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2024 F-350 4x2 SD Super Cab 8' box 164" WB DRW XL (X3C)

Price Level: 415

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### **Client Proposal**

Prepared by:

Jeff Williams

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Date: 08/08/2023



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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## 2024 F-350 4x2 SD Super Cab 8' box 164" WB DRW XL (X3C)

### Available Options

| Selected  | Code | Description  | MSRP        |
|---|------|--|-------------|
| <b>Packages</b>   |      |  |             |
| <input checked="" type="checkbox"/>   | 620A | Order Code 620A                                      | N/C         |
| <i>Includes:</i><br>- Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20<br>Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.<br>- Dual 68 AH/65 AGM Batteries<br>- Transmission: TorqShift 10-Speed Automatic<br>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.<br>- 3.55 Axle Ratio<br>- GVWR: 14,000 lb Payload Package<br>- Tires: LT245/75Rx17E BSW A/S (6)<br>Spare may not be the same as road tire.<br>- Wheels: 17" Argent Painted Steel<br>Hub covers/center ornaments not included.<br>- HD Vinyl 40/20/40 Split Bench Seat<br>Includes center armrest, cupholder, storage and driver's side manual lumbar.<br>- Radio: AM/FM Stereo w/MP3 Player<br>Includes 4 speakers.<br>- SYNC 4<br>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual. |      |  |             |
| <b>Powertrain</b>   |      |  |             |
| <input checked="" type="checkbox"/>   | 99T  | Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 | STD         |
| <i>Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i><br><i>Includes:</i><br>- Dual 68 AH/65 AGM Batteries   |      |  |             |
| <input type="checkbox"/>  | 99M  | Engine: 6.7L Power Stroke V8 Turbo Diesel B20        | \$12,495.00 |
| <i>High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor.</i><br><i>Includes:</i><br>- Dual 68 AH/65 AGM Batteries  |      |  |             |
| <input checked="" type="checkbox"/>   | 44G  | Transmission: TorqShift 10-Speed Automatic           | STD         |
| <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail.</i>  |      |  |             |
| <input checked="" type="checkbox"/>   | X35  | 3.55 Axle Ratio                                      | STD         |
| <input type="checkbox"/>  | X3K  | Limited Slip w/3.55 Axle Ratio                       | \$385.00    |

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### Available Options (cont'd)

| Selected                            | Code  | Description                     | MSRP     |
|-------------------------------------|-------|---------------------------------|----------|
| <input type="checkbox"/>            | X4N   | Limited Slip w/4.10 Axle Ratio  | \$395.00 |
| <input checked="" type="checkbox"/> | STDGV | GVWR: 14,000 lb Payload Package | STD      |

### Wheels & Tires

|                                     |     |  |          |
|-------------------------------------|-----|--|----------|
| <input checked="" type="checkbox"/> | TD8 | Tires: LT245/75Rx17E BSW A/S (6)<br><i>Spare may not be the same as road tire.</i>   | STD      |
| <input type="checkbox"/>            | TBM | Tires: LT245/75Rx17E BSW A/T (6)<br><i>Spare may not be the same as road tire.</i>   | \$165.00 |
| <input checked="" type="checkbox"/> | 64K | Wheels: 17" Argent Painted Steel<br><i>Hub covers/center ornaments not included.</i>   | STD      |
| <input type="checkbox"/>            | 64J | Wheels: 17" Forged Polished Aluminum<br><i>Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner).</i> | \$600.00 |
| <input type="checkbox"/>            | 51X | Spare Wheel & Tire Delete<br><i>Also deletes jack and frame-mounted carrier.</i>   | -\$85.00 |
| <input type="checkbox"/>            | 945 | Stainless Steel Wheel Covers (Pre-Installed)<br><i>Front and rear.</i>   | \$480.00 |

### Seats & Seat Trim

|                                     |   |   |          |
|-------------------------------------|---|---|----------|
| <input checked="" type="checkbox"/> | A | HD Vinyl 40/20/40 Split Bench Seat<br><i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> | STD      |
| <input type="checkbox"/>            | 1 | Cloth 40/20/40 Split Bench Seat<br><i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>    | \$100.00 |

### Other Options

|                                     |       |                |     |
|-------------------------------------|-------|----------------|-----|
| <input checked="" type="checkbox"/> | 164WB | 164" Wheelbase | STD |
|-------------------------------------|-------|----------------|-----|

