

## 2022MY SUPER DUTY F-350 (PICKUP DRW)

# PRICE LIST

(PRICE LEVEL CODE 235)

|                   | OPTION CODE | POWERTRAINS                                | MSRP         | VSA CONTRACT PRICE |
|-------------------|-------------|--------------------------------------------|--------------|--------------------|
| ENGINE<br>4X2/4X4 | 99T         | 6.7L Powerstroke Diesel V-8                | \$ 10,495.00 | \$ 9,865.30        |
|                   | 99N         | 7.3L Engine Option on F350 Pick-up         | \$ 1,705.00  | \$ 1,602.70        |
| AXLE<br>4X2/4X4   | X4L         | Axle, Limited Slip (Ratio 4.30)            | \$ 350.00    | \$ 329.00          |
|                   |             | Axle, Limited Slip (Ratio 4.30) W/ 996/44S | STD.         | STD.               |
|                   | X3L         | Axle, Limited Slip (Ratio 3.73)            | STD.         | STD.               |
|                   | X4N         | Axle, Limited Slip (Ratio 4.10)            | \$ 360.00    | \$ 338.40          |
|                   | X4M         | Axle, Electronic-Locking (Ratio 4.30)      | \$ 390.00    | \$ 366.60          |
|                   | X3K         | Axle, Limited Slip (Ratio 3.55)            | \$ 350.00    | \$ 329.00          |

| Model                                               | OPTION CODE | TIRES                                          | MSRP        | VSA CONTRACT PRICE |
|-----------------------------------------------------|-------------|------------------------------------------------|-------------|--------------------|
|                                                     | 642         | Wheels, 20 Inch Premium Cast Aluminum (Lariat) | \$ 1,420.00 | \$ 1,334.80        |
|                                                     | 643         | Wheels, 20 Inch Premium Cast Aluminum (KR)     | STD         | STD                |
|                                                     | 649         | Wheels, 20 Inch Chrome PVD (King Ranch w/ 17C) | N/C         | N/C                |
|                                                     |             | Wheels, 20 Inch Chrome PVD                     | \$ 1,340.00 | \$ 1,259.60        |
| Regular/<br>Super/<br>Crew<br>Cab                   | TBM         | LT245/75Rx17E BSW AT (XL)                      | \$ 165.00   | \$ 155.10          |
|                                                     | TBL         | LT245/75Rx17E OWL AT                           | \$ 295.00   | \$ 277.30          |
| Regular/<br>Super/<br>Crew<br>Cab<br>Chassis<br>Cab | 512         | Spare Tire and Wheel (with Box Delete)         | \$ 295.00   | \$ 277.30          |

| Model          | Trim Series | Trim Type | Seats                                          | MSRP      | VSA CONTRACT PRICE |
|----------------|-------------|-----------|------------------------------------------------|-----------|--------------------|
|                | XL          | L         | Vinyl High Back Bucket                         | \$ 355.00 | \$ 333.70          |
|                |             |           |                                                |           |                    |
| Regular<br>Cab | XL          | 1         | Cloth 40/20/40 Split Bench - Regular (XL Only) | \$ 100.00 | \$ 94.00           |
|                |             | 4         | Cloth High Back Bucket (Regular Cab)           | \$ 515.00 | \$ 484.10          |
| Super<br>Cab   | XL          | 4         | Cloth High Back Bucket (Super Cab)             | \$ 515.00 | \$ 484.10          |
| Crew           | XL          | 4         | Cloth High Back Bucket (Crew Cab)              | \$ 615.00 | \$ 578.10          |

| AVAIL.<br>ON ALL<br>MODELS<br>UNLESS<br>NOTED | OPTION CODE | OTHER OPTIONS                                                                    | MSRP       | VSA CONTRACT PRICE |
|-----------------------------------------------|-------------|----------------------------------------------------------------------------------|------------|--------------------|
|                                               | 62M         | Adjustable Gas and Brake Pedals (Lariat)                                         | N/C        | N/C                |
|                                               | 18C         | 6 inch Cab Steps, Chrome Angular (XL/XLT/Lariat, SC, CC)                         | \$ 695.00  | \$ 653.30          |
|                                               | 471         | Camper Package                                                                   | \$ 160.00  | \$ 150.40          |
|                                               | 166         | Carpet Delete (XLT/Lar)                                                          | \$ (50.00) | \$ (47.00)         |
|                                               |             | Carpet Delete (XL)                                                               | N/C        | N/C                |
|                                               | 16S         | All-Weather Floor Mats (Includes Carpet Floor Mats) (CC - KR, Platinum, Limited) | \$ 135.00  | \$ 126.90          |

|                            |                |                                                             |             |                          |
|----------------------------|----------------|-------------------------------------------------------------|-------------|--------------------------|
|                            | 16T            | Floor Mats, All-Weather (Excludes Carpet Floor Mats)        | \$ 130.00   | \$ 122.20                |
|                            | 592            | Clearance Lights, Roof                                      | \$ 95.00    | \$ 89.30                 |
