Price Level: 415



Client Proposal

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Available Options Selected Code **Description MSRP Packages** N/C **<** Order Code 610A 610A Includes: - Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel. - Transmission: TorqShift-G 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and trail. - 3.73 Axle Ratio - GVWR: 10,500 lb Payload Package - Tires: LT275/65Rx18E BSW A/S Spare may not be the same as road tire. - Wheels: 18" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual. **Powertrain** STD 99A Engine: 6.8L 2V DEVCT NA PFI V8 Gas Flex fuel. \$9,995.00 99T Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oillife monitor. Includes: - 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 29 Gallon Fuel Tank - GVWR: 10,600 lb Payload Package \$12,495.00 99M Engine: 6.7L Power Stroke V8 Turbo Diesel B20 High output. Includes manual push-button engine-exhaust braking, Operator Commanded Regeneration (OCR) and intelligent oil-life monitor. Includes: - 3.31 Axle Ratio - 190 Amp Alternator (Diesel) - Dual 68 AH/65 AGM Batteries - 29 Gallon Fuel Tank - GVWR: 10,600 lb Payload Package



| Available Opt | ions (cont'd) | Description | MSRP |
|----------------|-----------------------------------|---|----------|
| \checkmark | 44F | Transmission: TorqShift-G 10-Speed Automatic | STD |
| | Includes SelectShift and se | electable drive modes: normal, eco, slippery roads, tow/haul and trail. | |
| | 44G | Transmission: TorqShift 10-Speed Automatic | N/C |
| | Includes SelectShift and se | electable drive modes: normal, eco, slippery roads, tow/haul and trail. | |
| \checkmark | X37 | 3.73 Axle Ratio | STD |
| | X31 | 3.31 Axle Ratio | N/C |
| | ХЗН | Electronic-Locking w/3.31 Axle Ratio | \$430.00 |
| | X3J | Electronic-Locking w/3.55 Axle Ratio | \$430.00 |
| | X3E | Electronic-Locking w/3.73 Axle Ratio | \$430.00 |
| | X4M | Electronic-Locking w/4.30 Axle Ratio | \$430.00 |
| \checkmark | STDGV | GVWR: 10,500 lb Payload Package | STD |
| | NONGV | GVWR: 10,600 lb Payload Package | N/C |
| Wheels & Tires | | | |
| \checkmark | TCH Spare may not be the same | Tires: LT275/65Rx18E BSW A/S e as road tire. | STD |
| \checkmark | 64F Includes painted hub cover | Wheels: 18" Argent Painted Steel | STD |
| | 51X Also deletes jack and frame | Spare Wheel & Tire Delete e-mounted carrier. | -\$85.00 |
| | | | |



| Available Opti Selected | Code |) Description | MSRP |
|----------------------------|---|--|--|
| Seats & Seat Trim | | | |
| \checkmark | A Includes center arm | HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar. | STD |
| | 1 Includes center arm | Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar. | \$100.00 |
| Other Options | | | |
| \checkmark | 142WB | 142" Wheelbase | STD |
| \checkmark | PAINT | Monotone Paint Application | STD |
| \checkmark | | Radio: AM/FM Stereo w/MP3 Player pacitive touchscreen with swipe capability, wireless phone connection, can also stated as a connection of the connection o | |
| | Includes: | Bumper | \$225.00 |
| | options chosen. Not auxiliary springs and should be consulted | Camper Package / service front springs (2 up upgrade above the spring computer selected included if maximum springs have been computer selected as standard if slide-in camper certification. Note 1: Salesperson's source book or Ford for specific trailer towing or camper limits and corresponding required equite 2: May result in deterioration of ride quality when vehicle is not equip | equipment), rear I RV trailer towing guide quipment, axle ratios and |
| | 67H Includes heavy-serv | Heavy-Service Front Suspension Package ice front springs (1 up upgrade above the spring computer selected as a d if maximum springs have been computer selected as standard equipments. | \$125.00 consequence of options ent). Recommended only |

on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.