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### Available Options (cont'd)

| Selected                            | Code   | Description                            | MSRP       |
|-------------------------------------|--|--|------------|
| <input checked="" type="checkbox"/> | PAINT  | Monotone Paint Application             | STD        |
| <input checked="" type="checkbox"/> | 587  | Radio: AM/FM Stereo w/MP3 Player       | STD        |
|                                     | <i>Includes 4 speakers.</i><br><i>Includes:</i><br>- SYNC 4<br><i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i>   |  |            |
| <input type="checkbox"/>            | 96V  | XL Chrome Package                      | \$225.00   |
|                                     | <i>Includes 4 additional pickup box tie-downs.</i><br><i>Includes:</i><br>- Chrome Front Bumper<br>- Chrome Rear Step Bumper<br>- Halogen Fog Lamps  |  |            |
| <input type="checkbox"/>            | 471  | Camper Package                         | \$160.00   |
|                                     | <i>Includes extra heavy service front springs (2 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's source book or Ford RV trailer towing guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper.</i><br><i>Includes:</i><br>- Rear Stabilizer Bar     |  |            |
| <input type="checkbox"/>            | 67H  | Heavy-Service Front Suspension Package | \$125.00   |
|                                     | <i>Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.</i> |  |            |
| <input type="checkbox"/>            | 874  | 360-Degree Camera Package              | \$1,150.00 |
|                                     | <i>Includes wired auxiliary trailer camera compatibility.</i><br><i>Includes:</i><br>- 360-Degree Camera System<br><i>Includes picture in picture capability.</i><br>- BLIS w/Cross-Traffic Alert<br><i>Includes trailer coverage.</i><br>- LED Center High-Mounted Stop Lamp (CHMSL) Camera<br><i>Includes LED center high-mounted stop lamp (CHMSL).</i><br>- Rear Parking Sensors<br><i>Includes reverse sensing system with reverse brake assist.</i>  |  |            |
| <input type="checkbox"/>            | 96D  | XL Driver Assist Package               | \$730.00   |
|                                     | <i>Includes:</i>   |  |            |

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### Available Options (cont'd)

| Selected                 | Code | Description  | MSRP     |
|--------------------------|------|--|----------|
|                          |      | - Automatic High Beam<br>- Pre-Collision Assist<br>Includes Automatic Emergency Braking (AEB) and forward collision warning.   |          |
| <input type="checkbox"/> | 41H  | Engine Block Heater<br>Includes grille cover.  | \$100.00 |
| <input type="checkbox"/> | 86K  | Programmable Engine Idle Shutdown Timer<br>Selection of this option enables the driver to select a time period between 1 to 30 minutes before the engine will shut off after idling. There will not be an option to override this timing. Customers needing to idle their vehicles for longer periods should not select this option. | \$250.00 |
| <input type="checkbox"/> | 62R  | Transmission Power Take-Off Provision<br>Includes transmission mounted live drive and stationary mode PTO.   | \$280.00 |
| <input type="checkbox"/> | 18A  | Ford Pro Upfit Integration System<br>Includes programmable and connected upfit integration system. Recommended for snowplows and trucks that will utilize upfit aftermarket equipment.   | \$400.00 |
| <input type="checkbox"/> | 43K  | Pro Power Onboard - 2kW<br>Includes dual alternators 12V 250 Amp + 24V 150 Amp.  | \$985.00 |
| <input type="checkbox"/> | 67D  | 250 Amp Alternator   | N/C      |
| <input type="checkbox"/> | 67B  | 410 Amp Dual Alternators<br>Includes 250 Amp + 160 Amp.  | \$115.00 |
| <input type="checkbox"/> | 66L  | LED Box Lighting<br>Includes LED Center High-Mounted Stop Lamp (CHMSL).  | \$60.00  |
| <input type="checkbox"/> | 53W  | 5th Wheel/Gooseneck Hitch Prep Package   | \$550.00 |

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### Available Options (cont'd)

| Selected                 | Code | Description   | MSRP       |
|--------------------------|------|---|------------|
|                          |      | <i>Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). Note: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).</i> |            |
| <input type="checkbox"/> | 18B  | Platform Running Boards   | \$445.00   |
| <input type="checkbox"/> | 85G  | Tailgate Step & Handle  | \$375.00   |
| <input type="checkbox"/> | 85S  | Tough Bed Spray-In Bedliner   | \$595.00   |
|                          |      | <i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>  |            |
| <input type="checkbox"/> | 435  | Power-Sliding Rear-Window w/Defrost   | \$405.00   |
| <input type="checkbox"/> | 924  | Privacy Glass   | \$30.00    |
| <input type="checkbox"/> | 43C  | 120V/400W Outlet  | \$175.00   |
|                          |      | <i>Includes 1 in-dash mounted outlet.</i>   |            |
| <input type="checkbox"/> | 52S  | Interior Work Surface   | \$140.00   |
| <input type="checkbox"/> | 41A  | Rapid-Heat Supplemental Cab Heater  | \$250.00   |
|                          |      | <i>Includes:<br/>- 410 Amp Dual Alternators<br/>Includes 250 Amp + 160 Amp.</i>   |            |
| <input type="checkbox"/> | 76S  | Remote Start System   | \$250.00   |
| <input type="checkbox"/> | 66S  | Upfitter Switches (6)   | \$165.00   |
|                          |      | <i>Located in overhead console.</i>   |            |
| <input type="checkbox"/> | 19H  | Pickup Box Bed Side Storage   | \$1,695.00 |

