NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina

2021 F-150 4x4 SuperCrew Cab Styleside 5.5' box 145" WB XL (W1E)

Price Level: 145

| Avai | ilab | le C | Dpti | ions |
|--------|------|------|------|------|
| T V CA | IUN | | 7 (| |

Selected Code **Description MSRP**

Packages

 \checkmark 100A

Equipment Group 100A Standard

N/C

Includes:

- Engine: 3.3L V6 PFDI

Includes auto start-stop technology and flex-fuel capability.

- Transmission: Electronic 10-Speed Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- 3.73 Axle Ratio

- GVWR: 6,470 lbs Payload Package - Tires: 265/70R17 OWL A/T - Wheels: 17" Silver Steel

Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest. - Radio: AM/FM Stereo w/6 Speakers

Includes auxiliary audio input jack.

SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.

Equipment Group 101A High

\$920.00

Includes:

101A

- Engine: 3.3L V6 PFDI

Includes auto start-stop technology and flex-fuel capability.

- Transmission: Electronic 10-Speed Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- 3.73 Axle Ratio

- GVWR: 6,470 lbs Payload Package

- Tires: 265/70R17 OWL A/T - Wheels: 17" Silver Steel

- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest. - Radio: AM/FM Stereo w/6 Speakers

Includes auxiliary audio input jack.

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.

Cruise Control

- Reverse Sensing System

Powertrain

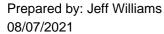
STD 99B Engine: 3.3L V6 PFDI Includes auto start-stop technology and flex-fuel capability. \$1,195.00 99P Engine: 2.7L V6 EcoBoost

Includes auto start-stop technology.

Includes:

3.55 Axle Ratio

- GVWR: 6,600 lbs Payload Package





Price Level: 145

| Available Op | | | |
|--------------|--|--|------------|
| Selected | Code | Description | MSRP |
| | 995 Includes auto start-ste Includes: - 3.31 Axle Ratio - GVWR: 7,050 lbs Pa | Engine: 5.0L V8 op technology and flex-fuel capability. ayload Package | \$1,995.00 |
| | 998 Includes auto start-sta Includes: - 3.31 Axle Ratio - GVWR: 7,050 lbs Pa | | \$2,595.00 |
| | 991 | Engine: 3.0L Power Stroke V6 Turbo Diesel B20 | \$4,995.00 |
| | Includes 4 valve DOF Includes: - 3.31 Axle Ratio - GVWR: 7,050 lbs Pa | HC and auto start-stop technology. ayload Package | |
| | 99D | Engine: 3.5L PowerBoost Full-Hybrid V6 | \$4,495.00 |
| | Includes: - Dual Zone Automati - Electronic Locking v - GVWR: 7,350 lbs Pa | ic Temperature Control v/3.73 Axle Ratio ayload Package | |
| \checkmark | 44G | Transmission: Electronic 10-Speed Automatic | STD |
| | Includes selectable d | rive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and n | nud/rut. |
| | 44H | Transmission: Hybrid Electronic 10- Speed Automatic | N/C |
| \checkmark | X26 | 3.73 Axle Ratio | STD |
| | X19 | 3.55 Axle Ratio | N/C |
| | X27 | 3.31 Axle Ratio | N/C |
| | | | |



Price Level: 145

| Available Opt | ions (cont'd) | Description | MSRP |
|----------------|-------------------------------|--|----------|
| | XL3 | Electronic Locking w/3.31 Axle Ratio | \$420.00 |
| | XL9 | Electronic Locking w/3.55 Axle Ratio | \$470.00 |
| | XL6 | Electronic Locking w/3.73 Axle Ratio | \$570.00 |
| \checkmark | STDGV | GVWR: 6,470 lbs Payload Package | STD |
| | NONGV1 | GVWR: 6,600 lbs Payload Package | N/C |
| | NONGV4 | GVWR: 6,900 lbs Payload Package | N/C |
| | NONGV5 | GVWR: 7,350 lbs Payload Package | N/C |
| | NNGV6 | GVWR: 7,050 lbs Payload Package | N/C |
| Wheels & Tires | | | |
| \checkmark | STDTR | Tires: 265/70R17 OWL A/T | STD |
| | T88 | Tires: 275/65R18 OWL A/T | N/C |
| | T7C | Tires: LT265/70R17C BSW A/T | \$295.00 |
| | T2P Includes 265/70R17 BSW | Tires: 275/60R20 BSW AT all-terrain spare tire. | N/C |
| \checkmark | 64C | Wheels: 17" Silver Steel | STD |
| | 64F | Wheels: 17" Silver Painted Aluminum | N/C |
| | | | |



