PRICE LIST

(PRICE LEVEL CODE 320)

MODEL			SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
Base	RW		K7B	Base RWD	\$ 35,657	\$ 36,760
	4W		K8B	Base 4WD	37,597	38,760
XLT	RW		K7D	XLT RWD	37,027	38,570
	4W		K8D	XLT 4WD	38,947	40,570
ST-Line	RW		K7K	ST-Line RWD	44,165	46,005
	4W		K8K	ST-Line 4WD	46,085	48,005
Timberline	4W		K8J	Timberline 4WD	46,541	48,480
Limited	RW		K7F	Limited RWD (300A)	45,187	47,070
	4W		K8F	Limited 4WD (300A)	47,107	49,070
Limited HEV	RW		K7F	Limited HEV RWD (310A)	49,977	52,060
	4W		K8F	Limited HEV 4WD (310A)	51,897	54,060
ST	RW		K7G	ST RWD (400A)	47,525	49,505
	4W		K8G	ST 4WD (400A)	49,445	51,505
King Ranch	RW		K7L	King Ranch RWD	51,965	54,130
	4W		K8L	King Ranch 4WD	53,885	56,130
Platinum HEV			K7H	Platinum HEV RWD (600A)	50,761	52,875
	4W		K8H	Platinum HEV 4WD (600A)	52,681	54,875
Platinum	RW		K7H	Platinum RWD (601A)	52,105	54,275
	4W	D	K8H	Platinum 4WD (601A)	54,025	56,275
ALL MODELS			_	Destination and Delivery	1,495	1,495
TRIM SERIE	S DRI	VE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
XLT			202A	Equipment Group 202A	\$ 3,328	\$ 3,540
Limited			301A	Equipment Group 301A	841	895
ST			401A	Equipment Group 401A	4,695	4,995
MODEL		OPTI	ION	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTEI RETAIL
LT		64	9 2	0 in Premium Painted Aluminum Wheels (XLT - req	\$ 1,311	\$ 1,395
imited		64	U 2	202A) 0 inch 10-SpokeHand Polished Aluminum Wheels (Limited)	653	695
	_	TION		OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
VAILADIE ON A				Tow Pkg - Class IV (Base, XLT, ST-Line, Limited, King		
VAILADLE UN A	LL 52	2T	Trailer	TOW FRY - Class IV (base, ALT, ST-Line, Limited, King	\$ 512	\$ 545
		2T		nch, Platinum)	,	\$ 545
ODELS UNLESS	3	2T	Rai	nch, Platinum)	,	\$ 545 N/C
ODELS UNLESS	ED	2T 39	Raı Trailer		\$ 512	
ODELS UNLESS	ED 43		Rai Trailer Dual-F Lim 2nd Re	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, hited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King	\$ 512 N/C	N/C
ODELS UNLESS	S ED 43	39	Rai Trailer Dual-F Lim 2nd Ra Rai ST Hig	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST)	\$ 512 N/C 1,593 N/C 1,499	N/C 1,695 N/C 1,595
ODELS UNLESS	68 ED 43	39 7U BT	Rai Trailer Dual-F Lim 2nd Ra Rai ST Hig ST Hig	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST)	\$ 512 N/C 1,593 N/C 1,499 564	N/C 1,695 N/C 1,595 600
ODELS UNLESS	68 ED 43 17 68	39 7U 8T 3S	Rai Trailer Dual-F Lim 2nd Rai ST Hig ST Hig ST Str	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) reet Pack on 400A (ST)	\$ 512 N/C 1,593 N/C 1,499 564 935	N/C 1,695 N/C 1,595 600 995
ODELS UNLESS	68 68 68 68	39 7U 8T 3S 5P	Rai Trailer Dual-F Lim 2nd Rai ST Hig ST Hig ST Str Premii	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, litted, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) eet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217	N/C 1,695 N/C 1,595 600 995 1,295
ODELS UNLESS	68 68 68 68 68	39 7U 8T 8S 5P 5S	Rai Trailer Dual-F Lim 2nd Rai ST Hig ST Hig ST Str Premii CoPilo	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) eet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935	N/C 1,695 N/C 1,595 600 995 1,295 995
ODELS UNLESS	6 ED 43 17 68 68 65 65	39 7U 8T 3S 5P 5S 53	Rai Trailer Dual-F Lim 2nd Ro ST Hig ST Str Premin CoPilo Licens	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nich, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) reet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) re Plate Bracket	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C
ODELS UNLESS	6 ED 43 17 68 68 65 65	39 7U 8T 8S 5P 5S	Rai Trailer Dual-F Lim 2nd Ro Rai ST Hig ST Str Premii CoPilo Licens All-We	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) reet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) ree Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT,	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935	N/C 1,695 N/C 1,595 600 995 1,295 995
ODELS UNLESS	68 68 68 69 69 69 69	39 7U 8T 3S 5P 5S 53 6A	Rai Trailer Dual-F Lim 2nd Ro Rai ST Hig ST Str Premin CoPilo Licens All-We	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) reet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) ree Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT, nited)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C 150	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160
ODELS UNLESS	66 68 68 69 69 11	39 7U 8T 3S 5P 5S 53	Rai Trailer Dual-F Lim 2nd Ra ST Hig ST Str Premin CoPilc Licens All-We DVD F	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) reet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) ree Plate Bracket reather Floor Mats without Carpet Mats (Base, XLT, nited) reather Floor Mats with Carpet Mats Headrests (XLT, ST-Line, Timberline, Limited, ST, King	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C