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### Available Options (cont'd)

| Selected                 | Code | Description  | MSRP       |
|--------------------------|------|--|------------|
| <input type="checkbox"/> | 19J  | Aluminum Crossbed Toolbox (Pre-Installed)<br><i>Matte black. Weather Guard Defender Series.</i>    | \$950.00   |
| <input type="checkbox"/> | 19K  | Premium Aluminum Crossbed Toolbox (Pre-Installed)<br><i>Bright. Weather Guard model #127-0-02.</i> | \$950.00   |
| <input type="checkbox"/> | 91S  | Amber 360 Degree LED Warn Strobes (Pre-Installed)<br><i>Includes dual beacon.</i>                  | \$650.00   |
| <input type="checkbox"/> | 91G  | Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)<br><i>Includes dual beacon.</i>                 | \$650.00   |
| <input type="checkbox"/> | 85L  | Drop-In Bedliner (Pre-Installed)   | \$350.00   |
| <input type="checkbox"/> | 21D  | Soft Folding Tonneau Pickup Box Cover (Pre-Installed)  | \$590.00   |
| <input type="checkbox"/> | 21E  | Hard Folding Tonneau Pickup Box Cover (Pre-Installed)  | \$1,200.00 |
| <input type="checkbox"/> | 21J  | Retractable Tonneau Pickup Box Cover (Pre-Installed)   | \$2,200.00 |
| <input type="checkbox"/> | 61L  | Front Wheel Well Liners (Pre-Installed)  | \$180.00   |
| <input type="checkbox"/> | 87S  | Retractable Bed Side-Step (Pre-Installed)  | \$780.00   |
| <input type="checkbox"/> | 87B  | Retractable Rear Corner Bed Step (Pre-Installed)   | \$390.00   |
| <input type="checkbox"/> | 85M  | Bed Mat (Pre-Installed)  | \$150.00   |

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### Available Options (cont'd)

| Selected                 | Code | Description   | MSRP       |
|--------------------------|------|---|------------|
| <input type="checkbox"/> | 61S  | Front Splash Guards/Mud Flaps (Pre-Installed)   | \$130.00   |
| <input type="checkbox"/> | 62S  | Rear Splash Guards/Mud Flaps (Pre-Installed)  | N/C        |
| <input type="checkbox"/> | 76C  | Exterior Backup Alarm (Pre-Installed)   | \$175.00   |
| <input type="checkbox"/> | 15J  | Gooseneck Hitch Kit (Pre-Installed)   | \$250.00   |
| <input type="checkbox"/> | 15K  | 35K 5th Wheel Hitch Kit (Pre-Installed)   | \$1,745.00 |
| <input type="checkbox"/> | 153  | Front License Plate Bracket<br><i>Standard in states requiring 2 license plates and optional to all others.</i> | N/C        |
| <input type="checkbox"/> | 79V  | COV Required  | N/A        |
| <input type="checkbox"/> | C09  | Priced DORA   | N/C        |

### Dealer Installed Options

|                          |       |  |          |
|--------------------------|-------|--|----------|
| <input type="checkbox"/> | A9MAQ | 4 Black Retractable Bed Hooks by Bull Accessories<br><i>Shipped separately from the vehicle for dealer installation.</i>               | \$70.00  |
| <input type="checkbox"/> | AILDS | Smoke Side Window Deflector Kit (Set of 4)<br><i>Low profile by Lund. Shipped separately from the vehicle for dealer installation.</i> | \$160.00 |
| <input type="checkbox"/> | A1WAV | Pivot LH Bed Storage Case by UnderCover<br><i>Shipped separately from the vehicle for dealer installation.</i>                         | \$290.00 |
| <input type="checkbox"/> | A1WAW | Pivot RH Bed Storage Case by UnderCover  | \$290.00 |

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**2024 F-350 4x2 SD Super Cab 8' box 164" WB DRW XL (X3C)****Available Options (cont'd)**

| Selected                 | Code  | Description   | MSRP     |
|--------------------------|-------|---|----------|
|                          |       | <i>Shipped separately from the vehicle for dealer installation.</i>   |          |
| <input type="checkbox"/> | AHQAB | First Aid Kit w/Ford Logo<br><i>Shipped separately from the vehicle for dealer installation.</i>              | \$50.00  |
| <input type="checkbox"/> | AHMAB | Roadside Assistance Kit w/Ford Logo<br><i>Shipped separately from the vehicle for dealer installation.</i>    | \$70.00  |
| <input type="checkbox"/> | AHMAC | Commercial USA Roadside Assistance Kit<br><i>Shipped separately from the vehicle for dealer installation.</i> | \$230.00 |
| <input type="checkbox"/> | A73AB | Tailgate Lock by McGard<br><i>Shipped separately from the vehicle for dealer installation.</i>                | \$50.00  |