|                            | 18C            | 6 inch Cab Steps, Chrome Angular (KR)                       | N/C         | N/C                      |
|                            | 41H            | Heater, Engine Block                                        | \$ 100.00   | \$ 94.00                 |
|                            | 54F            | Mirrors, PowerScope® Power Glass T-Tow (XLT)                | \$ 280.00   | \$ 263.20                |
|                            | 54K            | Manual Telescoping Trailer Tow Mirrors                      | N/C         | N/C                      |
|                            | 17C            | Chrome Package                                              | \$ 1,125.00 | \$ 1,057.50              |
|                            |                | Chrome Package w/ XLT                                       | N/C         | N/C                      |
|                            | 96M            | King Ranch Monochromatic Paint Package                      | N/C         | N/C                      |
|                            | 17X            | 4X4 Off-Road Package                                        | \$ 400.00   | \$ 376.00                |
|                            | 85D            | Universal Garage Door Opener                                | \$ 125.00   | \$ 117.50                |
|                            | 66S            | Upfitter Switches (6)                                       | \$ 165.00   | \$ 155.10                |
|                            | 954            | Paint, Lower Accent Two-Tone (Lariat)                       | \$ 255.00   | \$ 239.70                |
|                            |                | Paint, Lower Accent Two-Tone (King Ranch)                   | N/C         | N/C                      |
|                            | 76R            | Reverse Sensing System (XLT)                                | \$ 295.00   | \$ 277.30                |
|                            | 41P            | Skid Plate Package                                          | \$ 100.00   | \$ 94.00                 |
|                            | 59H            | Center High Mount Stop Lamp (CHMSL)                         | N/C         | N/C                      |
|                            | 473            | Snow Plow Package                                           | \$ 250.00   | \$ 235.00                |
|                            | 525            | Cruise Control (XLT/Lar/KR/PL)                              | N/C         | N/C                      |
|                            | 67H            | Suspension Package, Heavy Service                           | \$ 125.00   | \$ 117.50                |
|                            | 52B            | TowCommand™ Integrated Trailer Brake Controller             | \$ 270.00   | \$ 253.80                |
|                            | 62R            | Transmission Power Take-Off Provision                       | \$ 280.00   | \$ 263.20                |
|                            | 435            | Window, Power Sliding Rear                                  | \$ 405.00   | \$ 380.70                |
|                            | 43B            | Heated Backlight/Rear Window Defrost (Included w/ 435 only) | N/C         | N/C                      |
|                            | 85G            | Tailgate Step                                               | \$ 375.00   | \$ 352.50                |
|                            | 41A            | Rapid-Heat Supplemental Cab Heater                          | \$ 250.00   | \$ 235.00                |
|                            | 86A            | Engine Idle Shutdown - 10 Minutes                           | \$ 250.00   | \$ 235.00                |
|                            | 86B            | Engine Idle Shutdown - 5 Minutes                            | \$ 250.00   | \$ 235.00                |
|                            | 86C            | Engine Idle Shutdown - 15 Minutes                           | \$ 250.00   | \$ 235.00                |
|                            | 86D            | Engine Idle Shutdown - 20 Minutes                           | \$ 250.00   | \$ 235.00                |
|                            | 98R            | Operator Commanded Regeneration (OCR)                       | \$ 250.00   | \$ 235.00                |
|                            | 85S            | Tough Bed® Spray-in bedliner                                | \$ 595.00   | \$ 559.30                |
|                            |                | Tough Bed Spray-in bedliner (Lariat w/ 17L)                 | N/C         | N/C                      |
|                            | 85L            | Drop-in Bedliner                                            | \$ 350.00   | \$ 329.00                |
|                            | 61M            | Wheel Well Liner                                            | \$ 180.00   | \$ 169.20                |
|                            |                | Wheel Well Liner (KR/Plat/Ltd)                              | N/C         | N/C                      |
|                            | 96L            | Lariat Value Package                                        | \$ 710.00   | \$ 667.40                |
|                            | 96U            | Lariat Ultimate Package                                     | \$ 3,495.00 | \$ 3,285.30              |
|                            | 65A            | Individual Trailer TPMS                                     | \$ 500.00   | \$ 470.00                |
|                            | 535            | Trailer Tow Package - High Capacity                         | \$ 1,130.00 | \$ 1,062.20              |
