

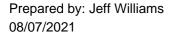
Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 4x2 SD Regular Cab 8' box 142" WB DRW XL (F3C)

Price Level: 230

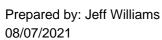
Available C	ptions		
Selected	Code	Description	MSRP
Packages			
$\checkmark$	620A	Order Code 620A	N/C
	- Transmission: Torc Includes SelectShii - Limited Slip w/3.73 - GVWR: 14,000 lb l- Tires: LT245/75Rx Spare may not be t - Wheels: 17" Argen Hub covers/center - HD Vinyl 40/20/40 Includes center arn - Radio: AM/FM Stel Includes 4 speaker - SYNC Communic	Payload Package 17E BSW A/S (6) he same as road tire. t Painted Steel ornaments not included. Split Bench Seat nrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	
Powertrain			
$\checkmark$	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Heavy-Duty Alterna	ator (240 Amp)	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
	Includes manual pus Includes: - 3.55 Axle Ratio - 175 Amp Heavy Du - Dual 78-AH 750 Cu - 29 Gallon Fuel Tan	sh-button engine-exhaust braking and intelligent oil-life monitor. Ity Alternator CA Batteries Ik	
$\checkmark$	44G	Transmission: TorqShift 10-Speed Automatic	STD
	Includes SelectShift	and selectable drive modes: normal, tow/haul, eco, deep sand/snow and	a siippery.
	44G_	Transmission: TorqShift 10-Speed Automatic w/96G	N/C





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Available Opti	ons (cont'd)	Description	MSRP
	Includes SelectShift and select Includes: - Limited Slip w/4.30 Axle Ratio	able drive modes: normal, tow/haul, eco, deep sand/snow and slippery.	
	44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	N/C
	Includes: - Limited Slip w/4.30 Axle Ratio		
$\checkmark$	X3L	Limited Slip w/3.73 Axle Ratio	STD
	X35	3.55 Axle Ratio	N/C
	X3K	Limited Slip w/3.55 Axle Ratio	\$350.00
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$350.00
$\checkmark$	STDGV	GVWR: 14,000 lb Payload Package	STD
	NONGV1	GVWR: 13,000 lb Payload Package	N/C
	68L	GVWR: 13,000 lb Payload Package (68L)	N/C
Wheels & Tires			
$\checkmark$	TD8 Spare may not be the same as	Tires: LT245/75Rx17E BSW A/S (6) road tire.	STD
	TBM Spare may not be the same as	Tires: LT245/75Rx17E BSW A/T (6) road tire.	\$165.00
$\checkmark$	64K	Wheels: 17" Argent Painted Steel	STD





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Available Option	,	Description	MSRP
	Hub covers/center ornaments no		
	64J Includes bright hub covers/cente	Wheels: 17" Forged Polished Aluminum or ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$380.00
	FIOIIL AND TEAL.		
	512	Spare Tire, Wheel, Carrier & Jack	\$295.00
	Spare tire is standard equipordered.	pment; becomes optional when (66D) Pickup Box Delete is	6
Seats & Seat Trim			
$\checkmark$	A Includes center armrest, cupholo	HD Vinyl 40/20/40 Split Bench Seat der, storage and driver's side manual lumbar.	STD
	1 Includes center armrest, cupholo	Cloth 40/20/40 Split Bench Seat der, storage and driver's side manual lumbar.	\$100.00
Other Options			
$\checkmark$	142WB	142" Wheelbase	STD
	96V	XL Value Package	\$395.00
	Includes: - Chrome Front Bumper - Chrome Rear Step Bumper - Steering Wheel-Mounted Cruis	e Control	
	17S Includes STX fender vent badge Includes: - Bright Hub Covers - Chrome Front Bumper - Chrome Rear Step Bumper		\$1,825.00
	- Steering Wheel-Mounted Cruis - Wheels: 17" Forged Polished A Includes bright hub covers/cent	e Control Numinum ter ornaments (4 aluminum outer and 2 steel inner).	