**Fleet Options**

|                          |     |  |          |
|--------------------------|-----|--|----------|
| <input type="checkbox"/> | D9E | Built: Kentucky Truck Plant                | N/C      |
| <input type="checkbox"/> | D9D | Built: Ohio Plant                          | N/C      |
| <input type="checkbox"/> | 315 | Ship-Thru: Alt Fuel Innovations, LLC (AFI) | \$0.00   |
| <input type="checkbox"/> | 31A | Ship-Thru: Altec                           | N/C      |
| <input type="checkbox"/> | 31T | Ship-Thru: Bobs Services LLC               | \$0.00   |
| <input type="checkbox"/> | 311 | Ship-Thru: Dejana                          | \$0.00   |
| <input type="checkbox"/> | 31U | Ship-Thru: General Truck Body              | Variable |
| <input type="checkbox"/> | 31L | Ship-Thru: Holman                          | N/C      |
| <input type="checkbox"/> | 319 | Ship-Thru: KC Truck Systems Inc.           | \$0.00   |

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### Available Options (cont'd)

| Selected                            | Code   | Description                                 | MSRP     |
|-------------------------------------|--------|---|----------|
| <input type="checkbox"/>            | 31W    | Ship-Thru: Knapheide - IN                   | N/C      |
| <input type="checkbox"/>            | 31V    | Ship-Thru: Knapheide Truck Equipment        | \$0.00   |
| <input type="checkbox"/>            | 31M    | Ship-Thru: Manning Truck Equipment          | N/C      |
| <input type="checkbox"/>            | 31N    | Ship-Thru: Monroe Truck Equipment           | Variable |
| <input type="checkbox"/>            | 31G    | Ship-Thru: NBC Truck Equipment              | \$0.00   |
| <input type="checkbox"/>            | 314    | Ship-Thru: Reading Equipment & Distribution | \$0.00   |
| <input type="checkbox"/>            | 31B    | Ship-Thru: Reading Equipment                | \$0.00   |
| <input type="checkbox"/>            | 31S    | Ship-Thru: Reading Equipment                | N/C      |
| <input type="checkbox"/>            | 31P    | Ship-Thru: Roush CleanTech                  | Variable |
| <input type="checkbox"/>            | 31C    | Ship-Thru: Zoresco Equipment                | \$0.00   |
| <input type="checkbox"/>            | 31Z    | Ship-Thru: Knapheide                        | \$0.00   |
| <input type="checkbox"/>            | 312    | Ship-Thru: National Fleet Services          | \$0.00   |
| <input type="checkbox"/>            | FLADCR | Fleet Advertising Credit                    | N/A      |
| <input checked="" type="checkbox"/> | WARANT | Fleet Customer Powertrain Limited Warranty  | N/C      |
| Requires valid FIN code.            |        |   |          |

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| Selected   | Code   | Description  | MSRP     |
|--|--------|--|----------|
| <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i> |        |  |          |
| <input type="checkbox"/>   | FINAL1 | Fleet Final Order Date: TBD  | N/C      |
| <input type="checkbox"/>   | 56M    | Ford US National Fleet Incentives Ford<br>US National - 07/27/23                                 | \$0.00   |
| <input type="checkbox"/>   | L      | Vinyl 40/Mini-Console/40 Front Seat<br>(Fleet)<br><i>Includes driver's side manual lumbar.</i>   | \$355.00 |
| <input type="checkbox"/>   | 4      | Cloth 40/Mini-Console/40 Front Seat<br>(Fleet)<br><i>Includes driver's side manual lumbar.</i>   | \$515.00 |
| <input type="checkbox"/>   | 43C_   | 120V/400W Outlet (Fleet)<br><i>Includes 1 in-dash mounted outlet and 1outlet in the console.</i> | \$175.00 |

**Emissions**

|                                     |     |                           |     |
|-------------------------------------|-----|---------------------------|-----|
| <input checked="" type="checkbox"/> | 425 | 50-State Emissions System | STD |
|-------------------------------------|-----|---------------------------|-----|

**General Info**

|                          |        |                                |     |
|--------------------------|--------|--------------------------------|-----|
| <input type="checkbox"/> | ORDER1 | Initial Order Date: 07/17/2023 | N/C |
| <input type="checkbox"/> | START1 | Start-Up Date: TBD             | N/C |
| <input type="checkbox"/> | BUILD1 | Build-Out Date: TBD            | N/C |

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