

Item # 282

6% NCSA option discount on all options

Upgrade model pricing applies to all zones  
E2Y - \$ 45,210.23

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2023 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 315

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**Client Proposal**

Prepared by:

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Date: 06/25/2022



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## 2023 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 315

### Available Options

Selected	Code	Description	MSRP
<b>Packages</b>			
<input checked="" type="checkbox"/>	101A	Order Code 101A	N/C
		<i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection and auto start-stop technology.</i> - Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i> - 3.73 Axle Ratio - GVWR: 8,670 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i> - Vinyl Front Bucket Seats - Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	
<b>Powertrain</b>			
<input checked="" type="checkbox"/>	998	Engine: 3.5L PFDi V6 Flex-Fuel	STD
		<i>Includes port injection and auto start-stop technology.</i>	
<input type="checkbox"/>	99G	Engine: 3.5L EcoBoost V6	\$1,775.00
		<i>Includes auto start-stop technology.</i>	
<input checked="" type="checkbox"/>	44U	Transmission: 10-Spd Automatic w/OD & SelectShift	STD
		<i>Includes auxiliary transmission oil cooler.</i>	
<input checked="" type="checkbox"/>	X73	3.73 Axle Ratio	STD
<input type="checkbox"/>	X7L	3.73 Limited-Slip Axle Ratio	\$325.00
<input type="checkbox"/>	X4L	4.10 Limited-Slip Axle Ratio	\$325.00
<input type="checkbox"/>	41E	Heavy-Duty Front Axle	\$315.00
		<i>Up to 4,630 lb FGAWR.</i> <i>Includes:</i> - Wheels: 16" Silver Steel w/Silver Hubcaps <i>Includes exposed lug nuts.</i> - 3.73 Limited-Slip Axle Ratio	

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Available Options (cont'd)

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<input checked="" type="checkbox"/>	STDGV	GVWR: 8,670 lbs	STD

Wheels & Tires

<input checked="" type="checkbox"/>	STDTR	Tires: 235/65R16C 121/119 R AS BSW	STD
<input checked="" type="checkbox"/>	STDWL	Wheels: 16" Silver Steel w/Black Hubcap	STD
<input type="checkbox"/>	64H	Wheels: 16" Steel w/Full Silver Cover	\$35.00
<input type="checkbox"/>	647	Wheels: 16" Silver Aluminum Alloy	Variable
<input type="checkbox"/>	644	Wheels: 16" Black Aluminum Alloy	Variable
<input type="checkbox"/>	64K	Wheels: 16" Sparkle Silver Alloy	\$1,050.00
<input type="checkbox"/>	64G	Wheels: 16" Matte Black Alloy	\$1,050.00
<input type="checkbox"/>	641	Wheels: 16" Silver Steel w/Silver Hubcaps <i>Includes exposed lug nuts.</i>	N/C
<input type="checkbox"/>	51A	Spare Tire & Wheel Delete	-\$125.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	V	Vinyl Front Bucket Seats	STD
<input type="checkbox"/>	C	Cloth Front Bucket Seats	N/C
<input type="checkbox"/>	L	Leather Front Bucket Seats	N/C

