

2023 EXPLORER
PRICE LIST
(PRICE LEVEL CODE 315)

MODEL		SERIES CODE	BASE VEHICLE PRICE	SUGGESTED RETAIL	STATE PRICING
Base XLT ST-Line Timberline Limited Limited HEV ST King Ranch Platinum HEV Platinum					
	4WD	K8B	Base 4WD	38,760	
ALL MODELS					
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	VSA PRICING
MODEL		OPTION CODE	TIRES		
		OPTION CODE	OTHER OPTIONS	SUGGESTED RETAIL	VSA PRICING
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52T	Trailer Tow Pkg - Class IV (Base, XLT, ST-Line, Limited, King Ranch, Platinum)		\$ 545	512.30
	439	Trailer Tow Pkg - Class IV (With XLT 68D Selected Only) Dual-Panel Moonroof (XLT - req. 202A, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		N/C 1,695	N/C 1,593.30
	17U	2nd Row Bench (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		N/C	N/C
	68T	ST High-Performance Pack on 400A (ST) ST High-Performance Pack on 401A (ST) ST Street Pack on 400A (ST)		1,595 600	1,499.30 564.00
	68S	Premium Tech Package (ST, King Ranch, Platinum) CoPilot360		995	935.30
	65P	Assist+ (XLT - req. 202A, ST - req. 400A) License Plate Bracket		1,295	1,217.30
	65S	All-Weather Floor Mats without Carpet Mats (Base, XLT, Limited)		995	935.30
	153	All-Weather Floor Mats with Carpet Mats		N/C	N/C
	16A	DVD Headrests (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)		160	150.40
	16B	XLT Sport Appearance Package (XLT - req. 202A)		200	188.00
	50S	Cargo Area Management System (Base, XLT, ST-Line, Limited, ST, King Ranch, Platinum)		1,995	1,875.30
	68M	Auto Start/Stop Delete (2.3L)		1,995	1,875.30
	21F	2R Climate Control Credit		165	155.10
	52X	2R Heated Seat Credit (Timberline, Limited, ST - requires 401A, King Ranch, Platinum)		(50)	(47.00)
	91X	Hands Free Liftgate Delete Credit (301A, 310A, 401A, King Ranch, Platinum)		(50)	(47.00)

	54X	4G LTE Wi-Fi Hotspot Credit	(100)	(94.00)
	96X	Cosmetic Non-Functioning Fog Lamp Credit (XLT, ST-Line, Limited, ST, King Ranch, Platinum)	(55)	(51.70)
	59W	Stone Blue Metallic (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	(20)	(18.80)
	96G		0	-
	PC8		495	465.30
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	PD4	Rapid Red Metallic Tinted Clearcoat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	\$ 495	465.30
	PAZ	Star White Metallic Tri-Coat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	795	747.30
	PC9	Jewel Red Metallic Tinted Clearcoat (XLT, Limited, King Ranch, Platinum)	495	465.30
		XLT Technology Package (XLT)		
	68D	Timberline Technology Package (Timberline) Limited	2,495	2,345.30
	68U	Technology Package (Limited) Technology	1,695	1,593.30
	65T	Package (ST, King Ranch, Platinum) ST Appearance	995	935.30
	65K	Package	995	935.30
	67F	21in Aluminum Wheel (ST, ST-Line)	595	559.30
	642	Active Park Assist 2.0 (ST, Platinum)	695	653.30
	90C		355	333.70
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL	STATE PRICING
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	942	Daytime Running Lamps (Fleet Only)	\$ 45	42.30
	41H	Engine Block Heater	90	84.60