|                            | 76S            | Remote Start System                                         | \$ 250.00   | \$ 235.00                |
|                            |                | Remote Start System (w/Lariat Ultimate/Value)               | N/C         | N/C                      |
|                            | 85M            | Bed Mat                                                     | \$ 150.00   | \$ 141.00                |
|                            | 98F            | CNG/Propane Gaseous Engine Prep Package (w/6.2L only)       | \$ 315.00   | \$ 296.10                |
|                            | 61S            | Splash Guards/Mud Flaps (Front & Rear)                      | \$ 130.00   | \$ 122.20                |
|                            | 62S            | Splash Guards/Mud Flaps (Rear)                              | N/C         | N/C                      |
|                            | 68L            | 13K GVWR Package                                            | N/C         | N/C                      |
|                            | 15J            | Gooseneck Hitch Kit                                         | \$ 250.00   | \$ 235.00                |
|                            | 15K            | 5th Wheel Hitch Kit (25K)                                   | \$ 1,495.00 | \$ 1,405.30              |
|                            | 53W            | 5th Wheel/Gooseneck Hitch Prep Package                      | \$ 500.00   | \$ 470.00                |
|                            | 76C            | Exterior Back-up Chime                                      | \$ 140.00   | \$ 131.60                |
|                            | 96V            | XL Value Package                                            | \$ 395.00   | \$ 371.30                |
|                            | 61L            | Front Wheel Well Liners                                     | \$ 180.00   | \$ 169.20                |
|                            | 61N            | Front & Rear Wheel Well Liners                              | \$ 325.00   | \$ 305.50                |
|                            | 17V            | XLT Value Package (Super & Crew Cabs)                       | \$ 1,480.00 | \$ 1,391.20              |
|                            |                | XLT Value Package (Regular Cab)                             | \$ 1,340.00 | \$ 1,259.60              |
|                            | 17P            | XLT Premium Package                                         | \$ 2,995.00 | \$ 2,815.30              |
|                            | 87H            | Hood Deflector - Black Molded                               | \$ 130.00   | \$ 122.20                |
| AVAIL.<br>ON ALL<br>MODELS | OPTION<br>CODE | OTHER OPTIONS CONTINUED                                     | MSRP        | VSA<br>CONTRACT<br>PRICE |

| UNLESS<br>NOTED |                                                                            |             |             |  |
|-----------------|----------------------------------------------------------------------------|-------------|-------------|--|
| 66D             | Pickup Box Delete (XL/XLT w/ 8 ft. Box only)                               | \$ (625.00) | \$ (587.50) |  |
| 90L             | Power Equip Group on XL (Reg & Super Cabs)                                 | \$ 915.00   | \$ 860.10   |  |
|                 | Power Equip Group on XL (Crew Cabs)                                        | \$ 1,125.00 | \$ 1,057.50 |  |
|                 | Power Equip Group (XLT/Lar)                                                | N/C         | N/C         |  |
| 873             | CHMSL Camera (w/ 4.2 or 8 screen)                                          | \$ 200.00   | \$ 188.00   |  |
| 527             | Adaptive Cruise Control                                                    | \$ 740.00   | \$ 695.60   |  |
| 96K             | KR Ultimate Package                                                        | \$ 3,350.00 | \$ 3,149.00 |  |
| 43C             | 110V/400W Outlet                                                           | \$ 175.00   | \$ 164.50   |  |
|                 | 110V/400W Outlet with 913                                                  | N/C         | N/C         |  |
| 60B             | BLIS w/ Cross-Traffic Alert                                                | \$ 540.00   | \$ 507.60   |  |
| 60C             | Audible Lane Departure Warning                                             | \$ 115.00   | \$ 108.10   |  |
| 66L             | Box Rail Lighting, LED Lighting system                                     | \$ 60.00    | \$ 56.40    |  |
|                 | Box Rail Lighting, LED Lighting system (KR/PL/LTD)                         | N/C         | N/C         |  |
| 66B             | Box Link Cleats - Locking (XL)                                             | \$ 75.00    | \$ 70.50    |  |
|                 | Box Link Cleats - Locking (XLT/Lar/KR/PL)                                  | N/C         | N/C         |  |
| 18D             | Extended Running Boards                                                    | \$ 740.00   | \$ 695.60   |  |
|                 | Extended Running Boards (w/ 17C)                                           | \$ 440.00   | \$ 413.60   |  |
| 43V             | Panoramic Moonroof                                                         | \$ 1,495.00 | \$ 1,405.30 |  |
| 18E             | Power Running Boards (KR & LAR)                                            | \$ 995.00   | \$ 935.30   |  |
| 65B             | Trailer Camera (optional w/ 4.2 or 8 screen)                               | \$ 375.00   | \$ 352.50   |  |
| 43B             | Defrost w/ Fixed & Privacy Glass                                           | \$ 60.00    | \$ 56.40    |  |