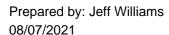


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### Available Options (cont'd) Selected Code **Description MSRP** \$915.00 90L Power Equipment Group Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes manual folding, manually telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks Power Tailgate LockPower Front Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry \$160.00 471 Camper Package Includes extra heavy service front springs (2 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE 1: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with camper. \$295.00 96G Gas Heavy-Duty Payload Package Package increases payload by reducing base curb weight. Transmission: TorqShift-G 6-Spd Auto w/SelectShift - Limited Slip w/4.30 Axle Ratio - 40/Mini-Console/40 - Wheels: 17" Forged Polished Aluminum Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner). \$495.00 96H Diesel Heavy-Duty Payload Package Package increases payload by reducing base curb weight. Includes: 40/Mini-Console/40 - Wheels: 17" Forged Polished Aluminum Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner). \$125.00 67H Heavy-Service Front Suspension Package Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE 1: Vehicle ride height will increase with the addition of this package. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment. -\$625.00 66D Pickup Box Delete

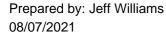




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	Avail	able	Options	(cont'd)
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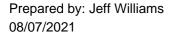
**Description** Selected Code **MSRP** Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs. GVWR). Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements). Includes. - Rear Bumper Delete - Spare Wheel, Tire, Carrier & Jack Delete \$315.00 98F CNG/Propane Gaseous Engine Prep Package Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements. \$100.00 41H **Engine Block Heater** \$250.00 86A Engine Idle Shut Down - 5 Minutes After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain. \$250.00 86B Engine Idle Shut Down - 10 Minutes After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain. \$250.00 86C Engine Idle Shut Down - 15 Minutes After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain. \$250.00 86D Engine Idle Shut Down - 20 Minutes After a predetermined period, the engine PCM automatically shuts down the engine and triggers the accessory module to shutdown power to the accessories to minimize battery drain. \$250.00 98R Operator Commanded Regeneration (OCR) \$210.00 86M Dual 78 AH Battery \$75.00 66B **BoxLink** 





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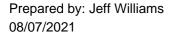
Available O	ptions (cont'd	)	
Selected	Code	Description	MSRP
	60C	Audible Lane Departure Warning	\$115.00
	60B Includes cross-traffic	Blind Spot Information System (BLIS) alert and trailer tow (BLIS sensor in taillamp).	\$540.00
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision w	Variable varning.
	67E	240 Amp Alternator	\$85.00
	67B	397 Amp Alternator	\$115.00
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$500.00
	connector on driver' (53W) is compatible accessories 5th Who compatible with Ree A00A25-A (8ft box constant) accessories 5th Who NOTE: the short pic pickups. The receive chassis. When select and tow vehicle for the trailer contacting the Wheel/Gooseneck F	ed attachment points with plugs, 1 frame under-bed cross member and its side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goo with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deal with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deal ele Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prepingly. The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealed with a new Leg Service only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealed ele Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the should box provides less clearance between the cab and 5th wheel trailer or centerline of the hitch should be mounted at least 2" forward from the string a trailer and tow vehicle, it's critical that this combination provide clums up to and including 90 degrees. Failure to follow this recommendate cab of the tow vehicle during tight turns. Gooseneck hitch compatibility Prep Package (53W) is compatible only with the factory orderable Goose of customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F56.	seneck Prep Package ler-installed Ford package is also e Kit - part #BC3Z-er-installed Ford ort box (6.75ft box). compared to long box rear-axle of the truck learance between the cab tion could result in the r: the 5th eneck Hitch Kit (15J) or
	18B	Platform Running Boards	\$320.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	CHMSL is deleted fi add CHMSL with 66	om vehicles over 10,000 lbs GVWR with 66D Pickup Box Delete; replac D Pickup Box Delete select 59H. CHMSL is standard under all other co	cea with a black cover; to nditions.
	153	Front License Plate Bracket	N/C





