

8/12/2022

**2023 TRANSIT CARGO VAN
PRICE LIST
(PRICE LEVEL CODE 320)**

PROPRIETARY

	MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
LOW ROOF	Transit 250	R1Y	Transit 250 Cargo Van Low Roof 130 WB.Regular RWD	40,760	42,905	
		R2Y	Transit 250 Cargo Van Low Roof 130 WB.Regular AWD	45,220	47,600	+4460
		R1Y	Transit 250 Cargo Van Low Roof 148 WB.long RWD	41,967	44,175	+1207
		R2Y	Transit 250 Cargo Van Low Roof 148 WB.long AWD	46,432	48,875	+5672
	Transit 350					
MED ROOF	Transit 250	R1C	Transit 250 Cargo Van Medium Roof 130 WB.Regular RWD	41,544	43,730	+784
		R2C	Transit 250 Cargo Van Medium Roof 130 WB.Regular AWD	46,004	48,425	+5244
		R1C	Transit 250 Cargo Van Medium Roof 148 WB.long RWD	42,755	45,005	+1995
		R2C	Transit 250 Cargo Van Medium Roof 148 WB.long AWD	47,215	49,700	+6455
HIGH ROOF	Transit 250	R1X	Transit 250 Cargo Van High Roof 148 WB.long RWD	\$ 44,797	\$ 47,155	+4037
		R2X	Transit 250 Cargo Van High Roof 148 WB.long AWD	49,253	51,845	+8763
		R3X	Transit 250 Cargo Van High Roof 148 WB.EL RWD	45,957	48,375	+5197
		R3U	Transit 250 Cargo Van High Roof 148 WB.EL AWD	50,416	53,070	+9656

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Ford Division

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**2023 TRANSIT CREW VAN
PRICE LIST
(PRICE LEVEL CODE 320)**

PROPRIETARY

MODEL		SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL	
Low Roof	Transit 250	R1Z	Transit 250 Crew Van Low Roof 130 WB.Regular RWD	43,001	45,265	+ 897
		R2Z	Transit 250 Crew Van Low Roof 130 WB.Regular AWD	47,466	49,965	+ 5362
		R1Z	Transit 250 Crew Van Low Roof 148 WB.long RWD	44,218	46,545	+2115
		R2Z	Transit 250 Crew Van Low Roof 148 WB.long AWD	48,678	51,240	+6575
Medium Roof	Transit 250	R1D	Transit 250 Crew Van Medium Roof 130 WB.Regular RWD	43,786	46,090	+1682
		R2D	Transit 250 Crew Van Medium Roof 130 WB.Regular AWD	48,246	50,785	+6142
			Transit 250 Crew Van Medium Roof 148 WB.long RWD	45,001	47,370	+2897
		R2D	Transit 250 Crew Van Medium Roof 148 WB.long AWD	49,461	52,065	+7357
High Roof	Transit 250	R1V	Transit 250 Crew Van High Roof 148 WB.long RWD	47,039	49,515	+4935
		R2V	Transit 250 Crew Van High Roof 148 WB.long AWD	51,499	54,210	+9395
ALL MODELS		—	Destination and Delivery	1,795	1,795	

	DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std	Std
		99G	3.5L EcoBoost V6	\$ 1,616	\$ 1,775
			3.5L EcoBoost V6 - w/ S4W	Std	Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std	Std

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ALL MODELS	—	Destination and Delivery	1,795	1,795
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	DRIVE	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE		998	3.5L PFDi V6	Std	Std
		99G	3.5L EcoBoost V6	\$ 1,616	\$ 1,775
			3.5L EcoBoost V6 - Use with 47B	1,361	1,495
			3.5L EcoBoost V6 w/ S4U, U8X & U8U	Std	Std
TRANSMISSION		44U	10-Speed Automatic Overdrive with SelectShift®	Std	Std
AXLE		X73	3.73 Non Ltd Standard Axle Ratio	Std	Std
		X4L	4.10 Limited Slip Optional Axle - w/ 3.5L V6 (998)	296	325
			4.10 Limited Slip Standard Axle - w/ 3.5L V6 (998)	N/C	N/C
		X7L	3.73 Limited Slip Optional Axle	296	325
			3.73 Limited Slip Axle - Incl w/41E & 47B	N/C	N/C
			3.73 Limited Slip Standard Axle	N/C	N/C
AREA		425	50 State Emissions	N/C	N/C

