MODI	EL	SERIES CODE	BASE VEHICLE PRICE	SUGGESTED	VSA PRICING
				RETAIL	
Ford F-	-150				
1 014 1	150				
		W1C	145 in. Wheelbase, XL 4x2 SCrew SS 5.5 Box	\$41,030.00	
		-		-	
				1	
		_	Destination and Delivery	\$1,795.00	\$1,687.30
			Destination and Delivery	ψ1,733.00	Ψ1,007.30
TRIM SERIES	DRIVE	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	SUGGESTED RETAIL	VSA PRICING
XL	4x2 or	101A	Series Price	N/C	
	4x4	300A	Series Price	N/C	
	ļ	501A	Series Price	N/C	
		600A	Series Price	N/C N/C	
	 	700A 900A	Series Price Series Price	N/C N/C	
	<u>i</u>	JUUA	Oches i fice	IN/C	
ENGII	NE	OPTION CODE	POWERTRAINS	SUGGESTED RETAIL	VSA PRICING
		99B	3.3L V6 PFD XL, XLT	STD	
			3.3L V6 PFD XL, XLT	STD	
		99P	2.7L V6 ECOBOOST XL, XLT, LARIAT	STD	
			2.7 L ECCOBOOST ILO 3.3L V6 PFD	\$1,285.00	\$1,207.90
		995	5.0L V8 XL, XLT, LARIAT, KING RANCH, PLATINUM 5.0L ILO 3.3L V6 PFD	STD	
			5.0L ILO 3.3L V6 PFD	\$2,335.00	\$2,194.90
			5.0L ILO 2.7L ECOBOOST	\$1,140.00	\$1,071.60
		998	3.5L ECOBOOST ILO 3.3L V6 PFD	\$2,735.00	\$2,570.90
			3.5L ECOBOOST ILO 2.7L ECOBOOST	\$1,540.00	\$1,447.60
			3.5L ECOBOOST ILO 5.0L	\$740.00	\$695.60
		99D	3.5L POWERBOOST LIMITED	STD	
			3.5L ECOBOOST ILO 3.3L V6 PFD	\$4,495.00	\$4,225.30
			3.5L ECOBOOST ILO 2.7L ECOBOOST 3.5L ECOBOOST ILO 5.0L	\$3,300.00 \$2,500.00	\$3,102.00 \$2,350.00
<u> </u>		<u> </u>	3.0L EQODOOO1 ILO 3.0L	Ψ2,300.00	ΨΖ,000.00

