2023 EXPLORER
PRICE LIST
(PRICE LEVEL CODE 315)

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	STATE PRICING
Base					
XLT					
	4WD	K8D	XLT 4WD	40,570	
ST-Line					
Timberline					
Limited					
Limited HEV					
ST					
King Ranch					
Platinum HEV					
Platinum					
ALL MODELS		—	Destination and Delivery	1,495	

TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	VSA PRICING
XLT		202A	Equipment Group 202A	$ 3,540	3,327.60

MODEL		OPTION CODE	TIRES		
XLT		649	20 in Premium Painted Aluminum Wheels (XLT - req 202A)	$ 1,395	1,311.30

	OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL	VSA PRICING
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52T	Trailer Tow Pkg - Class IV (Base, XLT, ST-Line, Limited, King Ranch, Platinum)	$ 545	512.30
		Trailer Tow Pkg - Class IV (With XLT 68D Selected Only) Dual-	N/C	N/C
	439	Panel Moonroof (XLT - req 202A, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	1,695	1,593.30
	17U	2nd Row Bench (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	N/C	N/C
		ST High-Performance Pack on 400A (ST) ST		
	68T	High-Performance Pack on 401A (ST) ST	1,595	1,499.30
		Street Pack on 400A (ST)	600	564.00
	68S	Premium Tech Package (ST, King Ranch, Platinum) CoPilot360	995	935.30
	65P	Assist+ (XLT - req 202A, ST - req 400A) License Plate Bracket	1,295	1,217.30
	65S	All-Weather Floor Mats without Carpet Mats (Base, XLT, Limited)	995	935.30
	153	All-Weather Floor Mats with Carpet Mats	N/C	N/C
	16A	DVD Headrests (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	160	150.40
	16B	XLT Sport Appearance Package (XLT - req 202A)	200	188.00
	50S	Cargo Area Management System (Base, XLT, ST-Line, Limited, ST, King Ranch, Platinum)	1,995	1,875.30
	68M	Auto Start/Stop Delete (2.3L)	1,995	1,875.30
	21F	2R Climate Control Credit	165	155.10
	52X	2R Heated Seat Credit (Timberline, Limited, ST - requires 401A, King Ranch, Platinum)	(50)	(47.00)
	91X	Hands Free Liftgate Delete Credit (301A, 310A, 401A, King Ranch, Platinum)	(50)	(47.00)

Option Code	Description	Suggested Retail	State Pricing
54X	Platinum) 4G LTE Wi-Fi Hotspot Credit	(100)	(94.00)
96X	Cosmetic Non-Functioning Fog Lamp Credit (XLT, ST-Line, Limited, ST, King Ranch, Platinum)	(55)	(51.70)
59W	Stone Blue Metallic (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	(20)	(18.80)
96G		0	-
PC8		495	465.30

	Option Code	Description	Suggested Retail	State Pricing
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	PD4	Rapid Red Metallic Tinted Clearcoat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	$ 495	465.30
	PAZ	Star White Metallic Tri-Coat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	795	747.30
	PC9	Jewel Red Metallic Tinted Clearcoat (XLT, Limited, King Ranch, Platinum)	495	465.30
		XLT Technology Package (XLT)		
	68D	Timberline Technology Package (Timberline) Limited Technology Package (Limited) Technology	2,495	2,345.30
	68U	Package (ST, King Ranch, Platinum) ST Appearance	1,695	1,593.30
	65T	Package	995	935.30
	65K	21in Aluminum Wheel (ST, ST-Line)	995	935.30
	67F	Active Park Assist 2.0 (ST, Platinum)	595	559.30
	642		695	653.30
	90C		355	333.70

	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL	STATE PRICING
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (Fleet Only)	$ 45	42.30
	41H	Engine Block Heater	90	84.60