

Item # 284

6% NCSA option discount on all options

Upgrade model pricing applies to all zones
W2Y - \$51,234.47

2023 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 315



Client Proposal

Prepared by:

Jeff Williams

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Date: 06/25/2022



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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Available Options

Selected	Code	Description	MSRP
Packages			
☒	101A	Order Code 101A	N/C
<i>Includes:</i>			
<i>- Engine: 3.5L PFDi V6 Flex-Fuel</i>			
<i>Includes port injection and auto start-stop technology.</i>			
<i>- Transmission: 10-Spd Automatic w/OD & SelectShift</i>			
<i>Includes auxiliary transmission oil cooler.</i>			
<i>- 3.73 Axle Ratio</i>			
<i>- GVWR: 9,500 lbs</i>			
<i>- Tires: 235/65R16C 121/119 R AS BSW</i>			
<i>- Wheels: 16" Silver Steel w/Black Hubcap</i>			
<i>- Dark Palazzo Gray Vinyl Bucket Seats</i>			
<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>			
<i>- Vinyl Front Bucket Seats</i>			
<i>- Radio: AM/FM Stereo</i>			
<i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>			
Powertrain			
☒	998	Engine: 3.5L PFDi V6 Flex-Fuel	STD
<i>Includes port injection and auto start-stop technology.</i>			
☐	99G	Engine: 3.5L EcoBoost V6	\$1,775.00
<i>Includes auto start-stop technology.</i>			
☒	44U	Transmission: 10-Spd Automatic w/OD & SelectShift	STD
<i>Includes auxiliary transmission oil cooler.</i>			
☒	X73	3.73 Axle Ratio	STD
☐	X7L	3.73 Limited-Slip Axle Ratio	\$325.00
☐	X4L	4.10 Limited-Slip Axle Ratio	\$325.00
☐	41E	Heavy-Duty Front Axle	Variable
<i>Up to 4,630 lb FGAWR.</i>			
<i>Includes:</i>			
<i>- 3.73 Limited-Slip Axle Ratio</i>			

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Available Options (cont'd)

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☒	STDGV	GVWR: 9,500 lbs	STD

Wheels & Tires

☒	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
☒	STDWL	Wheels: 16" Silver Steel w/Black Hubcap	STD
☐	64H	Wheels: 16" Steel w/Full Silver Cover	\$35.00
☐	647	Wheels: 16" Silver Aluminum Alloy	Variable
☐	644	Wheels: 16" Black Aluminum Alloy	Variable
☐	64K	Wheels: 16" Sparkle Silver Alloy	\$1,050.00
☐	64G	Wheels: 16" Matte Black Alloy	\$1,050.00
☐	641	Wheels: 16" Silver Steel w/Silver Hubcaps <i>Includes exposed lug nuts.</i>	N/C
☐	51A	Spare Tire & Wheel Delete	-\$125.00

Seats & Seat Trim

☒	V	Vinyl Front Bucket Seats	STD
☐	C	Cloth Front Bucket Seats	N/C
☐	L	Leather Front Bucket Seats	N/C

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Available Options (cont'd)

Selected	Code	Description	MSRP
☒	21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>	STD
☐	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat <i>Deletes passenger CRS top tether anchorage, passenger front airbag, passenger thorax airbags and passenger-side airbag cut-off switch. Includes 2-way manual driver seat with lumbar and driver armrest.</i>	-\$160.00
☐	21L	Dark Palazzo Gray Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	Variable
☐	21M	Ebony Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	Variable
☐	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	\$45.00
☐	21Q	Dark Palazzo Gray Cloth Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	Variable
☐	21R	Ebony Cloth Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	Variable
☐	21T	Dark Palazzo Gray Cloth Swivel Bucket Seats <i>Includes 4-way manual driver seat with lumbar, 4-way manual passenger seat and driver and passenger armrest.</i>	Variable
☐	21S	Ebony Leather Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	Variable
☐	213	Dark Palazzo Gray Vinyl Dr Bucket & Dual Pass Seats	\$560.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes 2-way manual driver seat, 2-way manual passenger seat, driver armrest and small center console with an integrated shifter and a deployable cup holder. Unlike the driver seat, dual passenger seat insert and bolster material will be identical in ebony vinyl material.</i>	
☐	217	Ebony Cloth Driver Bucket & Dual Passenger Seats	\$650.00
		<i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat, driver armrest and small center console with an integrated shifter and a deployable cup holder. Unlike the driver seat, dual passenger seat insert and bolster material will be identical in ebony cloth material.</i>	
☐	219	Ebony Cloth Bucket Seats	N/C
		<i>Deletes driver armrest. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	

