Prepared for: Dan Smith EXCEL TRUCK GROUP WEYERS CAVE 3243 Lee Highway Weyers Cave, VA 24486 Phone: 5402340999 Prepared by: Logan Grimm EXCEL TRUCK GROUP 267 LEE HIGHWAY SOUTH ROANOKE, VA 24019 Phone: 540-453-1004

A proposal for EXCEL TRUCK GROUP WEYERS CAVE

Prepared by EXCEL TRUCK GROUP Logan Grimm

Jul 14, 2021

Western Star 4700SB

Components shown may not reflect all spec'd options and are not to scale

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SPECIFICATION PROPOSAL

	Description	Weight Front	Weight Rear	
Price Level				
	WESTERN STAR 4700 PRL-26T (EFF:7/26/21)			
Data Version				
	SPECPRO21 DATA RELEASE VER 006			
Vehicle Configurat	ion			
	4700 SET-BACK FRONT AXLE CHASSIS 2023 MODEL YEAR SPECIFIED	9,215	6,480	
	SET BACK AXLE - TRUCK STRAIGHT TRUCK PROVISION, NON-TOWING LH PRIMARY STEERING LOCATION			
General Service				
	TRUCK CONFIGURATION			
	DOMICILED, USA 50 STATES (INCLUDING CALIFORNIA AND CARB OPT-IN STATES)			
	CONSTRUCTION SERVICE			
	CONSTRUCTION BUSINESS SEGMENT			
	DRY BULK COMMODITY			
	TERRAIN/DUTY: 100% (ALL) OF THE TIME, IN TRANSIT, IS SPENT ON PAVED ROADS			
	MAXIMUM 8% EXPECTED GRADE			
	SMOOTH CONCRETE OR ASPHALT PAVEMENT - MOST SEVERE IN-TRANSIT (BETWEEN SITES) ROAD SURFACE			
	WESTERN STAR VOCATIONAL WARRANTY			
	EXPECTED FRONT AXLE(S) LOAD: 12000.0 lbs			
	EXPECTED REAR DRIVE AXLE(S) LOAD : 17500.0 lbs			
	EXPECTED GROSS VEHICLE WEIGHT CAPACITY : 29500.0 lbs			
Truck Service				
	FLATBED/PLATFORM/STAKE BODY			

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	Description	Weight Front	Weight Rear	
	GODWIN MANUFACTURING COMPANY			
Engine				
	CUM L9 270 HP @ 2200 RPM; 2200 GOV RPM, 860 LB-FT @ 1200 RPM	-850	-70	
Electronic Paramete	rs			
	75 MPH ROAD SPEED LIMIT			
	CRUISE CONTROL SPEED LIMIT SAME AS ROAD SPEED LIMIT			
	PTO MODE BRAKE OVERRIDE - SERVICE BRAKE APPLIED			
	PTO MODE CLUTCH OVERRIDE - CLUTCH ENABLED			
	REGEN INHIBIT SPEED THRESHOLD - 5 MPH			
Engine Equipment				
	2016 ONBOARD DIAGNOSTICS/2010 EPA/CARB/GHG21 CONFIGURATION			
	2008 CARB EMISSION CERTIFICATION - CLEAN IDLE (INCLUDES 6X4 INCH LABEL ON LOWER FORWARD CORNER OF DRIVER DOOR)			
	STANDARD OIL PAN			
	ENGINE MOUNTED OIL CHECK AND FILL			
	SIDE OF HOOD AIR INTAKE WITH DONALDSON HIGH CAPACITY AIR CLEANER WITH SAFETY ELEMENT, FIREWALL MOUNTED			
	DR 12V 160 AMP 28-SI QUADRAMOUNT PAD ALTERNATOR WITH REMOTE BATTERY VOLT SENSE			
	(3) DTNA GENUINE, AGM STARTING AND CYCLING, MIN 2190CCA, 570RC, THREADED STUD BATTERIES			
	PASSENGER SEAT BATTERY BOX VENTED TO OUTSIDE OF CAB			
	BATTERY BOX MOUNTED UNDER PASSENGER SEAT			
	WIRE GROUND RETURN FOR BATTERY CABLES WITH ADDITIONAL FRAME GROUND RETURN			
	PLASTIC BATTERY BOX COVER			
	LOW VOLTAGE BATTERY DISCONNECT AT 12.3 VOLTS FOR ISOLATED CIRCUITS WITH LOCAL ALARM			
	EATON ADVANTAGE 15-1/2 INCH SELF ADJUSTING CLUTCH	-5		
	BABCOCK 2-PIECE CLUTCH BRAKE			