MODEL		OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		76D	White Painted DRW Package with exposed lugnuts (Fleet only option)	\$ 32	\$ 35
		76E	16 inch Heavy-Duty Forged Aluminum Wheel (Standard Front Axle configurations only)	856	940
		76G	16 inch Heavy-Duty Forged Aluminum Wheel (Heavy-Duty Front Axle configurations only)	856	940
		64H	Steel wheel with Full Silver Wheel Cover	32	35
			Steel wheel with Full Silver Wheel Cover w/18D	Incl.	Incl.
		51D	Spare Tire and Wheel	Std	Std
		51A	Delete full-size spare tire & wheel	(114)	(125)
		15C	Wheel Well liners - Black (Front only)	269	295
		644	16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only	478	525
			16 inch Black Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D	446	490
		647	16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only	360	395
			16 inch Silver Aluminum Alloy Wheel - SRW, Standard front axle only - Use with 18D	327	360
		64C	White Steel with Mini-Cap and Lug Nut Covers (All SRW - Fleet only option)	32	35

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MODEL	TRIM SERIES	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat	\$ 104	\$ 115
		21C	Seat Pack 2 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seat -- Use w/96C	N/C	N/C
		21L	Seat Pack 10 - Dark Palazzo Gray Cloth, 2-way manual Driver and 2-way manual Passenger seats	104	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	104	115
		21D	Seat Pack 3 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C	N/C
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats	104	115
		21M	Seat Pack 11 - Ebony Cloth, 2-way manual Driver and 2-way manual Passenger seats -- Use w/96C	N/C	N/C
		21J	Seat Pack 8 - Dark Palazzo Gray Vinyl, 2-way manual Driver seat	(228)	(250)
		21K	Seat Pack 9 - Dark Palazzo Gray Cloth, 2-way manual Driver seat	(145)	(160)
		21P	Seat Pack 13 - Dark Palazzo Gray Vinyl, 2-way manual Driver and 2-way manual Passenger seats	41	45
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats	901	990
		21Q	Seat Pack 14 - Dark Palazzo Gray Cloth, 10-way power Driver and 10-way power Passenger seats - w/96C	797	875
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats	901	990
		21R	Seat Pack 15 - Ebony Cloth, 10-way power Driver and 10-way power Passenger seats w/ 96C	797	875
		21S	Seat Pack 16 - Ebony Leather, 10-way power Driver and 10-way power Passenger seats	1,055	1,160
		21T	Seat Pack 17 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,261	1,385
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats	1,196	1,315
		218	Seat Pack 31 - Dark Palazzo Gray Cloth, 4-way manual swivel Driver and 4-way manual swivel Passenger seats - Use with 47D	(63)	(70)
		219	Cloth Seat Trim, 2-way, drv/pass armrest delete, driver lumbar w/ Side and Curtain Airbags	N/C	N/C

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	87B	Stainless Steel Wheel Liners	\$ 382	\$ 420
	61C	Vehicle Maintenance Monitor	41	45
	63C	Dual Alternator (250 amps each)	933	1,025
		Dual Alternator - Heavy-Duty - Use with 67C	615	675
		Dual Alternator - Heavy-Duty - Use with 47B	Incl.	Incl.
	87E	Auxiliary Fuse Panel	351	385
		Auxiliary Fuse Panel -- Use with 67C or 47B	Incl.	Incl.
		Auxiliary Fuse Panel -- Use with 63C	Incl.	Incl.
	85D	Horn - Dual-note	18	20
		Horn - Dual-note - Use with 47B	Incl.	Incl.
	63E	Dual AGM Batteries. (70 amp-hr each)	269	295
		Dual AGM Batteries. (70 amp-hr each) w/ 47B, 87E, 90D, 218 & 21T	Incl.	Incl.
	41E	Heavy-Duty Front Axle	286	315
		Heavy-Duty Front Axle (Standard)	N/C	N/C
		Heavy-Duty Front Axle - Incl w/65C, 47T, 47U, 21T, 213, 217	N/C	N/C
	41H	Engine Block Heater	69	75
	59D	Perimeter Anti-Theft Alarm	141	155
	94B	Enhanced Active Park Assist Includes 94A, 43R & 65A	815	895
		Enhanced Active Park Assist Includes 94A, 43R & 65A w/61D	501	550
	153	Front License Plate Bracket	N/C	N/C
	541	Short Arm - Power, Manual-Folding	Std	Std
	543	Long Arm Non Telescoping, Power Glass Adjust Mirrors w/o Turn Signals	59	65

