

Item # 85

6% NCSA option discount on all options

2023 E-Transit-350 Cutaway 4x2 Chassis 178" WB SRW Base (W5P)

Price Level: 315



Client Proposal

Prepared by:

Jeff Williams

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Date: 06/25/2022



Parks Ford | 601 DUNCAN HILL RD, HENDERSONVILLE, NC, 28792

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2023 E-Transit-350 Cutaway 4x2 Chassis 178" WB SRW Base (W5P)

Price Level: 315

Available Options

Selected	Code	Description	MSRP
Packages			
<input checked="" type="checkbox"/>	501A	Order Code 501A	N/C
	<i>Includes:</i> - Engine: Electric Motor <i>Includes 68kWh standard range high-voltage battery.</i> - Transmission: Single-Speed - Electric Axle - GVWR: 9,500 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Steel w/Full Silver Wheel Covers - Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver seat armrest only.</i> - Vinyl Front Bucket Seats - Radio: AM/FM Stereo w/SYNC 4 <i>Includes 12" display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the BlueOval charge network, Ford Pro public charge management, driver public charging tools, home charging reimbursement, Ford Pro E-Telematics dashboard and connected built-in navigation) included for commercial and business customers complimentary for 3 years.</i> - Electronic Air Temperature Control		
Powertrain			
<input checked="" type="checkbox"/>	99K	Engine: Electric Motor	STD
	<i>Includes 68kWh standard range high-voltage battery.</i>		
<input checked="" type="checkbox"/>	44A	Transmission: Single-Speed	STD
<input checked="" type="checkbox"/>	STDAX	Electric Axle	STD
<input checked="" type="checkbox"/>	STDGV	GVWR: 9,500 lbs	STD
Wheels & Tires			
<input checked="" type="checkbox"/>	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
<input checked="" type="checkbox"/>	64H	Wheels: 16" Steel w/Full Silver Wheel Covers	STD
<input type="checkbox"/>	647	Wheels: 16" Silver Aluminum Alloy	\$370.00

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Available Options (cont'd)

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<input type="checkbox"/>	644	Wheels: 16" Black Aluminum Alloy	\$485.00
<input type="checkbox"/>	51D	Spare Tire & Wheel <i>Includes 3 ton jack, tool kit and full-size matching tire.</i>	\$280.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	V	Vinyl Front Bucket Seats	STD
<input type="checkbox"/>	C	Cloth Front Bucket Seats	N/C
<input checked="" type="checkbox"/>	21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver seat armrest only.</i>	STD
<input type="checkbox"/>	21J	Pass Seat Delete - Dark Palazzo Gray Vinyl Dr Seat <i>Deletes passenger CRS top tether anchorage, passenger front airbag, driver thorax airbags, passenger thorax airbags, front driver curtain airbags, front passenger curtain airbags and passenger-side airbag cut-off switch. Includes 2-way manual driver seat and driver armrest. Roof modification by the upfitter is required to meet the criteria for application exception/exclusion to FMVSS 214 side impact protection section S9 vehicle-to-pole requirements on vehicles 10,000lb GVWR or less. Refer to the regulatory text of FMVSS 214 for the definition of modified roof.</i>	-\$230.00
<input type="checkbox"/>	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat <i>Deletes passenger CRS top tether anchorage, passenger front airbag, passenger thorax airbags and passenger-side airbag cut-off switch. Includes 2-way manual driver seat with lumbar and driver armrest.</i>	-\$150.00
<input type="checkbox"/>	21M	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	\$110.00
<input type="checkbox"/>	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Includes 2-way manual driver seat and 2-way manual passenger seat with driver and passenger seat armrests.</i>	\$45.00
<input type="checkbox"/>	219	Ebony Cloth Bucket Seats (219) <i>Deletes driver armrest. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	211	Pass Seat Delete - Ebony Cloth Driver Seat (211)	N/A
<p>Roof modification by the upfitter is required to meet the criteria for application exception/exclusion to FMVSS 214 side impact protection section S9 vehicle-to-pole requirements on vehicles 10,000lb GVWR or less. Refer to the regulatory text of FMVSS 214 for the definition of modified roof.</p> <p><i>Deletes driver armrest. Includes 2-way manual driver seat.</i></p>			

