

NAME OF VEHICLE: Transit T-150 Low Roof Cargo Van - RWD VSA SPECIFICATION NUMBER: 288
Sheehy Ford of Richmond

[illegible]

PRICE LIST

(PRICE LEVEL CODE 315)

	DRIVE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL	CONTRACT PRICE
ENGINE		998	3.5L PFDi V6	Std	Std
		99G	3.5L EcoBoost V6	\$ 1,775	\$ 1,668.50
			3.5L EcoBoost V6 - Use with 47B	1,495	1,405.30
			3.5L EcoBoost V6 w/ S4U,U8X & U8U	Std	Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std	Std
AXLE		X73	3.73 Non Ltd Standard Axle Ratio	Std	Std
		X4L	4.10 Limited Slip Optional Axle - w/ 3.5L V6 (998)	325	305.50
			4.10 Limited Slip Standard Axle - w/ 3.5L V6 (998)	N/C	N/C
		X7L	3.73 Limited Slip Optional Axle	325	305.50
			3.73 Limited Slip Axle - Incl w/41E & 47B	N/C	N/C
			3.73 Limited Slip Standard Axle	N/C	N/C
AREA		425	50 State Emissions	N/C	N/C
MODEL		OPTION CODE	TIRES	SUGGESTED RETAIL	Contract Price
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 35	\$ 32.90
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	940	883.60
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	940	883.60
		64H	Steel wheel with Full Silver Wheel Cover	35	32.90
			Steel wheel with Full Silver Wheel Cover w/18D	Incl.	Incl.
		51D	Spare Tire and Wheel	Std	Std
		51A	Delete full-size spare tire & wheel	(115)	(108.10)
		15C	Wheel Well liners - Black (Front only)	295	277.30
		644	16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only	525	493.50
			16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D	490	460.60
		647	16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only	395	371.30
			16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D	360	338.40
		64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	35	32.90

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MODEL	TRIM SERIES	TRIM TYPE	SEATS	SUGGESTED RETAIL	CONTRAT PRICE
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 115	\$ 108.10
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C	N/C
		21L	Seat Pack 10 - Dark Palazoo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	115	108.10
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115	108.10
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	115	108.10
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C	N/C
		21J	Seat Pack 8 - Dark Palazoo Gray Vinyl, 2-way manual Driver seat	(250)	(235.00)
		21K	Seat Pack 9 - Dark Palazoo Gray Cloth, 2-way manual Driver seat	(145)	(150.40)
		21P	Seat Pack 13 - Dark Palazoo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	45	42.30
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	990	930.60
		21Q	Seat Pack 14 - Dark Palazoo Gray Cloth, 10-way power Driver and 10-way power Passenger seats - w/96C	875	822.50
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	990	930.60
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats w/ 96C	875	822.50
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,160	1,090.40
		21T	Seat Pack 17 - Dark Palazoo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,385	1,301.90
		218	Seat Pack 31 - Dark Palazoo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,315	1,236.10
		218	Seat Pack 31 - Dark Palazoo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats - Use with 47D	(65)	(65.80)
		67F	Cloth Seat Trim, 2-way, drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags	N/C	N/C

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL	Contract Price
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 420	\$ 394.80
	61C	Vehicle Maintenance Monitor	45	42.30
	63C	Dual Alternator (250 amps each)	1,025	963.50
		Dual Alternator - Heavy-Duty - Use with 67C	675	634.50
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.	Incl.
	87E	Auxiliary Fuse Panel	385	361.90
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.	Incl.
	85D	Horn -- Dual-note	20	18.80
		Horn -- Dual-note - Use with 47B	Incl.	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	295	277.30
		Dual AGM Batteries. (70 amp-hr each) w/ 47B, 87E, 90D, 218 & 21T	Incl.	Incl.
	41E	Heavy-Duty Front Axle	315	296.10
		Heavy-Duty Front Axle (Standard)	N/C	N/C
		Heavy-Duty Front Axle - Incl w/65C, 47T, 47U, 21T, 213, 217	N/C	N/C
	41H	Engine Block Heater	75	70.50
	59D	Perimeter Anti-Theft Alarm	155	145.70
	94B	Enhanced Active Park Assist Includes 94A, 43R & 65A	895	841.30
		Enhanced Active Park Assist Includes 94A, 43R & 65A w/61D	550	517.
	153	Front License Plate Bracket	N/C	N/C
	541	Short Arm - Power, Manual-Folding	Std	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals	65	61.10