| Code | Description | MSRP |
|--|--|--|
| | • | |
| 98F | CNG/Propane Gaseous Engine Prep Package | \$315.00 |
| CNG/propane fuel tanks, line quipment combined with a CNG/propane fueled vehicl Company does not provide CNG or propane fuel. Ford applicable U.S. or Canadia installer, alterer or subseque complies with U.S. Federal, | nes, etc. Vehicle will be equipped with the standard factory gasoline trified calibration reflash is required, from an external upfitter, to e. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyer an exhaust or evaporative emissions certificate with this option we does not represent that a vehicle converted to use CNG or propans a safety standards. It is the responsibility of the final stage manufacturer) to determine that any vehicle converted. California or Canadian exhaust and evaporative emission requires. | ne fuel system. Additional convert the vehicle to a sguide. Ford Motor when converted to use me will comply with all acturer (body-builder, to use CNG or propane ements, Federal fuel |
| 874 | 360-Degree Camera Package | \$1,150.00 |
| Includes: - 360-Degree Camera Syst Includes picture in picture - BLIS w/Cross-Traffic Alen Includes trailer coverage LED Center High-Mounted Includes LED center high- Rear Parking Sensors | em capability. t d Stop Lamp (CHMSL) Camera mounted stop lamp (CHMSL). | |
| 96D Includes: - Automatic High Beam | XL Driver Assist Package | \$730.00 |
| | gency Braking (AEB) and forward collision warning. | |
| 41H Includes grille cover. | Engine Block Heater | \$100.00 |
| 86K | Programmable Engine Idle Shutdown Timer | \$250.00 |
| off after idling. There will no | ot be an option to override this timing. Customers needing to idle t | fore the engine will shut heir vehicles for longer |
| 18A | Ford Pro Upfit Integration System | \$400.00 |
| | d connected upfit integration system. Recommended for snowplo | ws and trucks that will |
| 43K | Pro Power Onboard - 2kW | \$985.00 |
| | Includes hardened engine in CNG/propane fuel tanks, lin equipment combined with a CNG/propane fueled vehicle Company does not provide CNG or propane fuel. For applicable U.S. or Canadia installer, alterer or subseque complies with U.S. Federal, economy standards, U.S. and the subsequence of the su | 98F CNG/Propane Gaseous Engine Prep Package Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This packag CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasolin equipment combined with certified calibration reflash is required, from an external upfilter, to CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/alfluelbuyer Company does not provide an exhaust or evaporative emissions certificate with this option CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propa applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer) to determine that any vehicle converted complies with U.S. Federal, California or Canadian exhaust and evaporative emission require economy standards, U.S. and Canadian safety standards, labeling and any other requirement 874 360-Degree Camera Package Includes wired auxiliary trailer camera compatibility. Includes: - 360-Degree Camera System Includes picture in picture capability. - BLIS wCross-Traffic Alert Includes ricture in picture capability. - BLIS wCross-Traffic Alert Includes trailer coverage. - LED Center High-Mounted Stop Lamp (CHMSL) Camera Includes LED center high-mounted Stop lamp (CHMSL). - Rear Parking Sensors Includes reverse sensing system with reverse brake assist. 96D XL Driver Assist Package Includes: - Automatic High Beam - Pre-Collision Assist Includes Automatic Emergency Braking (AEB) and forward collision warning. 41H Engine Block Heater Includes grille cover. 86K Programmable Engine Idle Shutdown Timer Selection of this option enables the driver to select a time period between 1 to 30 minutes be off after idling. There will not be an option to override this timing. Customers needing to idle to periods should not select this option. 18A Ford Pro Upfit Integration System. |



| Available Opt | tions (cont'd) |) Description | MSRP |
|---------------|--|---|---|
| | 86M | Dual 68 AH/65 AGM Batteries | \$210.00 |
| | 67D | 190 Amp Alternator | N/C |
| | 67D_ | 250 Amp Alternator | N/C |
| | 67E | 250 Amp Alternator (Gas) | \$85.00 |
| | 67B Includes 250 Amp + | 410 Amp Dual Alternators 160 Amp. | \$115.00 |
| | 66L Includes LED Center | LED Box Lighting High-Mounted Stop Lamp (CHMSL). | \$60.00 |
| | connector on driver's (53W) is compatible to accessories 5th Whe compatible with Rees A00A25-A (8ft box or accessories 5th Whe the short pickup box The receiver centerling When selecting a trait vehicle for turns up to contacting the cab of Package (53W) is contacting the contacting the cab of the contacting the cab of the cab o | 5th Wheel/Gooseneck Hitch Prep Package d attachment points with plugs, 1 frame under-bed cross member and side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goowith the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deal el Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prepies Signature Series 5th wheel hitch kits updated with a new Leg Servishly). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealed with the factory orderable of the hitch kit by Reese - part #BC3Z-19D520-A is not released to the shorovides less clearance between the cab and 5th wheel trailer companies of the hitch should be mounted at least 2" forward from the rear-axisher and tow vehicle, it's critical that this combination provide clearance of and including 90 degrees. Failure to follow this recommendation could the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th mpatible only with the factory orderable Gooseneck Hitch Kit (15J) or compatible only with the factory orderable Gooseneck Hitch Kit (15J) or compatibility. | psenečk Prep Package ler-installed Ford package is also se Kit - part #BC3Z- er-installed Ford ort box (6.75ft box). Note: ed to long box pickups. e of the truck chassis. between the cab and tow id result in the trailer of Wheel/Gooseneck Prep dealer-installed Ford |
| | 18B | s Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 | \$320.00 |
| | 592 | LED Roof Clearance Lights | \$95.00 |
| | 85G | Tailgate Step & Handle | \$375.00 |
| | 85S Includes tailgate-gua | Tough Bed Spray-In Bedliner rd, black box bed tie-down hooks and black bed attachment bolts. | \$595.00 |
| | 43C Includes 1 in-dash m | 120V/400W Outlet ounted outlet. | \$175.00 |



