | 18L         | 6 inch Extended Chrome Running Boards ilo Chrome Running Boards                      | 205                       | 225              |
|                                                |             | 6 inch Extended Chrome Running Boards                                                | 914                       | 1,005            |
|                                                | 18S         | 6 inch Extended Running Board                                                        | 205                       | 225              |
|                                                | 43A         | Co-Pilot 360 2.0                                                                     | 596                       | 655              |
|                                                | 43B         | Co-Pilot 360 Assist 2.0                                                              | 683                       | 750              |
|                                                | 43C         | Co-Pilot Active                                                                      | 1,816                     | 1,995            |
|                                                | 47W         | All-Weather Rubber Floor Mats                                                        | 145                       | 160              |
|                                                | 50M         | UX - Center Console Tray Table                                                       | 178                       | 195              |
|                                                |             | UX - Center Console Tray Table with 19H                                              | N/C                       | N/C              |
|                                                | 60P         | Underseat Storage                                                                    | 195                       | 215              |
|                                                | 96J         | Tonneau Pickup Box Cover -- Retractable                                              | 2,002                     | 2,200            |

**2023 F-150**  
**PRICE LIST**  
 (PRICE LEVEL CODE 320)

|                                                | OPTION CODE | FLEET OPTIONS                                                                        | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------------------------------------|-------------|--------------------------------------------------------------------------------------|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | 85H         | Back Up Alarm System                                                                 | \$ 132                    | \$ 145           |
|                                                | 94S         | LED Warning Strobes by Sound Off Signal -- Amber                                     | 546                       | 600              |
|                                                | 94W         | LED Warning Strobes by Sound Off Signal -- Amber/White                               | 546                       | 600              |
|                                                | PGR         | Paint, Green (Fleet Only)                                                            | 600                       | 660              |
|                                                | PMB         | Paint, Orange (Fleet Only)                                                           | 600                       | 660              |
|                                                | PB1         | Paint, School Bus Yellow (Fleet Only)                                                | 600                       | 660              |
|                                                | PE4         | Paint, Vermillion Red (Fleet Only)                                                   | 600                       | 660              |
|                                                | PAT         | Paint, Yellow (Fleet Only)                                                           | 600                       | 660              |
|                                                | 95K         | Hero Card - School Bus Yellow / Black Hood                                           | 150                       | 165              |
|                                                | U30         | XLT Base 300A Discount (Fleet only)                                                  | (455)                     | (500)            |
|                                                | 87B         | Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies  | 228                       | 250              |
|                                                | 87C         | Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies | 273                       | 300              |
|                                                | 87D         | Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies | 364                       | 400              |
|                                                | 87E         | Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies | 478                       | 525              |
|                                                | 87F         | Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies | 615                       | 675              |
|                                                | 87G         | Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies | 751                       | 825              |

|                                                | OPTION CODE | DEALER INSTALLED OPTIONS                                  | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------------------------------------|-------------|-----------------------------------------------------------|---------------------------|------------------|
| AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED | A5CAB       | Bed Divider                                               | \$ 373                    | \$ 410           |
|                                                | AATAF       | Individual Trailer TPMS/Customer-Placed Trailer Camera    | 1,014                     | 1,115            |
|                                                | B5ZAN       | 40/20/40 Removable Cup Tray                               | 54                        | 60               |
|                                                | FIXAC       | Ash Cup w/ Lighter                                        | 73                        | 80               |
|                                                | FIXAD       | Ash Cup w/ Coin Holder                                    | 41                        | 45               |
|                                                | FIRAD       | Bed Cargo Net Horizontal                                  | 69                        | 75               |
|                                                | FIRAE       | Bed Cargo Net Vertical                                    | 69                        | 75               |
|                                                | A9JAC       | Bed Hooks - Retractable by Bull Accessories               | 54                        | 60               |
|                                                | A9VAB       | Bed Mat                                                   | 191                       | 210              |
|                                                | A7EAB       | Bed Tailgate Lock by McGard                               | 63                        | 70               |
|                                                | FIQAD       | Bed Tray                                                  | 260                       | 285              |
|                                                | FIEAB       | Chromed Exhaust Tips                                      | 95                        | 105              |
|                                                | CJWAL       | Tailgate decals--black                                    | 82                        | 90               |
|                                                | AHQAB       | First Aid Kit with Ford Logo                              | 46                        | 50               |
|                                                | FIMAC       | Front & Rear Molded Splash Guards w/out wheel lip molding | 214                       | 235              |
|                                                | J4JAE       | In-Vehicle Safe by Console Vault                          | 364                       | 400              |
|                                                | FI4AC       | keypad w/o remote start                                   | 119                       | 130              |
|                                                | FHLAF       | Pivot Storage Box by UnderCover - Right Hand Side         | 264                       | 290              |
|                                                | AHMAB       | Roadside Assistance Kit - With Ford Logo                  | 63                        | 70               |
|                                                | AHMAD       | Commercial Roadside Assistance Kit                        | 210                       | 230              |
|                                                | FIBAB       | Sportliner by BedRug                                      | 501                       | 550              |
|                                                | DWNAB       | Tailgate viscous dampening                                | 141                       | 155              |
|                                                | FISAC       | Wheel Lock Kit, Exposed                                   | 69                        | 75               |
|                                                | FISAB       | Wheel Lock Kit, Hidden lugs                               | 69                        | 75               |
|                                                | A9PAB       | Foldable Pickup Box Bed Extender                          | 423                       | 465              |