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	544	Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals	\$ 200	\$ 220
		Long Arm Non Telescoping, Power Glass Adjust Heated Mirrors w/Turn Signals - Use with BLIS (65A)	N/C	N/C
	545	Short Arm - Power, Manual-Folding Heated with Turn Signals	145	160
	94A	Side Sensing System	437	480
		Side Sensing System - Incl w/94B	Incl.	Incl.
	43R	Reverse Sensing System	269	295
		Reverse Sensing System Incl w/ 61D ,65A, 94A & 94B	Incl.	Incl.
	68H	Running Board	282	310
	53D	Tow/Haul Mode with Trailer Wiring Provisions	269	295
	67D	Trailer Brake Controller (TBC)	368	405
		Trailer Brake Controller (TBC) - w/67C	210	230
	17A	Fixed rear-door glass incl. Rear-Window Defrost	228	250
	17B	Fixed rear-door glass with fixed passenger-side door glass incl. Rear-Window Defrost	387	425
	17F	Windows-All-Around, fixed incl. Rear-Window Defrost	569	625
	92E	Privacy Tint (Rear Glass Only - w/ 17A)	114	125
		Privacy Tint (Rear + 2nd Row Pass - w/17B)	205	225
		Privacy Tint (All Around - w/17F)	455	500
	57G	High Capacity Front/Rear Air Conditioning	782	860
	62A	Auxiliary Heater Prep Package	59	65
	62C	Auxiliary Heater A/C Prep Package without Rear Controls	91	100
	60C	Cruise Control with ASLD	296	325
		Cruise Control with ASLD - use with 58E	Incl.	Incl.
	60D	Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD)	569	625
		Adaptive Cruise Control. Includes Adjustable Speed Limiting Device (ASLD) use with 96C	442	485
	16E	Vinyl Floor Covering - Front and Rear	223	245
	16C	Vinyl Floor Covering - Front only	Std	Std
	16G	Carpet, Front	32	35
	96D	Load Area Protection - RWB	360	395
		Load Area Protection - LWB	442	485
		Load Area Protection - EL-LWB	524	575
	85C	Vinyl Sunvisors with Illuminated Vanity Mirror	69	75
		Vinyl Sunvisors with Illuminated Vanity Mirror - Use with 96C	Incl.	Incl.
	86F	Keys: 2 additional (4 total) with Key Fobs (Power)	69	75
	62B	MyKey	4	5
	90D	Power Outlet - 110V/400W	433	475
		Power Outlet - 110V/400W - Use with 67C, 87E	195	215
		Power Outlet - 110V/400W - Use with 63C	Incl.	Incl.
	87A	Powerpoint - 12V rear	13	15
	67E	Large Center Console with Integrated Shifter	178	195
		Large Center Console with Integrated Shifter w/ 67C & 67D	N/C	N/C
	47B	Ambulance Cargo Van Prep Package - Use with 3.5L GTDi Engine(99G)	1,452	1,595
	47T	Bulkhead with Lockable Door (High Roof)	1,270	1,395
		Bulkhead with Lockable Door (Medium Roof)	1,229	1,350
	47U	Bulkhead with Window (Medium Roof)	888	975
		Bulkhead with Window (Low Roof)	819	900
	18D	Exterior Upgrade Package -- Van SRW	487	535
		Exterior Upgrade Package -- Van SRW - Use with 94A, 94B, or 61D	401	440
	18L	Exterior Upgrade Package -- Van DRW	410	450
		Exterior Upgrade Package -- Van DRW - Use with 94A or 61D	323	355
	43E	Rear Bumper - Black (Low roof)	N/C	N/C
	68L	Power Running Board	856	940
	96C	Interior Upgrade Package	1,306	1,435
	53B	Heavy Duty Trailer Tow Package	442	485
	59A	60/40 Hinged Passenger-side Door (Low Roof)	N/C	N/C
	65A	Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R	724	795
		Blind Spot Assist 1.0 - Incl BLIS w/ CTA and TC, Short Arm Power Mirror and 43R - use with 43F, 43S, 94A, 94B	542	595
	65C	Power Sliding Door	906	995
		Power Sliding Door w/ F4U/S4U	319	350
	55A	Upfitter Interface Module	232	255
	91B	Wiper Activated Headlamps	28	30
	55D	Front Fog Lamps	95	105
		Front Fog Lamps - Use 18D,18L,94A,61D or 53G	N/C	N/C