Description	Weight Front	Weight Rear	
ZERK FITTING WITH EXTENSION HOSE AT CLUTCH RELEASE BEARING			
HYDRAULIC CLUTCH CONTROL			
CUMMINS TURBOCHARGED 18.7 CFM AIR COMPRESSOR WITH INTERNAL SAFETY VALVE			
AIR COMPRESSOR DISCHARGE LINE			
ELECTRONIC ENGINE INTEGRAL SHUTDOWN PROTECTION SYSTEM			
NO RETARDER/ENGINE BRAKE			
RH OUTBOARD UNDER STEP MOUNTED HORIZONTAL AFTERTREATMENT SYSTEM ASSEMBLY WITH RH HORIZONTAL TAILPIPE	-30	-20	
ENGINE AFTERTREATMENT DEVICE, AUTOMATIC OVER THE ROAD REGENERATION AND DASH MOUNTED REGENERATION REQUEST SWITCH			
STANDARD EXHAUST SYSTEM LENGTH			
RH STANDARD HORIZONTAL TAILPIPE			
6 GALLON DIESEL EXHAUST FLUID TANK			
100 PERCENT DIESEL EXHAUST FLUID FILL			
STANDARD DIESEL EXHAUST FLUID PUMP MOUNTING			
LH MEDIUM DUTY STANDARD DIESEL EXHAUST FLUID TANK LOCATION			
NO MUFFLER/TAILPIPE SHIELD	-10		
HORTON DRIVEMASTER ADVANTAGE ON/OFF FAN DRIVE			
AUTOMATIC FAN CONTROL WITHOUT DASH SWITCH, NON ENGINE MOUNTED			
CUMMINS SPIN ON FUEL FILTER			
COMBINATION FULL FLOW/BYPASS OIL FILTER			
1300 SQUARE INCH ALUMINUM RADIATOR	-20		
MOUNTING FOR FIREWALL MOUNTED SURGE TANK			
ANTIFREEZE TO -34F, OAT (NITRITE AND SILICATE FREE) EXTENDED LIFE COOLANT			
GATES BLUE STRIPE COOLANT HOSES OR EQUIVALENT			
CONSTANT TENSION HOSE CLAMPS FOR COOLANT HOSES			
RADIATOR DRAIN VALVE			
NO RADIATOR/OIL PAN GUARD	-5		
NO BLOCK HEATER			

	Description	Weight Front	Weight Rear	
	NO OIL PREHEATER			
	ALUMINUM FLYWHEEL HOUSING			
	ELECTRIC GRID AIR INTAKE WARMER			
	DELCO 12V 38MT HD STARTER WITH INTEGRATED MAGNETIC SWITCH	-35		
Transmission				
	EATON FULLER FR-14210B TRANSMISSION	-180	-100	
Transmission Equip	oment			
	ALUMINUM CLUTCH HOUSING	-50		
	CUSTOMER INSTALLED CHELSEA 870 SERIES PTO			
	PTO MOUNTING, RH SIDE OF MAIN TRANSMISSION			
	MAGNETIC PLUGS, ENGINE DRAIN, TRANSMISSION FILL AND DRAIN, AXLE(S) FILL AND DRAIN			
	PAINTED SHIFT LEVER, SOLID LINKAGE			
	NO TRANSMISSION OIL COOLER	-15		
	SYNTHETIC TRANSMISSION LUBE			
Front Axle and Equi	pment			
	DETROIT DA-F-12.0-3 12,000# FF1 71.5 KPI/3.74 DROP SINGLE FRONT AXLE	-190		
	MERITOR 15X4 Q+ CAM FRONT BRAKES	-10		
	NON-ASBESTOS FRONT BRAKE LINING			
	CONMET CAST IRON FRONT BRAKE DRUMS			
	FRONT OIL SEALS			
	VENTED FRONT HUB CAPS WITH WINDOW, CENTER AND SIDE PLUGS - OIL			
	STANDARD SPINDLE NUTS FOR ALL AXLES			
	MERITOR AUTOMATIC FRONT SLACK ADJUSTERS			
	STANDARD KING PIN BUSHINGS			
	TRW THP-60 POWER STEERING	-40		
	POWER STEERING PUMP			
	2 QUART SEE THROUGH POWER STEERING RESERVOIR			
	SYNTHETIC 40/50W FRONT AXLE LUBE			
Front Suspension				
	12,000# DUAL TAPERLEAF FRONT SUSPENSION	-188		