| Available Options (cont'd) | | | |
|----------------------------|--|---|------------|
| Selected | Code | Description | MSRP |
| | 528 | Interior Work Surface | \$140.00 |
| | 41A Includes: - 410 Amp Dual Altern Includes 250 Amp + | | \$250.00 |
| | 76\$ | Remote Start System | \$250.00 |
| | 66S Located in overhead o | Upfitter Switches (6) | \$165.00 |
| | 19J Matte black. Weather | Aluminum Crossbed Toolbox (Pre- Installed) Guard Defender Series. | \$950.00 |
| | 19H | Pickup Box Bed Side Storage | \$1,695.00 |
| | 19K Bright. Weather Guard | Premium Aluminum Crossbed Toolbox (Pre-Installed) In model #127-0-02. | \$950.00 |
| | 91S Includes dual beacon. | Amber 360 Degree LED Warn Strobes (Pre-Installed) | \$650.00 |
| | 91G Includes dual beacon. | Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed) | \$650.00 |
| | 85L | Drop-In Bedliner (Pre-Installed) | \$350.00 |
| | 21D | Soft Folding Tonneau Pickup Box Cover (Pre-Installed) | \$590.00 |
| | | | |



| Available C | ptions (cont'd) | Description | MSRP |
|-------------|-----------------|--|------------|
| | 21E | Hard Folding Tonneau Pickup Box Cover (Pre-Installed) | \$1,200.00 |
| | 21J | Retractable Tonneau Pickup Box Cover (Pre-Installed) | \$2,200.00 |
| | 61L | Front Wheel Well Liners (Pre-Installed) | \$180.00 |
| | 61M | Rear Wheel Well Liners (Pre-Installed) | \$180.00 |
| | 61N | Front & Rear Wheel Well Liners (Pre- Installed) | \$325.00 |
| | 87S | Retractable Bed Side-Step (Pre- Installed) | \$780.00 |
| | 87B | Retractable Rear Corner Bed Step (Pre-Installed) | \$390.00 |
| | 85M | Bed Mat (Pre-Installed) | \$150.00 |
| | 61S | Front Splash Guards/Mud Flaps (Pre- Installed) | \$130.00 |
| | 62S | Rear Splash Guards/Mud Flaps (Pre- Installed) | N/C |
| | 76C | Exterior Backup Alarm (Pre-Installed) | \$175.00 |
| | 15J | Gooseneck Hitch Kit (Pre-Installed) | \$250.00 |
| | 15L | 20K 5th Wheel Hitch Kit (Pre-Installed) | \$1,345.00 |
| | | | |



| | options (cont'd) | | |
|------------------|--------------------------------|--|----------|
| Selected | Code | Description | MSRP |
| | 153 | Front License Plate Bracket | N/C |
| | Standard in states red | quiring 2 license plates and optional to all others. | |
| | 79V | COV Required | N/A |
| | C09 | Priced DORA | N/C |
| Dealer Installed | l Options | | |
| | A9MAQ | 4 Black Retractable Bed Hooks by Bull Accessories | \$70.00 |
| | Shipped separately fr | rom the vehicle for dealer installation. | |
| | A1WAV | Pivot LH Bed Storage Case by UnderCover | \$290.00 |
| | Shipped separately fr | | |
| | A1WAW | Pivot RH Bed Storage Case by UnderCover | \$290.00 |
| | Shipped separately fr | rom the vehicle for dealer installation. | |
| | AHQAB Shipped separately fr | First Aid Kit w/Ford Logo rom the vehicle for dealer installation. | \$50.00 |
| | AHMAB Shipped separately fr | Roadside Assistance Kit w/Ford Logo rom the vehicle for dealer installation. | \$70.00 |
| | AHMAC | Commercial USA Roadside Assistance Kit | \$230.00 |
| | Shipped separately fr | | |
| | A73AB Shipped separately fr | Tailgate Lock by McGard rom the vehicle for dealer installation. | \$50.00 |
| Fleet Options | | | |
| | 68F Package increases pa | Gas Heavy-Duty Payload Package ayload by reducing base curb weight. | \$295.00 |

