

OPTION MODELS							
<u>Spec Number</u>	<u>Model Code</u>	<u>Model</u>	<u>No Delivery</u>	<u>Dogwood</u>	<u>Colonial</u>	<u>Heritage</u>	<u>Chesapeake</u>
OPT-1	25012	Pathfinder S 4WD	\$ 29,271.52	\$ 29,571.52	\$ 29,521.52	\$ 29,471.52	\$ 29,371.52
OPT-2	25512	Pathfinder SL 2WD	\$ 32,993.44	\$ 33,293.44	\$ 33,243.44	\$ 33,193.44	\$ 33,093.44
OPT-3	25412	Pathfinder SL 4WD	\$ 34,513.84	\$ 34,813.84	\$ 34,763.84	\$ 34,713.84	\$ 34,613.84
OPT-4	25312	Pathfinder SV 2WD	\$ 30,242.81	\$ 30,542.81	\$ 30,492.81	\$ 30,442.81	\$ 30,342.81
OPT-5	25212	Pathfinder SV 4WD	\$ 31,762.20	\$ 32,062.20	\$ 32,012.20	\$ 31,962.20	\$ 31,862.20

OPTIONS				
<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>6% Discount</u>	<u>Contract Price</u>
MAT	Carpeted Floor Mats and Cargo Area Mat	\$ 260.00	\$ 15.60	\$ 244.40
SVP	SV Premium Package	\$ 2,015.00	\$ 120.90	\$ 1,894.10
SLP	SL Premium Package	\$ 2,990.00	\$ 179.40	\$ 2,810.60
SGD	Splash Guards	\$ 190.00	\$ 11.40	\$ 178.60
CAP	Cargo Package	\$ 350.00	\$ 21.00	\$ 329.00
BRD	Running Boards	\$ 730.00	\$ 43.80	\$ 686.20