TRANSMISSIONS	44G	Electronic 10 speed automatic transmission	STD	
AXLE	X15	Standard Axle Ratio (where Standard Axle)	STD	
	X19	Standard Axle Ratio (where Standard Axle)	STD	
	X26	Standard Axle Ratio (where Standard Axle)	STD	
		Optional Axle Ratio (where Optional)	\$80.00	\$75.20
	X27 XL3	Standard Axle Ratio (where Standard Axle) E-locking 3.31 axle	STD	¢204.90
	^L3 -	E-locking 3.31 axle w/ 55A & 995 or 998 or 991	\$420.00 Incl	\$394.80
	XL6	E-locking 3.73	\$570.00	\$535.80
		E-locking 3.73 - 662, 53C & 627	Incl	•
		E-locking 3.73 axle w/ 99D	N/C	
	XL9	Elocking 3.55 axle	\$470.00	\$441.80
	_	Elocking 3.55 axle w/ 99D	N/C	
	<u> </u>	Elocking 3.55 axle w/ 53C & 998 o 991 Elocking 3.55 axle w/ 55A & 99P	Incl Incl	
		Elocking 3.33 axie W/ 33A & 99F	IIICI	
	OPTION	OTHER OPTIONS	SUGGESTED	VSA PRICING
	CODE		RETAIL	
Available on ALL	102A	Equipment Group 102A Crew Cab	\$1,305.00	\$1,226.70
Models Unles Otherwise Noted	2044	Equipment Group 102A Net Crew Cab	\$555.00	\$521.70
Otherwise Noted	301A	Equipment Group 301A (Mid) Regular Cab Equipment Group 301A Net	\$2,180.00 \$1,180.00	\$2,049.20 \$1.109.20
	⊢	Equipment Group 301 A (Mid) Super/Crew Cab	\$2,230.00	\$1,109.20
		Equipment Group 301 A Net	\$1,230.00	\$1,156.20
	302A	Equipment Group 302A (High)	\$5,955.00	\$5,597.70
		Equipment Group 302A Net	\$3,955.00	\$3,717.70
	502A	Equipment Group 502A (High)	\$4,805.00	\$4,516.70
	2211	Equipment Group 502A Net	\$3,305.00	\$3,106.70
	601A	Equipment Group 601A (High)	\$3,850.00	\$3,619.00
	701A	Equipment Group 601A Net Equipment Group 701A (High)	\$3,350.00 \$3,950.00	\$3,149.00 \$3,713.00
	7014	Equipment Group 701A (riigh)	\$3,450.00	\$3,713.00
	401A	Equipment Group 401A (Standard)	N/C	ψο,Σ 10.00
	402A	Equipment Group 402a (High)	\$7,525.00	\$7,073.50
	801A	Equipment Group 801A (Standard)	N/C	
	802A	Equipment Group 802a (High)	\$31,575.00	\$29,680.50
	91X	Multicontour seats with ActiveMotion Removal	(\$300.00)	(\$282.00)
	67X 52X	Active Park Assist 2.0 Removal Auto Start - Stop Removal	(\$365.00) (\$50.00)	(\$343.10) (\$47.00)
	U35	Navigation Discount with 43B	(\$250.00)	(\$235.00)
	622	2.7L V6 EcoBoost Payload Package	\$750.00	\$705.00
	627	Heavy Duty Payload Package - XL	\$1,695.00	\$1,593.30
	T22	275/55R20 BSW A/S w/ Platinum	STD	
	T2P	P275/55R20 BSW A/T w/ Platinum	STD	
	T7C	LT265/70R17E BSW A/T	\$295.00	\$277.30
	T8C	LT275/65R18C OWL A/T LT275/65R18C OWL A/T w/ 627 Heavy Duty Payload Pkg	\$295.00 Incl	\$277.30
	64H	18 Silver Aluminum WheelsXL w/ 627	Incl	
		18 Silver Aluminum Wheels	\$95.00	\$89.30
	642	20 six-spoke machined aluminum with Magnetic painted pockets	\$1,225.00	\$1,151.50
	64L	20 Chromelike PVD Wheel	\$1,495.00	\$1,405.30
		20 Chromelike PVD Wheel w/ 86K	Incl	
	64S	20 Six Spoke Premium Painted Aluminum Wheel	\$1,495.00	\$1,405.30
	64C 64P	17 Silver Steel Wheel 20 Polished Aluminum Wheels	STD STD	
	64T	18 Chrome-like PVD Wheel	Incl	
	88J	Sport Cloth 40/Console/40 Front Seats (STX)	\$295.00	\$277.30
	88M	Cloth 40/20/40 Front Seat	Std	
	88U	Cloth 40/Console/40 Front Seat XLT	\$295.00	\$277.30
	88W	Cloth 40/Console/40 Front Seat XL	\$295.00	\$277.30
	88C	Cloth 40/20/40 Front Seat	Std	001157
	86A	XL Chrome Appearance Package	\$895.00	\$841.30 \$371.30
	86B	XL Chrome Appearance Package Net XLT Chrome Appearance Package	\$395.00 \$1,895.00	\$371.30 \$1,781.30
	XLT	Chrome Appearance Package Net	\$1,145.00	\$1,761.30
	862	XLT Sport Appearance Package w/ 301A	\$2,205.00	\$2,072.70
	U36	XLT Chrome/Sport Appearance Package Discount	\$750.00	\$705.00

