	DOMINION OF BEDFORD							
	SPEC#	63						
	MODEL	DD3L93	RA	M 3500	CREW CA	ВС	CHASSIS	4x2
	UPGRADE/DOWNGRADE MODELS							
	MODEL	DESCRIPTION					PRICE	
					DIFFERENTIAL			-
	OPTION	OPTION	MSRP		6% VSA	VSA		
	CODE	DESCRIPTION			DISCOUNT		PRICE	
1	2YA	CUMMINS DIESEL	\$	9,745.00	6%	\$	9,160.30	
2	WLA	DUAL REAR WHEELS	\$	1,395.00	6%	\$	1,311.30	
3	GXM	REMOTE KEYLESS ENTRY	\$	395.00	6%	\$	371.30	
4	MRU	BLACK TUBE STEPS	\$	495.00	6%	\$	465.30	
5	XAC	REAR BACKUP CAMERA	\$	495.00	6%	\$	465.30	
6	XHC	TRAILER BRAKE CONTROL	\$	370.00	6%	\$	347.80	
7	CONVENIENCE FEE IF DEALER HAS		\$	250.00	6%	\$	235.00	
	ACCEPTABLE UNIT IN STOCK FOR							
	IMMEDIATE DELIVERY vs. FACTORY ORDER							