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	655	Extended Range Fuel Tank	\$ 260	\$ 285
		Extended Range Fuel Tank - w/ 63F	Incl.	Incl.
	67C	Upfitter Package	555	610
		Upfitter Package - w/47B	236	260
	53K	Modified Vehicle Wiring System and Kit	69	75
		Modified Vehicle Wiring System and Kit -- Use w/ 47B, 67C, and 87E	Incl.	Incl.
	86B	Front floor mat	28	30
	86N	Heavy Duty Tray Style Floor Mats (Front)	54	60
	52C	VP - Keyless Entry Keypad	87	95
	43B	Back Up Alarm	137	150
	68B	Remote Start	451	495
	90G	Push Down Manual Parking Brake	178	195
	PUM	Agate Black (Metallic) paint	182	200
	PUX	Ingot Silver (Metallic) paint	182	200
	68J	Extended Length Running Boards	596	655
	66C	D-Pillar Assist Handles (Driver and Passenger-side)	54	60
		D-Pillar Assist Handles (Driver and Passenger-side) - Use with 57G	28	30
	85A	Rear-Door Scuff Plate Kit incl Side Door Scuff Plate	137	150
	85B	Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate	319	350
		Heavy-Duty Rear Scuff Plate Kit incl Side Door Scuff Plate -- Use w/ 60B	N/C	N/C
	60B	Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - RWB	797	875
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB	842	925
		Heavy-Duty Cargo Flooring and Heavy-Duty Scuff Plate Kit - LWB EL	906	995
	92A	High Strength Laminated Glass	1,033	1,135
	61B	Rear View Display in Rearview Mirror	N/C	N/C
	61D	360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and 43R) - Requires 58B, 58C, 58E, 58F	910	1,000
		360-Degree Camera with Split-View and Front Washer (incl Front Fog Lamps, and reverse sensing (43R)) - Use with 43S	Incl.	Incl.
	53G	Front Bumper - Painted	228	250
	43F	Rear Bumper Delete for Cargo Vans	N/C	N/C
	18P	50/50 Hinged Rear Door, 253-degree Opening	69	75
	41B	B-Pillar Assist Handle - Cargo Van MR/HR Passenger side	23	25
		B-Pillar Assist Handle - Low Roof Cargo Van / 47U / 47T	N/C	N/C
	15F	Full Rear Compartment Lighting - Cargo Van	69	75
	17P	Cargo Tie-Down Hooks	23	25
	66D	Front Overhead Shelf	69	75
	67F	Center Console with Right -Side Shifter	205	225
	47D	RV Prep Package	4,245	4,665
	47G	Parcel Delivery Package	314	345
	PDR	Avalanche Gray (Metallic) Paint	182	200
	PME	Abyss Gray (Metallic) Paint	182	200
	PM7	Carbonized Gray (Metallic) Paint	182	200
	66H	Foldable Shelving -- two tiers -- 148 EXT HR	3,413	3,750
	66G	Foldable Shelving -- one tier -- 148 EXT HR	2,548	2,800
	66H	Foldable Shelving -- two tiers -- 148 HR	2,958	3,250
	66G	Foldable Shelving -- one tier -- 148 HR	2,275	2,500
	66F	Fixed Shelving -- Passenger side only -- 130 LR	592	650
	66E	Fixed Shelving -- Driver side only -- 130 LR	819	900
	66F	Fixed Shelving -- Passenger side only -- 130 MR or HR	683	750
	66E	Fixed Shelving -- Driver side only -- 130 MR or HR	933	1,025
	66F	Fixed Shelving -- Passenger side only -- 148 LR	660	725
	66E	Fixed Shelving -- Driver side only -- 148 LR	888	975
	66F	Fixed Shelving -- Passenger side only -- 148 MR or HR	728	800
	66E	Fixed Shelving -- Driver side only -- 148 MR or HR	1,024	1,125
	41J	Intelligent Access with push-button start	336	370
	212	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side airbags (no Curtain)	446	490
	213	Vinyl Seat Trim, 2-way, Driver armrest, Dual Passenger w/ Side and Curtain airbags	509	560
	216	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side Airbags (no Curtain)	528	580
	217	Cloth Seat Trim, 2-way, Driver armrest, Driver lumbar, Dual Passenger w/ Side and Curtain Airbags	592	650
	63F	Auxiliary Fuel Port Extension Line - incl. 655	351	385