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input checked="" type="checkbox"/>	21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>	STD
<input type="checkbox"/>	21K	Pass Seat Delete - Dark Palazzo Gray Cloth Dr Seat <i>Deletes passenger CRS top tether anchorage, passenger front airbag, passenger thorax airbags and passenger-side airbag cut-off switch. Includes 2-way manual driver seat with lumbar and driver armrest.</i>	-\$160.00
<input type="checkbox"/>	21L	Dark Palazzo Gray Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	Variable
<input type="checkbox"/>	21M	Ebony Cloth Bucket Seats w/Armrests <i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i>	Variable
<input type="checkbox"/>	21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	\$45.00
<input type="checkbox"/>	21Q	Dark Palazzo Gray Cloth Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	Variable
<input type="checkbox"/>	21R	Ebony Cloth Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	Variable
<input type="checkbox"/>	21S	Ebony Leather Heated Bucket Seats <i>Includes 10-way power driver seat with lumbar, 10-way power passenger seat with lumbar and driver and passenger armrest.</i>	Variable
<input type="checkbox"/>	21T	Dark Palazzo Gray Cloth Swivel Bucket Seats <i>Includes 4-way manual driver seat with lumbar, 4-way manual passenger seat and driver and passenger armrest.</i>	Variable
<input type="checkbox"/>	213	Dark Palazzo Gray Vinyl Dr Bucket & Dual Pass Seats	\$560.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	217	Ebony Cloth Driver Bucket & Dual Passenger Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat, driver armrest and small center console with an integrated shifter and a deployable cup holder. Unlike the driver seat, dual passenger seat insert and bolster material will be identical in ebony vinyl material.</i>	\$650.00
<input type="checkbox"/>	219	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat, driver armrest and small center console with an integrated shifter and a deployable cup holder. Unlike the driver seat, dual passenger seat insert and bolster material will be identical in ebony cloth material.</i>	N/C
<b>Other Options</b>			
<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	130WB	130" Wheelbase	STD
<input type="checkbox"/>	53G	Body Colored Front Bumper <i>Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color. Includes: - Front Fog Lamps Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$250.00
<input type="checkbox"/>	43E	Carbon Black Rear Bumper w/Integral Step	N/C
<input type="checkbox"/>	59A	60/40 Hinged Passenger-Side Door	N/C
<input type="checkbox"/>	91A	Chrome High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	\$455.00
<input type="checkbox"/>	91C	Black High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	\$455.00

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	91B	Wiper Activated Headlamps	\$30.00
<input type="checkbox"/>	55D	Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>	\$105.00
<input type="checkbox"/>	545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$160.00
<input type="checkbox"/>	543	Long-Arm Manual-Folding Power Adjusting Mirrors	\$65.00
<input type="checkbox"/>	544	Long-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	Variable
<input type="checkbox"/>	68H	Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$310.00
<input type="checkbox"/>	68L	Power Running Boards <i>Covers the B-C pillar passenger-side.</i>	\$940.00
<input type="checkbox"/>	68J	Extended Length Running Boards <i>Covers the A-B pillar driver-side and A-C pillar passenger-side.</i>	\$655.00
<input type="checkbox"/>	53D	Tow/Haul Mode w/Trailer Wiring Provisions	\$295.00
<p>This package does not include the frame mounted hitch receiver.</p> <p><i>Includes trailer wiring harness to rear of vehicle for upfit, Trailer Sway Control (TSC), 4/7 pin connector assembly and rear jumper. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness.</i></p>			
<input type="checkbox"/>	67D	Trailer Brake Controller (TBC)	Variable

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	53B	Heavy-Duty Trailer Tow Package <i>Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights. This package does not include a Trailer Brake Controller (67D). Additionally, if customer wants a trailer brake controller after initial purchase, it will have to be an aftermarket trailer brake controller and aftermarket wiring harness. Includes:</i> - Tow/Haul Mode w/Trailer Wiring Provisions - Frame Mounted Hitch Receiver	\$485.00
<input type="checkbox"/>	17A	Fixed Rear Cargo Door Glass <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$250.00
<input type="checkbox"/>	17B	Fixed Rr Cargo Door & 2nd Row Passenger-Side Glass <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$425.00
<input type="checkbox"/>	17F	Fixed Windows-All-Around <i>Includes:</i> - Rear-Window Defroster - Rearview Mirror	\$625.00
<input type="checkbox"/>	92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i>	Variable
<input type="checkbox"/>	60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00
<input type="checkbox"/>	66C	D-Pillar Assist Handles <i>Located on the driver and passenger-side. Due to space requirements, the driver-side handle is deleted if front/rear aux a/c and heater (driver controlled) (57G) is also ordered.</i>	Variable
<input type="checkbox"/>	85C	Illuminated Sun Visors	\$75.00
<input type="checkbox"/>	15F	Full Rear Compartment Lighting <i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i>	\$75.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	17P	6 Cargo Tie-Down Hooks	\$25.00
<input type="checkbox"/>	47U	Window Only Bulkhead <i>Includes: - Passenger-Side B-Pillar Assist Handle</i>	\$900.00
<input type="checkbox"/>	66F	Multi-Level Fixed Shelving - Passenger Side Only	\$650.00
<input type="checkbox"/>	66E	Multi-Level Fixed Shelving - Driver Side Only	\$900.00
<input type="checkbox"/>	66J	Multi-Level Fixed Shelving - Driver & Passenger	\$1,550.00
<input type="checkbox"/>	67E	Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	\$195.00
<input type="checkbox"/>	16E	Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i>	\$245.00
<input type="checkbox"/>	16G	Front Only Carpet Floor Covering <i>Deletes all rear floor covering.</i>	\$35.00
<input type="checkbox"/>	86B	Front Carpet Floor Mats	\$30.00
<input type="checkbox"/>	60B	Heavy-Duty Cargo Flooring <i>Includes: - Heavy-Duty Scuff Plate Kit Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$875.00
<input type="checkbox"/>	87E	Auxiliary Fuse Panel <i>Includes high spec interface connector. Includes: - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System</i>	\$385.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes modified vehicle connections for customized wiring harness provisions.</i>	
<input type="checkbox"/>	63C	Dual Alternators (250 Amps Each) <i>Includes: - 110V/400W Power Outlet High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.</i>	Variable
<input type="checkbox"/>	85D	Dual-Note Horn	\$20.00
<input type="checkbox"/>	52C	Keyless Entry Keypad	\$95.00
<input type="checkbox"/>	53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	\$75.00
<input type="checkbox"/>	41J	Intelligent Access w/Push-Button Start	\$370.00
<input type="checkbox"/>	57G	Driver Controlled Front/Rear Aux A/C & Heater <i>Heat is distributed from rear of front-passenger seat. A/C is distributed from the rear of van.</i>	\$860.00
<input checked="" type="checkbox"/>	58U	Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	STD
<input type="checkbox"/>	58V	Radio: AM/FM Stereo w/SYNC 3 <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	\$280.00
<input type="checkbox"/>	58B	Radio: AM/FM Stereo w/SYNC 4 <i>Includes 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). Includes: - Electronic Air Temperature Control</i>	\$930.00
<input type="checkbox"/>	58C	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription. Includes: - Electronic Air Temperature Control</i>	\$1,165.00

