Price Level: 415



Client Proposal

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Date: 08/08/2023





Available Options Selected Code **Description MSRP Packages** N/C **<** Order Code 610A 610A Includes: - Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel. - Transmission: TorqShift-G 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road. - 3.73 Axle Ratio - GVWR: 10,500 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) Spare may not be the same as road tire. - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual. **Powertrain** STD 99A Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel. \$1,705.00 99N Engine: 7.3L 2V DEVCT NA PFI V8 Gas Includes: - Electronic-Locking w/3.73 Axle Ratio \$9,995.00 99T Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-Includes - 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 29 Gallon Fuel Tank - GVWR: 11,000 lb Payload Package w/6.7L \$12,495.00 99M Engine: 6.7L Power Stroke V8 Turbo Diesel B20 High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor. Includes:



Selected	Options (cont'd) Code	Description	MSRP
	- 3.31 Axle Ratio - 190 Amp Alternator (- Dual 68 AH/65 AGM - 29 Gallon Fuel Tank - GVWR: 11,000 lb Pa	Batteries	
	44F Includes SelectShift ar	Transmission: TorqShift-G 10-Speed Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	STD
	44G Includes SelectShift ar	Transmission: TorqShift 10-Speed Automatic and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.	N/C
\checkmark	X37	3.73 Axle Ratio	STD
	X31	3.31 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$430.00
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$430.00
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$430.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$430.00
\checkmark	STDGV	GVWR: 10,500 lb Payload Package	STD
	NONGV	GVWR: 11,000 lb Payload Package w/6.7L	N/C
	NONGV1	GVWR: 11,000 lb Payload Package	N/C
	NONGV2	GVWR: 11,500 lb Payload Package	N/C
	NONGV3	GVWR: 11,300 lb Payload Package	N/C



Available Option	ons (cont'd)	Description	MSRP
	NONGV4	GVWR: 11,500 lb Payload Package w/6.7L	N/C
Wheels & Tires			
\checkmark	TD8 Spare may not be the same a	Tires: LT245/75Rx17E BSW A/S (4) s road tire.	STD
	TBM Spare may not be the same a	Tires: LT245/75Rx17E BSW A/T (4) s road tire.	\$165.00
	TCH Spare may not be the same a	Tires: LT275/65Rx18E BSW A/S s road tire.	N/C
	TDX Spare may not be the same a	Tires: LT275/70Rx18E BSW A/T (4) s road tire.	\$265.00
	TEX Off-road. Spare may not be th	Tires: LT285/70R17 A/T le same as road tire.	N/C
	TCW Spare may not be the same a	Tires: LT275/65Rx20E BSW A/T (4) s road tire.	N/C
\checkmark	64A Includes painted hub covers/c	Wheels: 17" Argent Painted Steel renter ornaments.	STD
	64S	Wheels: 18" Ebony Black Painted Aluminum	N/C
	64F Includes painted hub covers/c	Wheels: 18" Argent Painted Steel renter ornaments.	\$455.00
	642 High-gloss. Includes matte bla	Wheels: 20" Dark Carbonized Gray Painted Aluminum ack hub covers/center ornaments.	\$1,420.00

08/08/2023

2024 F-350 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X3B)

Available Opti	ons (cont'd) Description	MSRP
	51X Also deletes jack and	Spare Wheel & Tire Delete d frame-mounted carrier.	-\$85.00
Seats & Seat Trim			
\checkmark	A Includes center armi	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armr	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	148WB	148" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	587 Includes 4 speakers. Includes: - SYNC 4 Includes 8" LCD ca with app catalog, 91	Radio: AM/FM Stereo w/MP3 Player pacitive touchscreen with swipe capability, wireless phone connection, cloud conr 1 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manua	STD nected, AppLink l.
	Includes:	Bumper	\$225.00
	17Z	XL Off-Road Package	\$995.00
	Includes: - Tires: LT285/70R1	y not be the same as road tire.	e improvement.
	17S Includes 4 additional Includes: - 360-Degree Camel	STX Appearance Package pickup box tie-downs, STX fender vent badge and upgraded interior door panels. Package	\$5,115.00