Other Options

☒	PAINT	Monotone Paint Application	STD
☒	130WB	130" Wheelbase	STD
☐	53G	Body Colored Front Bumper	\$250.00
		<i>Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color.</i>	
☐	43E	Carbon Black Rear Bumper w/Integral Step	N/C
☐	59A	60/40 Hinged Passenger-Side Door	N/C
☐	91A	Chrome High-Intensity Discharge (HID) Headlamps	\$455.00
		<i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	
☐	91C	Black High-Intensity Discharge (HID) Headlamps	\$455.00
		<i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	
☐	91B	Wiper Activated Headlamps	\$30.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	55D	Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$105.00
☐	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$160.00
☐	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$65.00
☐	544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	Variable
☐	68H	Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$310.00
☐	68L	Power Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$940.00
☐	68J	Extended Length Running Boards <i>Covers the A-B pillar driver-side and A-C pillar passenger-side.</i>	\$655.00
☐	53D	Tow/Haul Mode w/Trailer Wiring Provisions This package does not include the frame mounted hitch receiver. <i>Includes trailer wiring harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin connector assembly and rear jumper. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness.</i>	\$295.00
☐	67D	Trailer Brake Controller (TBC)	Variable
☐	53B	Heavy-Duty Trailer Tow Package <i>Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness. Includes:</i>	\$485.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		- Tow/Haul Mode w/Trailering Wiring Provisions - Frame Mounted Hitch Receiver	
☐	17A	Fixed Rear Cargo Door Glass <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$250.00
☐	17B	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$425.00
☐	17F	Fixed Windows-All-Around <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$625.00
☐	92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i>	Variable
☐	60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00
☐	66C	D-Pillar Assist Handles <i>Located on the driver and passenger-side. Due to space requirements, the driver-side handle is deleted if front/rear aux a/c and heater (driver controlled) (57G) is also ordered.</i>	Variable
☐	85C	Illuminated Sun Visors	\$75.00
☐	15F	Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i>	\$75.00
☐	17P	6 Cargo Tie-Down Hooks	\$25.00
☐	47U	Window Only Bulkhead	\$900.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes:</i> <i>- Passenger-Side B-Pillar Assist Handle</i>	
☐	66F	Multi-Level Fixed Shelving - Passenger Side Only	\$650.00
☐	66E	Multi-Level Fixed Shelving - Driver Side Only	\$900.00
☐	66J	Multi-Level Fixed Shelving - Driver & Passenger	\$1,550.00
☐	67E	Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	\$195.00
☐	16E	Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i>	\$245.00
☐	16G	Front Only Carpet Floor Covering <i>Deletes all rear floor covering.</i>	\$35.00
☐	86B	Front Carpet Floor Mats	\$30.00
☐	60B	Heavy-Duty Cargo Flooring <i>Includes:</i> <i>- Heavy-Duty Scuff Plate Kit</i> <i>Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$875.00
☐	87E	Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> <i>Includes:</i> <i>- Dual AGM Batteries (70 Amp-hr Each)</i> <i>- Modified Vehicle Wiring System</i> <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$385.00
☐	63C	Dual Alternators (250 Amps Each) <i>Includes:</i>	Variable

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Available Options (cont'd)

Selected	Code	Description	MSRP
		- 110V/400W Power Outlet High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.	
☐	85D	Dual-Note Horn	\$20.00
☐	52C	Keyless Entry Keypad	\$95.00
☐	53K	Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.	\$75.00
☐	41J	Intelligent Access w/Push-Button Start	\$370.00
☐	57G	Driver Controlled Front/Rear Aux A/C & Heater Heat is distributed from rear of front-passenger seat. A/C is distributed from the rear of van.	\$860.00
☒	58U	Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).	STD
☐	58V	Radio: AM/FM Stereo w/SYNC 3 Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).	\$280.00
☐	58B	Radio: AM/FM Stereo w/SYNC 4 Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). Includes: - Electronic Air Temperature Control	\$930.00
☐	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription. Includes: - Electronic Air Temperature Control	\$1,165.00
☐	58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav	Variable

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Available Options (cont'd)

Selected	Code	Description	MSRP
		Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription. Includes: - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control - Cruise Control w/Adjustable Spd Limiting Device (ASLD) The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.	
☐	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription. Includes: - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Intersection Assist - Electronic Air Temperature Control - Intelligent Adaptive Cruise Control	Variable
☐	91L	6 Speakers (4 Front/2 Rear)	\$25.00
☐	63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
☐	41H	Engine Block Heater (400W rating). Recommended when minimum temperature is 10 degrees F or below.	\$75.00
☐	61C	Vehicle Maintenance Monitor Includes engine hour meter. Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.	\$45.00
☐	90D	110V/400W Power Outlet High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.	Variable
☐	87A	12V Powerpoint Located in the rear of the vehicle.	\$15.00
☐	67C	Upfitter Package Includes high capacity upfitter switches. Includes: - Large Center Console	Variable