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	CONTRACT PRICE
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals	\$ 220	\$ 206.80
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Use with BLIS (65A)	N/C	N/C
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	160	150.40
	94A	Side Sensing System	480	451.20
		Side Sensing System - Incl w/94B	Incl.	Incl.
	43R	Reverse Sensing System	295	277.30
		Reverse Sensing System Incl w/ 61D ,65A, 94A & 94B	Incl.	Incl.
	68H	Running Board	310	291.40
	53D	Tow/Haul Mode with Trailer Wiring Provisions	295	277.30
	67D	Trailer Brake Controller (TBC)	405	380.70
		Trailer Brake Controller (TBC) - w/67C	230	216.20
	17A	Fixed rear-door glass incl. Rear-Window Defrost	250	235
	17B	Fixed rear-door glass with fixed passenger-side door glass incl. Rear-Window Defrost	425	399.50
	17F	Windows-All-Around, fixed incl. Rear-Window Defrost	625	587.50
	92E	Privacy Tint (Rear Glass Only - w/ 17A)	125	117.50
		Privacy Tint (Rear + 2nd Row Pass - w/17B)	225	211.50
		Privacy Tint (All Around - w/17F)	500	470
	57G	High Capacity Front/Rear Air Conditioning	860	808.40
	62A	Auxiliary Heater Prep Package	65	61.10
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	100	94
	60C	Cruise Control with ASLD	325	305.50
		Cruise Control with ASLD - use with 58E	Incl.	Incl.
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	625	587.50
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	485	455.90
	16E	Vinyl Floor Covering - Front and Rear	245	230.30
	16C	Vinyl Floor Covering - Front only	Std	Std
	16G	Carpet, Front	35	32.90
	96D	Load Area Protection - RWB	395	371.30
		Load Area Protection - LWB	485	455.90
		Load Area Protection - EL-LWB	575	540.50
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	75	70.50
		Vinyl Sunvisors with Illuminated Vanity Mirror - Use with 96C	Incl.	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	75	70.50
	62B	MyKey	5	4.70
	90D	Power Outlet - 110V/400W	475	446.50
		Power Outlet - 110V/400W - Use with 67C, 87E	215	202.10
		Power Outlet - 110V/400W - Use with 63C	Incl.	Incl.
	87A	Powerpoint - 12V rear	15	14.10
	67E	Large Center Console with Integrated Shifter	195	183.30
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C	N/C
	47B	Ambulance Cargo Van Prep Package - Use with 3.5L GTDi Engine(99G)	1,595	1,499.30
	47T	Bulkhead with Lockable Door (High Roof)	1,395	1,311.30
		Bulkhead with Lockable Door (Medium Roof)	1,350	1,269
	47U	Bulkhead with Window (Medium Roof)	975	916.50
		Bulkhead with Window (Low Roof)	900	846
	18D	Exterior Upgrade Package -- Van SRW	535	502.90
		Exterior Upgrade Package -- Van SRW - Use with 94A, 94B, or 61D	440	413.60
	18L	Exterior Upgrade Package -- Van DRW	450	423.00
		Exterior Upgrade Package -- Van DRW - Use with 94A or 61D	355	333.70
	43E	Rear Bumper -- Black (Low roof)	N/C	N/C
	68L	Power Running Board	940	883.60
	96C	Interior Upgrade Package	1,435	1,348.90
	53B	Heavy Duty Trailer Tow Package	485	455.90
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C	N/C
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R	795	747.30
		Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R - use with 43F, 43S, 94A, 94B	595	559.30
	65C	Power Sliding Door	995	935.30
		Power Sliding Door w/ F4U/S4U	350	329.00
	55A	Upfitter Interface Module	255	239.70
	91B	Wiper Activated Headlamps	30	28.20
	55D	Front Fog Lamps	105	98.70
		Front Fog Lamps - Use 18D,18L,94A,61D or 53G	N/C	N/C