2021 F-150 4x4 SuperCrew Cab Styleside 5.5' box 145" WB XL (W1E)

Price Level: 145

| Available Optio | | | |
|-------------------|--|--|------------|
| Selected | Code | Description | MSRP |
| | 64R | Wheels: 18" 6-Spoke Machined- Aluminum | N/C |
| | Includes magnetic painted pock | | |
| | 642 | Wheels: 20" 6-Spoke Machined- Aluminum | \$1,000.00 |
| | Includes magnetic painted pock Includes: - Tires: 275/60R20 BSW AT Includes 265/70R17 BSW all-t | | |
| Seats & Seat Trim | | | |
| \checkmark | C Includes 2-way manual driver/p | Cloth 40/20/40 Front Seat assenger adjustment and armrest. | STD |
| | Α | Vinyl 40/20/40 Front Seat | N/C |
| | W_ Includes flow-through console, | Cloth 40/Console/40 Front-Seats steering column-mounted shift and two (2) USB charge only ports. | \$295.00 |
| | G | Unique Sport Cloth 40/20/40 Front- Seats | N/C |
| | Includes manual driver/passeng | ger lumbar, steering column mounted shift and two (2) USB charge only p | ports. |
| | J | Unique Sport Cloth 40/Console/40 Front-Seats | \$295.00 |
| | Includes manual driver/passeng | ger lumbar and flow-through console with steering column mounted shift. | |
| Other Options | | | |
| \checkmark | 145WB | 145" Wheelbase | STD |
| \checkmark | STDRD | Radio: AM/FM Stereo w/6 Speakers | STD |



2021 F-150 4x4 SuperCrew Cab Styleside 5.5' box 145" WB XL (W1E)

| Price | Level | l: | 145 |
|-------|-------|----|-----|
|-------|-------|----|-----|

Available Options (cont'd) Selected Code **Description MSRP** Includes auxiliary audio input jack. Includes: - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual. N/C Radio: AM/FM SiriusXM w/360L 582 \$775.00 86A XL Chrome Appearance Package Includes: - Wheels: 17" Silver Painted Aluminum Chrome Front & Rear Bumpers - Fog Lamps \$1,780.00 61S STX Appearance Package Includes: - Wheels: 18" 6-Spoke Machined-Aluminum Includes magnetic painted pockets. - Tires: 275/65R18 OWL A/T - Body-Color Surround w/Black Mesh Insert Grille Includes black mesh insert. - Body-Color Front & Rear Bumpers Includes body-color front fascia. - Box Side Decals - Rear Window Defroster - Fog Lamps - Manual Driver/Passenger Lumbar Rear Window Fixed Privacy GlassDriver/Passenger Seat Back Pocket - Unique Sport Cloth 40/20/40 Front-Seats Includes manual driver/passenger lumbar, steering column mounted shift and two (2) USB charge only ports. \$1,005.00 55A FX4 Off-Road Package 4x4 FX4 Off-Road Bodyside Decal - Hill Descent Control - Off-Road Tuned Front Shock Absorbers - Monotube Rear Shocks - Rock Crawl Mode Skid Plates Includes fuel tank, transfer case and front differential. \$315.00 98G CNG/Propane Gaseous Engine Prep Package (DISC) No longer available for factory ordering as of November 1, 2020.



