## PRICE LIST

(PRICE LEVEL CODE 315)

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
SE	K4G	SE AWD	\$ 36,807	\$ 37,945
SEL	K4G	SEL AWD - 201A	37,771	39,345
Titanium	K4G	ST-Line AWD -250A	41,376	43,100
	K4K	Titanium AWD	41,376	43,100
ST	K4A	ST AWD	44,626	46,485
ALL MODELS	_	Destination and Delivery	1,495	1,495

TRIM SERIES	ORDER CODE	EQUIPMENT GROUPS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
SE	100A	Equipment Group 100A	N/C	N/C
SEL	201A	Equipment Group 201A	N/C	N/C
		Equipment Group Discount 201A	N/C	N/C
		Equipment Group 201A Net	N/C	N/C
ST-Line	250A	Equipment Group 250A	N/C	N/C
Titanium	300A	Equipment Group 300A	N/C	N/C
	301A	Equipment Group 301A	\$ 2,415	\$ 2,570
ST	400A	Equipment Group 400A	N/C	N/C
	401A	Equipment Group 401A	5,414	5,760

	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE	999	Twin-Scroll 2.0L EcoBoostR Engine with Auto Start-Stop	Std	Std
		Technology		
	99P	2.7L V6 EcoBoostR Engine w/ Auto Start-Stop (ST)	Std	Std
TRANSMISSION	448	8-Speed Automatic Transmission (w/ Active Transmission Warm- Up)	Std	Std
	44F	7-Speed SelectShiftR Automatic Transmission (w/ AWD Disconnect and ATWU) (ST)	Std	Std

MODEL	OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
SEL	64M	18 in. Bright-Machined-Aluminum Wheel in Premium Dark Stainless Painted Pockets (req 201A)	\$ 841	\$ 895
SE	64F	18 in. Split-Spoke Sparkle Silver-Painted Aluminum Wheel (SE)	559	595
ALL MODELS	51Q	Mini Spare Wheel	94	100
Titanium	64U	20 in. Bright-Machined Aluminum Wheels with Premium Dark Stainless-Painted Pockets (Titanium)	935	995
ST	642	21 in. Premium Gloss Black-Painted Aluminum Wheels (ST - Req 401A)	935	995

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	512	Black Appearance Package	\$ 1,217	\$ 1,295
MODELS UNLESS	513	Sport Appearance Package	1,217	1,295
OTHERWISE NOTED	51G	Convenience Package (SEL - req 201A)	1,175	1,250
		Convenience Package (250A)	N/C	N/C
	17S	Heated Steering Wheel	329	350
	52C	Cargo Net	47	50
	43P	Panoramic Vista Roof	1,499	1,595
	67D	Ford Co-Pilot360 Assist PlusTM Package (SEL - req 201A; ST-Line; Titanium - req 300A; ST - req 400A)	1,123	1,195
	66P	ST Performance Brake Package (Req. ST - 401A)	2,533	2,695
	51E	Titanium Elite Package	1,857	1,975
	68S	Roof-Rack Side Rails - Silver	155	165
	68B	Roof-Rack Side Rails - Black	155	165
	PAZ	Star White Metallic Tri-Coat	935	995
	PD4	Rapid Red Metallic Tinted Clearcoat	465	495
	PC8	Stone Blue	465	495
	PR3	Burgundy Velvet Metallic Tinted Clearcoat (SEL - req 201A; ST-Line; Titanium)	465	495
	53G	Class II Trailer Tow Package w/ Trailer Sway Control (requires AWD, SEL 201A, ST-Line, Titanium)	409	435
	60A	Cargo Accessory Package (Custom Accessory, Pre-Installed)	273	290
	16C	All-Weather Floor Mats (w/o Carpet Mats) (Custom Accessory, Pre-Installed)	150	160
	16W	All-Weather Floor Mats (Includes Carpet Mats) (Custom Accessory, Pre-Installed)	188	200
	41H	Engine Block Heater	85	90
	19Y	ST Interior Appearance Package	611	650

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	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	90P	10-Way Power Adjustable Driver's Seat (SE)	\$ 371	\$ 395
MODELS UNLESS	943	Daytime Running Lamps (Fleet Only)	42	45
OTHERWISE NOTED				

	OPTION CODE	DEALER INSTALLED OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	AHMAB	Roadside Assistance Kit	\$ 65	\$ 70
MODELS UNLESS	AHQAB	First Aid Kit	47	50
OTHERWISE NOTED	BECAF	Cargo Organizer - Standard	83	88
	BECAG	Cargo Organizer - Large	92	98
	<b>BMWAB</b>	Yakima Roof-Rail Crossbars - Silver	781	830
	D5EAD	Locking Wheel Nuts	64	68
	FHLAH	Cooler Bag with adjustable carrying strap	36	38
	FIMAE	Mudflaps Kit Front & Rear	168	178
	J4JAE	Center Console Vault w/Coded Lock	376	400