| 67E             | Extra-Extra Heavy Duty Alternator                                          | \$ 85.00    | \$ 79.90    |  |
|                 | Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (XL&XLT)       | \$ 85.00    | \$ 79.90    |  |
|                 | Extra-Extra Heavy Duty Alternator w/ 43C & 66S & 473 or 47B (LAR, KR, PLT) | N/C         | N/C         |  |
| 59Q             | LED Lighting Pkg - Headlamps / Tailamps / Foglamps /Signature              | \$ 1,180.00 | \$ 1,109.20 |  |
| 86M             | Dual Batteries (78 Amp.) req. 6.2L or 7.3L Gas                             | \$ 210.00   | \$ 197.40   |  |
| 16P             | Vinyl Floor Covering - KR/PL/LTD                                           | \$ 115.00   | \$ 108.10   |  |
| 52R             | Bed Ramps                                                                  | \$ 695.00   | \$ 653.30   |  |
| 17S             | STX                                                                        | \$ 1,825.00 | \$ 1,715.50 |  |
| 16F             | Carpet Flooring w/ STX                                                     | \$ 60.00    | \$ 56.40    |  |
| 653             | Trailer Camera & TPMS                                                      | \$ 725.00   | \$ 681.50   |  |
| 47B             | SNOWPLOW/CAMPER PACKAGE                                                    | \$ 305.00   | \$ 286.70   |  |
| 913             | SYNC 3                                                                     | \$ 450.00   | \$ 423.00   |  |
|                 | SYNC 3 (XLT)                                                               | N/C         | N/C         |  |
| 67B             | Dual Extra Heavy-Duty Alternator                                           | \$ 115.00   | \$ 108.10   |  |
|                 | Dual Extra Heavy-Duty Alternator w/ 43C & 66S & 473 or 47B                 | \$ 115.00   | \$ 108.10   |  |
|                 | Dual Extra Heavy-Duty Alternator w/ 41A                                    | N/C         | N/C         |  |
| 39S             | SiriusXM® Satellite Radio                                                  | \$ 185.00   | \$ 173.90   |  |
| 60A             | Adaptive Steering                                                          | \$ 1,000.00 | \$ 940.00   |  |
|                 | Adaptive Steering (Limited)                                                | N/C         | N/C         |  |
| 872             | Rear View Camera & Prep Kit (with P/U Box Delete)                          | \$ 415.00   | \$ 390.10   |  |
| 94W             | Wheel Locks                                                                | \$ 75.00    | \$ 70.50    |  |
| 18D             | Extended Running Boards (w/ 17P)                                           | \$ 440.00   | \$ 431.20   |  |
| 924             | Privacy Glass (Regular Cab w/43B)                                          | N/C         | N/C         |  |
|                 | Privacy Glass                                                              | \$ 30.00    | \$ 28.20    |  |
| 64U             | Wheels, 20 Inch Polished Aluminum                                          | N/C         | N/C         |  |
| 21X             | Vehicle Safe by Console Vault                                              | \$ 330.00   | \$ 310.20   |  |
| 62X             | Aluminum Tool/Cargo Box by Weather Guard                                   | \$ 575.00   | \$ 540.50   |  |
| 62Y             | Premium Aluminum Tool/Cargo Box by Weather Guard                           | \$ 790.00   | \$ 742.60   |  |
| 19J             | Aluminum Cross Bed Tool Box - Matte Black (Weather Guard model #127-52-03) | \$ 950.00   | \$ 893.00   |  |
| 19K             | Aluminum Cross Bed Tool Box - Bright (Weather Guard model #127-0-03)       | \$ 950.00   | \$ 893.00   |  |
| 17Y             | Tremor Package                                                             | \$ 3,975.00 | \$ 3,736.50 |  |
| 53Q             | F250 Trailer Tow Package w/ PTBA (XL - Lariat)                             | \$ 2,785.00 | \$ 2,617.90 |  |
|                 | F250 Trailer Tow Package w/ PTBA (King Ranch- Limited)                     | \$ 1,185.00 | \$ 1,113.90 |  |
| 94P             | Pre-Collision Assist (AEB)                                                 | \$ 115.00   | \$ 108.10   |  |
|                 | Pre-Collision Assist (AEB) w/ 53R                                          | N/C         | N/C         |  |
| 60W             | Rain-Sensing Windshield Wipers and Heated Steering Wheel-Pickup            | \$ 165.00   | \$ 155.10   |  |
| 595             | Halogen Fog Lamps                                                          | \$ 130.00   | \$ 122.20   |  |
| 53R             | Ultimate Trailer Tow w/ PTBA                                               | \$ 1,655.00 | \$ 1,555.70 |  |
| 21D             | Tonneau Pickup Box Cover - Soft Folding                                    | \$ 525.00   | \$ 493.50   |  |

|                                                          |                                                                                                                                                                    |                                                    |             |                                   |
|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|-------------|-----------------------------------|
|                                                          | <b>21E</b>                                                                                                                                                         | Tonneau Pickup Box Cover - Hard Folding            | \$ 995.00   | \$ 935.30                         |