2021 F-150 4x4 SuperCrew Cab Styleside 5.5' box 145" WB XL (W1E)

| Price I | Level: | 145 |
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Available Options (cont'd)

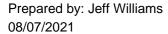
Selected Code **Description MSRP** Includes hardened engine intake valves and valve seats and bi-fuel manifold. This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable Ú.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (bodybuilder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or Propane complies with U.S. safety standards. \$205.00 53B Class IV Trailer Hitch Receiver Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T) Integrated Brake Controller (67T) is a standalone option and must be ordered separately. Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7-pin wiring harness with 7-pin-to-4-pin adapter and smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available.). \$655.00 43A Ford Co-Pilot360 2.0 Includes: - Pre-Collision Assist w/Automatic Emergency Braking Includes pedestrian detection, forward collision warning and dynamic brake support. - Lane-Keeping System Includes lane-keeping alert, lane-keeping aid and driver alert. - Rear View Camera - Auto High Beam Reverse Sensing System
 Reverse Brake Assist - Post-Collision Braking \$880.00 17T Tow Technology Package Includes smart trailer tow connector and BLIS with trailer tow coverage where BLIS is available. Includes: - Pro Trailer Backup Assist 360 Degree Camera Includes trailer reverse guidance.
- Integrated Trailer Brake Controller Variable 53A Trailer Tow Package Pro Trailer Backup Assist is not included. Pro Trailer Backup Assist is included only in Tow Technology package (17T). Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S). Towing capability up to TBD lbs. Includes tailgate LED. - Class IV Trailer Hitch Receiver Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7-pin wiring harness with 7-pin-to-4-pin adapter and smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available.). Integrated Trailer Brake Controller \$750.00 622 2.7L V6 EcoBoost Payload Package



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Price Level: 145

| | ptions (cont'd | • | |
|----------|--|--|--|
| Selected | Code | Description | MSRF |
| | Includes 9.75" gears Includes: - Electronic Locking - GVWR: 6,900 lbs I | w/3.73 Axle Ratio | |
| | 41H | Engine Block Heater | \$90.00 |
| | 413 Includes fuel tank, tr | Skid Plates ransfer case and front differential. | \$160.00 |
| | 50M | Interior Work Surface | \$165.00 |
| | 18B | Black Platform Running Boards | \$250.00 |
| | 63T | Tailgate Step w/Tailgate Work Surface | \$430.00 |
| | 655_ | Extended Range 36 Gallon Fuel Tank | \$445.00 |
| | 524_ | SYNC 4 w/Enhanced Voice Recognition | \$325.00 |
| | with App catalog, 91 voice command rec Connect (optional or details). Customer n member's FordPass complimentary peric network availability. operation of connec | pacitive touchscreen with swipe capability, wireless phone connection, clost Assist, Apple CarPlay and Android Auto compatibility, digital owners mognition and connected navigation. Note: Navigation services require SY in select vehicles), complimentary connect service and the FordPass appeaceives a complimentary 90-day trial of navigation services when an eligity account. Trial period begins on the new vehicle warranty start date. At the dight of the period will terminate. Connected service and features depeted to the period of the period begins on the new vehicle warranty start date. At the period begins on the new vehicle warranty start date. At the period begins on the new vehicle capability may limit function to the period begins of the period begins of the period begins on the new vehicle capability may limit function that features. FordPass App, compatible with select smartphone platforms and data rates may apply. | anual, conversational NC 4 and FordPass (see FordPass Terms f ble vehicle is added to be end of the end on compatible AT& nality and prevent |
| | 67T | Integrated Trailer Brake Controller | \$275.00 |
| | 54R Includes manual fold Includes: - Auto-Dimming Rea | Power Glass Heated Sideview Mirrors ding, turn signal and black skull caps. Arview Mirror | \$305.00 |
| | 59S Includes high-intens | LED Sideview Mirror Spotlights ity LED security approach lamps. | \$175.00 |





