# NCSA Contract discount of 6% on all option pricing



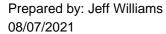
Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |

2022 Transit Connect Cargo Van LWB XL (S7S)

Price Level: 225

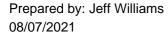
Available O	ptions		
Selected	Code	Description	MSRP
Packages			
$\checkmark$	100A	Order Code 100A	N/C
	- 80 Amp 800 CCA - Transmission: 8-S <sub>i</sub> - Axle Ratio: TBD - GVWR: TBD - Tires: 215/55R16 s - Wheels: 16" Spark Includes full wheel - Vinyl Front Bucket Includes 6-way ma with fold-flat back Radio: AM/FM w/E	/stop technology and EcoMode. I Heavy Duty Battery peed SelectShift Automatic  OTH XL AS Ile Silver-Painted Steel covers (non-locking lugs). Seats Innual driver seat (fore/aft, up/down, recline) and 4-way manual passen	ger seat (fore/aft, recline)
Powertrain			
$\checkmark$	992 Includes auto start/s Includes: - 80 Amp 800 CCA	Engine: 2.0L GDI I-4 Gas stop technology and EcoMode.  Heavy Duty Battery	STD
	992_ Includes auto start/s Includes: - 80 Amp 800 CCA	Engine: 2.0L GDI I-4 Gas w/98A stop technology and EcoMode. Heavy Duty Battery	N/C
	997  Includes: - Axle Ratio: TBD - 60 Amp 590 CCA	Engine: 2.5L iVCT I-4 Gas  Standard Duty Battery	N/C
$\checkmark$	448	Transmission: 8-Speed SelectShift Automatic	STD
	446	Transmission: 6-Speed SelectShift Auto	N/C
$\checkmark$	STDAX	Axle Ratio: TBD	STD





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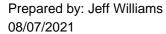
ons (cont'd)	Description	MSRP
NONAX	Axle Ratio: TBD	N/C
STDGV	GVWR: TBD	STD
98A	Flex Fuel Capability (FFV)	\$165.00
STDTR	Tires: 215/55R16 97H XL AS	STD
STDWL	Wheels: 16" Sparkle Silver-Painted Steel	STD
Includes full wheel covers (n	on-locking lugs).	
641	Wheels: 16" Shadow Silver-Painted Styled Steel	N/C
Includes hubcaps/center orn	aments/non-locking lugs (no wheel covers).	
64R	Wheels: 16" Aluminum Painted Dark Sparkle	\$495.00
S Includes 6-way manual drive with fold-flat back.	Vinyl Front Bucket Seats or seat (fore/aft, up/down, recline) and 4-way manual passenger s	STD reat (fore/aft, recline)
C Includes 6-way manual drive and lever recline) with fold-fla	Cloth Front Bucket Seats or seat (fore/aft, up/down and lever recline) and 4-way manual pasat back.	N/C ssenger seat (fore/aft
90M Includes driver fore/aft, up/do fold-flat back.	6-Way Manual Driver Seat/4-Way Manual Pass Seat own and lever recline with manual lumbar and passenger fore/aft	\$130.00
	NONAX  STDGV  98A  STDTR  STDWL  Includes full wheel covers (n	NONAX Axle Ratio: TBD  STDGV GVWR: TBD  98A Flex Fuel Capability (FFV)  STDTR Tires: 215/55R16 97H XL AS  STDWL Wheels: 16" Sparkle Silver-Painted Steel Includes full wheel covers (non-locking lugs).  641 Wheels: 16" Shadow Silver-Painted Styled Steel Includes hubcaps/center ornaments/non-locking lugs (no wheel covers).  64R Wheels: 16" Aluminum Painted Dark Sparkle  S Vinyl Front Bucket Seats Includes 6-way manual driver seat (fore/aft, up/down, recline) and 4-way manual passenger swith fold-flat back.  C Cloth Front Bucket Seats Includes 6-way manual driver seat (fore/aft, up/down and lever recline) and 4-way manual pasand lever recline) with fold-flat back.  90M 6-Way Manual Driver Seat/4-Way Manual Pass Seat Includes driver fore/aft, up/down and lever recline with manual lumbar and passenger fore/aft





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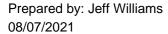
Available Opt	ions (cont'd) Code	Description	MSRP
Other Options			
$\checkmark$	PAINT	Monotone Paint Application	STD
$\checkmark$	121WB	120.6 Wheelbase	STD
$\checkmark$	STDRD Includes 4.2" LCD multi-fund	Radio: AM/FM w/Bluetooth stion display screen, 1 USB port and 4 front speakers.	STD
	58Z Includes 6.5" LCD touch scree compatibility, Android Auto of Includes: - Compass Display - Cruise Control	Radio: SYNC 3 w/o Navigation een, AM/FM stereo receiver, SiriusXM satellite radio, 911 Assist compatibility and 2 smart-charging USB ports.	\$595.00 , AppLink, Apple CarPlay
	58Y Includes 6.5" LCD touch screecompatibility, Android Auto of Includes: - Compass Display - 4-Spoke Leather-Wrapped Includes satin chrome shell		\$995.00 , AppLink, Apple CarPlay
	55A Includes normal tinted glass Includes: - Rear Window Wipers - Day/Night Rearview Mirror	Rear Door Fixed Glass (2nd-row/rearward).	\$295.00
	61K Includes steel mesh window Includes: - 2nd Row Fixed Glass on Pa Includes steel mesh window	assenger Side Only	\$190.00
	61M  Includes steel mesh window	2nd Row Fixed Glass on Passenger Side Only guards.	\$95.00
	924 Includes privacy glass upgra	Dark Tinted Glass de from normal tinted glass (excludes front row).	Variable