Other Options

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	178WB	178" Wheelbase	STD
<input checked="" type="checkbox"/>	58B	Radio: AM/FM Stereo w/SYNC 4	STD
<p><i>Includes 12" display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the BlueOval charge network, Ford Pro public charge management, driver public charging tools, home charging reimbursement, Ford Pro E-Telematics dashboard and connected built-in navigation) included for commercial and business customers complimentary for 3 years.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Electronic Air Temperature Control 			
<input type="checkbox"/>	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L	\$220.00
<p><i>Includes HD radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the BlueOval charge network, Ford Pro public charge management, driver public charging tools, home charging reimbursement, Ford Pro E-Telematics dashboard and connected built-in navigation) included for commercial and business customers complimentary for 3 years.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Electronic Air Temperature Control 			
<input type="checkbox"/>	58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav	\$790.00
<p><i>Includes HD radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the BlueOval charge network, Ford Pro public charge management, driver public charging tools, home charging reimbursement, Ford Pro E-Telematics dashboard and connected built-in navigation) included for commercial and business customers complimentary for 3 years.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control - Cruise Control 			

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes Adjustable Speed Limiting Device (ASLD). The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	
<input type="checkbox"/>	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC	\$1,075.00
		<i>Includes HD radio, multi-function 12" display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). Ford commercial solutions energy management and vehicle insight tools (access to the BlueOval charge network, Ford Pro public charge management, driver public charging tools, home charging reimbursement, Ford Pro E-Telematics dashboard and connected built-in navigation) included for commercial and business customers complimentary for 3 years.</i> <i>Includes:</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control - Intersection Assist - Intelligent Adaptive Cruise Control	
<input type="checkbox"/>	18A	Roof Marker Lamp Delete	N/A
		<i>Vehicle shipped with temporary tape over five (5) holes. Upfitter is responsible to seal holes.</i>	
<input type="checkbox"/>	53G	Body Colored Front Bumper	\$300.00
		<i>Includes:</i> - Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	
<input type="checkbox"/>	60X	Right Hand Door Delete	-\$185.00
		<i>Intended for upfitters who plan to modify the factory roof. Includes only front driver airbag. When adding an audio package, audio quality may slightly be diminished due to the deletion of the right hand door speaker.</i>	
<input type="checkbox"/>	91A	Chrome High-Intensity Discharge (HID) Headlamps	\$425.00
		<i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	
<input type="checkbox"/>	91C	Black High-Intensity Discharge (HID) Headlamps	\$420.00
		<i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	
<input type="checkbox"/>	91B	Wiper Activated Headlamps	\$30.00
<input type="checkbox"/>	55D	Front Fog Lamps	\$100.00

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Selected	Code	Description	MSRP
		<i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	
<input type="checkbox"/>	43Q	LED Enabled Separate Stop Turn Tail Lamp	\$35.00
<input type="checkbox"/>	541	Short-Arm Manual-Folding Power Adjusting Mirrors	\$270.00
<input type="checkbox"/>	545	Short-Arm Manual-Folding Heated Power Adjusting Mirrors <i>Includes turn signals.</i>	\$310.00
<input type="checkbox"/>	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$275.00
<input type="checkbox"/>	544	Long-Arm Manual-Folding Heated Power Adjusting Mirrors <i>Includes turn signals.</i>	\$370.00
<input type="checkbox"/>	65B	Safety Glass <i>Applies to the front and side windows. Provides additional safety that makes the glass less likely to break, or less likely to pose a threat when broken.</i>	\$275.00
<input type="checkbox"/>	60C	Cruise Control <i>Includes Adjustable Speed Limiting Device (ASLD). The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$300.00
<input type="checkbox"/>	85C	Illuminated Vinyl-Trimmed Sun Visors <i>Includes illuminated vanity mirror (driver and passenger-side).</i>	\$70.00
<input type="checkbox"/>	90B	Rearview Mirror	\$50.00
<input type="checkbox"/>	66D	Front Overhead Shelf	\$70.00
<input type="checkbox"/>	87E	Auxiliary Fuse Panel	N/A