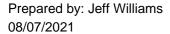
Price Level: 145

| Available (| Options (cont'd) |) Description | MSRP |
|-------------|---|---|---|
| | PAINT | Monotone Paint Application | STD |
| | 471 | Onboard 400W Outlet | Variable |
| | 472_ | Pro Power Onboard - 2KW | \$995.00 |
| | 477_ | Pro Power Onboard - 7.2KW | \$750.00 |
| | 54Y_ Manually telescoping | Manual-Folding Heated Pwr Glass Trailer Tow Mirror J. Includes turn signal and black skull caps. | \$395.00 |
| | 924 | Rear Window Fixed Privacy Glass | \$100.00 |
| | 57Q | Rear Window Defroster | \$220.00 |
| | 76R | Reverse Sensing System | \$275.00 |
| | 595_ | Fog Lamps | \$140.00 |
| | 47R_ | Tray Style Floor Liner | \$200.00 |
| | 47W_ Less carpeted ma | Tray Style Floor Liner (47W) atching floor mats from (168). | \$160.00 |
| | 168_ | Color-Coordinated Carpet w/Carpeted Floor Mats | \$145.00 |
| | 68P "SnowPlow" mode buduring plow operation activates relay to snoonly. | Snow Plow Prep Package utton will disable (load shed) the following features to maintain required el n/use: onboard 400W outlet, fog lamps and heated/ventilated front-seats. pwplow controls. Note: The F-150 snowplow installation is intended for res | \$50.00 lectrical charge margins SnowPlow button also sidential/personal use |



Price Level: 145

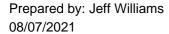
| Available O Selected | ptions (cont'd) | Description | MSRP |
|-------------------------|--|--|------------|
| | 153 Standard in states requi | Front License Plate Bracket ring 2 license plates, optional to all others. | N/C |
| | 90P | Premium Aluminum Crossbed Storage Toolbox | \$795.00 |
| | Ford accessory. By Weather Guard. (Mo | del # 127-0-02). | |
| | 90B | Aluminum Crossbed Toolbox by Weather Guard | \$625.00 |
| | Ford accessory. Defender series. | | |
| | 96W Ford accessory. | Tough Bed Spray-In Bedliner | \$595.00 |
| | 96P Ford accessory. | Plastic Drop-In Bedliner | \$350.00 |
| | 90R Ford accessory. | Stowable Loading Ramps | \$595.00 |
| | 96X | Hard Folding Tonneau Pickup Box Cover | \$995.00 |
| | Ford accessory. | | |
| | 96T | Soft Folding Tonneau Pickup Box Cover | \$525.00 |
| | Ford accessory. | | |
| | 96J Ford accessory. | Retractable Tonneau Pickup Box Cover | \$1,695.00 |





Price Level: 145

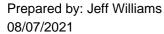
| Available Options (cont'd) | | | | |
|----------------------------|-----------------------------|---|----------|--|
| Selected | Code | Description | MSRP | |
| | 55B Includes 4 premium | BoxLink locking cleats. | \$80.00 | |
| | 79V | COV Required | N/A | |
| | C09 | Priced DORA | N/C | |
| Dealer Installed | Options | | | |
| | B5ZAN Shipped separately | 40/20/40 Removable Cup Tray from the vehicle for dealer installation. | \$50.00 | |
| | FIXAC Shipped separately | Ash Cup w/Lighter from the vehicle for dealer installation. | \$75.00 | |
| | FIXAD Shipped separately | Ash Cup w/Coin Holder from the vehicle for dealer installation. | \$45.00 | |
| | FIRAD Shipped separately | Horizontal Bed Cargo Net from the vehicle for dealer installation. | \$65.00 | |
| | FIRAE Shipped separately | Vertical Bed Cargo Net from the vehicle for dealer installation. | \$75.00 | |
| | A5CAB Shipped separately | Bed Divider from the vehicle for dealer installation. | \$365.00 | |
| | A9VAB Shipped separately | Removable Bed Mat from the vehicle for dealer installation. | \$165.00 | |
| | A7EAB Shipped separately | Bed Tailgate Lock by McGard from the vehicle for dealer installation. | \$40.00 | |
| | FIQAD Shipped separately | Bed Tray from the vehicle for dealer installation. | \$240.00 | |