	OPTION CODE	OTHER OPTIONS (continued)	SUGGESTED RETAIL	VSA PRICING
Available on ALL	862	XLT Sport Appearance Package w/ 302A	\$465.00	\$437.10
Models Unles	863	Lariat Sport Package w/ 501A	\$2,205.00	\$2,072.70
Otherwise Noted		Lariat Sport Package Net	\$1,455.00	\$1,367.70
		Lariat Sport Package w/ 502A	\$465.00	\$437.10
	86K	King Ranch Chrome Package	\$2,205.00	\$2,072.70
		King Ranch Chrome Package Net	\$1,455.00	\$1,367.70
	55A	Off-Road Package	\$1,095.00	\$1,029.30
	19S 168	STX Appearance Package Carpeting & Floor Mats	\$2,585.00 \$145.00	\$2,429.90 \$136.30
	413	Skid Plates 4x4 on XL 4x4 on XLT (Fleet only for 101A/XLT+)	\$145.00	\$150.40
	413	Skid Plates 4X4 Off XE 4X4 Off XET (Fleet Offly for 10174/XET+)	Incl.	φ130.40
	435	Power-sliding Rear Window Lariat	Std	
	400	Power-sliding Rear Window	\$350.00	\$329.00
	595	Fog Lamps XL	\$140.00	\$131.60
		Fog Lamps XL w/ STX 20 Wheel (642)	N/C	* 10 110 0
		Fog Lamps XLT and above	Std	
	655	Extended Range Fuel Tank	\$445.00	\$418.30
	763	360-degree Camera	\$765.00	\$719.10
	924	Rear Privacy Glass XL	\$100.00	\$94.00
		Rear Privacy Glass XLT/Lariat/KR/Platinum	Std	
	954	Two-Tone Paint XLT/Lariat	\$250.00	\$235.00
	18B	Running Boards, Black Platform	\$250.00	\$235.00
	18C	Running Boards, Chrome Tubular 578 635	\$635.00	\$596.90
		Running Boards, Chrome Tubular w/ 86B Incl. I	Incl.	
	18P	Running Boards, Power Deployable	\$1,220.00	\$1,146.80
	41H	Engine Block Heater	\$90.00	\$84.60
	43V	Moonroof (Twin Panel on SuperCrew)	\$1,495.00	\$1,405.30
	47R	All-Weather Rubber & Carpet Floor Mats	\$200.00	\$188.00
		All - Weather Rubber & Carpet Floor Mats with 55A XL, XLT and Lariat	\$40.00	\$37.60
	53A	Trailer Tow Package	\$1,325.00	\$1,245.50
		HD Trailer Tow (Tremor 402A)	\$445.00	\$418.30
	500	HD Trailer Tow (Platinum high)	\$1,215.00	\$1,142.10
	53B	Class IV Trailer Hitch XL/XLT	\$305.00	\$286.70
	53C Max	Max Trailer Tow (Platinum high) Trailer Tow Package	\$2,040.00	\$1,917.60
	54R	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim XL	\$2,215.00 \$305.00	\$2,082.10 \$286.70
	54K	Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim XLT & Tremor	\$190.00	\$178.60
		Dual Power Glass/Manual Folding Mirrors w/ Heat/Turn/Auto-dim with 301A or	Incl.	Ψ170.00
	54W	Power Telescoping/Power Glass/Power Folding with LED Puddlle/Spot and Black Skull Caps	\$250.00	\$235.00
		Lariat/Platinum/KR	4005.00	4074.00
	54Y	Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors XL	\$395.00	\$371.30
		Manually Telescoping/Power Glass/Manual-Folding Trailer Tow Mirrors XLT	\$275.00	\$258.50
	55B	BoxLink	\$80.00	\$75.20
	57Q	Rear Window Defroster Lariat+	Std	
		Rear Window Defroster w/ 435	Incl.	
		Rear Window Defroster XL	\$220.00	\$206.80
	59R	Remote Start System	\$195.00	\$183.30
	59S	Super Puddle (LED Puddle/Side Mirror Light) Super Puddle (LED Puddle/Side Mirror Light) w/502A Platinum, Limited, KR	\$175.00 Incl.	\$164.50
	67T	Trailer Brake Controller	\$275.00	\$258.50
	<u> </u>	Trailer Brake Controller (incl. Tremor 402A)	N/C	·
	55G	Raptor Exterior Graphics Package	\$1,075.00	\$1,010.50
	61C	Raptor Carbon Fiber Package	\$995.00	\$935.30
[68R	Raptor 37 Tire Performance Package	\$5,250.00	\$4,935.00
	64D	17 Forged Aluminum Bead-Lock Capable Wheel	\$1,895.00	\$1,781.30
	66D	Tailgate Appliqué Delete	N/C	
	55D	Raptor 37 Graphics Delete	N/C	A := 5 : :
	61T	Front-Axle w/Torsen® Differential	\$500.00	\$470.00
	55S	Onboard Scale w/ Smart Hitch (55S)	\$650.00	\$611.00
	OPTION	OTHER OPTIONS (continued)	SUGGESTED	VSA PRICING
A 11	CODE		RETAIL	#050.00
Available on ALL	61D	Continuously Controlled Damping	\$695.00	\$653.30 \$3.467.80
Models Unles	191	Black Appearance Package - STX w/ Single Exhaust	\$3,370.00	\$3,167.80

