

	DOMINION OF BEDFORD					
	SPEC #	187				
	MODEL	KLJM74	CHEROKEE LATITUDE 4X4			
	UPGRADE/DOWNGRADE MODELS					
	MODEL	DESCRIPTION			PRICE	
					DIFFERENTIAL	
	KLJE74	LATITUDE PLUS TRIM			\$ 2,810.00	
	KLJR74	LUX TRIM			\$ 4,420.00	
	KLJP74	LIMITED TRIM			\$ 8,550.00	
	KLJH74	TRAILHAWK			\$ 7,750.00	
	OPTION	OPTION CODE	MSRP	6% VSA	VSA	
	CODE	DESCRIPTION		DISCOUNT	PRICE	
1	AFY	INTERIOR PACKAGE	\$ 265.00	6%	\$ 249.10	
2	AJ1	SAFETY GROUP	\$ 250.00	6%	\$ 235.00	
3	TBB	FULL SIZE SPARE	\$ 295.00	6%	\$ 277.30	
4	CONVENIENCE FEE IF DEALER HAS		\$ 250.00	6%	\$ 235.00	
	ACCEPTABLE UNIT IN STOCK FOR					
	IMMEDIATE DELIVERY vs. FACTORY ORDER					