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes high spec interface connector. Includes: - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.</i>	
<input type="checkbox"/>	85D	Dual-Note Horn	\$20.00
<input type="checkbox"/>	41J	Intelligent Access w/Push-Button Start	\$345.00
<input type="checkbox"/>	91L	6 Speakers (4 Front/2 Rear) Rear speakers shipped in dunnage box.	\$25.00
<input type="checkbox"/>	63E	Dual AGM Batteries (70 Amp-hr Each)	\$275.00
<input type="checkbox"/>	15D	Enhanced Frontal Area Limitation 1 <i>Provides a vehicle emission control information label with a frontal area restriction between 60 and 70 ft2 depending on vehicle configuration. Frontal area limitation requires second unit body to meet profile restrictions. For additional information please reference the incomplete vehicle manual posted on www.fordbbas.com for details. Dealers should consult with body builder to determine frontal area of completed vehicle.</i>	N/C
<input type="checkbox"/>	15E	Enhanced Frontal Area Limitation 2 <i>Provides a vehicle emission control information label with a frontal area restriction between 72 and 75 ft2 depending on vehicle configuration. Frontal area limitation requires second unit body to meet profile restrictions. For additional information please reference the incomplete vehicle manual posted on www.fordbbas.com for details. Dealers should consult with body builder to determine frontal area of completed vehicle. Includes: - 65-mph Governed Top Speed</i>	N/C
<input type="checkbox"/>	61C	Vehicle Maintenance Monitor <i>Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i>	N/C
<input type="checkbox"/>	90E	120V/2.4kW Pro Power Onboard <i>A secondary outlet and harness will be supplied in vehicle dunnage. Placement and connection of the rear outlet is the responsibility of the final stage manufacturer. Pro power onboard allows the vehicle to be used as a power source for tools to be plugged in to. Includes: - Intelligent Access w/Push-Button Start</i>	\$1,265.00
<input type="checkbox"/>	86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$70.00

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Selected	Code	Description	MSRP
<input type="checkbox"/>	62B	MyKey	\$5.00
<input type="checkbox"/>	61A	Rear Video Camera & Prep Kit <i>Includes cab wiring and frame wiring to the rear most cross member. Will display in multi-function display. Available as a dunnage kit that requires upfitter installation. For incomplete vehicles, upfitter must add a rear view camera to vehicles that are 10,000lb GVWR or less to complete the vehicle and meet FMVSS 111 requirements.</i>	\$210.00
<input type="checkbox"/>	60D	Adaptive Cruise Control <i>Includes adjustable speed limiting device (ASLD). Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i> <i>Includes:</i> <i>- Intersection Assist</i>	\$555.00
<input type="checkbox"/>	65A	Blind Spot Assist 1.0 <i>Includes Blind Spot Information System (BLIS) with cross-traffic alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i> <i>Includes:</i> <i>- Long-Arm Manual-Folding Heated Power Adjusting Mirrors</i> <i>Includes turn signals.</i> <i>- Reverse Sensing System</i>	\$740.00
<input type="checkbox"/>	59B	Front Sensing System <i>Includes:</i> <i>- Reverse Sensing System</i> <i>- Front Fog Lamps</i> <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$370.00
<input type="checkbox"/>	47G	Parcel Delivery Package	N/C
<input type="checkbox"/>	43B	Back Up Alarm <i>Includes 102 dB(A) warning capability.</i>	N/A
<input type="checkbox"/>	63G	White Noise Back Up Alarm <i>Includes 87 dB (+/-4) warning capability.</i>	\$160.00
<input type="checkbox"/>	86W	Front All-Weather Floor Mats Ford accessory, pre-installed.	\$110.00

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Selected	Code	Description	MSRP
<input type="checkbox"/>	15C	Front Black Wheel Well Liners	\$275.00
<input type="checkbox"/>	153	Front License Plate Bracket	N/C
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