ODELS UNLESS	68 68 68 69 69 19 16 50	39 7U 8T 3S 5P 5S 53 6A	Rai Trailer Dual-F Lim 2nd Ro Rai ST Hig ST Str Premin CoPilo Licens All-We Lim All-We DVD H Rai XLT S Cargo	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, litted, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) eet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) see Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT, nited) eather Floor Mats with Carpet Mats eleadrests (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) port Appearance Package (XLT - req 202A) Area Management System (Base, XLT, ST-Line,	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C 150	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160
ODELS UNLESS	66 68 68 68 69 69 19 16 50 68	39 7U 8T 3S 5P 5S 5A 6B 0S	Rai Trailer Dual-F Lim 2nd Ro ST Hig ST ST ST Premin CoPilc Licens All-We DVD F Rai XLT S Cargo Lim Auto S	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, litted, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) eet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) ee Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT, nited) eather Floor Mats with Carpet Mats eleadrests (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) port Appearance Package (XLT - req 202A)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C 150 188 1,875	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160 200 1,995
ODELS UNLESS	68 68 68 68 68 68 68 68 68 68 68 68 68 6	39 7U 8T 3S 5P 5S 5A 6B SB BM 1F 2X 1X 4X	Rai Trailer Dual-F Lim 2nd Ro ST Hig ST Hig ST Hig CoPilc Licens All-We Lim All-We DVD F Rai XLT S Cargo Lim Auto S 2R Cli 2R He	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) gh-Performance Pack on 401A (ST) with Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) see Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT, nited) eather Floor Mats with Carpet Mats eleadrests (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) port Appearance Package (XLT - req 202A) Area Management System (Base, XLT, ST-Line, nited, ST, King Ranch, Platinum) Start/Stop Delete (2.3L) mate Control Credit ated Seat Credit (Timberline, Limited, ST - requires IA, King Ranch, Platinum)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C 150 188 1,875 1,875 1,875 1,675 (47) (47) (94)	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160 200 1,995 165 (50) (50) (100)
ODELS UNLESS	68 68 68 68 68 68 68 68 68 68 68 68 68 6	39 7U 8T 3S 5P 5S 53 6A 6B 0S 8M 1F	Rai Trailer Dual-F Lim 2nd Ro Rai ST Hig ST Str Premin CoPilc Licens All-We Lim All-We All-We Lim Auto S 2R Cli 2R He 401 Hands Rai	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, hited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King Inch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) eet Pack on 400A (ST) um Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) eet Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT, hited) eather Floor Mats with Carpet Mats eleadrests (XLT, ST-Line, Timberline, Limited, ST, King Inch, Platinum) port Appearance Package (XLT - req 202A) Area Management System (Base, XLT, ST-Line, ited, ST, King Ranch, Platinum) etart/Stop Delete (2.3L) mate Control Credit lated Seat Credit (Timberline, Limited, ST - requires la, King Ranch, Platinum) et Free Liftgate Delete Credit (301A, 310A, 401A, King Inch, Platinum)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C 150 188 1,875 1,875 155 (47) (47)	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160 200 1,995 1,995 165 (50)
VAILABLE ON A ODELS UNLESS THERWISE NOT	6 ED 43 43 44 45 45 45 45 45 45 45 45 45 45 45 45	39 7U 8T 3S 5P 5S 5A 6B SB BM 1F 2X 1X 4X	Rai Trailer Dual-F Lim 2nd Ro Rai ST Hig ST Str Premin CoPilc Licens All-We Lim All-We DVD H Rai XLT S Cargo Lim Auto S 2R Cli 2R He 401 Hands 4G LT Cosmo	nch, Platinum) Tow Pkg - Class IV (With XLT 68D Selected Only) Panel Moonroof (XLT - req 202A, ST-Line, Timberline, nited, ST, King Ranch, Platinum) ow Bench (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) gh-Performance Pack on 400A (ST) gh-Performance Pack on 401A (ST) gh-Performance Pack on 401A (ST) mum Tech Package (ST, King Ranch, Platinum) ot360 Assist+ (XLT - req. 202A, ST - req. 400A) se Plate Bracket eather Floor Mats without Carpet Mats (Base, XLT, nited) eather Floor Mats with Carpet Mats Headrests (XLT, ST-Line, Timberline, Limited, ST, King nch, Platinum) port Appearance Package (XLT - req 202A) Area Management System (Base, XLT, ST-Line, nited, ST, King Ranch, Platinum) Start/Stop Delete (2.3L) mate Control Credit lated Seat Credit (Timberline, Limited, ST - requires lA, King Ranch, Platinum) Free Liftgate Delete Credit (301A, 310A, 401A, King)	\$ 512 N/C 1,593 N/C 1,499 564 935 1,217 935 N/C 150 188 1,875 1,875 1,875 1,675 (47) (47) (94)	N/C 1,695 N/C 1,595 600 995 1,295 995 N/C 160 200 1,995 165 (50) (50) (100)