Price Level: 145

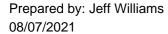
| | ptions (cont'd | | |
|----------|-------------------------------|--|----------|
| Selected | Code | Description | MSRP |
| | FIEAB Shipped separately f | Chromed Exhaust Tips from the vehicle for dealer installation. | \$90.00 |
| | CJWAL Shipped separately f | Black Tailgate Decals from the vehicle for dealer installation. | \$90.00 |
| | AHQAB Shipped separately f | First Aid Kit w/Ford Logo from the vehicle for dealer installation. | \$50.00 |
| | FIMAC Without wheellip mol | Front & Rear Molded Splash Guards Iding. Shipped separately from the vehicle for dealer installation. | \$220.00 |
| | AATAF Shipped separately f | Individual Trailer TPMS/Customer- Placed Camera from the vehicle for dealer installation. | \$960.00 |
| | J4JAE Shipped separately f | In-Vehicle Safe By Console Vault from the vehicle for dealer installation. | \$390.00 |
| | FI4AC Shipped separately f | Keyless Entry Keypad w/o Remote Start from the vehicle for dealer installation. | \$115.00 |
| | FHLAF Shipped separately f | Pivot Storage Box by UnderCover from the vehicle for dealer installation. | \$280.00 |
| | AHMAB Shipped separately f | Road Side Assistance Kit w/Ford Logo from the vehicle for dealer installation. | \$70.00 |
| | AHMAD Shipped separately f | Commercial US Road Side Assistance Kit from the vehicle for dealer installation. | \$230.00 |
| | FIBAB | Sportliner by BedRug from the vehicle for dealer installation. | \$540.00 |





Price Level: 145

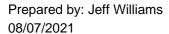
| Available Op | otions (cont'd) | | | | |
|---------------|---|--|----------------------|--|--|
| Selected | Code | Description | MSRP | | |
| | DWNAB Shipped separately fr | Tailgate Viscous Dampening om the vehicle for dealer installation. | \$135.00 | | |
| | FISAC Shipped separately fr | Exposed Wheel Lock Kit om the vehicle for dealer installation. | \$70.00 | | |
| | FISAB Shipped separately fr | Hidden Lugs Wheel Lock Kit om the vehicle for dealer installation. | \$70.00 | | |
| | IDGAC | Kicker Subwoofer (DISC) | \$695.00 | | |
| | _ | le for factory ordering as of February 01, 2021. Late ava | ilability for fleet. | | |
| Fleet Options | | | | | |
| | 94S | Amber Strobe Color LED Warning Beacons | \$600.00 | | |
| | Requires valid FIN code. | | | | |
| | By Sound Off Signal. degree visibility. | Includes center high-mounted stop light bar and 2 roof mounted beacc | ons that provide 360 | | |
| | 66S | XL SSV (Special Service Vehicle) Package (DISC) | \$50.00 | | |
| | Requires valid FIN code. No longer available for factory ordering as of April 28, 2021. | | | | |
| | | ront-Seats (Fleet) (DISC) ted. Includes restraint control module cover and vinyl rear bench seat. | | | |
| | 94R | Red/Blue Strobe Color LED Warning Beacons (DISC) | \$650.00 | | |
| | · | N code. No longer available for factory ordering as of Apr Includes center high-mounted stop light bar and 2 roof mounted beacc | | | |
| | 94W | Amber/White Strobe Color LED Warning Beacons | \$600.00 | | |





Price Level: 145

| Available C | Options (cont'd) |) Description | MSRP |
|-------------|--|--|-------------------------|
| | Requires valid FI | <u>- </u> | |
| | 85H Requires valid FII | Back-Up Alarm System N code. | \$145.00 |
| | 17C | Chrome Front & Rear Bumpers | Variable |
| | 942 Requires valid FII Non-controllable. | Daytime Running Lamps N code. | \$45.00 |
| | 50S | Cruise Control | Variable |
| | 62R Requires valid FII | Manual Regen Initiation w/Active Regen Inhibitor N code. | \$280.00 |
| | 87B | Ford Commercial Graphics (6 Square Feet) | \$250.00 |
| | 25 vehicle order n ordering vehicle in Includes up to 6 squa | | proved by Ford prior to |
| | 87C | Ford Commercial Graphics (10 Square Feet) | \$300.00 |
| | 25 vehicle order n ordering vehicle in Includes up to 10 squ | | proved by Ford prior to |
| | 87D | Ford Commercial Graphics (18 Square Feet) | \$400.00 |
| | 25 vehicle order n ordering vehicle in | ninimum. Graphic design must be completed and apn CONCEPS. | proved by Ford prior to |



Available Options (cont'd)



2021 F-150 4x4 SuperCrew Cab Styleside 5.5' box 145" WB XL (W1E)

Includes up to 55 square feet.

ordering vehicle in CONCEPS.

