NCSA Contract discount of 6% on all option pricing



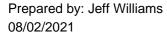
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-450 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F4G)

Price Level: 230

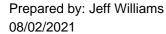
A : I I I			
Available C Selected)ptions Code	Description	MSRP
	Code	Description	WISKF
Packages			
\checkmark	650A	Order Code 650A	N/C
	- Transmission: Ton 10R140 with neutr - 4.88 ALR Ratio - GVWR: 16,500 lb - Tires: 225/70Rx19 - Wheels: 19.5" x 6' Hub covers/center - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC Communic	.5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player 's. sations & Entertainment System ad voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	idle and selectable drive modes: normal, tow/haul, eco, deep sand/snov	v and slippery.
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00





Price Level: 230

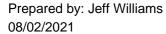
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00	
$oxed{oldsymbol{ol}}}}}}}}}}}}}}}}}}$	STDGV	GVWR: 16,500 lb Payload Package	STD	
	68D	GVWR: 15,000 lb Payload Downgrade Package	N/C	
	68L	GVWR: 16,000 lb Payload Package	N/C	
Wheels & Tires				
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD	
	TGM Includes 4 traction tires on t	Tires: 225/70Rx19.5G BSW Traction the rear and 2 A/P tires on the front.	\$190.00	
\checkmark	64Z Hub covers/center ornamer	Wheels: 19.5" x 6" Argent Painted Steel	STD	
	512 Required in Rhode Isla Excludes carrier. Includes: - 6-Ton Hydraulic Jack	Spare Tire, Wheel & Jack and.	\$350.00	
	51D Only available to pool a	Spare Tire & Wheel Delete (Regional) - Option Discount accounts for sales to Rhode Island.	\$0.00 -\$85.00	
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00	





Price Level: 230

Available Option	ons (cont'd)	Description	MSRP
Seats & Seat Trim		•	
\checkmark	A Includes center armrest, cup	HD Vinyl 40/20/40 Split Bench Seat pholder, storage and driver's side manual lumbar.	STD
	1 Includes center armrest, cup	Cloth 40/20/40 Split Bench Seat pholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side manua	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	4 Includes driver's side manua	Cloth 40/Mini-Console/40 Front Seat	\$515.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	145WB	145" Wheelbase	STD
$\overline{\checkmark}$	STDRD Includes 4 speakers. Includes: - SYNC Communications & Includes enhanced voice r and steering wheel audio co	ecognition, 911 Ássist, 4.2" LCD center stack screen, AppLink, 1	STD smart-charging USB port
	531 Includes aftermarket trailer in Ford RV trailer towing guide required equipment, axle ra	Trailer Tow Package brake wiring kit. Trailer brake controller not included. Note: Sales e should be consulted for specific trailer towing or camper limits are tios and model availability.	\$45.00 persons source book or and corresponding
	96V Includes: - XL Decor Group - Chrome Front Bumper - Steering Wheel-Mounted (XL Value Package Cruise Control	\$395.00
	90L	Power Equipment Group	\$915.00

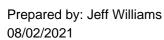




Price Level: 230

Available Options (cont'd)

Selected	Code	Description	MSRP
	Includes: - Accessory Delay - Advanced Security F Includes SecuriLock - Folding Trailer Tow I Includes manual tele - MyKey Includes owner conti - Power Front Side W.	Passive Anti-Theft System (PATS) and inclination/intrusion sensors. Mirrors w/Power Heated Glass scoping, heated convex spotter mirror and integrated clearance lamps/ rols feature. indows down driver/passenger window.	íturn signals.
	67H	Heavy-Service Front Suspension	\$125.00
		Package	
	specific vehicle config such as heavy-duty w	heavy-service front springs (see Order Guide Supplemental Reference urations). Recommended only on vehicles which will permanently utilizinches, brush guards or other apparatus which loads the front axle to the content of the content of the quality. Note 2: Vehicle respectively.	e aftermarket equipment ne specified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of sp aftermarket equipmen specified Gross Axle \	extra heavy-service front springs (see Order Guide Supplemental Refe ecific vehicle configurations). Recommended only on vehicles which with such as heavy-duty winches, brush guards or other apparatus which I Weight Rating (GAWR). Note 1: May result in a deterioration of ride quath the addition of this package.	ll permanently utilize loads the front axle to the
	67P	Extra Heavy-Duty Front End	\$285.00
		Suspension - 7,500 GAWR	
		nt axle and max 7,500 lbs. Front springs/GAWR rating for configuration uires further manufacture and certification by a final stage manufacture	
	473	Snow Plow Prep Package	\$250.00
	configurations). Note	springs (see order guide supplemental reference for springs/FGAWR of 1: Restrictions apply; see supplemental reference or body builders layo attachment of a winch. Note 3: Highly recommended to add (86M) dual) 397 amp alternators for diesel engine is highly recommended for max	ut book for details. Note
	535	High Capacity Trailer Tow Package	\$580.00
	86\$	Low Deflection Package	\$110.00
	Includes 2-inch space	r blocks. Recommended for rear-biased loading, such as wrecker/retrie	ever applications.
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00