8/12/2023 **2023 EXPLORER PROPRIETARY**

PRICE LIST (PRICE LEVEL CODE 320)

		(PRICE LEVEL CODE 320)		
	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS	PD4	Rapid Red Metallic Tinted Clearcoat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	\$ 465	\$ 495
OTHERWISE NOTED	PAZ	Star White Metallic Tri-Coat (XLT, ST-Line, Timberline, Limited, ST, King Ranch, Platinum)	747	795
	PC9	Jewel Red Metallic Tinted Clearcoat (XLT, Limited, King Ranch, Platinum)	465	495
	68D	XLT Technology Package (XLT)	2,345	2,495
	68U	Timberline Technology Package (Timberline)	1,593	1,695
	65T	Limited Technology Package (Limited)	935	995
	65K	Technology Package (ST, King Ranch, Platinum)	935	995
	67F	ST Appearance Package	559	595
	642	21in Aluminum Wheel (ST, ST-Line)	653	695
	90C	Active Park Assist 2.0 (ST, Platinum)	334	355
	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	942	Daytime Running Lamps (Fleet Only)	\$ 42	\$ 45
MODELS UNLESS OTHERWISE NOTED	41H	Engine Block Heater	85	90
	OPTION CODE	DEALER INSTALLED OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	A6ZAB	Cargo Mat	\$ 149	\$ 160
MODELS UNLESS	D5HAB	Wheel Lock Kit	75	80
OTHERWISE NOTED	BMWAB	Roof-Rail Crossbars	326	350
	J3CAB	Smoker's Package	70	75
	A3EAB	Splash Guards	168	180
	BECAF	CARGO ORGANIZER SOFT SIDE STD	84	90
	BECAG CLMHR	CARGO ORGANIZER SOFT SIDE LRG BUMPER PROTECTOR - BLACK FILM	93 88	100
	FHLAH	CARGO ORGANIZER - COOLER BAG	88 37	95 40
	FHEAC	All-Weather Floor Liners – Third Row with Second Row	88	95
	IIILAC	Captain's Chairs	36	95
	FHEAB	All-Weather Floor Liners – Third Row with Second Row Bench Seats	88	95
	AHQAB	First Aid Kit	47	50
	AHMAB	Roadside Assistance Kit	65	70
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