	Description	Weight Front	Weight Rear	
	MAINTENANCE FREE RUBBER BUSHINGS - FRONT SUSPENSION			
	FRONT SHOCK ABSORBERS			
Rear Axle and Equ	uipment			
	RS-21-160 21,000# R-SERIES SINGLE REAR AXLE		-2,300	
	3.58 REAR AXLE RATIO			
	IRON REAR AXLE CARRIER WITH STANDARD AXLE HOUSING			
	MXL 176T MERITOR EXTENDED LUBE MAIN DRIVELINE WITH HALF ROUND YOKES	-25	-25	
	MERITOR 16.5X7 Q+ CAST SPIDER CAM REAR BRAKES, DOUBLE ANCHOR, FABRICATED SHOES			
	NON-ASBESTOS REAR BRAKE LINING			
	BRAKE CAMS AND CHAMBERS ON REAR SIDE OF DRIVE AXLE(S)			
	GUNITE CAST IRON REAR BRAKE DRUMS		-10	
	REAR OIL SEALS			
	WABCO TRISTOP D LONGSTROKE 1-DRIVE AXLE SPRING PARKING CHAMBERS		-20	
	MERITOR AUTOMATIC REAR SLACK ADJUSTERS			
	MINERAL SAE 80/90 REAR AXLE LUBE			
Rear Suspension				
	23,000# FLAT LEAF SPRING REAR SUSPENSION WITH HELPER AND RADIUS ROD		30	
	SPRING SUSPENSION - NO AXLE SPACERS			
	STANDARD AXLE SEATS IN AXLE CLAMP GROUP			
	FORE/AFT CONTROL RODS			
Brake System				
	WABCO 4S/4M ABS			
	REINFORCED NYLON, FABRIC BRAID AND WIRE BRAID CHASSIS AIR LINES			
	FIBER BRAID PARKING BRAKE HOSE			
	STANDARD BRAKE SYSTEM VALVES			
	RELAY VALVE WITH 5-8 PSI CRACK PRESSURE, NO REAR PROPORTIONING VALVE			
	BW AD-9 BRAKE LINE AIR DRYER WITH HEATER	20		
	AIR DRYER MOUNTED OUTBOARD ON LH RAIL			
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	Description	Weight Front	Weight Rear	
	STEEL AIR BRAKE RESERVOIRS; CUSTOMER ACCEPTS TANKS MOUNTED PERPENDICULAR TO RAIL	20	20	
	PULL CABLE ON WET TANK, PETCOCK DRAIN VALVES ON ALL OTHER AIR TANKS			
Wheelbase & Frame				
	4200MM (165 INCH) WHEELBASE			
	11/32X3-1/2X10-15/16 INCH STEEL FRAME (8.73MMX277.8MM/0.344X10.94 INCH) 120KSI			
	1600MM (63 INCH) REAR FRAME OVERHANG			
	FRAME OVERHANG RANGE: 61 INCH TO 70 INCH			
	CALC'D BACK OF CAB TO REAR SUSP C/L (CA) : 102.05 in			
	CALCULATED EFFECTIVE BACK OF CAB TO REAR SUSPENSION C/L (CA) : 99.05 in			
	CALC'D FRAME LENGTH - OVERALL : 258.46			
	FRAME HEIGHT TOP FRONT UNLADEN: 39.86 in			
	FRAME HEIGHT TOP FRONT LADEN: 37.62 in			
	FRAME HEIGHT TOP REAR UNLADEN : 41.0 in			
	FRAME HEIGHT TOP REAR LADEN : 37.73 in			
	CALCULATED FRAME SPACE LH SIDE: 48.08 in			
	CALCULATED FRAME SPACE RH SIDE : 127.76 in			
	CALC'D SPACE AVAILABLE FOR DECKPLATE : 95.69 in			
	SQUARE END OF FRAME			
	STANDARD WEIGHT ENGINE CROSSMEMBER			
	STANDARD CROSSMEMBER BACK OF TRANSMISSION			
	STANDARD MIDSHIP #1 CROSSMEMBER(S)			
	STANDARD REARMOST CROSSMEMBER			
	HEAVY DUTY SUSPENSION CROSSMEMBER		10	
	STANDARD WEIGHT REAR SUSPENSION CROSSMEMBER			
Chassis Equipment				
	14 INCH PAINTED STEEL BUMPER			
	NO LICENSE PLATE MOUNTING			
	FRONT ANTI-SPRAY CAB MOUNTED MUDFLAPS			
	GRADE 8 THREADED HEX HEADED FRAME FASTENERS			