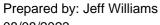


| Available O | ptions (cont'd) | Description | MSRP |
|-------------|--|---|----------|
| | Includes: - 40/Mini-Console/40 - Spare Tire Delete | | |
| | D9E | Built: Kentucky Truck Plant | N/C |
| | D9D | Built: Ohio Plant | N/C |
| | 315 | Ship-Thru: Alt Fuel Innovations, LLC (AFI) | \$0.00 |
| | 31A | Ship-Thru: Altec | N/C |
| | 31T | Ship-Thru: Bobs Services LLC | \$0.00 |
| | 311 | Ship-Thru: Dejana | \$0.00 |
| | 31U | Ship-Thru: General Truck Body | Variable |
| | 31L | Ship-Thru: Holman | N/C |
| | 319 | Ship-Thru: KC Truck Systems Inc. | \$0.00 |
| | 31W | Ship-Thru: Knapheide - IN | N/C |
| | 31V | Ship-Thru: Knapheide Truck Equipment | \$0.00 |
| | 31M | Ship-Thru: Manning Truck Equipment | N/C |
| | 31N | Ship-Thru: Monroe Truck Equipment | Variable |
| | 31G | Ship-Thru: NBC Truck Equipment | \$0.00 |
| | | | |



| Available Option Selected | ons (cont'd) | Description | MSRP |
|---------------------------|--|--|---|
| | 314 | Ship-Thru: Reading Equipment & Distribution | \$0.00 |
| | 31B | Ship-Thru: Reading Equipment | \$0.00 |
| | 31S | Ship-Thru: Reading Equipment | N/C |
| | 31P | Ship-Thru: Roush CleanTech | Variable |
| | 31C | Ship-Thru: Zoresco Equipment | \$0.00 |
| | 31Z | Ship-Thru: Knapheide | \$0.00 |
| | 312 | Ship-Thru: National Fleet Services | \$0.00 |
| | FLADCR | Fleet Advertising Credit | N/A |
| | WARANT | Fleet Customer Powertrain Limited Warranty | N/C |
| | purchasers with a valid Fleet entered into the sales reportir automatically be added to the fleet customer before the exp the warranty extension on elic | 60,000-mile limited powertrain warranty to 5-years, 100,000 miles Identification Number (FIN code) will receive the extended warran ag system with a sales type fleet along with a valid FIN code, the verbicle. The extension will stay with the vehicle even if it is subseiration. This extension applies to both gas and diesel powertrains. This extension applies to both gas and diesel powertrains. This extension applies to both gas and diesel powertrains. This change will also be reflected in the printed Warranty. This change will also be reflected in the printed Warranty. | ty. When the sale is warranty extension will equently sold to a non-Dealers can check for licy Manual section |
| | FINAL1 | Fleet Final Order Date: TBD | N/C |
| | 56M | Ford US National Fleet Incentives Ford US National - 07/27/23 | \$0.00 |
| | L Includes driver's side manual | Vinyl 40/Mini-Console/40 Front Seat (Fleet) lumbar. | \$355.00 |
| | | | |





08/08/2023

2024 F-350 4x2 SD Regular Cab 8' box 142" WB SRW XL (F3A)

| tions (cont'd) | Deceription | Menn |
|----------------------------|---|---|
| Code | Description | MSRP |
| 4 | Cloth 40/Mini-Console/40 Front Seat (Fleet) | \$515.00 |
| Includes driver's side mar | | |
| 43C_ | 120V/400W Outlet (Fleet) | \$175.00 |
| Includes 1 in-dash mount | ed outlet and 1outlet in the console. | |
| 425 | 50-State Emissions System | STD |
| | | |
| ORDER1 | Initial Order Date: 07/17/2023 | N/C |
| START1 | Start-Up Date: TBD | N/C |
| BUILD1 | Build-Out Date: TBD | N/C |
| | Code 4 Includes driver's side man 43C_ Includes 1 in-dash mount 425 ORDER1 START1 | Code Description 4 Cloth 40/Mini-Console/40 Front Seat (Fleet) Includes driver's side manual lumbar. 43C_ 120V/400W Outlet (Fleet) Includes 1 in-dash mounted outlet and 1 outlet in the console. 425 50-State Emissions System ORDER1 Initial Order Date: 07/17/2023 START1 Start-Up Date: TBD |