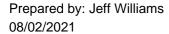




Price Level: 230

Available Options (cont'd)

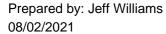
Selected	Code	Description	MSRP
	tanks, lines, etc. Veh combined with certification CNG/propane fueled Company does not propane fueled applicable U.S. or Cainstaller, alterer or succomplies with U.S. fe	ngine intake valves and valve seats. Note: This package does not include picle will be equipped with the standard factory gasoline fuel system. Additured calibration reflash is required, from an external upfitter, to convert the valvehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers@provide an exhaust or evaporative emissions certificate with this option what a triangle of the standards. It is the responsibility of the final stage manufacturer and the stage	ional equipment vehicle to a quide. Ford Motor en converted to use e will comply with all eturer (body-builder, use CNG or propane ents, federal fuel
	474	Wrecker Package	\$300.00
	Includes 7K front spr quality. Note 2: Vehic	rings, 19.5K rear springs and 2" rear spacer block. Note 1: May result in a cle ride height will increase with the addition of this package.	deterioration of ride
	63C	Aft-Axle Frame Extension Pack	\$115.00
		ne extension increases AF dimension to 89.4"	
	41H	Engine Block Heater	\$100.00
	61J	6-Ton Hydraulic Jack	\$55.00
	Required in Rhod	·	
	61J_	6-Ton Hydraulic Jack (Regional)	N/C
	Standard in Rhod	le Island.	
	62R	Transmission Power Take-Off Provision	Variable
	Includes mobile and	stationary PTO modes.	
	86A	Programmable Engine Idle Shutdown -	\$250.00
		5 Minute	
	86B	Programmable Engine Idle Shutdown -	\$250.00
		10 Minute	
	86C	Programmable Engine Idle Shutdown -	\$250.00
		15 Minute	





Price Level: 230

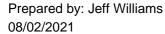
	Options (cont'd		
Selected	Code	Description	MSRP
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	Variable
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank	\$125.00
	rtomovoo 10 gam	on racina.	
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00
	54L 102" width. Includes lamps/turn signals. Includes: - Utility Lighting Syst	Folding Trailer Tow Mirrors manual telescoping power/heated glass, heated convex spotter mirror and em mirror spotlights.	\$645.00 I integrated clearance
	63A Includes LED side-m	Utility Lighting System irror spotlights.	\$160.00
	52B Includes smart traile	Trailer Brake Controller r tow connector. Verified to be compatible with electronic actuated drum br	\$270.00 rakes only.
	18B	Platform Running Boards	\$320.00
	60C	Audible Lane Departure Warning	\$115.00





