

**NCSA Pricing Options Page 22-06-0426R Pricing Schedule
for TANA Compactors**

Product	Part #	Product Family	List Price	Standard Discount	New Retail Base
Prime Products					
H555 ECO Landfill Compactor		H Model Upgrade	1,339,674	12.00%	1,178,913
H450 ECO Landfill Compactor		H Model Upgrade	1,243,742	12.00%	1,094,493
H380 ECO Landfill Compactor		H Model Upgrade	1,007,889	12.00%	886,942
H320 ECO Landfill Compactor		H Model Upgrade	866,464	12.00%	762,488
H260 ECO Landfill Compactor		H Model Upgrade	704,403	12.00%	619,875
Compactor Options					
Fire Extinguisher	TX11908		687	12.00%	605
Fire Suppression System	TX11909	Range low	23,281	12.00%	20,487
Fire Suppression System	TX11910	Range high	27,514	12.00%	24,212
Electric preheater - engine & hydraulic - 260 & 320	T924272	260 & 320	3,672	12.00%	3,231
Electric preheater - engine & hydraulic - 380, 450, 520	T924274	380, 450, & 520	3,780	12.00%	3,326
Webasto - engine & hydraulic pre heater PLUS Cabin Pre-heater 260 & 320	T934222	260 & 320	11,920	12.00%	10,490
Webasto - engine & hydraulic pre heater PLUS Cabin Pre-heater 380, 450, 520	T935514	380, 450, & 520	11,920	12.00%	10,490
Cabin Pre-heater, electric - North American Version	TX933741		1,167	12.00%	1,027
Heated Mirrors	T918365		1,340	12.00%	1,072
Side Lights - E Series	T919673	E Series Only	788	12.00%	693
Upgraded LED Lights (E Series Only)	TX10372	E Series Only	3,229	12.00%	2,842
Side Lights - H Series - LED	TX10372	H Series Only	1,620	12.00%	1,426
Upgraded LED Lights (H Series Only)	TX11919	H Series Only	2,916	12.00%	2,566
Semi-U Blade - Upgrade from Straight - 380	T937561		7,015	12.00%	6,173
Semi-U Blade - Upgrade from Straight - 450 & 520	T936248		7,226	12.00%	6,358
Upgraded Seat - 440 Lb Capacity - E Series	TX11561	E Series Only	7,073	12.00%	6,224
Upgraded Seat - 440 Lb Capacity - H Series	TX11920	H Series Only	7,773	12.00%	6,840
Heated & Cooling Seat Upgrade	T934519	H Series Only	2,520	12.00%	2,218
Cooling Box - inside cabin for food and drinks	T934517	H Series Only	694	12.00%	611
Tarpomatic Cylinder Upgrade	TX11911		11,678	12.00%	10,277
Protrack Access and Reporting Access - Per Year	TX11912		1,458	12.00%	1,283
Smaller Rail System - H520, H450, & H380 - Downsize	TX11913	H Series Only	-10,035	12.00%	-8,831
Upgraded Railing System - Version A - Installed - E Series Only	TX11313	E Series Only	31,620	12.00%	27,826
Upgraded Railing System - Version A - NOT Installed - E Series Only	TX11313B	E Series Only	23,287	12.00%	20,492
GPS - Carlson - require base station - 1 yr Command Software & 4 Days Install & Train	TX11914	varies by region	94,576	12.00%	83,227
GPS - Carlson - cellular network - 1 yr Command Software & 3 Days Install & Train	TX11915	varies by region	70,069	12.00%	61,661
Carlson Command Software - Annual Subscription - Per Year	TX11921	varies by region	4,167	12.00%	3,667
GPS - Carlson - additional days of training & install - Cost Per Day	TX11922	varies by region	2,292	12.00%	2,017
Preventive Maintenance Kits - 2,000 Hours - must be purchased with unit - E Series	TX11916	E Series Only	9,400	12.00%	8,272
Preventive Maintenance Kits - 2,000 Hours - must be purchased with unit - H Series	TX11917	H Series Only	13,400	12.00%	11,792
Custom Paint Color	VARIOUS		12,480	12.00%	10,982
Extended Warranty Options	VARIOUS	See Schedule			