PROPRIETARY

2023 ESCAPE PRICE LIST

(PRICE LEVEL CODE 315)

DEALER SERIES SUGGESTED MODEL INVOICE **BASE VEHICLE PRICE** CODE **RETAIL** W/HOLDBACK Base U9F Base AWD 1.5L 28,130 29,000 Active Platinum PHEV ST-Line ST-Line Select ST-Line Elite **ALL MODELS** 1,495 Destination and Delivery 1,495

Escape S 4WD Base +1455

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|----------------|---------------|----------------------|---------------------------------|---------------------|
| TRIM SERIES | ORDER CODE | EQUIPMENT GROUPS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
| Base | 100A | Equipment Group 100A | N/C | N/C |
| Active | 200A | Equipment Group 200A | N/C | N/C |
| ST-Line | 300A | Equipment Group 300A | N/C | N/C |
| | 301A | Equipment Group 301A | N/C | N/C |
| ST-Line Select | 400A | Equipment Group 400A | N/C | N/C |
| | 401A | Equipment Group 401A | N/C | N/C |
| ST-Line Elite | 500A | Equipment Group 500A | N/C | N/C |
| | 501A | Equipment Group 501A | N/C | N/C |
| Platinum | 600A | Equipment Group 600A | N/C | N/C |
| | 601A | Equipment Group 601A | N/C | N/C |
| PHEV | 700A | Equipment Group 700A | N/C | N/C |

| | OPTION CODE | POWERTRAINS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|--------|----------------|---|---------------------------------|---------------------|
| ENGINE | 99Z | 2.5L iVCT Atkinson Cycle I-4 Hybrid (Fleet Active only) | \$ 2,350 | \$ 2,500 |
| | | 2.5L iVCT Atkinson Cycle I-4 Hybrid | Std. | Std. |
| | 99A | 2.0L EcoBoost® with Auto-Start-Stop Technology | Std. | Std. |
| | 99N | 1.5L EcoBoost® with Auto-Start-Stop Technology | Std. | Std. |
| | 991 | 2.5L iVCT Atkinson Cycle I-4 Hybrid (PHEV) | Std. | Std. |
| AREA | 448 | SelectShift® 8-Speed Automatic Transmission | Std. | Std. |
| | 445 | eCVT | Std. | Std. |
| | 425 | 50 State Emissions System | N/C | N/C |

| | OPTION CODE | OTHER OPTIONS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------|----------------|--|---------------------------------|---------------------|
| AVAILABLE ON ALL | | | \$ 0 | |
| MODELS UNLESS | | | 0 | |
| OTHERWISE NOTED | 153 | Front License Plate Bracket | N/C | N/C |
| | | | 0 | |
| | 68B | Technology Package 1 | 935 | \$ 995 |
| | 66D | Platinum Premium Technology Package | 1,795 | 1,910 |
| | 66H | PHEV Premium Package | 4,310 | 4,585 |
| | 19H | Cold Weather Package | 653 | 695 |
| | | Cold Weather Package (included with Active AWD, ST-Line AWD, Tech Pkg 2) | Std. | Std. |
| | 68C | Technology Package 2 (Active FWD) | 3,878 | 4,125 |
| | | Technology Package 2 (Active AWD, ST-Line Select) | 3,530 | 3,755 |
| | 66D | ST-Line Elite Technology Package | 1,795 | 1,910 |
| | 43M | Power Panorama Roof | 1,499 | 1,595 |
| | 64L | 19 inch Wheel (St-Line Select) | 371 | 395 |
| | 64H | 19 inch Wheel (ST-Line Elite) | 183 | 195 |
| | PAZ | Star White Metallic Tri-Coat | 935 | 995 |
| | PD4 | Rapid Red Metallic Tinted Clearcoat | 465 | 495 |
| | PL8 | Cinnabar Red Premium Colorant | 465 | 495 |
| | 47B | Easy Access Cargo Shade | 127 | 135 |
| | 536 | Class II Trailer Tow Package | 465 | 495 |
| | | | 0 | |
| | 50C | All Weather Floor Mats (VP) | 150 | 160 |
| | 50B | All Weather Floor Mats w/ Carpet (VP) | 188 | 200 |

9/19/2022 **2023 ESCAPE PROPRIETARY**

PRICE LIST

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| | OPTION CODE | OTHER OPTIONS (continued) | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------|----------------|---------------------------|---------------------------------|---------------------|
| | 50Q | Cargo Area Protector (VP) | 94 | 100 |
| AVAILABLE ON ALL | 63C | Splash Guards (VP) | \$ 197 | \$ 210 |
| MODELS UNLESS | 63E | Remote Start (VP) | 465 | 495 |
| OTHERWISE NOTED | | | 0 | |

| | OPTION CODE | FLEET OPTIONS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|------------------|----------------|---|---------------------------------|---------------------|
| AVAILABLE ON ALL | 60S | Rear Parking Sensor (Fleet Base, Active only) | \$ 230 | \$ 245 |
| MODELS UNLESS | 41H | Engine Block Heater (Fleet only) | 141 | 150 |
| OTHERWISE NOTED | 942 | Daytime Running Lights (Fleet only) | 42 | 45 |
| | 924 | Privacy Glass (Fleet Base only) | 253 | 270 |

| | OPTION CODE | DEALER INSTALLED OPTIONS | DEALER INVOICE W/HOLDBACK | SUGGESTED RETAIL |
|-------------------------|----------------|--|---------------------------------|---------------------|
| AVAILABLE ON ALL | FIXAD | Ash Cup / Coin Holder | \$ 47 | \$ 50 |
| MODELS UNLESS | FHLAH | Cargo Organizer Cooler Bag | 38 | 40 |
| OTHERWISE NOTED | BECAG | Cargo Organizer Soft-Sided Lrg | 94 | 100 |
| | BECAF | Cargo Organizer Soft-Sided Std | 85 | 90 |
| | J4JAE | Center Console Vault - Locking | 367 | 390 |
| | AHQAB | First Aid Kit | 47 | 50 |
| | AHMAB | Roadside Assistance Kit | 65 | 70 |
| | FIXAC | Smoker's Package (Ash Cup w/ Element and Socket) | 71 | 75 |
| | FISAC | Wheel-Locking Exposed Lug Nuts | 71 | 75 |
| | BMWAB | Roof-Rail Crossbars - Black | 277 | 295 |