Otherwise Noted		Black Appearance Package - STX w/ Dual Exhaust (3.5LGTDI)	7	
	193	Black Appearance Package - XLT w/ Single Exhaust	\$1,370.00	\$1,287.80
	100	Black Appearance Package - XLT w/ Dual Exhaust (3.5LGTDI)	\$1,795.00	\$1,687.30
		Black Appearance Package - XLT 302A w/ Single Exhaust	\$2,080.00	\$1,955.20
		Black Appearance Package - XLT 302A w/ Jual Exhaust (3.5LGTDI)	\$2,505.00	\$2,354.70
	195	Black Appearance Package - Lariat Single Exhaust	¢4 270 00	\$1,287.80
	195	Black Appearance Package - Lariat Single Exhaust (3.5L GTDI)	\$1,370.00 \$1,795.00	\$1,687.30
	197	Black Appearance Package - Platinum Single Exhaust	\$1,370.00	\$1,287.80
	107	Black Appearance Package - Platinum Dual Exhaust (3.5L GTDI)	\$1,795.00	\$1,687.30
	68L	Bed Utility Package	\$395.00	\$371.30
		Bed Utility Package - Premium	\$995.00	\$935.30
	62W	Wireless Charging Pad	\$145.00	\$136.30
ļ	18Y	Raptor Moonroof & Tailgate Package	\$2,195.00	\$2,063.30
	60R	Blue Interior Appearance Package	\$2,395.00	\$2,251.30
	19H 19R	Heritage Edition Rattler	\$1,975.00	\$1,856.50
ŀ	68P	Snow Plow Prep	\$1,495.00 \$50.00	\$1,405.30 \$47.00
	90B	Aluminum Crossbed Toolbox by Weather Guard	\$950.00	\$893.00
	90B 90P	Premium Aluminum Crossbed Toolbox by Weather Guard	\$950.00	\$893.00
•	90R	Bed Ramps (req. 55B) Late Availability	\$595.00	\$559.30
	96L	Wheel Well Liner	\$180.00	\$169.20
	002	Wheel Well Liner w/ 900A	Std	ψ100.20
ŀ	96P	Bedliner Plastic, Drop-In	\$350.00	\$329.00
	96T	Tonneau Pickup Box Cover - Soft Folding	\$590.00	\$554.60
	96W	Bedliner Spray-In	\$595.00	\$559.30
	96X	Tonneau Pickup Box Cover - Hard Folding	\$1,200.00	\$1,128.00
	PD4	Tinted Clearcoat Paint	\$495.00	\$465.30
	PAZ	Tri-Coat Paint	\$795.00	\$747.30
	942	Daytime Running Lamps	\$45.00	\$42.30
	17C	Front / Rear Chrome Bumper	\$175.00	\$164.50
	91P	8-Way Power Driver Seat	\$350.00	\$329.00
	471	110v/400w Outlet 1 Outlet in Cab & 1 Outlet in Bed with 88A, 88C, or 88M 110v/400w Outlet 2 Outlets in Cab & 1 Outlet in Bed with 88H, 88J, 88U, FB or 88W	\$290.00 \$340.00	\$272.60 \$319.60
		1 100/400W Outlet 2 Outlets III Cab & 1 Outlet III bed With 66H, 66J, 66U, Fb 01 66W	,	Ф 319.00
	472	2kW Power-to-the-Box	\$995.00	\$935.30
	477	7.2kW Power-to-the-Box	\$750.00	\$705.00
	524	Sync 4 Mid w/ Digital Assistant	\$352.00	\$330.88
	583	B&O Sound System	\$610.00	\$573.40
ŀ	588 617	B&O Unleashed Power Adjustable Pedals	\$695.00 \$170.00	\$653.30 \$159.80
ŀ	18L	6 inch Extended Chrome Running Boards ilo Chrome Running Boards	\$225.00	\$211.50
		6 inch Extended Chrome Running Boards	\$1,005.00	\$944.70
ŀ	18S	6 inch Extended Running Board	\$225.00	\$211.50
•	43A	Co-Pilot 360 2.0	\$655.00	\$615.70
	43B	Co-Pilot 360 Assist 2.0	\$750.00	\$705.00
	43C	Co-Pilot Active	\$1,995.00	\$1,875.30
	47W	All-Weather Rubber Floor Mats	\$160.00	\$150.40
	50M	UX - Center Console Tray Table	\$195.00	\$183.30
		UX - Center Console Tray Table with 19H	N/C	
	60P	Underseat Storage	\$215.00	\$202.10
	96J	Tonneau Pickup Box Cover – Retractable	\$2,200.00	\$2,068.00
	OPTION CODE	FLEET OPTIONS	SUGGESTED RETAIL	VSA PRICING
Available on ALL	85H	Back Up Alarm System	\$145.00	\$136.30
Models Unles	94S	LED Warning Strobes by Sound Off Signal Amber	\$600.00	\$564.00
Otherwise Noted	94W	LED Warning Strobes by Sound Off Signal Amber/White	\$600.00	\$564.00
	PGR	Paint, Green (Fleet Only)	\$660.00	\$620.40
	PMB	Paint, Orange (Fleet Only)	\$660.00	\$620.40