Fleet Options

<input type="checkbox"/>	942	Daytime Running Lights	\$45.00
		Requires valid FIN or dealer code.	
		<i>Provides enhanced vehicle visibility during daylight conditions.</i>	
<input type="checkbox"/>	47Q	Multi-Functional School Activity Bus Prep Pkg	\$480.00
		Requires valid FIN or dealer code.	
		<i>Includes:</i>	
		- Safety Glass	
		<i>Applies to the front and side windows. Provides additional safety that makes the glass less likely to break, or less likely to pose a threat when broken.</i>	
		- Right Hand Door Delete	
		<i>Intended for upfitters who plan to modify the factory roof. Includes only front driver airbag. When adding an audio package, audio quality may slightly be diminished due to the deletion of the right hand door speaker.</i>	
		- LED Enabled Separate Stop Turn Tail Lamp	
		- Auxiliary Fuse Panel	
		<i>Includes high spec interface connector.</i>	
		- Dual AGM Batteries (70 Amp-hr Each)	
		- Modified Vehicle Wiring System	
		<i>Includes modified vehicle connections for customized wiring harness provisions.</i>	
		- Dual-Note Horn	
<input type="checkbox"/>	76C	Orange Safety Belts	\$45.00
		Requires valid FIN or dealer code.	
		<i>Belt minder is included on the driver and front passenger seat(s).</i>	
<input type="checkbox"/>	47C	School Bus Prep Package	\$480.00
		Requires valid FIN or dealer code.	
		<i>Includes:</i>	

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Available Options (cont'd)

Selected	Code	Description	MSRP
		<ul style="list-style-type: none"> - Safety Glass <i>Applies to the front and side windows. Provides additional safety that makes the glass less likely to break, or less likely to pose a threat when broken.</i> - Right Hand Door Delete <i>Intended for upfitters who plan to modify the factory roof. Includes only front driver airbag. When adding an audio package, audio quality may slightly be diminished due to the deletion of the right hand door speaker.</i> - LED Enabled Separate Stop Turn Tail Lamp - Auxiliary Fuse Panel <i>Includes high spec interface connector.</i> - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i> - Dual-Note Horn 	
<input type="checkbox"/>	17S	Mobile Power Cord Delete Requires valid FIN or dealer code.	N/A
<input type="checkbox"/>	52M	65-mph Governed Top Speed Requires valid FIN or dealer code.	\$75.00
<input type="checkbox"/>	52H	70-mph Governed Top Speed Requires valid FIN or dealer code.	\$75.00
<input type="checkbox"/>	59C	Fleet Safety Package Requires valid FIN or dealer code. <i>Includes driver alert, pre-collision assist with Automatic Emergency Braking (AEB), lane keeping aid, auto high beam and reverse speed limiter. With this package, the safety features are set to "ON" with no driver ability to change settings.</i>	\$35.00
<input type="checkbox"/>	55E	Engine Idle Shutdown - 5 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$185.00
<input type="checkbox"/>	55F	Engine Idle Shutdown - 10 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$185.00

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<input type="checkbox"/>	55G	Engine Idle Shutdown - 15 Minute Timer	\$185.00
		Requires valid FIN or dealer code.	
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	55H	Engine Idle Shutdown - 20 Minute Timer	\$185.00
		Requires valid FIN or dealer code.	
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	D9K	Built: Kansas City Plant	N/C
<input type="checkbox"/>	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
<input type="checkbox"/>	31Q	Ship-Thru: Masterack	N/C
<input type="checkbox"/>	31A	Ship-Thru: Auto Truck	N/C
<input type="checkbox"/>	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
<input type="checkbox"/>	31W	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31K	Ship-Thru: Knapheide	N/C
<input type="checkbox"/>	31P	Ship-Thru: Kranz of KC	N/C
<input type="checkbox"/>	31S	Ship-Thru: Roush CleanTech	\$0.00
<input type="checkbox"/>	31H	Ship-Thru: Quigley Motors	N/C

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<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	N/C
<input type="checkbox"/>	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
<input type="checkbox"/>	31G	Ship-Thru: Dejana	\$0.00
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution	N/C
<input type="checkbox"/>	31O	Ship-Thru: Mobility Works	N/C
<input type="checkbox"/>	313	Ship-Thru: Utilimaster	N/C
<input type="checkbox"/>	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
<input type="checkbox"/>	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	N/A
<input type="checkbox"/>	FINAL2	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00
Requires valid FIN or dealer code.			

Emissions

<input checked="" type="checkbox"/>	425	Zero Evaporated Emissions System	STD
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General Info

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Selected	Code	Description	MSRP
<input type="checkbox"/>	ORDER1	Initial Order Date: TBD	N/C
<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
<input type="checkbox"/>	FINAL1	Final Order Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

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