Includes up to 70 square feet.

87H

31C

Price Level: 145

| Selected | Code | Description | MSRP |
|----------|---|---|----------|
| | Includes up to 18 sq | uare feet. | |
| | 87E | Ford Commercial Graphics (25 Square Feet) | \$525.00 |
| | 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. | | |
| | Includes up to 25 sq. | uare feet. | |
| | 87F | Ford Commercial Graphics (40 Square Feet) | \$675.00 |
| | 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. | | |
| | Includes up to 40 square feet. | | |
| | 87G | Ford Commercial Graphics (55 Square Feet) | \$825.00 |
| | 25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to ordering vehicle in CONCEPS. | | |

D9K Built: Kansas City Plant N/C

Feet)

Ford Commercial Graphics (70 Square

25 vehicle order minimum. Graphic design must be completed and approved by Ford prior to

Ship-Thru: Monroe Truck Equipment

D9F Built: DRB Truck N/C

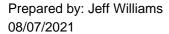
Ship-Thru: Reading Equipment & N/C
Distribution

Ship-Thru: Canfield Equipment Inc.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

\$0.00

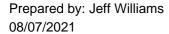
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Price Level: 145

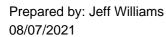
| Available (| Options (cont'd) | Description | MSRP |
|-------------|------------------|---|----------|
| | 31A | Ship-Thru: Auto Truck | N/C |
| | 31B | Ship-Thru: Reading Equipment & Distribution | Variable |
| | 31E | Ship-Thru: L&Z Co. | N/C |
| | 316 | Ship-Thru: Westport Dallas | \$0.00 |
| | 312 | Ship-Thru: Midway Specialty Vehicles Inc | N/C |
| | 31Q | Ship-Thru: Masterack | Variable |
| | 31F | Ship-Thru: Altec | \$0.00 |
| | 310 | Ship-Thru: Alt Fuel Innovations | \$0.00 |
| | 31J | Ship-Thru: Auto Truck | \$0.00 |
| | 31K | Ship-Thru: Knapheide Truck Equipment | Variable |
| | 31G | Ship-Thru: Dejana | N/C |
| | 31M | Ship-Thru: Manning Light Truck Equipment | \$0.00 |
| | 31N | Ship-Thru: NBC Truck Equipment | N/C |
| | 31P | Ship-Thru: Kranz Automotive | N/C |





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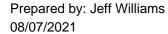
| Available Op | otions (cont'd) | Description | MSRP |
|--------------|---------------------------------|---|----------|
| | 31S | Ship-Thru: Roush Industries | Variable |
| | 31T Required on orders tha | Ship-Thru: Ground Effects (GFX) at contain Ford Work Solutions options. | N/C |
| | 31V | Ship-Thru: Adrian Steel | N/C |
| | 31W | Ship-Thru: National Fleet Services | \$0.00 |
| | 313 | Ship-Thru: Utilimaster | N/C |
| | 311 | Ship-Thru: Monroe Truck Equipment | \$0.00 |
| | 31Y | Ship-Thru: Venchurs Vehicle System | Variable |
| | 315 | Ship-Thru: KC Truck Systems | \$0.00 |
| | FLADCR | Fleet Advertising Credit | \$0.00 |
| | FINAL2 | Fleet Final Order Date: 05/28/2021 | N/C |
| | 56M | Ford US National Fleet Incentives Ford US National - 11/9/2020 | Variable |
| | T7C_ Requires valid FIN cod | Tires: LT265/70R17C BSW A/T (Fleet) | \$295.00 |
| | W Includes flow-through cons | Cloth 40/Console/40 Front-Seats (Fleet) ole, steering column-mounted shift and two (2) USB charge only ports. | \$295.00 |