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### Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	58E	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav  <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i> <i>Includes:</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Electronic Air Temperature Control - Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	Variable
<input type="checkbox"/>	58F	Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC  <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i> <i>Includes:</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Intersection Assist - Electronic Air Temperature Control - Intelligent Adaptive Cruise Control	Variable
<input type="checkbox"/>	91L	6 Speakers (4 Front/2 Rear)	\$25.00
<input type="checkbox"/>	63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
<input type="checkbox"/>	41H	Engine Block Heater <i>(400W rating). Recommended when minimum temperature is 10 degrees F or below.</i>	\$75.00
<input type="checkbox"/>	61C	Vehicle Maintenance Monitor <i>Includes engine hour meter. Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i>	\$45.00
<input type="checkbox"/>	90D	110V/400W Power Outlet <i>High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.</i>	Variable
<input type="checkbox"/>	87A	12V Powerpoint <i>Located in the rear of the vehicle.</i>	\$15.00

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<input type="checkbox"/>	67C	Upfitter Package <i>Includes high capacity upfitter switches. Includes: - Large Center Console Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	Variable
<input type="checkbox"/>	55A	Upfitter Interface Module (UIM) <i>This technology makes it easy for upfitters to operate aftermarket equipment, such as lift buckets or cranes. Upfitters can connect/program the optional upfitter switches to operate aftermarket-installed equipment with up to 9 digitally configurable inputs. Please see fleet.ford.com/partsandservice/upfitter-interface for additional information.</i>	\$255.00
<input type="checkbox"/>	59D	Perimeter Alarm	\$155.00
<input type="checkbox"/>	86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
<input type="checkbox"/>	62B	MyKey	\$5.00
<input type="checkbox"/>	60D	Adaptive Cruise Control <i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>	Variable
<input type="checkbox"/>	94B	Enhanced Active Park Assist <i>Includes front sensing system. Enhanced active park assist helps make parking less stressful. It helps steer the vehicle, in reverse, into a perpendicular parking space or steer the vehicle into or out of a parallel parking space. Includes: - Side Sensing System Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects. - Front Sensing System</i>	Variable
<input type="checkbox"/>	65A	Blind Spot Assist 1.0 <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes. Includes: - Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors Includes turn signals. - Reverse Sensing System</i>	\$795.00
<input type="checkbox"/>	65A_	Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N	\$595.00