	Description	Weight Front	Weight Rear	
	EXTERIOR HARNESSES WRAPPED IN ABRASION TAPE			
Fuel Tanks				
	60 GALLON/227 LITER ALUMINUM FUEL TANK - LH			
	25 INCH DIAMETER FUEL TANK(S)			
	PLAIN ALUMINUM/PAINTED STEEL FUEL/HYDRAULIC TANK(S) WITH PAINTED BANDS			
	FUEL TANK(S) FORWARD			
	PLAIN STEP FINISH			
	FUEL TANK CAP(S)			
	DAVCO 245 FUEL/WATER SEPARATOR WITH WATER IN FUEL SENSOR	20		
	EQUIFLO INBOARD FUEL SYSTEM			
	HIGH TEMPERATURE REINFORCED NYLON FUEL LINE			
Tires				
	CONTINENTAL HSR2 11R22.5 14 PLY RADIAL FRONT TIRES	16		
	CONTINENTAL HSR2 11R22.5 14 PLY RADIAL REAR TIRES		32	
Hubs				
	CONMET PRESET PLUS PREMIUM IRON FRONT HUBS			
	CONMET PRESET PLUS PREMIUM IRON REAR HUBS			
Wheels				
	ACCURIDE 28828 22.5X8.25 10-HUB PILOT 6.18 INSET 2-HAND HD STEEL DISC FRONT WHEELS	26		
	MAXION WHEELS 90262 22.5X8.25 10-HUB PILOT 5-HAND STEEL DISC REAR WHEELS		36	
	FRONT WHEEL MOUNTING NUTS			
	REAR WHEEL MOUNTING NUTS			
	NO PUSHER/TAG WHEEL MOUNTING NUTS			
Cab Exterior				
	110 INCH BBC STEEL CONVENTIONAL CAB			
	WESTERN STAR PAINTED ALUMINUM CAB SKIRT			
	AIR CAB MOUNTS WITH CHECK VALVE			
	200		07/44/2024	

Description	Front	Weight Rear
NONREMOVABLE BUGSCREEN MOUNTED BEHIND GRILLE		
FRONT FENDERS		
LH AND RH EXTERIOR GRAB HANDLES WITH RUBBER INSERTS AND RH INTERIOR GRAB HANDLE MOUNTED TO A POST		
STATIONARY BRIGHT FINISH GRILLE		
CHROME HOOD MOUNTED AIR INTAKE GRILLE		
HEAVY DUTY STEEL CAB FLOOR		
FIBERGLASS HOOD		
HOOD OPENING ASSIST		
SINGLE HADLEY SD-978 26 INCH RECTANGULAR AIR HORN	-4	
SINGLE ELECTRIC HORN		
SINGLE HORN SHIELD		
DOORS AND IGNITION KEYED THE SAME		
REAR LICENSE PLATE MOUNT END OF FRAME		
SINGLE RECTANGULAR H4 HALOGEN HEADLIGHTS WITH BRIGHT BEZELS		
(5) AMBER MARKER LIGHTS		
INTEGRAL STOP/TAIL/BACKUP LIGHTS		
STANDARD FRONT TURN SIGNAL LAMPS		
DUAL WEST COAST STAINLESS STEEL MIRRORS		
DOOR MOUNTED MIRRORS		
102 INCH EQUIPMENT WIDTH		
LH AND RH 8 INCH STAINLESS STEEL CONVEX MIRRORS MOUNTED BELOW PRIMARY MIRRORS		
NO AUXILIARY MIRROR		
STANDARD SIDE/REAR REFLECTORS		
17.5X35 INCH TINTED REAR WINDOW		
TINTED DOOR GLASS		
MANUAL DOOR WINDOW REGULATORS		
2-PIECE TINTED CURVED BONDED WINDSHIELD		
2 GALLON WINDSHIELD WASHER RESERVOIR WITH FLUID LEVEL INDICATOR, MOUNTED UNDER CAB, WITH REMOTE FILL		
Cab Interior		
GRAY VINYL BASE INTERIOR		