Paint, School Bus Yellow (Fleet Only)

Paint, Vermillion Red (Fleet Only)

Paint, Yellow (Fleet Only)

\$660.00

\$660.00

\$660.00

\$620.40

\$620.40

\$620.40

PB1

PE4

PAT

<u>.</u>				
	95K	Hero Card - School Bus Yellow / Black Hood	\$165.00	\$155.10
	U30	XLT Base 300A Discount (Fleet only)	(\$500.00)	(\$470.00)
	87B	Commercial Graphics Package B by 3M - Up to 6 sq. ft. by Vomela Specialty Companies	\$250.00	\$235.00
	87C	Commercial Graphics Package C by 3M - Up to 10 sq. ft. by Vomela Specialty Companies	\$300.00	\$282.00
-	87D	Commercial Graphics Package D by 3M - Up to 18 sq. ft. by Vomela Specialty Companies	\$400.00	\$376.00
	87E	Commercial Graphics Package E by 3M - Up to 25 sq. ft. by Vomela Specialty Companies	\$525.00	\$493.50
	87F	Commercial Graphics Package F by 3M - Up to 40 sq. ft. by Vomela Specialty Companies	\$675.00	\$634.50
-	87G	Commercial Graphics Package G by 3M - Up to 55 sq. ft. by Vomela Specialty Companies	\$825.00	\$775.50
	OPTION	DEALER INSTALLED OPTIONS	SUGGESTED	VSA PRICING
	CODE	1	RETAIL	
Available on ALL	FIQAD	Bed Tray	\$285.00	\$267.90
Models Unles	FIEAB	Chromed Exhaust Tips	\$105.00	\$98.70
Otherwise Noted	CJWAL	Tailgate decalsblack	\$90.00	\$84.60
ľ	AHQAB	First Aid Kit with Ford Logo	\$50.00	\$47.00
,	FIMAC	Front & Rear Molded Splash Guards w/out wheel lip molding	\$235.00	\$220.90
·	J4JAE	In-Vehicle Safe by Console Vault	\$400.00	\$376.00
·	FI4AC	keypad w/o remote start	\$130.00	\$122.20
·	FHLAF	Pivot Storage Box by UnderCover - Right Hand Side	\$290.00	\$272.60
	AHMAB	Roadside Assistance Kit - With Ford Logo	\$70.00	\$65.80
·	AHMAD	Commercial Roadside Assistance Kit	\$230.00	\$216.20
. Γ	FIBAB	Sportliner by BedRug	\$550.00	\$517.00
. Γ	DWNAB	Tailgate viscous dampening	\$155.00	\$145.70
	FISAC	Wheel Lock Kit, Exposed	\$75.00	\$70.50
. [FISAB	Wheel Lock Kit, Hidden lugs	\$75.00	\$70.50
·	A9PAB	Foldable Pickup Box Bed Extender	\$465.00	\$437.10