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	43S	Reverse Brake Assist Package - incl 360 Camera and rear park aid	\$ 888	\$ 975
	61E	High Resolution Digital Camera	N/C	N/C
	91A	High-Intensity Discharge (HID) Headlamps with LED Signatures	414	455
	90C	Rear View Camera / Mirror Display	542	595
	PFT	Blue Metallic paint	182	200
	PMT	Blue Mist paint	182	200
	64K	16 inch Sparkle Silver Alloy Wheel	956	1,050
	64G	16 inch Matte Black Alloy Wheel	956	1,050
	59B	Front Sensing System - Use with 94A, 94B	N/C	N/C
	86W	All-Weather Floor Mats	109	120
	91C	Black HID Headlamps	414	455
	66J	Fixed Shelving -- Both sides -- 130 LR	1,411	1,550
		Fixed Shelving -- Both sides -- 130 MR or HR	1,616	1,775
		Fixed Shelving -- Both sides -- 148 LR	1,547	1,700
		Fixed Shelving -- Both sides -- 148 MR or HR	1,752	1,925
	58L	SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L)	828	910
		SYNC 4 with AM/FM stereo w/out navigation and 12 inch display (58L) with 47D	(1,038)	(1,140)
	19X	Auto Start-Stop Delete	(46)	(50)
	19Z	WiFi Hotspot Delete	(18)	(20)
	58V	AUDIO (19) AM/FM stereo, Bluetooth, Dual USB ports, SYNC 3 and a 4.0 inch multi-function display	255	280
	58B	SYNC 4 with 12 inch Display (58B)	847	930
	58C	SYNC 4 with SiriusXM with 360L, HD Radio and 12 inch Display (58C)	1,060	1,165
	58E	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and 12 inch Display (58E) incl. 60C	1,620	1,780
	58F	SYNC 4 with SiriusXM with 360L, HD Radio, Navigation and Intelligent Adaptive Cruise Control (iACC) and 12 inch Display (58F)	1,866	2,050
	58T	Radio Prep Package	N/C	N/C
	91L	6 Speakers (4 Front / 2 Rear)	23	25
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	52M	FLEET OPTIONS Speed Limitation - 65 mph Fixed governed top speed - Fleet only	\$ 73	\$ 80
	52H	Speed Limitation - 70 mph Fixed governed top speed - Fleet only	73	80
	52N	Speed Limitation - 75 mph Fixed governed top speed - Fleet only	73	80
	942	Daytime Running Lamps - Fleet only	41	45
	54X	Exterior Mirror Delete	N/C	N/C
	76C	Orange Seat Belts	41	45
	51E	(AC) Decal #1 - Up to 15 ft2	387	425
	51F	(AC) Decal #2 - Up to 25 ft2	524	575
	51G	(AE) Decal #3 - Up to 45 ft2	706	775
	55E	Automatic Engine Idle Shutdown Timer (5 mins) - incl 55B Smart Acceleration Truncation	182	200
	55F	Automatic Engine Idle Shutdown Timer (10 mins) - incl 55B Smart Acceleration Truncation	182	200
	55G	Automatic Engine Idle Shutdown Timer (15 mins) - incl 55B Smart Acceleration Truncation	182	200
	55H	Automatic Engine Idle Shutdown Timer (20 mins) - incl 55B Smart Acceleration Truncation	182	200
	98B	Fleet Fuel Economy Package	241	265
	59C	Fleet Safety Package	32	35