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		<p><i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors</li> <li><i>Includes turn signals.</i></li> </ul>	
<input type="checkbox"/>	43S	Reverse Brake Assist	\$975.00
		<p><i>If the system determines a collision is imminent while in reverse, automatic braking is applied to avoid a crash or mitigate an impact. System operation will be effected by aftermarket rear step or other rear-mounted equipment.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- 360-Degree Camera w/Split View</li> <li><i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i></li> <li>- Honeycomb Mesh Grille w/Chrome Surround</li> </ul>	
<input type="checkbox"/>	61D	360-Degree Camera w/Split View	Variable
		<p><i>Includes front washer. Front, side and rear facing cameras allow the driver to toggle through different camera views via a button located on the instrument panel.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Honeycomb Mesh Grille w/Chrome Surround</li> </ul>	
<input type="checkbox"/>	61E	High Resolution Digital Camera	N/C
<input type="checkbox"/>	43R	Reverse Sensing System	\$295.00
<input type="checkbox"/>	94A	Side Sensing System	Variable
		<p><i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i></p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Front Sensing System</li> <li>- Front Fog Lamps</li> <li><i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i></li> </ul>	
<input type="checkbox"/>	18D	Exterior Upgrade Package	Variable
		<p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Chrome High-Intensity Discharge (HID) Headlamps</li> <li><i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i></li> <li>- Wiper Activated Headlamps</li> <li>- Honeycomb Mesh Grille w/Chrome Surround</li> <li>- Wheels: 16" Steel w/Full Silver Cover</li> </ul>	
<input type="checkbox"/>	62A	Auxiliary Heater Prep Package w/o Rear Controls	\$65.00

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Selected	Code	Description	MSRP
<input type="checkbox"/>	62C	Aux Heater & A/C Prep Pkg w/o Rear Controls <i>Includes stub lines for delivery of coolant/refrigerant for easy addition of an aftermarket rear heater and A/C system. Requires aftermarket upfit of a climate control system.</i>	\$100.00
<input type="checkbox"/>	96C	Interior Upgrade Package <i>Includes full-height polypropylene cargo area panels.</i> <i>Includes:</i> - Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i> - Illuminated Sun Visors - Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$1,435.00
<input type="checkbox"/>	96D	Load Area Protection Package <i>Includes full-height polypropylene cargo area panels.</i> <i>Includes:</i> - Front & Rear Vinyl Floor Covering <i>Includes wheel well liners.</i>	\$395.00
<input type="checkbox"/>	85A	Scuff Plate Kit <i>Includes plastic scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$150.00
<input type="checkbox"/>	85B	Heavy-Duty Scuff Plate Kit <i>Includes heavy-duty scuffs for rear cargo doors and side cargo door (60/40 hinged passenger-side door or sliding passenger-side door). Heavy-duty scuff plate kit is not installed on vehicle, needs to be installed by upfitter/dealership.</i>	\$350.00
<input type="checkbox"/>	47D	RV Prep Package <i>Rear speakers are shipped in dunnage box.</i> <i>Includes:</i> - Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i> - Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L/Nav/iACC <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected built-in navigation (3 years of service) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i> - Traffic Sign Recognition (TSR) - Intelligent Speed Assist (ISA) - Intersection Assist - Electronic Air Temperature Control - Intelligent Adaptive Cruise Control - Black High-Intensity Discharge (HID) Headlamps <i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>	\$4,665.00