|                                                          | <b>21J</b>                                                                                                                                                         | Tonneau Pickup Box Cover - Retractable             | \$ 1,695.00 | \$ 1,593.30                       |
|                                                          | <b>96G</b>                                                                                                                                                         | F-350 Gas Heavy Duty Payload Package               | \$ 295.00   | \$ 277.30                         |
|                                                          | <b>96H</b>                                                                                                                                                         | F-350 Diesel Heavy Duty Payload Package            | \$ 495.00   | \$ 465.30                         |
| <b>AVAIL.<br/>ON ALL<br/>MODELS<br/>UNLESS<br/>NOTED</b> | <b>OPTION<br/>CODE</b>                                                                                                                                             | <b>OTHER OPTIONS CONTINUED</b>                     | <b>MSRP</b> | <b>VSA<br/>CONTRACT<br/>PRICE</b> |
|                                                          | <b>PD4<br/>PAZ</b>                                                                                                                                                 | Paint, Rapid Red Metallic Tinted Clearcoat         | \$ 395.00   | \$ 371.30                         |
|                                                          |                                                                                                                                                                    | Paint, Star White Metallic Tri-Coat                | \$ 595.00   | \$ 559.30                         |
|                                                          | <b>15W</b>                                                                                                                                                         | 12,000 lb. Ford Performance Parts Winch by Warn    | \$ 3,000.00 | \$ 2,820.00                       |
|                                                          | <b>153</b>                                                                                                                                                         | Front License Plate Bracket                        | N/C         | N/C                               |
|                                                          | <b>87B</b>                                                                                                                                                         | Bed Step                                           | \$ 325.00   | \$ 305.50                         |
|                                                          |                                                                                                                                                                    | <b>AUDIO</b>                                       |             |                                   |
|                                                          | <b>21N</b>                                                                                                                                                         | Navigation System                                  | \$ 570.00   | \$ 535.80                         |
| <b>AVAIL.<br/>ON ALL<br/>MODELS<br/>UNLESS<br/>NOTED</b> | <b>OPTION<br/>CODE</b>                                                                                                                                             | <b>FLEET OPTIONS</b>                               | <b>MSRP</b> | <b>VSA<br/>CONTRACT<br/>PRICE</b> |
|                                                          | <b>62M<br/>18B</b>                                                                                                                                                 | Adjustable Gas and Brake Pedals (XLT)              | \$ 120.00   | \$ 112.80                         |
|                                                          |                                                                                                                                                                    | Platform Running Boards (w/ Regular Cab)           | \$ 320.00   | \$ 300.80                         |
|                                                          | <b>51X<br/>76R<br/>47C<br/>47D<br/>47E<br/>525<br/>926<br/>927<br/>17F<br/>91G<br/>91S<br/>63R<br/>942<br/>18A<br/>PGR<br/>PW6<br/>PMB<br/>PBY<br/>PE4<br/>PAT</b> | Platform Running Boards (w/ Super/Crew Cab)        | \$ 445.00   | \$ 418.30                         |
|                                                          |                                                                                                                                                                    | Spare Tire Dele (XL Fleet ONLY)                    | \$ (85.00)  | \$ (79.90)                        |
|                                                          |                                                                                                                                                                    | Reverse Sensing System (XL Fleet Only)             | \$ 245.00   | \$ 230.30                         |
|                                                          |                                                                                                                                                                    | Fleet Commercial Graphics (Up to 6 Sq Ft)          | \$ 250.00   | \$ 235.00                         |
