	DOMINION OF BEDFORD								
	SPEC#	132							
	MODEL	LAEH22	CHALLENGER SXT AWD						
	UPGRADE/	DOWNGRADE MODELS							
	MODEL	DESCRIPTION					PRICE		
						DIFFERENTIAL			
	LAEL22	GT TRIM				\$	3,485.00		
	OPTION	OPTION CODE	M.	SRP	6% VSA		VSA		
	CODE	DESCRIPTION			DISCOUNT		PRICE		
1	ADE	COLD WEATHER GROUP	\$	695.00	6%	\$	653.30		
2	ADG	TECHNOLOGY GROUP		L,295.00	6%	\$	1,217.30		
3	AJV	DRIVER CONV. GROUP	\$ 1	,295.00	6%	\$	1,217.30		
4	TBK	COMPACT SPARE	\$	495.00	6%	\$	465.30		
5	CONVENIENCE FEE IF DEALER HAS		\$	250.00	6%	\$	235.00		
	ACCEPTABLE UNIT IN STOCK FOR								
	IMMEDIATE DELIVERY vs. FACTORY ORDER								