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06/25/2022

Parks Ford | 601 DUNCAN HILL RD HENDERSONVILLE NC | 28792

2023 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		<ul style="list-style-type: none"> <li>- High Resolution Digital Camera</li> <li>- Wiper Activated Headlamps</li> <li>- Body Colored Front Bumper <i>Body colored front bumpers are offered in every exterior color. The front bumper will match the exterior color.</i></li> <li>- Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i></li> <li>- Illuminated Sun Visors</li> <li>- Front Only Carpet Floor Covering <i>Deletes all rear floor covering.</i></li> <li>- 8 Speakers (4 Front/4 Rear)</li> <li>- Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i></li> <li>- Front Sensing System</li> <li>- Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i></li> <li>- Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i></li> </ul>	
<input type="checkbox"/>	47N	<p><b>Adventure Prep Package</b></p> <p>Late availability.</p> <p><i>Includes:</i></p> <ul style="list-style-type: none"> <li>- Blind Spot Assist 1.0 w/43F/43S/94A/94B/47D/47N <i>Includes Blind Spot Information System (BLIS) with Cross-Traffic Alert and trailer coverage. Blind Spot Assist 1.0 combines Blind Spot Information System (BLIS) with lane keeping aid to provide a visual warning and resistive steering torque to prevent a collision should an object be recognized in the vehicles blind spot while changing lanes.</i></li> <li>- Short-Arm Pwr-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i></li> <li>- Front Fog Lamps <i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i></li> <li>- Auxiliary Fuse Panel <i>Includes high spec interface connector.</i></li> <li>- Dual AGM Batteries (70 Amp-hr Each)</li> <li>- Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i></li> <li>- Radio: AM/FM Stereo w/SYNC 4/SiriusXM w/360L <i>Includes HD Radio, 12" multi-function display, Bluetooth, dual USB ports, embedded voice recognition, connected navigation (90-day trial) and 4 speakers (front). SiriusXM with 360L includes a 3-month prepaid subscription.</i></li> <li>- Electronic Air Temperature Control</li> <li>- High Resolution Digital Camera</li> <li>- 110V/400W Power Outlet <i>High-power outlets deliver up to 400 watts of power, allowing drivers to easily charge smaller corded tools, battery chargers or mobile devices on-site.</i></li> <li>- 12V Powerpoint <i>Located in the rear of the vehicle.</i></li> <li>- Reverse Sensing System</li> <li>- Side Sensing System <i>Works similar to the reverse sensing system, as it sounds a tone when the vehicle gets close to surrounding vehicles and other objects.</i></li> <li>- Front Sensing System</li> <li>- Fixed Rr Cargo Door &amp; 2nd Row Passenger-Side Glass</li> <li>- Rear-Window Defroster</li> </ul>	N/A

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## 2023 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 315

### Available Options (cont'd)

Selected	Code	Description	MSRP
		<ul style="list-style-type: none"> <li>- Rearview Mirror</li> <li>- Illuminated Sun Visors</li> <li>- Adaptive Cruise Control</li> <li><i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i></li> <li>- Front Black Wheel Well Liners</li> <li>- Privacy Glass</li> <li><i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i></li> <li>- Keyless Entry Keypad</li> </ul>	
<input type="checkbox"/>	43B	Back Up Alarm	\$150.00
		Ford accessory, pre-installed. <i>Includes 102 dB(A) warning capability.</i>	
<input type="checkbox"/>	86N	Front Heavy Duty Tray Style Floor Mats	\$60.00
		Ford accessory, pre-installed.	
<input type="checkbox"/>	86W	Front All-Weather Floor Mats	\$120.00
		Ford accessory, pre-installed.	
<input type="checkbox"/>	68B	Remote Start	\$495.00
		Ford accessory, pre-installed.	
<input type="checkbox"/>	15C	Front Black Wheel Well Liners	\$295.00
		Ford accessory, pre-installed.	
<input type="checkbox"/>	153	Front License Plate Bracket	N/C
		Standard in states requiring two license plates and optional in all other states.	
<input type="checkbox"/>	79V	COV Required	N/A
<input type="checkbox"/>	C09	Priced DORA	N/C

### Fleet Options

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2023 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	43F	Rear Bumper Delete Requires valid FIN or dealer code.	N/C
<input type="checkbox"/>	942	Daytime Running Lights Requires valid FIN or dealer code. <i>Provides enhanced vehicle visibility during daylight conditions.</i>	\$45.00
<input type="checkbox"/>	54X	Exterior Mirror Delete Requires valid FIN or dealer code.	N/C
<input type="checkbox"/>	76C	Orange Safety Belts Requires valid FIN or dealer code. <i>Includes belt minder on the front driver and passenger seat(s).</i>	\$45.00
<input type="checkbox"/>	51E	Decal #1 Requires valid FIN or dealer code. Minimum annual order of 25 units required. <i>Up to 15 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	\$425.00
<input type="checkbox"/>	51F	Decal #2 Requires valid FIN or dealer code. Minimum annual order of 25 units required. <i>Up to 30 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	\$575.00
<input type="checkbox"/>	51G	Decal #3 Requires valid FIN or dealer code. Minimum annual order of 25 units required. <i>Up to 50 sq-ft. Pricing is for non-reflective material and graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. To get started visit the Ford Commercial Graphics website and click on Factory Orderable Option Form link. Complete and submit the request form and attach your graphic design (if available). A Ford Commercial Graphics representative will follow-up to finalize the graphic design and provide a design proof for customer review and approval, and to determine which graphic option code and price applies. Lastly, customer can then proceed to place vehicle order and graphic option code in CONCEPS.</i>	\$775.00