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	
☐	55A	Upfitter Interface Module (UIM) <i>This technology makes it easy for upfitters to operate aftermarket equipment, such as lift buckets or cranes. Upfitters can connect/program the optional upfitter switches to operate aftermarket-installed equipment with up to 9 digitally configurable inputs. Please see fleet.ford.com/partsandservice/upfitter-interface for additional information.</i>	\$255.00
☐	59D	Perimeter Alarm	\$155.00
☐	86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
☐	62B	MyKey	\$5.00
☐	60D	Adaptive Cruise Control <i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>	Variable
☐	94B	Enhanced Active Park Assist <i>Includes front sensing system. Enhanced active park assist helps make parking less stressful. It helps steer the vehicle, in reverse, into a perpendicular parking space or steer the vehicle into or out of a parallel parking space.</i> <i>Includes:</i> - Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i> - Front Sensing System	Variable
☐	65A	Blind Spot Assist 1.0 <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i> <i>Includes:</i> - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i> - Reverse Sensing System	\$795.00
☐	65A_	Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i> <i>Includes:</i> - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$595.00

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☐	43S	Reverse Brake Assist <i>If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment.</i> <i>Includes:</i> - 360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i> - Honeycomb Mesh Grille w/Chrome Surround	\$975.00
☐	61D	360-Degree Camera w/Split View <i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i> <i>Includes:</i> - Honeycomb Mesh Grille w/Chrome Surround	Variable
☐	61E	High Resolution Digital Camera	N/C
☐	43R	Reverse Sensing System	\$295.00
☐	94A	Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i> <i>Includes:</i> - Front Sensing System - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	Variable
☐	18D	Exterior Upgrade Package <i>Includes:</i> - Chrome High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i> - Wiper Activated Headlamps - Honeycomb Mesh Grille w/Chrome Surround - Wheels: 16" Steel w/Full Silver Cover	Variable
☐	62A	Auxiliary Heater Prep Package w/o Rear Controls	\$65.00
☐	62C	Aux Heater & A/C Prep Pkg w/o Rear Controls	\$100.00

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		<i>Includes stub lines for delivery of coolant/refrigerant for easy addition of an aftermarket rear heater and A/C system. Requires aftermarket upfit of a climate control system.</i>	
☐	96C	Interior Upgrade Package <i>Includes full-height polypropylene cargo area panels.</i> <i>Includes:</i> - Front & Rear Vinyl Floor Covering - Includes wheel well liners. - Illuminated Sun Visors - Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$1,435.00
☐	96D	Load Area Protection Package <i>Includes full-height polypropylene cargo area panels.</i> <i>Includes:</i> - Front & Rear Vinyl Floor Covering - Includes wheel well liners.	\$395.00
☐	85A	Scuff Plate Kit <i>Includes plastic scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$150.00
☐	85B	Heavy-Duty Scuff Plate Kit <i>Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$350.00
☐	47D	RV Prep Package <i>Rear speakers are shipped in dunnage box.</i> <i>Includes:</i> - Modified Vehicle Wiring System - Includes modified vehicle connections for customized wiring harness provisions. - Heavy-Duty Trailer Tow Package - Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness. - Tow/Haul Mode w/Trailer Wiring Provisions - Frame Mounted Hitch Receiver - Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC - Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription. - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Intersection Assist - Electronic Air Temperature Control - Intelligent Adaptive Cruise Control - Black High-Intensity Discharge (HID) Headlamps	\$4,665.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
		Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility. - High Resolution Digital Camera - Wiper Activated Headlamps - Body Colored Front Bumper Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color. - Illuminated Sun Visors - Front Only Carpet Floor Covering Deletes all rear floor covering. - 8 Speakers (4 Front/4 Rear) - Side Sensing System Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects. - Front Sensing System - Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes. - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors Includes turn signals.	
☐	47N	Adventure Prep Package Late availability. Includes: - Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes. - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors Includes turn signals. - Auxiliary Fuse Panel Includes high spec interface connector. - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions. - Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription. - Electronic Air Temperature Control - High Resolution Digital Camera - 110V/400W Power Outlet High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site. - 12V Powerpoint Located in the rear of the vehicle. - Reverse Sensing System - Side Sensing System Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects. - Front Sensing System - Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass - Rear-Window Defroster - Rearview Mirror - Illuminated Sun Visors - Adaptive Cruise Control	N/A

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Note: .