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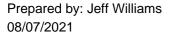
Selected	Code	Description	MSRP
	Standard in states re	equiring 2 license plates and optional to all others.	
	display. Upfitters kit	Rear View Camera & Prep Kit t includes cab wiring, frame wiring to the rear most cross member and vi includes camera with mounting bracket, 14' jumper wire and camera mo	\$415.00 ideo display with 4" punting, aiming
	instructions and elec	etrochromic mirror.	
	873 Display in center stavideo camera.	Rear CHMSL Camera ck screen. Includes LED Center High-Mounted Stop Lamp (CHMSL) wit	\$200.00 th cargo light and rear
	53R	Pro Trailer Backup Assist	\$1,655.00
	Includes: - Lane Departure W. - Ultimate Trailer To Includes rear view center high-mounted	w Camera System camera, 360 degree camera system, rear CHMSL camera, trailer revers	e guidance and LED
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gua	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
$\checkmark$	PAINT	Monotone Paint Application	STD
	43B	Fixed Rear-Window w/Defrost	\$60.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash n	110V/400W Outlet nounted outlet.	\$175.00
	16F	Color-Coordinated Full Carpet w/Floor Mats	\$60.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00





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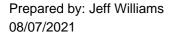
Available Optio Selected	ons (cont'd) Code	Description	MSRP
	Includes: - 397 Amp Alternator		
	76S	Remote Start System	\$250.00
	66S Located in overhead console.	Upfitter Switches (6)	\$165.00
$\checkmark$	587 Includes 4 speakers. Includes: - SYNC Communications & E. Includes enhanced voice rec	Radio: AM/FM Stereo w/MP3 Player  Intertainment System  Intercognition with 911 Assist, 4.2" LCD center stack screen, AppLink 6	STD and 1 smart-charging
	zoom capability included with	SYNC 3 Communications & Entertainment System Ignition, 8" LCD capacitive touch screen in center stack with swipe available voice-activated touchscreen navigation system, 4.2" proposed CarPlay and Android Auto capability and 2 smart charging to the communication of the communication	oductivity screen in IP
	Hawaii. SiriusXM audio and d Radio Inc. If you decide to con thereafter and you will be cha apply. To cancel you must ca	SiriusXM Radio  ubscription and 1 I/P mounted center speaker. Service is not availute as services each require a subscription sold separately, or as a partinue service after your trial, the subscription plan you choose wirged according to your chosen payment method at then-current rell SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement and programming subject to change. SiriusXM and all related meaning.	package, by SiriusXM Ill automatically renew ates. Fees and taxes nt for complete terms
	62X  Defender Series by Weather 0	Aluminum Crossbed Toolbox (Pre- Installed) <sup>Guard</sup>	\$575.00
	62Y  Model #127-0-02 by Weather	Premium Aluminum Crossbed Toolbox (Pre-Installed)  Guard.	\$790.00
	52R Requires second unit bo	Stowable Loading Ramps (Pre- Installed) dy.	\$695.00





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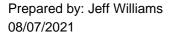
	ptions (cont'd)		
Selected	Code	Description	MSRP
	91S	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$675.00
	Includes dual beacon.		
	91G	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$725.00
	Includes dual beacon.		
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$525.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	87B	Bed Step	\$325.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C





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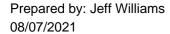
Available O	ptions (cont'd	)	
Selected	Code	Description	MSRP
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15K	32.5K 5th Wheel Hitch Kit (Pre- Installed)	\$1,495.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	17F Requires valid FI Includes: - Chrome Front Burn Chrome Rear Step	nper	\$220.00
	525 Requires valid FI	Steering Wheel-Mounted Cruise Control (LPO) N code.	\$235.00
	942 Requires valid FI The non-controllable cluster controllable.	Daytime Running Lamps (DRL) (LPO)  N code. 942 Daytime Running Lamps (DRL) replace the standard Daytime Run.	\$45.00 ning Lamps (DRL) on/off
	51X Requires valid FI	Spare Wheel & Tire Delete (LPO)  N code. d frame-mounted carrier.	-\$85.00
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00





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Available (	Options (cont'd)	Description	MSRP
	Requires valid FIN code.		
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		
	18A Requires valid FIN code.	Upfitter Interface Module (LPO)	\$295.00
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31S	Ship-Thru: Reading Equipment & Distribution LLC	N/C
	31A	Ship-Thru: Altec	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31L	Ship-Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31G	Ship-Thru: NBC Truck Equipment	\$0.00





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Available (	Options (cont'd)	Description	MSRP
	313	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31P	Ship-Thru: Roush Industries	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	L	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00



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	Includes driver's side	manual lumbar.	
	4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	Includes driver's side		
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R	Reverse Sensing System (Fleet)	\$245.00
	Requires valid FIN	l code.	
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C