|                                                          |                                                                                                                                                                    | Fleet Commercial Graphics (Up to 12 Sq Ft)         | \$ 315.00   | \$ 296.10                         |
|                                                          |                                                                                                                                                                    | Fleet Commercial Graphics (Up to 20 Sq Ft)         | \$ 425.00   | \$ 399.50                         |
|                                                          |                                                                                                                                                                    | Cruise Control                                     | \$ 235.00   | \$ 220.90                         |
|                                                          |                                                                                                                                                                    | Customizable Speed Limit (65 mph)                  | \$ 80.00    | \$ 75.20                          |
|                                                          |                                                                                                                                                                    | Customizable Speed Limit (75 mph)                  | \$ 80.00    | \$ 75.20                          |
|                                                          |                                                                                                                                                                    | XL Décor Package (ordered w/o option 96V)          | \$ 220.00   | \$ 206.80                         |
|                                                          |                                                                                                                                                                    | 360-Degree Dual Beacon LED Warning Strobes - White | \$ 600.00   | \$ 564.00                         |
|                                                          |                                                                                                                                                                    | 360-Degree Dual Beacon LED Warning Strobes - Amber | \$ 600.00   | \$ 564.00                         |
|                                                          |                                                                                                                                                                    | Suspension Package, Heavy Service w/66D            | \$ 125.00   | \$ 117.50                         |
|                                                          |                                                                                                                                                                    | Daytime Running Lamps (Fleet only)                 | \$ 45.00    | \$ 42.30                          |
|                                                          |                                                                                                                                                                    | Upfitter Interface Module                          | \$ 295.00   | \$ 277.30                         |
|                                                          |                                                                                                                                                                    | Paint, Green (Fleet Only)                          | \$ 660.00   | \$ 620.40                         |
|                                                          |                                                                                                                                                                    | Paint, Green Gem (Fleet Only)                      | \$ 660.00   | \$ 620.40                         |
|                                                          |                                                                                                                                                                    | Paint, Orange (Fleet Only)                         | \$ 660.00   | \$ 620.40                         |
|                                                          |                                                                                                                                                                    | Paint, School Bus Yellow (Fleet Only)              | \$ 660.00   | \$ 620.40                         |
|                                                          |                                                                                                                                                                    | Paint, Vermillion Red (Fleet Only)                 | \$ 660.00   | \$ 646.80                         |
|                                                          |                                                                                                                                                                    | Paint, Yellow (Fleet Only)                         | \$ 660.00   | \$ 646.80                         |