Available Options (cont'd) Selected Code **Description MSRP** Includes wired auxiliary trailer camera compatibility - 360-Degree Camera System Includes picture in picture capability. - BLIS w/Cross-Traffic Alert Includes trailer coverage. - LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted stop lamp (CHMSL). - Rear Parking Sensors Includes reverse sensing system with reverse brake assist. - Automatic High Beam - Pre-Collision Assist Includes Automatic Emergency Braking (AEB) and forward collision warning. - Body-Color Front Bumper - Body-Color Rear Bumper - Cloth 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Color-Coordinated Full Carpet w/Floor Mats - LED Box Lighting Includes LED Center High-Mounted Stop Lamp (CHMSL). - LED Fog Lamps Includes LED reflector lamps. - Painted Grille - Wheels: 18" Ebony Black Painted Aluminum \$495.00 17X FX4 Off-Road Package Includes: - Hill Descent Control - Off-Road Specifically Tuned Shock Absorbers Includes front/rear. - Transfer Case & Fuel Tank Skid Plates - Unique FX4 Off-Road Box Decal \$250.00 473 Snow Plow Prep Package Includes computer selected springs for snowplow application. Note: restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see body builders layout book for details \$160.00 471 Camper Package Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper. Includes: - Rear Stabilizer Bar \$305.00 47B Snow Plow/Camper Package



Available Options (cont'd) Selected Code **Description MSRP** Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1. Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Note 3: Dual battery (86M) recommended with 6.8L or 7.3L gasoline engines; see Body Builders Layout Book for details. Includes - Rear Stabilizer Bar \$125.00 67H Heavy-Service Front Suspension Package Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment. \$315.00 98F CNG/Propane Gaseous Engine Prep Package Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements. \$1,150.00 874 360-Degree Camera Package Includes wired auxiliary trailer camera compatibility. Includes: - 360-Degree Camera System Includes picture in picture capability. - BLIS w/Cross-Traffic Alert Includes trailer coverage. - LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted stop lamp (CHMSL). - Rear Parking Sensors Includes reverse sensing system with reverse brake assist. Variable XL Driver Assist Package 96D \$100.00 41H **Engine Block Heater** Includes grille cover.



Selected	Code	Description	MSRP
	86K	Programmable Engine Idle Shutdown Timer	\$250.00
	Selection of this opt off after idling. Then periods should not s	ion enables the driver to select a time period between 1 to 30 minutes be e will not be an option to override this timing. Customers needing to idle select this option.	efore the engine will shut their vehicles for longer
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00
	18A	Ford Pro Upfit Integration System	\$400.00
	Includes programma utilize upfit aftermar	able and connected upfit integration system. Recommended for snowplo	ws and trucks that will
	91D	Onboard Scales & Smart Hitch	\$650.00
	43K Includes dual altern	Pro Power Onboard - 2kW ators 12V 250 Amp + 24V 150 Amp.	\$985.00
	86M	Dual 68 AH/65 AGM Batteries	\$210.00
	67D	190 Amp Alternator	N/C
	67D_	250 Amp Alternator	N/C
	67E	250 Amp Alternator (Gas)	\$85.00
	67B Includes 250 Amp +	410 Amp Dual Alternators - 160 Amp.	\$115.00
	66L Includes LED Cente	LED Box Lighting er High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$550.00



Available Options (cont'd)

Selected Code Description MSRP

Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin

Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). Note: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).

18B	Platform Running Boards	\$445.00
592	LED Roof Clearance Lights	\$95.00
85G	Tailgate Step & Handle	\$375.00
85S Includes tailgate-guard, black bo	Tough Bed Spray-In Bedliner ox bed tie-down hooks and black bed attachment bolts.	\$595.00
435	Power-Sliding Rear-Window w/Defrost	\$405.00
924	Privacy Glass	\$30.00
43C Includes 1 in-dash mounted outl	120V/400W Outlet let.	\$175.00
52S	Interior Work Surface	\$140.00
41A Includes: - 410 Amp Dual Alternators Includes 250 Amp + 160 Amp.	Rapid-Heat Supplemental Cab Heater	\$250.00
76S	Remote Start System	\$250.00
66S Located in overhead console.	Upfitter Switches (6)	\$165.00



Available Opti	ons (cont'd) Code	Description	MSRP
	19H	Pickup Box Bed Side Storage	\$1,695.00
	19J Matte black. Weather Guard	Aluminum Crossbed Toolbox (Pre- Installed) Defender Series.	\$950.00
	19K Bright. Weather Guard mode	Premium Aluminum Crossbed Toolbox (Pre-Installed) el #127-0-02.	\$950.00
	91S Includes dual beacon.	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$650.00
	91G Includes dual beacon.	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$650.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$590.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$1,200.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$2,200.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
	61N	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00