**2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 315)**

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	CONTRACT PRICE
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	655	Extended Range Fuel Tank	\$ 285	\$ 267.90
		Extended Range Fuel Tank - w/ 63F	Incl.	Incl.
	67C	Upfitter Package	610	573.40
		Upfitter Package - w/47B	260	244.40
	53K	Modified Vehicle Wiring System and Kit	75	70.50
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.	Incl.
	86B	Front floor mat	30	28.20
	86N	Heavy Duty Tray Style Floor Mats (Front)	60	60
	52C	VP - Keyless Entry Keypad	95	89.30
	43B	Back Up Alarm	150	141.00
	68B	Remote Start	495	465.30
	90G	Push Down Manual Parking Brake	195	183.30
	PUM	Agate Black (Metallic) paint	200	188.00
	PUX	Ingot Silver (Metallic) paint	200	188.00
	68J	Extended Length Running Boards	655	615.70
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	60	56.40
		D-Pillar Assist Handles (Driver and Passenger-side) - Use with 57G	30	28.20
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	150	141.00
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	350	329.00
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	875	822.50
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	925	869.50
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	995	935.30
	92A	High Strength Laminated Glass	1,135	1,066.90
	61B	Rear View Display in Rearview Mirror	N/C	N/C
	61D	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and 43R) - Requires 58B, 58C, 58E, 58F	1,000	940
		360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with 43S	Incl.	Incl.
	53G	Front Bumper - Painted	250	235
	43F	Rear Bumper Delete for Cargo Vans	N/C	N/C
	18P	50/50 Hinged Rear Door, 253-degree Opening	75	70.50
	41B	B-Pillar Assist Handle - Cargo Van MR/HR Passenger side	25	23.50
		B-Pillar Assist Handle - Low Roof Cargo Van / 47U / 47T	N/C	N/C
	15F	Full Rear Compartment Lighting - Cargo Van	75	70.50
	17P	Cargo Tie-Down Hooks	25	23.50
	66D	Front Overhead Shelf	75	73.50
	67F	Center Console with Right -Side Shifter	225	211.50
	47D	RV Prep Package	4,665	4,385.10
	47G	Parcel Delivery Package	345	324.30
	PDR	Avalanche Gray (Metallic) Paint	200	188
	PME	Abyss Gray (Metallic) Paint	200	188
	PM7	Carbonized Gray (Metallic) Paint	200	188
	66H	Foldable Shelving -- two tiers -- 148 EXT HR	3,750	3,525
	66G	Foldable Shelving -- one tier -- 148 EXT HR	2,800	2,632
	66H	Foldable Shelving -- two tiers -- 148 HR	3,250	3,055
	66G	Foldable Shelving -- one tier -- 148 HR	2,500	2,500
	66F	Fixed Shelving -- Passenger side only -- 130 LR	650	611
	66E	Fixed Shelving -- Driver side only -- 130 LR	900	846
	66F	Fixed Shelving -- Passenger side only -- 130 MR or HR	750	705
	66E	Fixed Shelving -- Driver side only -- 130 MR or HR	1,025	963.50
	66F	Fixed Shelving -- Passenger side only -- 148 LR	725	681.50
	66E	Fixed Shelving -- Driver side only -- 148 LR	975	916.50
	66F	Fixed Shelving -- Passenger side only -- 148 MR or HR	800	752
	66E	Fixed Shelving -- Driver side only -- 148 MR or HR	1,125	1,057.50
	41J	Intelligent Access with push-button start	370	347.80
	212	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side airbags (no Curtain)	490	460.60
	213	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side and Curtain airbags	560	526.40
	216	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side Airbags (no Curtain)	580	545.20
	217	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side and Curtain Airbags	650	611
	63F	Auxiliary Fuel Port Extension Line - incl. 655	385	361.90

PRICE LIST

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	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	CONTRACT PRICE
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43S	Reverse Brake Assist Package - incl 360 Camera and rear park aid	\$ 975	\$ 916.50
	61E	High Resolution Digital Camera	N/C	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	455	427.70
	90C	Rear View Camera / Mirror Display	595	559.30
	PFT	Blue Metallic paint	200	188
	PMT	Blue Mist paint	200	188
	64K	16 inch Sparkle Silver Alloy Wheel	1050	987
	64G	16 inch Matte Black Alloy Wheel	1050	987
	59B	Front Sensing System - Use with 94A, 94B	N/C	N/C
	86W	All-Weather Floor Mats	120	112.80
	91C	Black HID Headlamps	455	427.70
	66J	Fixed Shelving -- Both sides -- 130 LR	1,550	1,457
		Fixed Shelving -- Both sides -- 130 MR or HR	1,775	1,668.50
		Fixed Shelving -- Both sides -- 148 LR	1,700	1,598
		Fixed Shelving -- Both sides -- 148 MR or HR	1,925	1,809.50
AUDIO				
	58V	(19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	280	263.20
	58B	SYNC 4 with 12 inch Display (58B)	930	874.20
	58C	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)	1,165	1,095.10
	58E	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) incl. 60C	1,780	1,673.20
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)	2,050	1,927
	58T	Radio Prep Package	N/C	N/C
	91L	6 Speakers (4 Front / 2 Rear)	25	23.50
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL	CONTRACT PRICE
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 80	\$ 75.20
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	80	75.20
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	80	75.20
	942	Daytime Running Lamps - Fleet only	45	42.30
	54X	Exterior Mirror Delete	N/C	N/C
	76C	Orange Seat Belts	45	42.30
	51E	(AC) Decal #1 -- Up to 15 ft2	425	399.50
	51F	(AC) Decal #2 -- Up to 25 ft2	575	540.50
	51G	(AE) Decal #3 -- Up to 45 ft2	775	728.50
	55E	Automatic Engine Idle Shutdown Timer (5 mins) - incl 55B Smart Acceleration Truncation	200	118
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation	200	118
	55G	Automatic Engine Idle Shutdown Timer (15 mins) - incl 55B Smart Acceleration Truncation	200	118
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation	200	118
	98B	Fleet Fuel Economy Package	265	249.10
	59C	Fleet Safety Package	35	32.90