BLACK HARD TRIM

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Description	Weight Front	Weight Rear	
BASE LEFT HAND DOOR TRIM			
BASE RIGHT HAND DOOR TRIM			
BLACK MATS WITH SINGLE INSULATION			
NO DASH MOUNTED ASH TRAY, POWER RECEPTACLE IN LIEU OF LIGHTER			
FORWARD ROOF MOUNTED CONSOLE			
LH AND RH DOOR MAP POCKETS			
(2) COAT HOOKS ON BACKWALL OF CAB			
NO CUP/THERMOS HOLDER			
TWO-TONE CHARCOAL UPPER/COOL GRAY LOWER SOFT TOUCH WING DASH WITH BLACK DRIVER SIDE COSMETIC UNDER DASH COVER			
HEATER, DEFROSTER AND AIR CONDITIONER WITH CONSTANT TEMPERATURE CONTROL AND COSMETIC COVER			
HVAC DUCTING WITH FOAM MAIN FRESH AIR FILTER			
MAIN HVAC CONTROLS WITH RECIRCULATION SWITCH			
STANDARD HEATER PLUMBING			
VALEO HEAVY DUTY A/C REFRIGERANT COMPRESSOR			
RADIATOR MOUNTED AIR CONDITIONER CONDENSER			
BINARY CONTROL, R-134A			
CAB INSULATION			
AUTOMATIC SELF-RESET CIRCUIT BREAKERS/FUSES IN DASH POWER DISTRIBUTION BOXES AND FUSES IN AUXILIARY POWER DISTRIBUTION BOXES			
DOOR ACTIVATED DOME LIGHT, UNDER DASH LIGHT AND LH AND RH DOOR MOUNTED COURTESY LIGHTS			
CAB DOOR LATCHES WITH MANUAL DOOR LOCKS			
BASIC HIGH BACK AIR SUSPENSION DRIVER SEAT WITH 1 CHAMBER AIR LUMBAR, INTEGRATED CUSHION EXTENSION AND REAR CUSHION TILT			
BATTERY BOX MID BACK NON SUSPENSION PASSENGER SEAT			
GRAY VINYL DRIVER SEAT COVER			
GRAY VINYL PASSENGER SEAT COVER			

	Description	Weight Front	Weight Rear	
	3 POINT HIGH VISIBILITY ORANGE RETRACTOR DRIVER AND PASSENGER SEAT BELTS			
	ADJUSTABLE TILT AND TELESCOPING STEERING COLUMN			
	4-SPOKE 18 INCH (450MM) BLACK STEERING WHEEL WITH SWITCHES			
	DRIVER AND PASSENGER INTERIOR SUN VISORS			
Instruments & Con	itrols			
	NON-ADJUSTABLE SUSPENDED PEDALS			
	ELECTRONIC ACCELERATOR CONTROL			
	BRIGHT ARGENT FINISH GAUGE BEZELS			
	BLACK VINYL DRIVER INSTRUMENT PANEL			
	BLACK VINYL CENTER INSTRUMENT PANEL			
	LOW AIR PRESSURE INDICATOR LIGHT AND AUDIBLE ALARM			
	2 INCH PRIMARY AND SECONDARY AIR PRESSURE GAUGES			
	INTAKE MOUNTED AIR RESTRICTION INDICATOR WITHOUT GRADUATIONS			
	ELECTRONIC CRUISE CONTROL WITH CONTROLS ON STEERING WHEEL SPOKES			
	KEY OPERATED IGNITION SWITCH AND INTEGRAL START POSITION; 4 POSITION OFF/RUN/START/ACCESSORY			
	ICU4ME DRIVER MESSAGE CENTER WITH GRAPHICAL DISPLAY, BLACK FACE GAUGES, DIAGNOSTICS AND DATA LINKED			
	HEAVY DUTY ONBOARD DIAGNOSTICS INTERFACE CONNECTOR LOCATED BELOW LH DASH			
	2 INCH ELECTRIC FUEL GAUGE			
	EMISSIONS LIMITED IDLE ADJUST			
	ELECTRICAL ENGINE COOLANT TEMPERATURE			
	NO TRANSMISSION TEMPERATURE GAUGE			
	ELECTRONIC OUTSIDE TEMPERATURE SENSOR DISPLAY IN DRIVER MESSAGE CENTER			
	ELECTRIC ENGINE OIL PRESSURE GAUGE			
	POWER AND GROUND STUDS TOP OF DASH AND COBRA 29WX NW ST FACTORY INSTALLED CB RADIO IN OVERHEAD CONSOLE	5		