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Code	Description	MSRP
87\$	Retractable Bed Side-Step (Pre- Installed)	\$780.00
87B	Retractable Rear Corner Bed Step (Pre-Installed)	\$390.00
85M	Bed Mat (Pre-Installed)	\$150.00
61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
628	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
76C	Exterior Backup Alarm (Pre-Installed)	\$175.00
15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
153 Standard in states requiri	Front License Plate Bracket ing 2 license plates and optional to all others.	N/C
7 9V	COV Required	N/A
C09	Priced DORA	N/C
ons		
A9MAQ Shipped separately from	4 Black Retractable Bed Hooks by Bull Accessories the vehicle for dealer installation.	\$70.00
AILDS Low profile by Lund. Ship	Smoke Side Window Deflector Kit (Set of 4) speed separately from the vehicle for dealer installation.	\$160.00
	87S 87B 85M 61S 62S 76C 15J 153 Standard in states require 79V C09 C09 Shipped separately from AILDS	Retractable Bed Side-Step (Pre- Installed) 87B Retractable Rear Corner Bed Step (Pre-Installed) 85M Bed Mat (Pre-Installed) 61S Front Splash Guards/Mud Flaps (Pre- Installed) 62S Rear Splash Guards/Mud Flaps (Pre- Installed) 76C Exterior Backup Alarm (Pre-Installed) 15J Gooseneck Hitch Kit (Pre-Installed) 153 Front License Plate Bracket Standard in states requiring 2 license plates and optional to all others. 79V COV Required C09 Priced DORA ions A9MAQ 4 Black Retractable Bed Hooks by Bull Accessories Shipped separately from the vehicle for dealer installation. AILDS Smoke Side Window Deflector Kit (Set



Selected	otions (cont'd) Code	Description	MSRP
	A1WAV	Pivot LH Bed Storage Case by UnderCover	\$290.00
	Shipped separately from	om the vehicle for dealer installation.	
	A1WAW	Pivot RH Bed Storage Case by UnderCover	\$290.00
	Shipped separately from	om the vehicle for dealer installation.	
	AHQAB	First Aid Kit w/Ford Logo om the vehicle for dealer installation.	\$50.00
	AHMAB Shipped separately fro	Roadside Assistance Kit w/Ford Logo om the vehicle for dealer installation.	\$70.00
	AHMAC	Commercial USA Roadside Assistance Kit	\$230.00
	Shipped separately from	om the vehicle for dealer installation.	
	A73AB	Tailgate Lock by McGard	\$50.00
	Shipped separately from	om the vehicle for dealer installation.	
	CL2AB	12,000 lb Ford Performance Parts Winch by Warn	\$3,855.00
	Shipped separately fre strength and abrasion	om the vehicle for dealer installation. Includes wired remote controls, 70 -resistant synthetic line.	-foot high-tensile
Fleet Options			
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31A	Ship-Thru: Altec	N/C



Available (Options (cont'd)		MSRP
	31T	Ship-Thru: Bobs Services LLC	\$0.00
	311	Ship-Thru: Dejana	\$0.00
	31 U	Ship-Thru: General Truck Body	Variable
	31L	Ship-Thru: Holman	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	Variable
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31P	Ship-Thru: Roush CleanTech	Variable
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31Z	Ship-Thru: Knapheide	\$0.00



Available Op	otions (cont'd) Code	Description	MSRP
	312	Ship-Thru: National Fleet Services	\$0.00
	FLADCR	Fleet Advertising Credit	N/A
\checkmark	WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN	I code.	
	Ford is increasing the purchasers with a vali entered into the sales automatically be adde fleet customer before the warranty extension 3.13.00 Gas Engine Comments of the sales of the sal	5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles of Fleet Identification Number (FIN code) will receive the extended warrant reporting system with a sales type fleet along with a valid FIN code, the set to the vehicle. The extension will stay with the vehicle even if it is substitute expiration. This extension applies to both gas and diesel powertrains in on eligible fleet vehicles in OASIS. Please refer to the Warranty and Pocommercial Warranty. This change will also be reflected in the printed Warranse of every new vehicle.	nty. When the sale is warranty extension will equently sold to a non- b. Dealers can check for blicy Manual section
	FINAL1	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 07/27/23	\$0.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00
	includes unvers side	manuariumpar.	
	4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	Includes driver's side	manual lumbar.	
	43C_ Includes 1 in-dash mo	120V/400W Outlet (Fleet) ounted outlet and 1outlet in the console.	\$175.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 07/17/2023	N/C



Prepared by: Jeff Williams

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

08/08/2023 Parks Ford | 601 DUNCAN H 2024 F-350 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X3B)

Available Options (cont'd)			
Selected	Code	Description	MSRP
	START1	Start-Up Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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