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Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	52M	65-mph Governed Top Speed Requires valid FIN or dealer code.	\$80.00
<input type="checkbox"/>	52H	70-mph Governed Top Speed Requires valid FIN or dealer code.	\$80.00
<input type="checkbox"/>	52N	75-mph Governed Top Speed Requires valid FIN or dealer code.	\$80.00
<input type="checkbox"/>	59C	Fleet Safety Package Requires valid FIN or dealer code. <i>With this package, the safety features are set to ON with no driver ability to change settings.</i> <i>Includes:</i> - Driver Alert - Pre-Collision Assist w/Automatic Emergency Braking - Lane Keeping Aid - Auto High Beam - Reverse Speed Limiter	\$35.00
<input type="checkbox"/>	98B	Fleet Fuel Economy Package Requires valid FIN or dealer code. <i>Includes smart acceleration truncation and auto start-stop switch delete. With this package, EcoMode is always on. Auto start-stop switch delete deletes auto stop-start technology disable button on dash, however, the feature remains permanently active.</i> <i>Includes:</i> - Engine Idle Shutdown - 5 Minute Timer <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i> - 75-mph Governed Top Speed	\$265.00
<input type="checkbox"/>	55E	Engine Idle Shutdown - 5 Minute Timer Requires valid FIN or dealer code. <i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	\$200.00
<input type="checkbox"/>	55F	Engine Idle Shutdown - 10 Minute Timer Requires valid FIN or dealer code.	\$200.00

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2023 Transit-150 Cargo RWD Low Roof Van 130" WB Base (E1Y)

Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	55G	Engine Idle Shutdown - 15 Minute Timer	\$200.00
		Requires valid FIN or dealer code.	
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	55H	Engine Idle Shutdown - 20 Minute Timer	\$200.00
		Requires valid FIN or dealer code.	
		<i>Includes smart acceleration truncation which provides improved fuel economy and energy efficiency by limiting power on unladen vehicles.</i>	
<input type="checkbox"/>	D9K	Built: Kansas City Plant	N/C
<input type="checkbox"/>	31Q	Ship-Thru: Masterack	N/C
<input type="checkbox"/>	310	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
<input type="checkbox"/>	31A	Ship-Thru: Auto Truck	N/C
<input type="checkbox"/>	319	Ship-Thru: Midway Specialty Vehicles Inc (319)	\$0.00
<input type="checkbox"/>	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
<input type="checkbox"/>	31W	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31K	Ship-Thru: Knapheide	N/C
<input type="checkbox"/>	31P	Ship-Thru: Kranz of KC	N/C

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Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	31S	Ship-Thru: Roush CleanTech	\$0.00
<input type="checkbox"/>	31H	Ship-Thru: Quigley Motors	\$0.00
<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	N/C
<input type="checkbox"/>	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
<input type="checkbox"/>	31G	Ship-Thru: Dejana	N/C
<input type="checkbox"/>	314	Ship-Thru: Reading Equipment & Distribution LLC	N/C
<input type="checkbox"/>	31O	Ship-Thru: Driverge Vehicle Innovations LLC	N/C
<input type="checkbox"/>	313	Ship-Thru: Utilimaster	N/C
<input type="checkbox"/>	31T	Ship-Thru: Ford Component Sales LLC w/GFX	N/C
<input type="checkbox"/>	316	Ship-Thru: Westport Dallas Inc	\$0.00
<input type="checkbox"/>	315	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input checked="" type="checkbox"/>	WARANT	Fleet Customer Powertrain Limited Warranty	N/C

Requires valid FIN code.

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Price Level: 315

Available Options (cont'd)

Selected	Code	Description	MSRP
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*Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.*

<input type="checkbox"/>	FINAL1	Fleet Final Order Date: TBD	N/C
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<input type="checkbox"/>	64C	Wheels: 16" White Steel w/Black Hubcap (Fleet)	\$35.00
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Requires valid FIN or dealer code.

Emissions

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
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General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: TBD	N/C
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<input type="checkbox"/>	START1	Start-Up Date: TBD	N/C
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<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C
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