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06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead. - Front Black Wheel Well Liners - Privacy Glass Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time. - Keyless Entry Keypad	
☐	43B	Back Up Alarm Ford accessory, pre-installed. Includes 102 dB(A) warning capability.	\$150.00
☐	86N	Front Heavy Duty Tray Style Floor Mats Ford accessory, pre-installed.	\$60.00
☐	86W	Front All-Weather Floor Mats Ford accessory, pre-installed.	\$120.00
☐	68B	Remote Start Ford accessory, pre-installed.	\$495.00
☐	15C	Front Black Wheel Well Liners Ford accessory, pre-installed.	\$295.00
☐	153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.	N/C
☐	79V	COV Required	N/A
☐	C09	Priced DORA	N/C

Fleet Options

☐	43F	Rear Bumper Delete	N/C
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Available Options (cont'd)

Selected	Code	Description	MSRP
		Requires valid FIN or dealer code.	
☐	942	Daytime Running Lights	\$45.00
		Requires valid FIN or dealer code.	
		<i>Provides enhanced vehicle visibility during daylight conditions.</i>	
☐	54X	Exterior Mirror Delete	N/C
		Requires valid FIN or dealer code.	
☐	76C	Orange Safety Belts	\$45.00
		Requires valid FIN or dealer code.	
		<i>Includes belt minder on the front driver and passenger seat(s).</i>	
☐	51E	Decal #1	\$425.00
		Requires valid FIN or dealer code. Minimum annual order of 25 units required.	
		<i>Up to 15 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	
☐	51F	Decal #2	\$575.00
		Requires valid FIN or dealer code. Minimum annual order of 25 units required.	
		<i>Up to 30 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	
☐	51G	Decal #3	\$775.00
		Requires valid FIN or dealer code. Minimum annual order of 25 units required.	
		<i>Up to 50 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	
☐	52M	65-mph Governed Top Speed	\$80.00

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Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		Requires valid FIN or dealer code.	
☐	52H	70-mph Governed Top Speed	\$80.00
		Requires valid FIN or dealer code.	
☐	52N	75-mph Governed Top Speed	\$80.00
		Requires valid FIN or dealer code.	
☐	59C	Fleet Safety Package	\$35.00
		Requires valid FIN or dealer code.	
		With this package, the safety features are set to ON with no driver ability to change settings. Includes: - Driver Alert - Pre-Collision Assist w/Automatic Emergency Braking - Lane Keeping Aid - Auto High Beam - Reverse Speed Limiter	
☐	98B	Fleet Fuel Economy Package	\$265.00
		Requires valid FIN or dealer code.	
		Includes smart acceleration truncation and auto start-stop switch delete. With this package, EcoMode is always on. Auto start-stop switch delete deletes auto stop-start technology disable button on dash, however, the feature remains permanently active. Includes: - Engine Idle Shutdown - 5 Minute Timer Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles. - 75-mph Governed Top Speed	
☐	55E	Engine Idle Shutdown - 5 Minute Timer	\$200.00
		Requires valid FIN or dealer code.	
		Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.	
☐	55F	Engine Idle Shutdown - 10 Minute Timer	\$200.00
		Requires valid FIN or dealer code.	
		Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.	

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2023 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
☐	55G	Engine Idle Shutdown - 15 Minute Timer	\$200.00
Requires valid FIN or dealer code.			
<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>			
☐	55H	Engine Idle Shutdown - 20 Minute Timer	\$200.00
Requires valid FIN or dealer code.			
<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>			
☐	D9K	Built: Kansas City Plant	N/C
☐	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
☐	31Q	Ship-Thru: Masterack	N/C
☐	31A	Ship-Thru: Auto Truck	N/C
☐	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
☐	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
☐	31W	Ship-Thru: National Fleet Services	\$0.00
☐	31K	Ship-Thru: Knapheide	N/C
☐	31P	Ship-Thru: Kranz of KC	N/C
☐	31S	Ship-Thru: Roush CleanTech	\$0.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
☐	31H	Ship-Thru: Quigley Motors	\$0.00
☐	31V	Ship-Thru: Adrian Steel	N/C
☐	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
☐	31G	Ship-Thru: Dejana	N/C
☐	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
☐	31O	Ship-Thru: Driverge Vehicle Innovations LLC	N/C
☐	313	Ship-Thru: Utilimaster	N/C
☐	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
☐	316	Ship-Thru: Westport Dallas Inc	\$0.00
☐	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
☐	FLADCR	Fleet Advertising Credit	\$0.00
☒	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
Requires valid FIN code.			

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Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>			

☐	FINAL1	Fleet Final Order Date: TBD	N/C
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☐	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00
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Requires valid FIN or dealer code.

Emissions

☒	425	50-State Emissions System	STD
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General Info

☐	ORDER1	Initial Order Date: TBD	N/C
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☐	START1	Start-Up Date: TBD	N/C
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☐	BUILD1	Build-Out Date: TBD	N/C
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