Price Level: 145

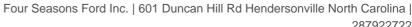
| Available C | Options (cont'd |) | |
|-------------|---|---|--|
| Selected | Code | Description | MSRP |
| | S | Cloth 40/Blank/40 Front-Seats (Fleet) (DISC) | N/C |
| | - | ole for factory ordering as of April 28, 2021. ed. Includes restraint control module cover and vinyl rear bench seat. | |
| | 91P | 8-Way Power Driver's Seat w/Power Lumbar (Fleet) | \$350.00 |
| | Requires valid FI | N code. | |
| | 86A | XL Chrome Appearance Package (Fleet) | \$775.00 |
| | Includes: - Wheels: 17" Silver - Chrome Front & Re - Fog Lamps (Fleet) | | |
| | 413_ Includes fuel tank, tr | Skid Plates (Fleet) ansfer case and front differential. | \$160.00 |
| | 655 | Extended Range 36 Gallon Fuel Tank (Fleet) | \$445.00 |
| | 524 | SYNC 4 w/Enhanced Voice Recognition (Fleet) | \$325.00 |
| | with App catalog, 91 voice command rect Connect (optional or details). Customer re member's FordPass complimentary perio network availability. operation of connect | pacitive touchscreen with swipe capability, wireless phone connection, cloud Assist, Apple CarPlay and Android Auto compatibility, digital owners may be a connected navigation. Note: Navigation services require SYN as select vehicles), complimentary connect service and the FordPass app (beceives a complimentary 90-day trial of navigation services when an eligible account. Trial period begins on the new vehicle warranty start date. At the different navigation service will terminate. Connected service and features depeterology feelfular networks/vehicle capability may limit function and data rates may apply. | anual, conversational NC 4 and FordPass isee FordPass Terms for olle vehicle is added to a e end of the and on compatible AT&T ality and prevent |
| | 59S_ | LED Sideview Mirror Spotlights (Fleet) | \$175.00 |
| | includes nigh-intens | ity LED security approach lamps. | |
| | 471_ Includes 2nd outlet in | Onboard 400W Outlet (Fleet) n the console. | \$340.00 |





Price Level: 145

| Available Op | otions (cont'c | Description | MSRP |
|--------------|--------------------------|--|---------------------------------------|
| | | | |
| | 472 | Pro Power Onboard - 2KW (Fleet) | \$995.00 |
| | 477 Requires valid F | Pro Power Onboard - 7.2KW (Fleet) IN code. | \$750.00 |
| | 54Y Manually telescopin | Manual-Folding Pwr Glass Trailer Tow Mirror (FLT) g heated. Includes turn signal and black skull caps. | \$395.00 |
| | 595 | Fog Lamps (Fleet) | \$140.00 |
| | 47R | Tray Style Floor Liner (Fleet) | \$200.00 |
| | 47W Less carpeted m | Tray Style Floor Liner (47W) (Fleet) atching floor mats from (168). | \$160.00 |
| | 168 | Color-Coordinated Carpet w/Carpet Floor Mats (FLT) | \$145.00 |
| VSO Options | | | |
| | BCH 4x4 decal delete for | 4x4 Decal Delete Oxford White code YZ, Iconic Silver code JS, Race Red code PQ ir Ag | \$32.00 ate Black code UM. |
| | | 4 Key Lockset w/PEG and RKE ier must program all 4 keys for ePats and RKE to assure all keys function for direction on programming replacement keys. | \$123.00 on on each unit. Refer to |
| Emissions | | | |
| | 425 | 50 State Emissions | N/C |
| General Info | | | |



oppose Ford Inc. L601 Duncon Hill Pd Handargonvilla North Carolina L

Prepared by: Jeff Williams 08/07/2021

2021 F-150 4x4 SuperCrew Cab Styleside 5.5' box 145" WB XL (W1E)

Price Level: 145

| Available Options (cont'd) | | | |
|----------------------------|--------|--------------------------------|------|
| Selected | Code | Description | MSRP |
| | ORDER1 | Initial Order Date: 07/15/2020 | N/C |
| | START1 | Start-Up Date: 10/12/2020 | N/C |
| | FINAL1 | Final Order Date: TBD | N/C |
| | BUILD1 | Build-Out Date: 12/05/2021 | N/C |