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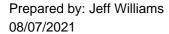
Available C	ptions (cont'd		
Selected	Code	Description	MSRP
	43D	Rear Window Defroster	\$150.00
	43W	Quickclear Electric Windshield Defroster	\$375.00
	Includes: - Black Power Adjus Includes molded-in	st Heated Mirrors w/Manual Fold color skull caps.	
	51G	220-Amp Heavy Duty Alternator	\$125.00
	98G	CNG/LPG Engine Prep Package	\$315.00
	51C	80 Amp 800 CCA Heavy Duty Battery	\$85.00
	41H	Engine Block Heater	\$100.00
	96B	Wireless Charging	\$150.00
	525	Cruise Control	Variable
	76R	Reverse Sensing System	\$295.00
	85D Includes cross-traffic Includes: - PowerFold Heated - Power Front-Row	BLIS (Blind Spot Information System) c alert. I Exterior Mirrors w/Power Adjust Windows w/One-Touch Up/Down	\$575.00
	942	Non-Configurable Daytime Running Lamps	N/C
	User-Configurab	le Daytime Running Lamps already standard on all version:	S.
	545	Black Power Adjust Heated Mirrors w/Manual Fold	\$130.00
	Includes molded-in-	color skull caps.	





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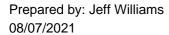
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	60L Recommended for t	Large Rear View Mirror Housing railer tow.	\$195.00	
	61B	Roof Rails	\$195.00	
	61X	Roof Rack w/Crossbars	\$335.00	
	51B In lieu of full-size sp	Tire Repair Kit are wheel.	-\$70.00	
	96F	Front Splash Guards/Mud Flaps	\$140.00	
	96C	Single-Slot CD Player	\$195.00	
	<b>76D</b> In place of the stand	LED Rear Cargo Area Light dard rear cargo area light.	\$70.00	
	66A	Composite Bulkhead	\$595.00	
	66E	Composite Bulkhead w/Window	\$720.00	
	87R	Key Fobs (2 Additional)	\$65.00	
	87K	MyKey	\$230.00	
	Includes: - Cruise Control			
	65D	Perimeter Anti-Theft Alarm System	\$195.00	
	53T Includes trailer tow	Trailer Tow Package hitch with trailer sway control (class 1, 2000 lbs capability, trailer module	\$395.00	





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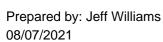
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	86G	Upfitter Wiring Harness	\$65.00	
	94B Comes with a cigarette	Smoker's Package lighter and ash cup. The cigarette lighter replaces the 12V powerpoint.	\$25.00	
	16V	Front All-Weather Floor Mats (Dealer Installed)	\$95.00	
	Factory invoiced ac	ccessory.		
	79V	COV Required	N/A	
	C09	Priced DORA	N/C	
Fleet Options				
	916	65 MPH Speed Limiter Engine Governor	\$50.00	
	Valid FIN code requ	uired.		
	917	75 MPH Speed Limiter Engine Governor	\$50.00	
	Valid FIN code requ	uired.		
	16B	Decal #1	\$325.00	
	Valid FIN code requ	uired.		
	16C	Decal #2	\$525.00	
	Valid FIN code requ	uired.		
	16D	Decal #3	\$675.00	
	Valid FIN code requ	uired.		





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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	Up to 45 sq. ft.			
	16E Valid FIN code req Up to 70 sq. ft.	Decal #4 uired.	\$975.00	
	D91	Built: Valencia Plant	N/C	
	31D	Ship-Thru: Dejana - Baltimore	\$0.00	
	31G	Ship-Thru: Dejana/Sortimo Upfit - Baltimore	\$0.00	
	31P	Ship-Thru: Adrian Steel Upfit - Port Newark	\$0.00	
	31F	Ship-Thru: Leggett & Platt - Baltimore	\$0.00	
	31M	Ship-Thru: Canfield Fleet Services	\$0.00	
	31C	Ship-Thru: CVI - Oxnard	N/C	
	31N	Ship-Thru: FAPS - Port Newark	N/C	
	<b>31</b> T	Ship-Thru: Auto Truck - Maple Shade	\$0.00	
	FLADCR	Fleet Advertising Credit	\$0.00	
	FINAL2	Fleet Final Order Date: TBD	N/C	
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00	





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Available Options (cont'd)			
Selected	Code	Description	MSRP
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: TBD	N/C
	START1	Start-Up Date: TBD	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C