Price Level: 230

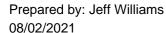
Available C	options (cont'c	Description	MSRP
	94P	Pre-Collision Assist	\$115.00
	59H	Emergency Braking (AEB), automatic high beam and forward collision w Center High-Mounted Stop Lamp (CHMSL)	N/C
	872 Pre-installed conten camera with mounti	Rear View Camera & Prep Kit It includes cab wiring and frame wiring to the rear most cross member. Unit process of the proces	\$415.00 Ipfitters kit includes
	153 Standard in state	Front License Plate Bracket es requiring 2 license plates and optional to all others.	N/C
	43B	Fixed Rear-Window w/Defrost	\$60.00
	924	Privacy Glass	N/C
	41A Includes: - 397 Amp Alternato	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76\$	Remote Start System	\$250.00
	Hawaii. Subscription after your trial, the s to your chosen payn 866-635-2349. See	SiriusXM Radio Inted center speaker and a 3-month prepaid subscription. Service is not an an service services are sold by SiriusXM after trial period. If you doubscription plan you choose will automatically renew thereafter and you ment method at then-current rates. Fees and taxes apply. To cancel you SiriusXM customer agreement for complete terms at www.siriusxm.com.ct to change. Sirius, XM and all related marks and logos are trademarks.	lecide to continue service will be charged according must call SiriusXM at 1- . All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00





Price Level: 230

Available O	ptions (cont'd)	Description	MSRP
Selected	Code	Description	WON
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	Pre-installed.	3	
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	Pre-installed.	S .	
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN		
	complete details. Inco manufacturer. Ford ve Package. In addition, Vehicle Manual and to without the Ford Amb	ont springs/GAWR rating, please see supplemental order guide, or vision per the vehicle package - requires further manufacture and certification behicles are suitable for producing ambulances only if equipped with the Ford urges ambulance manufacturers to follow the recommendations the Ford Truck Body Builders Layout Book (and pertinent supplements ulance Prep Package to produce an ambulance voids the Ford warrar (SEIC) has been integrated into the engine control module.	n by a final stage e Ford Ambulance Prep of the Ford Incomplete). Using a Ford vehicle
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN	,	





Price Level: 230

Available Options (cont'd)

942

Selected Code Description MSRP

Includes upgraded front springs/GAWR rating, please see supplemental order quide, or visit fordblas com for

Includes upgraded front springs/GAWR rating, please see supplemental order guide, or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

Includes: - 397 Amp Alternato - Operator Comman	rs ded Regeneration	
47J	Fire/Rescue Prep Pkg w/EPA Special	\$1,205.00
Requires valid FI	Emissions (LPO) N code.	
complete details. Inc manufacturer. Ford to Vehicle Manual and Elevated Idle Cource significantly reduces commanded regen a emergency vehicle,		n by a final stage s of the Ford Incomplete . Note 1: Stationary gine calibration e 3: Operator tet the definition of an er. Note 5: California
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
Requires valid FI	N code.	
525	Steering Wheel-Mounted Cruise	N/C

Requires valid FIN code.

The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL) on/off cluster controllable.

926 Speed Limitation - 65-MPH Governed Top Speed (LPO)

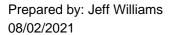
Requires valid FIN code.

Daytime Running Lamps (DRL) (LPO)

Control

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

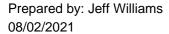
\$45.00





Price Level: 230

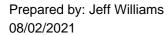
		ptions (cont'd)	Available Op
MSRP	Description	Code	Selected
\$80.00	Speed Limitation - 75-MPH Governed Top Speed (LPO)	927	
		Requires valid FIN code.	
N/C	Bright Grille (LPO)	63G	
		Requires valid FIN code.	
\$220.00	XL Decor Group (LPO)	17F	
		Requires valid FIN code.	
		Includes: - Chrome Front Bumper	
N/C	Built: Kentucky Truck Plant	D9E	
N/C	Built: Ohio Plant	D9D	
\$0.00	Ship Thru: Dejana	311	
N/C	Ship-Thru: General Truck Body	31U	
\$0.00	Ship-Thru: KC Truck Systems Inc.	319	
\$0.00	Ship Thru: Zoresco Equipment	31Y	
N/C	Ship-Thru: Altec	31A	
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	315	
\$0.00	Ship-Thru: Reading Equipment & Distribution	31B	





Price Level: 230

Available Option	ons (cont'd)	Description	MSRP
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00





Price Level: 230

Available Optio	ns (cont'd)	Description	MSRP
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00
	Includes: - XL Decor Group (LPO) - Chrome Front Bumper - Steering Wheel-Mounted Crui	ise Control	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C