	Description	Weight Front	Weight Rear	
	ROOF/OVERHEAD CONSOLE CB RADIO PROVISION			
	NO CB ANTENNA, BRACKET OR LEAD			
	ELECTRONIC MPH SPEEDOMETER WITH SECONDARY KPH SCALE, WITH ODOMETER			
	STANDARD VEHICLE SPEED SENSOR			
	ELECTRONIC 3000 RPM TACHOMETER			
	NO VEHICLE PERFORMANCE MONITOR	-5		
	IGNITION SWITCH CONTROLLED ENGINE STOP			
	DIGITAL VOLTAGE DISPLAY INTEGRAL WITH DRIVER DISPLAY			
	SINGLE ELECTRIC WINDSHIELD WIPER MOTOR WITH DELAY			
	CAB/TRAILER MARKER LIGHT SWITCH WITH SEPARATE HEADLIGHT SWITCH WITH HEADLIGHT/MARKER LIGHT INTERRUPTER SWITCHES ON STEERING WHEEL			
	ONE VALVE PARKING BRAKE SYSTEM WITH WARNING INDICATOR			
	MANUAL TURN SIGNAL SWITCH, HEADLAMP HIGH/LOW AND FLASH, WASH/WIPE/INTERMITTENT			
	PACIFIC INSIGHT ELECTRONIC FLASHER			
Design				
	PAINT: ONE SOLID COLOR			
Color				
00101				
	CAB COLOR A: L0006EY WHITE ELITE EY			
	CAB INTERIOR PAINTED SAME AS CAB COLOR			
	BLACK, HIGH SOLIDS POLYURETHANE CHASSIS PAINT			
	POWDER WHITE (N0006EA) FRONT WHEELS/RIMS (PKWHT21, TKWHT21, W, TW)			
	POWDER WHITE (N0006EA) REAR WHEELS/RIMS (PKWHT21, TKWHT21, W, TW)			
	BUMPER PAINTED SAME AS CHASSIS			
Certification / Co	npliance			
	U.S. FMVSS CERTIFICATION, EXCEPT SALES CABS AND GLIDER KITS			

Secondary Factory Options

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Prepared for: Dan Smith EXCEL TRUCK GROUP WEYERS CAVE 3243 Lee Highway Weyers Cave, VA 24486 Phone: 5402340999

	Description	Weight Front	Weight Rear	
	DEALER HAS BEEN ADVISED OF AND ACCEPTED RESPONSIBILITY FOR MODIFICATIONS DUE TO POSSIBLE PTO/CHASSIS INTERFERENCE			
Raw Performance Da	ta			
	CALCULATED EFFECTIVE BACK OF CAB TO REAR SUSPENSION C/L (CA): 99.05 in			
	CALC'D SPACE AVAILABLE FOR DECKPLATE : 95.69 in			
Sales Programs				
	STARQUOTE STOCK TRUCK SALES PROGRAM			

TOTAL VEHICLE SUMMARY

Weight Summary			
	Weight Front	Weight Rear	Total Weight
Factory Weight ⁺	7660 lbs	4063 lbs	11723 lbs
Total Weight ⁺	7660 lbs	4063 lbs	11723 lbs

(+) Weights shown are estimates only.

If weight is critical, contact Customer Application Engineering.

(***) All cost increases for major components (Engines, Transmissions, Axles, Front and Rear Tires) and government mandated requirements, tariffs, and raw material surcharges will be passed through and added to factory invoices.